

RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada**

**Room 100,
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6
Bid Fax: (204) 983-0338**

Request For a Standing Offer Demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

Canada, as represented by the Minister of Public Works and Government Services Canada, hereby requests a Standing Offer on behalf of the Identified Users herein.

Le Canada, représenté par le ministre des Travaux Publics et Services Gouvernementaux Canada, autorise par la présente, une offre à commandes au nom des utilisateurs identifiés énumérés ci-après.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada - Western
Region
Room 100
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6

Title - Sujet RMSO - Runway De-Icing Chemical	
Solicitation No. - N° de l'invitation ET959-181170/A	Date 2017-10-03
Client Reference No. - N° de référence du client VARIOUS-ET959-181170	GETS Ref. No. - N° de réf. de SEAG PW-\$WPG-119-10325
File No. - N° de dossier WPG-7-40098 (119)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-11-14	Time Zone Fuseau horaire Central Daylight Saving Time CDT
Delivery Required - Livraison exigée See Herein	
Address Enquiries to: - Adresser toutes questions à: Zdan, Tyler	Buyer Id - Id de l'acheteur wpg119
Telephone No. - N° de téléphone (204)509-5743 ()	FAX No. - N° de FAX (204)983-7796
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: DEPARTMENT OF PUBLIC WORKS AND GOVERNMENT SERVICES CANADA VARIOUS GOV'T DEPTS. OR AGENCIES AS INDICATED ON CALL UP WINNIPEG Manitoba R3B0T6 Canada	
Security - Sécurité This request for a Standing Offer does not include provisions for security. Cette Demande d'offre à commandes ne comprend pas des dispositions en matière de sécurité.	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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PART 1 - GENERAL INFORMATION

1.1 Introduction

The Request for Standing Offers (RFSO) is divided into seven parts plus attachments and annexes, as follows:

- | | |
|--------|---|
| Part 1 | General Information: provides a general description of the requirement; |
| Part 2 | Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO; |
| Part 3 | Offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified; |
| Part 4 | Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection; |
| Part 5 | Certifications and Additional Information: includes the certifications and additional information to be provided; |
| Part 6 | 6A, Standing Offer, and 6B, Resulting Contract Clauses:

6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;

6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer. |

The Annexes include the Requirement, the Basis of Payment, the Electronic Payment Instruments, the Federal Contractors Program for Employment Equity - Certification and any other annexes.

1.2 Summary

- 1.2.1** This requirement includes the supply, delivery, and off-loading of runway de-icing/anti-icing compounds for airfield pavements for the Department of National Defence (DND) and any other interested federal government departments and agencies. A National Master Standing Offer will be established and will be in effect from the date of issuance to September 30, 2018. Call-ups will be made on an as requested basis over the period of the Standing Offer. Delivery, which is FOB destination prepaid and charged, includes off-loading to locations identified within the call-up.
- 1.2.2** The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), and the Canadian Free Trade Agreement (CFTA).

1.3 Debriefings

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

PART 2 - OFFEROR INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2016-04-04) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

2.1.1 SACC Manual Clauses

SACC Manual Clause M0019T (2007-05-25), Firm Price and/or Rates

2.2 Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

2.3 Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than five (5) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that offerors do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

2.4 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Manitoba.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.

PART 3 - OFFER PREPARATION INSTRUCTIONS

3.1 Offer Preparation Instructions

Canada requests that Offerors provide their offer in separately bound sections as follows:

Section I: Technical Offer (1 hard copy)

Section II: Financial Offer (1 hard copy)

Section III: Certifications (1 hard copy)

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that Offerors follow the format instructions described below in the preparation of their offer:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Offer

In their technical offer, Offerors should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Offer

Offerors must submit their financial offer in accordance with Annex B, Basis of Payment. The total amount of Applicable Taxes must be shown separately.

3.1.1 Electronic Payment of Invoices - Offer

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex C, Electronic Payment Instruments, to identify which ones are accepted.

If Annex C, Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

3.1.2 Exchange Rate Fluctuation

SACC Manual Clause C3011T (2013-11-06), Exchange Rate Fluctuation

Section III: Certifications Offerors must submit the certifications and additional information required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

Bidder must be able to perform the full scope of the work described in Annex A, Requirement and meet the minimum mandatory performance specifications detailed therein.

