# Questions and Answers - ISED #186538

### **Question 5:**

I wanted to discuss with you the NOCOM and the "3% hardware". In the SA document, you'll notice that 3% for hardware is only the calculation used to estimate the hardware to "<u>Determine the Tier</u>" and therefore determine if the bid should be competitive or non-competitive and should not be understood to be the calculation of the hardware on the bid, since each manufacturer does hardware differently the actual hardware amount could be higher or lower than 3%. This is why hardware is listed separately on the bid.

#### Answer 5:

Yes, that's correct.

# **Question 6:**

NOCOM is not listed as part of the SA. Therefore we ask that the NOCOM section of the bid be quoted as Non-SA (Annex D) instead of being included with the hardware, which only includes SA panel hardware.

#### Answer 6:

Yes, please quote the NOCOM as a Non-SA product under Annex D.