



**AMENDMENT REQUEST FOR  
PROPOSAL  
MODIFICATION DEMANDE DE  
PROPOSITION**

**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À :**

Bid Receiving – PWGSC / Réception des  
soumissions - TPSGC  
11 Laurier St. / 11 rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5

Or By/Ou par Fax To/A : **(819) 997-9776**

**Proposal to National Defence Canada**

We hereby offer to sell to Her Majesty the  
Queen in right of Canada, in accordance  
with the terms and conditions set out  
herein, referred to herein or attached  
hereto, the goods, services and  
construction listed herein and on any  
attached sheets at the price(s) set out.

**Proposition à : Défense nationale Canada**

Nous offrons par la présente de vendre à  
Sa Majesté l Reine du chef du Canada, aux  
conditions énoncées ou incluses par  
référence dans la présente et aux annexes  
ci-jointes, les biens, services et construction  
énumérés ici sur toute feuille ci-annexée,  
au(x) prix indiqué(s).

**Comments - Commentaries**

**THIS DOCUMENT DOES NOT CONTAIN  
ANY SECURITY REQUIREMENT**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Telephone No. - no de téléphone:  
Procurement Business Number (PBN) :  
numéro d'entreprise  
d'approvisionnement (NEA) :**

<b>Title/Titre</b>		<b>Date / Date</b>	
<b>STOCK BUY FOR VARIOUS FLEETS</b>		27 November 2017	
<b>Solicitation No – N° de l'invitation</b>		<b>Amendment No. / No de N° la modification</b>	
W8485-184642		002	
<b>Solicitation Closes - L'invitation prend fin</b>		<b>Time Zone</b>	
at - à 02:00 PM		Fuseau horaire	
on - le 08 December 2017		Eastern Standard Time EST / Heure normale de l'est	
<b>Address Enquiries to – Adresser toutes questions à :</b>			
<b>Department of National Defence National Defence Headquarters</b>		<b>Ministere de la Defense Nationale Quartier-General de la Defense Nationale</b>	
<b>MGen George R Pearkes Bldg 101 Colonel By Drive Ottawa, ON K1A 0K2 Attn: DAP 4-3 <a href="mailto:amy.ushko@forces.gc.ca">amy.ushko@forces.gc.ca</a></b>		<b>Edifice Mgen George R Pearkes 101 Promenade du Colonel By Ottawa, ON K1A 0K2 A l'attention de: DAP 4-3 <a href="mailto:amy.ushko@forces.gc.ca">amy.ushko@forces.gc.ca</a></b>	
<b>Telephone No. – N° de téléphone</b>		<b>FAX No – N° de fax</b>	
819-939-4547			
<b>Destination of Goods and Services – Destination des biens et services :</b>			
See Herein / Voir aux présentes			
<b>Instructions / Instructions :</b>			
<b>Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.</b>			
<b>Instructions: Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.</b>			
<b>Delivery required - Livraison exigée</b>		<b>Delivery offered - Livraison proposée</b>	
On or before 30 March 2018 / d'ici le 30 mars 2018			
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) - Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur caractère d'imprimerie)</b>			
Name/Nom _____			
Title/Titre _____			
Signature _____		Date _____	

**AMENDMENT 002**

**TO REQUEST FOR PROPOSALS (RFP) – Reference Number PW- PW-17-00798580**

**SOLICITATION # W8485-184642**

**CLOSING DATE: ~~Friday, 01 December 2017~~ Friday, 08 December 2017**

**CLOSING TIME AND TIME ZONE: 14:00 PM Eastern Standard Time**

**TITLE: STOCK BUY FOR VARIOUS FLEETS**

**To All Bidders:**

**The purpose of Amendment 002 of the RFP is to give effect to the following:**

**A. To revise the solicitation accordingly**

The Bidders are advised that the solicitation closing date is extended to **Friday, 08 December 2017.**

**B. To amend Part 4- Evaluation Procedures and Basis of Selection.**

**C. To amend Annex B, Request for Proposal- Bidder's Response, Section II: Financial Bid, Attachment 1 to Part 3, Pricing Schedule and Annex A- Statement of Requirement, of the original RFP.**

**B. On page 12 of 37, Part 4- Evaluation Procedures and Basis of Selection, delete in its entirety and insert the following:**

**PART 4 – EVALUATION PROCEDURES AND BASIS OF SELECTION**

**1. Evaluation Procedures**

- a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical evaluation criteria.
- b) An evaluation team composed of representatives of Canada will evaluate the bids.