4.1.2 Financial Evaluation

4.1.2.1 Evaluation of Price - Offer

The price of the offer will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

4.2 Basis of Selection

4.2.1 Basis of Selection - Mandatory Technical Criteria Only

An offer must comply with the requirements of the Request for Standing Offers and meet all mandatory technical evaluation criteria to be declared responsive. The responsive offer with the lowest evaluated price will be recommended for issuance of a standing offer.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Offerors must provide the required certifications and additional information to be issued a standing offer.

The certifications provided by offerors to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare an offer non-responsive, will have the right to set-aside a standing offer, or will declare a contractor in default if any certification made by the Offeror is found to be untrue whether made knowingly or unknowingly during the offer evaluation period, during the Standing Offer period, or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply and to cooperate with any request or requirement imposed by the

Standing Offer Authority will render the offer non-responsive, result in the setting aside of the Standing Offer or constitute a default under the Contract.

5.1 Certifications Required with the Offer

Offerors must submit the following duly completed certifications as part of their offer.

5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Ineligibility and Suspension Policy (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Offeror must provide with its offer the required documentation, as applicable), to be given further consideration in the procurement process.

5.2 Certifications Precedent to the Issuance of a Standing Offer and Additional Information

The certifications and additional information listed below should be submitted with the offer, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Standing Offer Authority will inform the Offeror of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the offer non-responsive.

5.2.1 Integrity Provisions - Required Documentation

In accordance with the Ineligibility and Suspension Policy (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Offeror must provide the required documentation, as applicable, to be given further consideration in the procurement process.

5.2.2 Federal Contractors Program for Employment Equity - Standing Offer Certification

By submitting an offer, the Offeror certifies that the Offeror, and any of the Offeror's members if the Offeror is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list) available at the bottom of the page of the Employment and Social Development Canada-Labour's website (http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969).

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

PART 6 – STANDING OFFER AND RESULTING CONTRACT CLAUSES

A. STANDING OFFER

6.1 Offer

6.1.1 The Offeror offers to fulfill the requirement in accordance with the Requirement at Annex A.

6.2 Security Requirements

6.2.1 There is no security requirement applicable to the Standing Offer.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

2005 (2017-06-21) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

6.3.2 Standing Offers Reporting

The Offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases, including those paid for by a Government of Canada Acquisition Card.

The Offeror must provide this data in accordance with the reporting requirements detailed in Annex D. If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the Offeror must still provide a "nil" report.

The data must be submitted on a quarterly basis to the Standing Offer Authority.

The quarterly reporting periods are defined as follows:

1st quarter: April 1 to June 30;
2nd quarter: July 1 to September 30;
3rd quarter: October 1 to December 31;
4th quarter: January 1 to March 31.

The data must be submitted to the Standing Offer Authority no later than 15 calendar days after the end of the reporting period.

6.4 Term of Standing Offer

6.4.1 Period of the Standing Offer

The period for making call-ups against the Standing Offer is from the date of Standing Offer issuance to September 30, 2018.

6.4.2 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified at Annex A of the Standing Offer.

6.5 Authorities

6.5.1 Standing Offer Authority

The Standing Offer Authority is:

Name: Tyler Zdan
Title: Procurement Officer
Public Works and Government Services Canada
Acquisitions Branch
Directorate: Western Region
Address: 100 - 167 Lombard Avenue, Winnipeg, MB, R3B 0T6

Telephone: (204) 509-5743
Facsimile: (204) 983-7796
E-mail address: Tyler.Zdan@tpsgc-pwgsc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

6.5.2 Project Authority

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

6.5.3 Offeror's Representative

Name: _____
Title: _____
Organization: _____
Address: _____
Telephone: _____
Facsimile: _____
E-mail address: _____

6.6 Identified Users

The Identified Users authorized to make call-ups against the Standing Offer include any government department, agency or Crown corporation listed in Schedules I, I.1, II, III, of the Financial Administration Act, R.S.C., 1985, c. F-11.

6.7 Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using the duly completed forms or their equivalents as identified in paragraphs 1 and 2 below, or by using Canada acquisition cards (Visa or MasterCard) for low dollar value requirements.

