



SHARED SERVICES CANADA

Amendment No. 001 Invitation to Qualify (ITQ) for the Videoconferencing Procurement Vehicle (VCPV) Procurement Process

ITQ Invitation No.	00754048/B	Date	Oct.16 2017
File No.	N/A	GETS Reference No.	PW-17-00786773

This Amendment revises the originally VCPV ITQ released by SSC on Sept. 29, 2017. The VCPV ITQ remains unchanged, except as explicitly amended by this document.

This VCPV ITQ Amendment No. 001 is raised to:

- 1 – Publish Canada's responses to Industry questions received during the question period; and
- 2 – Issue a reminder that enquiries related to this ITQ must be submitted by e-mail to SSC.telecomconsultation-consultationtelecom.SPC@canada.ca.

NOTE: Clarification questions are numerically sequenced upon arrival at SSC. Questions and answers for this solicitation may be issued out of sequence.

1 – Publish Canada's responses to Industry questions received during the question period:

Question 1	For the customer reference in Annex A. Mandatory Experience Requirement 1, 2, and 3 can the references be departments of the Canadian Federal Government or Shared Services Canada?
Answer 1	Yes, the references can be from either the departments of the Canadian Federal Government or Shared Services Canada.
Question 2	Based on the closing date of October 24. Can you confirm that the last eligible day for submitting questions is Friday October 13th?

Answer 2	Please refer to answer 7.
Question 3	<p>The Respondent must be an OEM and provide a minimum of three (3) videoconference customer organization references, who the Respondent or any of its authorized dealer(s) (AD) have provided services to, for a minimum of two (2) consecutive years, within the last ten (10) years, and describe with detailed examples how each reference: The requested 3 references are for OEM customers. However, questions 2, 3 and 4 appear to be for capabilities of the OEM, not the customer.</p> <p>For example, in question 2 it states the customer reference organization must “support operation requirements and clearly demonstrate their ability to provide solutions that are Scalable, Secure etc.” Question 3 requires that the customer reference “has Manufactured, Marketed, Supplied, Tested, Implemented and Maintained large complex videoconferencing endpoints hardware/software solutions. Its capabilities are normally provided by the OEM/DA’s and not the customer?</p>
Answer 3	<p>Specifically, this section is the Mandatory Experience Requirements for the OEM. In other words, the OEM must provide three references that demonstrate:</p> <ol style="list-style-type: none"> 1. The OEM has at least one customer reference that has 5,000 or more employees 2. The OEM can support operational requirements accordingly, and supports recognized industry standards referenced in the table 3. The OEM meets the capabilities referenced in the table 4. The OEM provides the operational capabilities referenced in the table
Question 4	According to the current contract extension, procurement is still possible, which is not what we were told.
Answer 4	Procurement is still possible as the current contract is in place until the new procurement vehicle is set up.
Question 5	In section 2.4 of the General Information, it indicates that “a respondent is not required to have security clearance in order to become a qualified respondent”. On the Response Submission Form; there is a section requesting Security Clearance Level of Respondent. In the case where all the service and support staff have security clearance from the RCMP, however the Respondent as a corporation does not, how should this section be addressed?
Answer 5	SSC expects to use the National Security Exemption to qualify respondents

	to the RRR phase of this collaborative procurement process, during which the Security Requirements Check List (SRCL) will be developed.
Question 6	A) Within the ITQ Annex A Qualification Requirements, it is stated that the Respondent must be an OEM? Would the Crown please clarify if this solicitation is exclusively intended for Original Equipment Manufacturers? B) At what stage would value added resellers be engaged?
Answer6	A) Yes, the solicitation is for Original Equipment Manufacturers (OEMs). B) As with another similar SSC Supply Arrangement, the Physical Infrastructure Supply Arrangement, Authorized Resellers for an OEM could be engaged with the OEM in assisting with the OEM response, at any or all of the stages of this process.
Question 7	We are requesting a three (3) week extension to this ITQ, to also allow additional questions up to 20 Oct 2017.
Answer 7	ITQ extended until October 31st and closing the question period on October 24 (2:00pm). Inquires after that date may not be answered.

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The following is a summary of Attachments/Amendments issued to date to this solicitation:

Document Tracking	Distribution	Date	Description
Amendment No. 001	Buy and Sell	Oct.16, 2017	Canada's Response to Questions 1 to 7.