



RETURN BIDS TO : - RETOURNER LES SOUMISSION À:

Canada Revenue Agency
Agence du revenu du Canada
See herein / Voir dans ce document

Proposal to: Canada Revenue Agency
We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein and/or attached hereto, the goods and/or services listed herein and on any attached sheets at the price(s) set out therefor.

Proposition à : l'Agence du revenu du Canada
Nous offrons par la présente de vendre à Sa Majesté la Reine du Chef du Canada, en conformité avec les conditions énoncées dans la présente incluses par référence dans la présente et/ou incluses par référence aux annexes jointes à la présente et ci-jointes, les biens et/ou services énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Bidder's Legal Name and Address - (ensure the Bidder's complete legal name is properly set out)
Raison sociale et adresse du Soumissionnaire - (s'assurer que le nom légal au complet du soumissionnaire est correctement indiqué)

Blank lines for bidder's legal name and address.

Bidder is required to identify below the name and title of the individual authorized to sign on behalf of the Bidder - Soumissionnaire doit identifier ci-bas le nom et le titre de la personne autorisée à signer au nom du soumissionnaire

Name /Nom

Title/Titre

Signature

Date (yyyy-mm-dd)/(aaaa-mm-jj)

Telephone No. - No de téléphone

Fax No. - No de télécopieur

E-mail address - Adresse de courriel

AMENDMENT TO REQUEST FOR PROPOSAL / MODIFICATION DE DEMANDE DE PROPOSITION

Form containing details: Title - Sujet (Domestic and International Commercial Data), Solicitation No. - No de l'invitation (1000336283), Date (November 9, 2017), Amendment No. - N° modif. (002), Solicitation closes - L'invitation prend fin (on - le 2017-11-17 at - à 2:00 P.M. / 14 h), Time zone - Fuseau horaire (EST/HNE), Contracting Authority - Autorité contractante (Name - Nom: Timothy Berg, Address - Adresse: 250 Albert St. Ottawa, ON, K1A 0L5, E-mail address - Adresse de courriel: timothy.berg@cra-arc.gc.ca), Telephone No. - No de téléphone ((613) 946-2100), Fax No. - No de télécopieur ((613) 957-6655), Destination - Destination (See herein / Voir dans ce document).



SOLICITATION AMENDMENT # 002

This solicitation amendment is raised to address the following questions submitted during the solicitation period as per RFP.

1. QUESTIONS AND ANSWERS

- Q6.** **1 week extension** - In lieu of the fact that previously asked questions have not yet been posted and that more questions are coming in, we are asking for a one week extension for the response. There may be follow up questions to the answers posted or calls for clarification, will there be an opportunity for a second round of questions once the initial answers are posted?
- A6.** The CRA has extended the RFP to November 17, 2017
- Q7.** **Trade** – Credit bureaus often value Accounts Receivable data (aka Trade information) or the aggregation of that data into scores as the number one weighted data element in financial risk models. It can take many years to build trust and acquire trade data from companies. Companies that collect original source data are called Publishers. CRA should require companies in a weighted score to prove:
- How many years they have been collecting trade
 - How many companies provide trade to them
- A7.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q8.** **Database Stability** – It is an industry best practice to measure the age of a database and to ensure that common quality control practices have been in place for global records. Many database providers slap databases together and cannot demonstrate quality control measurements and processes due to the short length of time the data has been in production and the data remained unverified. We request evaluation criterial for businesses based on the number of years the consolidated database has been in operation and that common quality control practices can be provided globally.
- 10 + years for global database 10/10
 - 3 or less years for consolidated global database 0/10
- A8.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q9.** Matching Unique Identifiers to CRA Business Number - Weighting should be given to companies that already have matched their unique global identifier to the CRA Business Number. We recommend that this represent 10% of evaluation criteria with a range as follows:
- 10/10 = 1 million records matched
 - 5/10 = 500,000 records matched
- A9.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q10.** **We request that 10% of the valuation be allocated in the event that a respondent has experienced a massive and unprecedented data breach**
- A10.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.



- Q11. We request that 25% of the evaluation criteria is allocated to financial health and long term viability. Bidders must declare if they have existing Class Action law suites and their potential impact.**
- A11.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q12. We request that 10% of the evaluation criteria is allocated to how other tax authorities view sustainability of the company or suspension of key contracts**
- A12.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q13. We request that 5% of the evaluation criteria be devoted to the possibility of criminality**
- A13.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q14. We request that 5% of the evaluation criteria be devoted to continuity of senior leadership team**
- A14.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q15. We request business ethics be given 5% of the evaluation**
- A15.** The CRA believes that the evaluation criteria contained in the RFP is fair and meets the needs of CRA. The point rated criteria will not be modified.
- Q16. In regard to Annex C, Confidential Certification and Canada Revenue Agency Acts (on pages 74 and 75), can you confirm that these documents only need to be signed at time of award or is the expectation that they be signed and included at the time of the RFP response?**
- A16.** No, the Confidentiality Certifications in Annex C are not required to be submitted at time of bid closing. Only the certifications found in Section 5.1 "Certifications Required To Be Submitted at Time of Bid Closing" must be submitted with the bid.