1. Call-ups must be made by Identified Users' authorized representatives under the Standing Offer and must be for goods or services or combination of goods and services included in the Standing Offer at the prices and in accordance with the terms and conditions specified in the Standing Offer.
2. Any of the following forms could be used which are available through [PWGSC Forms Catalogue](#) website:
 - PWGSC-TPSGC 942 Call-up Against a Standing Offer
 - PWGSC-TPGSC 942-2 Call-up Against a Standing Offer - Multiple Delivery
 - PWGSC-TPSGC 944 Call-up Against Multiple Standing Offers (English version)
 - PWGSC-TPSGC 945 Commande subséquente à plusieurs offres à commandes (French version)

6.8 Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$65,000.00 (Applicable Taxes included).

6.9 Financial Limitation

*** * This section is to remain blank until Standing Offer issuance. * ***

The total cost to Canada resulting from call ups against the Standing Offer must not exceed the sum of \$_____ (applicable taxes included) unless otherwise authorized in writing by the Standing Offer Authority. The Offeror must not perform any work or services or supply any articles in response to call ups which would cause the total cost to Canada to exceed the said sum, unless an increase is so authorized.

The Offeror must notify the Standing Offer Authority as to the adequacy of this sum when 75 percent of this amount has been committed, or 3 months before the expiry date of the Standing Offer, whichever comes first. However, if at any time, the Offeror considers that the said sum may be exceeded, the Offeror must promptly notify the Standing Offer Authority.

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions 2005 (2017-06-21), General Conditions - Standing Offers - Goods or Services;
- d) the general conditions 2010A (2016-04-04), General Conditions - Goods (Medium Complexity);
- e) Annex A, Requirement;
- f) Annex B, Basis of Payment;
- g) the Offeror's offer dated _____.

6.11 Certifications and Additional Information

6.11.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Offeror with its offer or precedent to issuance of the Standing Offer (SO), and the ongoing cooperation in providing additional information are conditions of issuance of the SO and failure to comply will constitute the Offeror in default. Certifications are subject to verification by Canada during the entire period of the SO and of any resulting contract that would continue beyond the period of the SO.

6.12 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Manitoba.

B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

6.1 Requirement

The Contractor must provide the items detailed in the call-up against the Standing Offer.

6.2 Standard Clauses and Conditions

6.2.1 General Conditions

2010A (2016-04-04), General Conditions - Goods (Medium Complexity) apply to and form part of the Contract.

6.2.2 SACC Manual Clauses

SACC Manual clause B7500C (2006-06-16), Excess Goods

6.3 Term of Contract

6.3.1 Period of the Contract

The period of the Contract is from date of Contract to September 30, 2018 inclusive.

6.3.2 Delivery Date

Delivery must be completed in accordance with the call-up against the Standing Offer.

6.4 Payment

6.4.1 Basis of Payment

**** This section is to remain blank until Standing Offer issuance. ****

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price, as specified in Annex B, Basis of Payment, for a cost of \$ _____. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.4.2 Single Payment

SACC Manual clause H1000C (2008-05-12), Single Payment

6.4.3 Electronic Payment of Invoices – Call-up

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);
- e. Wire Transfer (International Only);
- f. Large Value Transfer System (LVTS) (Over \$25M)

6.5 Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Invoices must be distributed as follows:

