



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving  
PWGSC  
33 City Centre Drive  
Suite 480C  
Mississauga  
Ontario  
L5B 2N5  
Bid Fax: (905) 615-2095

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada  
Ontario Region  
33 City Centre Drive  
Suite 480  
Mississauga  
Ontario  
L5B 2N5

<b>Title - Sujet</b> Pneumatic Lift Bags		
<b>Solicitation No. - N° de l'invitation</b> W3474-181231/A		<b>Date</b> 2017-11-09
<b>Client Reference No. - N° de référence du client</b> W3474-181231		<b>Amendment No. - N° modif.</b> 003
<b>File No. - N° de dossier</b> TOR-7-40012 (201)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$TOR-201-7366		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2017-09-19
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-11-17</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>Address Enquiries to: - Adresser toutes questions à:</b> Ramnarine, Vashti		<b>Buyer Id - Id de l'acheteur</b> tor201
<b>Telephone No. - N° de téléphone</b> (905) 615-2419 ( )	<b>FAX No. - N° de FAX</b> ( ) -	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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003  
File No. - N° du dossier  
TOR-7-40012

Buyer ID - Id de l'acheteur  
TOR201  
CCC No./N° CCC - FMS No./N° VME

**Amendment 003 is being issued to provide answers to the following questions:**

**Question 1:**

Section 6.10 Financial Limitation – Total states;

The total cost to Canada resulting from call ups against the Standing Offer must not exceed the sum of \$\_\_\_\_\_ (Applicable Taxes included) unless otherwise authorized in writing by the Standing Offer Authority.

Can Canada identify what the total sum total will be?

**Answer 1:**

The total sum will be provided after contract award

**Question 2:**

Annex A, Par. 3 indicates the contractor to provide;

Provide replacement single element SEPE in the following capacities:

- 3.1 Qty 7 x 12 metric tons or 15 metric tons
- 3.2 Qty 2 x 20 metric tons
- 3.3 Qty 15 x 30 metric tons
- 3.4 Qty 9 x 40 metric tons

Can Canada advise what it intends to be the Minimum Order Quantity (MOQ) that it will be purchasing? Will SEPE be purchased per line item, as shown, or is there an intent to purchase individual units as required? The answer to this question significantly affects the cost of freight in a Delivered Duty Paid contract.

Example: MOQ of 7 x 12 Metric Tons purchased in one delivery, or

MOQ of 1 x 12 Metric tons purchased in one delivery?

**Answer 2:**

Canada cannot guarantee an MOQ. We can only speculate on the number of bags required to replace time-expired ones. There may be additional quantities ordered to replace unserviceable ones that are damaged or fail their annual test.

**Question 3:**

Annex A, Par. 4.10 indicates that each order must be delivered in suitable containers for shipment and storage:

4.10.1 Hard containers must provide clearance from the ground to allow transportation with a fork truck

4.10.2 Fabric elements must provide lifting attachments to allow transportation with a fork truck

4.10.3 Containers must be able to hold:

- 12/15 tons: 15 in a case
- 20/30/40 tons: 10 in a case

In this clause, the delivery containers do not match the provision quantities of Annex A, Par. 3. (See above)

Can Canada advise if the shipping containers are to accommodate the specified capacities as listed in the Solicitation, regardless of the quantity called up against the order?

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Example: Order of 2 x 20 metric ton SEPE would be required to be delivered in a container with capacity for 10 units, which would leave significant empty space in the container, and significant additional cost to Canada for shipping empty container.

**Answer 3:**

Shipping/storage containers only need to be provided if/when we order extra bags to increase our current inventory. This will be stated on the order when placed (that requires storage containers). They are not required when we order replacement bags (which would be the normal instance).

**Question 4:**

**Annex "C"** is repeated at the end of Solicitation download, but it is missing a center justified Title, as was on the earlier included Annex C.

Can Canada advise if this is a duplication on the last page of the download and can be disregarded, or is it intended to be another Annex (Example Annex E), which is was not included with the original solicitation document?

**Answer 4:**

Duplicated in error, please disregard

**Question 5:**

Annex B – Basis of payment indicates estimated usage;  
12 metric tons or 15 metric tons **Bags 3**  
20 metric tons **Bags 2**  
30 metric tons **Bags 8**  
40 metric tons **Bags 2**

This is in conflict with the requirement in **Annex A, par. 3** which requires quotation on the following quantities:

12 metric tons or 15 metric tons **Bags 7**  
20 metric tons **Bags 2**  
30 metric tons **Bags 15**  
40 metric tons **Bags 9**

Can Canada advise which is the anticipated quantity, as this will impact the calculations on costing of transportation of Delivered Duty Paid contract?

**Answer 5:**

The quantities in Annex A are the numbers of bags that are required to be replaced for next year (Nov 2017 – Oct 2018).

The quantities in Annex B are the estimated number of bags that will be due for replacement in the following years.

**Question 6:**

Per Annex B, the Canadian Govt is projecting the need / usage of approximately 33 of these various size lift bags over the next 3 years with call-ups to be on an **as-needed** basis. Are Offerors being asked per

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this solicitation to build/buy them all up front and store them until receive a call-up for a certain quantity to be shipped? Page 17 under section 5 Item for Mandatory Performance Requirements, Item # 7 says to be built and shipped by 31 March, 2018. So I assume that PWGSC is asking us to have them all built by that time frame but will only issue call-ups as needed over the next three years. Is my understanding correct?

I don't see anything in this solicitation that states what happens to any remaining quantities (if any) at the end of the contract period (if the usage projections fall short). Is this something that is negotiated between the offeror and yourself at time of contract signing?

**Answer 6:**

No, we do not want them built ahead of time because that would start the clock on the time expiry date (they have a 15 year shelf life). The bags are to be built, shipped each year on an as needed basis.

**Question 7:**

Can you specify the type of inflation fittings currently used for the inflation hoses?

**Answer 7:**

Mirada Topping Valve P/N B-51871  
Relief Valve MRM P/N B-51019-3