**1.1 Technical Evaluation**

A bid must comply with all requirements of the bid solicitation to be declared responsive.

**1.1.1 Mandatory Technical Criteria**

The following mandatory factors will be taken into consideration in the evaluation of each bid:

- M1. comply with proposed Pricing Schedule detailed in Attachment 1 to Part 3;
- M2. provide, if required, manufacture and Parts Traceability for all items;
- M3. provide the material condition requested; and
- M4. accept all terms and conditions as outlined in this RFP and resulting Contract document.

**1.2 Financial Evaluation**

**1.2.1** For bid evaluation and Contractor selection purposes only, the evaluated price of a bid will be determined in accordance with the Pricing Schedule detailed in Attachment 1 to Part 3.

**Evaluation of Price –Instructions to Bidders – A0220T (2014-06-26)**

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

**2. Basis of Selection**

**2.1 Basis of Selection – Multiple Items A0272T (2010-08-16)**

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. Some or all of the Section 1.0 Line Item Details in the Statement of Requirement may be bid. For each Item in Section 1.0, the responsive bid with the lowest evaluated price will be recommended for the award of a Contract for that Item.

**2.2 Tie Breaker**

In the event of responsive bids having the same lowest evaluated price for a specific line item, the basis of selection will be based on the shortest delivery time for the component in question. The responsive bid with the shortest delivery time will be recommended for award of a contract **To facilitate and/or avoid any errors during bid evaluation, the Bidder must complete the *Request for Proposal - Bidder's Response* document using word processing software or other electronic/typewritten means. Hand written bids will not be accepted. The document *Request for Proposal - Bidder's Response* contains all sections required from the Bidder.**

- C. On Page 34 of 37, Annex B: Request for Proposal- Bidder's Response, Section II: Financial Bid, Attachment 1 to Part 3, Pricing Schedule and Annex A- Statement of Requirement, delete in its entirety and insert the following:**

## **SECTION II: FINANCIAL BID**

### **ATTACHMENT 1 TO PART 3, PRICING SCHEDULE AND ANNEX A – STATEMENT OF REQUIREMENT**

1. The Bidder must complete this pricing schedule and include it in its financial bid. The total amount of Applicable Taxes must be shown separately.
2. The Bidder must submit all-inclusive firm unit prices, Canadian customs duties and excise taxes included, and Applicable Taxes excluded. Bids will be assessed on an FOB destination basis.
3. When a bid is submitted in Non-Canadian currency (e.g. USD dollars), then the resulting contract will be awarded in that same currency, unless the bid solicitation specifically states bids to be submitted in Canadian currency, bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency.
4. The resulting Contract cover page will identify both the Non-Canadian currency value, as well as the Canadian value, including applicable taxes, using the converted rate given by the Bank of Canada in effect on the bid solicitation closing date. The contract does not offer exchange rate fluctuation risk mitigation.
5. The requirement does not offer exchange rate fluctuation risk mitigation. Requests for exchange rate fluctuation risk mitigation will not be considered. All bids including such provision will render the bid non-responsive.

#### **1.0 LINE ITEM DETAILS**

- a. The Bidder must provide some or all of the Items identified in the chart below. Where a Contract is issued the Contractor must provide the Items on which it bid which are identified in the Contract. Further information on each Item in the Line Item Details is provided in the attached Canadian Government Catalogue System product description, attached to the Annex A. Statement of Requirement as Attachment A.
- b. This procurement is for additional deliveries of goods already procured to support Hercules, Twin Otter and Buffalo class aircraft, which aircraft are anticipated to be retired in approximately two years' time. It is a *bona fide* operational requirement that DND procure these additional deliveries as they are necessary for the safe operation of the aircraft for their remaining lifecycle. Canada has given careful consideration as to whether it is able to allow for equivalent products to be bid for this requirement. However, Canada is unable to use earphone and headset products different than those specified in this solicitation without such goods undergoing the required internal DND safety certification procedure for use in relation to these aircraft. DND has not certified earphone and headset products other than those specified in this solicitation for these aircraft, and therefore there are no equivalent products in existence which could fulfill this requirement at this time.
- c. Initiating a DND certification process would result in a substantial duplication of costs for DND to certify different products for use with these aircraft, and such costs cannot be justified given the limited timeframe before the aircraft are retired.