The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

6.6 Insurance

SACC Manual clause G1005C (2016-01-28), Insurance - No Specific Requirement

6.7 SACC Manual Clauses

SACC Manual clause D0018C (2007-11-30), Delivery and Unloading

ANNEX A

REQUIREMENT

<p>Background</p> <p>Public Works and Government Services Canada (PWGSC) has a requirement for the creation of a National Master Standing Offer (NMSO) for the supply and delivery of runway de-icing chemicals to various locations throughout Canada.</p> <p>The NMSO is to be issued for a period beginning on the date of issuance and concluding on September 30, 2018.</p> <p>Deliverables</p> <p>Sodium Formate and /or Sodium Acetate supplied in the form of white, irregularly shaped crystals, with a minimum content of 96%, +/- 2%, solid, active chemical ingredient by weight. The product must be supplied in two forms of packaging : 25-kg sacks on pallets and 1,000-kg totes with the Standing Offer user choosing its preferred format upon call-up.</p> <p>Delivery</p> <p>All deliverables must be received in accordance with the call-up against the Standing Offer.</p>				
Compliance Matrix - Minimum Mandatory Criteria				
The Matrix below displays each required item in bold type followed by a list of mandatory specifications (if applicable) that must be met in order to confirm bid/offer compliance.		Criteria Met/ Item Provided?	Vendor should indicate where specification can be found within the supporting documentation submitted, where applicable.	
Line Item #	Evaluation Criteria	MET (Y/N) (Completed by Vendor)	Cross-reference If Applicable (Completed by Vendor)	Rationale (Completed by Vendor)
Item 1	Sodium Formate or Sodium Acetate			
Mandatory Specification 1	Must be supplied in the form of white, irregularly shaped crystals, with a minimum content of 96%, +/- 2%, solid, active chemical ingredient by weight.			
Mandatory Specification 2	Must comply with the specifications of the Society of Automotive Engineers (SAE) Inc., Aerospace Material Specification (AMS) 1431D, in full. The specific requirements of SAE AMS 1431D are identified below.			
Mandatory Specification 3	The Offeror must ensure the product being offered meets the following SAE AMS 1431D testing requirements:			
	* SAE AIR 5667A - Test Method for Catalytic Carbon Brake Disk Oxidation			
	* SAE AIR 6130 - Cadmium Plate Cyclic Corrosion Test			
	* SAE AIR 6170 - Ice Melting Test Method for Runway and Taxiway De-icing/Anti-icing Chemicals			
	* SAE AIR 6172A - Ice Undercutting Test Method for Runways and Taxiways Deicing/Anti-icing Chemicals			
Mandatory Specification 4	* SAE AIR 6211 - Ice Penetration Test Method for Runways and Taxiways Deicing/Anti-icing Chemicals			
	The Offeror must submit documentation to demonstrate its product's compliance with SAE AMS 1431D in the form of a certificate or test results. The certificate or test results submitted must include the Offeror's name and must identify the product that was certified or tested. Missing or inconsistent information may result in an offer being deemed non-compliant.			
Mandatory Specification 5	The Offeror must be capable of supplying the product in two forms of packaging: 25-kg sacks on pallets and 1,000-kg totes.			

Mandatory Specification 6	The Offeror must provide delivery, which is FOB destination prepaid and charged, and which includes offloading. The Offeror must provide any equipment necessary for offloading.			
Mandatory Specification 7	The Offeror must provide delivery to the locations identified within Annex E, and any other locations throughout Canada, as requested.			
Mandatory Specification 8	The Offeror must meet the following delivery timeframes:			
	Deliveries of FULL truckloads must be made within 48 hours from receipt of call-up.			
	Deliveries of PARTIAL truckloads shall be made within 3-5 days from receipt of call-up.			
	If delivery of a PARTIAL truckload is required within 48 hours, then payment will be made in accordance with the pricing for a full truckload.			

ANNEX B

BASIS OF PAYMENT

It is mandatory that Offeror(s) submit firm prices by item for the period of the proposed Standing Offer for all items herein.

This section, when completed, will be considered the financial portion of the offer.

Offeror(s) shall provide firm prices as per the unit of issue requested. It is the responsibility of the Offeror(s) to provide conversion to the unit of issue requested if the Offeror's pricing is not within the unit of issue. Failure to do so will result in the bid being deemed non-responsive, and it will not be given further consideration.

Rates quoted must remain firm for the period of the Standing Offer. **Rates must include all costs (shipping, delivery, offloading, etc.) associated with providing the goods in accordance with the requirement as specified in Annex A.** GST, if applicable, is not included and is to be shown as a separate line item on any resulting invoices.

Note: The quantities specified within this Annex are overall usage estimates provided for evaluation purposes only. They should not be considered as an accurate reflection of actual usage under any resulting Standing Offer.

Invoicing Instructions

For delivery to destinations not identified within this Annex, the contractor must prepay the transportation costs. The Standing Offer user will then reimburse the contractor for the prepaid transportation costs. Prepaid transportation costs must be shown as a separate item on the invoice and supported by a certified copy of the prepaid transportation bill of lading.

For the supply and delivery of De-Icing Compound,
as per the requirement at Annex A.

