

Question 23

In Appendix C the chart shows "price" in the third column whereas in the RFP, % discount is a requirement. Is the expectation to insert a price point here or a % discount?

Answer 23

Appendix C is requesting dollar pricing after discount, while Section 4.11 is asking for pricing discount in percentage for each category of items mentioned.

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Question 24

Follow-up to question 5: is the expectation for discount percentages to be locked for the term or list prices to be firm for the term?

Answer 24

It is expected that the percentage discounts will remain the same for the initial term (three years) but the actual price in dollars may fluctuate based upon List pricing or Market pricing, as the case may be.