- d. Further, even if such a certification process was to be completed on a product proposed for equivalency, to the best of DND's knowledge, on the basis of publically available information, a change of original equipment manufacturer for these additional goods cannot be made for technical reasons related to the compatibility and interoperability of such goods with existing electrical and avionics systems and flight deck instruments (the existing communications infrastructure), as well as compatibility with existing earphones and headsets.

The Contractor must provide the following items (s):

Item	Description	Delivery Date	Destination	U. of I	Qty	Unit Price & Currency	Total Item Cost
1	EARPHONE ELEMENT NSN: N5965-01-424-3291 Part No.: 10376G-35 NSCM/CAGE: 71483 ISO 9001: 2008 QUALITY ASSURANCE: QAC C Packaging: D-LM-008-036/SF-000		25 CFSD RECEIPTS SECTION  CFB MONTREAL 6363 NOTRE DATE ST EAST MONTREAL, QC CANADA H1N 2E9	EA	30		
2	HEADSET-MICROPHONE NSN: N5965-01-462-8230 Part No.: H10-76XL NSCM/CAGE: 71483 ISO 9001: 2008 QUALITY ASSURANCE: QAC Q Packaging: D-LM-008-036/SF-000		25 CFSD RECEIPTS SECTION  CFB MONTREAL 6363 NOTRE DATE ST EAST MONTREAL, QC CANADA H1N 2E9	EA	70		
3	HEADSET-MICROPHONE NSN: N5965-01-462-8230 Part No.: H10-76XL NSCM/CAGE: 71483 ISO 9001: 2008 QUALITY ASSURANCE: QAC Q Packaging: D-LM-008-036/SF-000		7 CFSD RECEIPTS SECTION  CFB EDMONTON 195 AVE & ORDNANCE RD BLDG 236 EAST END EDMONTON, AB, T0A 2H0 CANADA	EA	40		
<b>SUB-TOTAL:</b>		(MUST BE FOB DESTINATION; DELIVERY DUTY PAID; AND TRANSPORTATION COSTS INCLUDED)		\$ _____			
<b>APPLICABLE TAXES:</b>		<b>Insert amount as:</b>		<b>Alberta: GST (5%): \$ _____</b> <b>Quebec: GST (5%) + QST (9.75%) = (14.975%): \$ _____</b>			
<b>TOTAL:</b>		\$ _____					

## **2.0 DELIVERABLES**

The Contractor must deliver the item(s) mentioned above on or before *(to be completed at contract award)*.

### **2.1 Partial Delivery**

If partial shipments are made, proportionate quantities are to be shipped to each destination to ensure equal distribution and an adequate supply for each point.

### **2.2 Accelerated Delivery**

Every effort must be made to improve delivery without any additional cost to Her Majesty.

## **3.0 SPECIAL REQUIREMENTS**

### **Delivery Appointments**

The Contractor must arrange delivery appointments by contacting the Depot Traffic Section. The Department of National Defence reserves the right to refuse shipments without prior arrangement. Delivery appointments can be arranged by telephone or fax:

7 CF Supply Depot  
Lancaster Park, Edmonton, Alberta  
Tel: (780) 973-4011 ext. 4524  
Fax: (780) 973-4054

AND

25 CFSD Depot  
Montreal, Quebec  
Tel: (514) 252-2777 ext. 2363  
Fax: (514) 252-2568

**ATTACHMENT (A) OF SECTION II, ANNEX B- CANADIAN GOVERNMENT CATALOGUING SYSTEM PRINTOUT**

ITEM (1):