Table 1 - **FULL truckloads**

Full Truckload =	25 kg bags	minimum of 18 skids (1 skid = 40 x 25 kg bags)
	1,000 kg totes	minimum of 18 1,000 kg totes

25 kg bags				
Delivery Location	Est. Usage	Unit	Unit Price	Est. Total
Bagotville	30,000	kg	\$	\$
Borden	1,500	kg	\$	\$
Cold Lake	30,000	kg	\$	\$
Comox	1,500	kg	\$	\$
Edmonton	6,000	kg	\$	\$
Gagetown	15,000	kg	\$	\$
Gander	3,000	kg	\$	\$

Goose Bay	1,500	kg	\$	\$
Greenwood	30,000	kg	\$	\$
Halifax	1,500	kg	\$	\$
Petawawa	60,000	kg	\$	\$
St. Hubert	1,500	kg	\$	\$
Trenton	90,000	kg	\$	\$
Valcartier	15,000	kg	\$	\$
Winnipeg	50,000	kg	\$	\$
			Subtotal 1A	\$

1,000 kg totes				
Delivery Location	Est. Usage	Unit	Unit Price	Est. Total
Bagotville	30,000	kg	\$	\$
Borden	1,500	kg	\$	\$
Cold Lake	30,000	kg	\$	\$
Comox	1,500	kg	\$	\$
Edmonton	6,000	kg	\$	\$
Gagetown	15,000	kg	\$	\$
Gander	3,000	kg	\$	\$
Goose Bay	1,500	kg	\$	\$
Greenwood	30,000	kg	\$	\$
Halifax	1,500	kg	\$	\$
Petawawa	60,000	kg	\$	\$
St. Hubert	1,500	kg	\$	\$
Trenton	90,000	kg	\$	\$
Valcartier	15,000	kg	\$	\$
Winnipeg	50,000	kg	\$	\$
			Subtotal 1B	\$
			Total 1 (1A + 1B)	\$

Table 2 - PARTIAL truckloads

Partial Truckload =	25 kg bags	1-17 skids (1 skid = 40 x 25 kg bags)
	1,000 kg totes	1-17 1,000 kg totes

25 kg bags				
Delivery Location	Est. Usage	Unit	Unit Price	Est. Total
Bagotville	30,000	kg	\$	\$
Borden	1,500	kg	\$	\$
Cold Lake	30,000	kg	\$	\$
Comox	1,500	kg	\$	\$
Edmonton	6,000	kg	\$	\$
Gagetown	15,000	kg	\$	\$
Gander	3,000	kg	\$	\$
Goose Bay	1,500	kg	\$	\$
Greenwood	30,000	kg	\$	\$
Halifax	1,500	kg	\$	\$
Petawawa	60,000	kg	\$	\$
St. Hubert	1,500	kg	\$	\$
Trenton	90,000	kg	\$	\$
Valcartier	15,000	kg	\$	\$
Winnipeg	50,000	kg	\$	\$
			Subtotal 2A	\$

1,000 kg totes				
Delivery Location	Est. Usage	Unit	Unit Price	Est. Total
Bagotville	30,000	kg	\$	\$
Borden	1,500	kg	\$	\$
Cold Lake	30,000	kg	\$	\$
Comox	1,500	kg	\$	\$
Edmonton	6,000	kg	\$	\$
Gagetown	15,000	kg	\$	\$
Gander	3,000	kg	\$	\$
Goose Bay	1,500	kg	\$	\$
Greenwood	30,000	kg	\$	\$
Halifax	1,500	kg	\$	\$
Petawawa	60,000	kg	\$	\$

Solicitation No. - N° de l'invitation

ET959-181170

Client Ref. No. - N° de réf. du client

Amd. No. - N° de la modif.

File No. - N° du dossier
ET959-181170

Buyer ID - Id de l'acheteur

wpg119

CCC No./N° CCC - FMS No./N° VME

St. Hubert	1,500	kg	\$	\$
Trenton	90,000	kg	\$	\$
Valcartier	15,000	kg	\$	\$
Winnipeg	50,000	kg	\$	\$
			Subtotal 2B	\$
			Total 2 (2A + 2B)	\$

Table 3 - Overall Total	
Overall Total = Total 1 + Total 2	\$

ANNEX C

ELECTRONIC PAYMENT INSTRUMENTS

The Offeror accepts to be paid by any of the following Electronic Payment Instrument(s):

- ☐ () VISA Acquisition Card;
- ☐ () MasterCard Acquisition Card;
- ☐ () Direct Deposit (Domestic and International);
- ☐ () Electronic Data Interchange (EDI);
- ☐ () Wire Transfer (International Only);
- ☐ () Large Value Transfer System (LVTS) (Over \$25M)