

BID SOLICITATION AMENDMENT # 002

This amendment is being issued to affect the following;

1. Re-initiate the solicitation process;
 2. Respond to bidder question from the previous solicitation R00016006/B;
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1. As a follow-up to the solicitation R00016006/B that closed on October 31, 2017, this Solicitation amendment is being issued to address an oversight by SSC in its obligations to respond to a bidder inquiry that was submitted within the prescribed time. As such this solicitation R00016006/C is being issued to permit SSC to respond to the question asked and to afford bidders the required time to submit their bid response prior to the time identified for bid closing.

Question 1:

In this solicitation the only information that has been provided by Canada is a long list of Avaya Product/Service Codes. The actual operational requirements could be provided with generic descriptions rather than referring to a list of these Avaya codes. In addition, it is impossible to attempt to interpret that actual requirements, especially within the short time period provided, with the very limited information provided, and it is especially impossible since some of this Avaya software is proprietary with many unknowns. Therefore will Canada cancel this solicitation and re-issue the requirements using a generic description of the actual operational requirements of DND?

Answer 1:

Solicitation details in the Statement of Work the telephony requirements as needed by Canada. Canada requires specified Avaya products and related services for compliancy and interoperability with the current Department of National Defence PABX fleet specifically CFB Borden PBX 3712 (CS 1000 r5.0). Request for solicitation cancellation not justified.

Question 2:

It is a fact that Avaya, the OEM of the product codes provided in this solicitation, has declared Chapter 11 Bankruptcy. Therefore, there is significant risk to Canada to purchase these products, and there are several other OEM's in the market that can meet the operational requirements after a list of the generic requirements has been provided. As a result will Canada cancel this solicitation and re-issue the requirements using a generic description of the actual operational requirements of DND, rather than just providing a long list of Avaya Product/Service Codes from an OEM that is under bankruptcy?

Answer 2:

Avaya will be exiting chapter 11 (bankruptcy protection) proceedings on or about 24 November 2017. Reference corporate and court statements <https://www.avaya.com/en/about-avaya/newsroom/news-releases/2017/pr-us-171024/> and <https://cases.primeclerk.com/avaya/Home-DocketInfo>. Avaya Canada did not enter chapter 11. Canada has also awarded Workplace Communication Service to Telus based on the Avaya Aura product line in July 2017. Request for solicitation cancellation not justified.