National  
Defence

Défense  
nationale





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**CGCS**

**Canadian Government Cataloguing System**

Item Identification	
<b>NSN:</b> 5965-01-424-3291	<b>DMC:</b> A <b>DPA1:</b> N/A <b>DPA2:</b> N/A <b>STATUS:</b> Item is active
<b>Date CGCS Established:</b> 16-MAR-2007	<b>STATUS Date:</b> 16-MAR-2007
<b>Last Updated:</b> 03-NOV-2017	
<b>ITEM NAME:</b> EARPHONE ELEMENT	

Characteristic	Reply
<b>TERMINAL QUANTITY</b>	2
<b>BODY STYLE</b>	3 EARPHONE ELEMENT, CIRCULAR
<b>SPECIAL FEATURES</b>	INCLUDES HOLDER WITH 2 HOLES FOR ATTACHMENT TO THE EAR SHELL
<b>END ITEM IDENTIFICATION</b>	AIRCRAFT, MCDONNELL DOUGLAS CORP, C17A
<b>USERS:</b> DF, WG, ZA, ZB, ZC, ZX, ZZ	

RNCC	RNVC	Reference Number	NCAGE
3	2	10376G-35	71483

Management Data - from DRMIS	
<b>Stock Type:</b>	X
<b>Stock Classification:</b>	C
<b>Stock Item Group:</b>	
<b>IM Advisory:</b>	4N
<b>Tracking Indicator:</b>	
<b>Repairability:</b>	A
<b>Entitlement Checking:</b>	NO
<b>Batch Lot Managed in DRMIS:</b>	NO
<b>Shelf Life:</b>	0 (Months)
<b>Quality Assurance:</b>	C
<b>Supply Manager:</b>	55H
<b>Lead TA:</b>	A57W
<b>SCHC:</b>	
<b>Serial Number Profile:</b>	
<b>Base Unit Of Measure:</b>	EA
<b>Unit of Issue:</b>	EA
<b>UOI price:</b>	\$50.00

ERN Xref Data - from DRMIS - Current use	
22469000(00006)	50322000(00002)

ERN xref Data - from DRMIS - Historical use	

**Request for updates to any of the above data must be directed to your**

Items (2) and (3):



National Défense  
Défense nationale



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Defence Team  
ADM(Mat)

**DIICS**

**Canadian Government Cataloguing System**

**Item Identification**

**NSN:** 5965-01-462-8230  
**DMC:** A  
**DPA1:** N/A  
**DPA2:** N/A  
**STATUS:** Item is active  
**Date CGCS Established:** 19-OCT-2000  
**STATUS Date:** 19-OCT-2000  
**Last Updated:** 12-JUN-2017  
**ITEM NAME:** HEADSET-MICROPHONE

**Characteristic Reply**

**END ITEM IDENTIFICATION** 0000000000000E/IFSCM71483  
**USERS:** DF, YA, YB, YJ, ZA, ZC, ZE, ZH, ZP, ZR, ZT, ZX, ZZ

RNCC	RNVC	Reference Number	NCAE
3	2	H10-76XL	71483

**Management Data - from DRMIS**

**Stock Type:** X  
**Stock Classification:** A  
**Stock Item Group:**  
**IM Advisory:** 1Z  
**Tracking Indicator:** Q  
**Repairability:** L  
**Entitlement Checking:** YES  
**Batch Lot Managed in DRMIS:** NO  
**Shelf Life:** 0 (Months)  
**Quality Assurance:** Q  
**Supply Manager:** 55H  
**Lead TA:** A57W  
**SCHC:**  
**Serial Number Profile:**  
**Base Unit Of Measure:** EA  
**Unit of Issue:** EA  
**UOI price:** \$1,000.00

**ERN Xref Data - from DRMIS - Current use**

12115000(00004) 12130000(00005) 12138000(00003)  
50322000(00001)

**ERN xref Data - from DRMIS - Historical use**

50231000(00001)

**Request for updates to any of the above data must be directed to your respective Record Control Office (RCO).**

Solicitation No. - N° de l'invitation  
W8485-184642  
Client Ref. No. - N° de réf. du client  
6000413461

Amd. No. - N° de la modif.  
002  
File No. - N° du dossier  
W8485-184642

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**ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL RFP REMAIN THE SAME.**

**END OF AMENDMENT 002  
SOLICITATION #W8485-184642**