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Request for Proposal (RFP)  
Demande de proposition (DDP)

*Proposal To: Natural Resources Canada  
We hereby offer to sell to Her Majesty the Queen in  
right of Canada, in accordance with the terms and  
conditions set out herein, referred to herein or  
attached hereto, the goods, services, and construction  
listed herein and on any attached sheets at the  
price(s) set out therefor.*

Comments – Commentaires

Issuing Office – Bureau de distribution

Finance and Procurement Management  
Branch  
Natural Resources Canada  
Northern Forestry Center  
5320 – 122<sup>nd</sup> Street, Edmonton  
Alberta. T6H 3S5

<b>Title – Sujet</b> To provide forecasts for regional Canadian softwood lumber production and exports, U.S. softwood lumber consumption and imports, and North American softwood lumber prices, for a variety of scenarios, through 2030	
<b>Solicitation No. – No de l’invitation</b> <b>NRCan- 5000033944</b>	<b>Date</b> 21 <sup>th</sup> November, 2017
<b>Requisition Reference No. - No de la demande</b> 141644	<b>Amendment No.- No modif</b> 01
<b>Date of Original Request for Proposal</b> 31st of October, 2017	
<b>Solicitation Closes – L’invitation prend fin</b> <b>at – à 02:00 PM</b> (Mountain Standard Time (MST)) <b>on – le</b> 11 <sup>th</sup> December, 2017	
<b>Address Enquiries to: - Adresse toutes questions à:</b> Kingsley Okosun kingsley.okosun@canada.ca	
<b>Telephone No. – No de téléphone</b> (780) 435-7208	<b>Fax No. – No. de Fax</b>
<b>Destination – of Goods and Services:</b> <b>Destination – des biens et services:</b>  Natural Resources Canada CFS/NCR/TEIB 580 Booth Street - 7-A7-2 Ottawa, ON K1A 0E4	
<b>Security – Sécurité</b>  There is no security requirements associated with this requirement.	
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l’entrepreneur</b>   <b>Telephone No.:- No. de téléphone:</b> <b>Facsimile No.: - No. de télécopieur:</b>	
<b>Name and Title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/de l’entrepreneur (taper ou écrire en caractères d’imprimerie)</b>	
_____ Signature	_____ Date



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## SOLICITATION AMENDMENT 001

**This amendment 001 is raised to answer the following questions:**

### **Question #1**

Given the sensitivity of trade negotiations, and the potential economic impact from trade disputes, can the Crown confirm that any deliverable will not be made available through access to information requests or disclosed to other parties without prior written consent of the contractor?

### **Answer #1:**

The Government of Canada will not willfully disclose any deliverables from this project to other parties. In the event of an Access to Information request, it is our expectation that any deliverables would qualify for exemption from release pursuant to sections 15 (1) (g), 18(d), 20 (1) (b), and 20 (1) (c) of the Access to Information Act, and so would not be disclosed.

### **Question #2**

The statement of work outlines the requirements for developing a forecasting model that takes into account various scenarios and variables. Is it the Crown's expectation that the contractor will be required to develop the inputs and assumptions used in the model? Or is the expectation that the contractor will develop the forecasting model based on the inputs and assumptions developed by the Crown?

### **Answer #2:**

The Government of Canada has specified several scenarios under which to model the specified variables. These scenarios differ based on potential barriers to Canada/US SWL trade, with other aspects of the scenarios to remain constant. Any inputs and other assumptions required to model those scenarios are the responsibility of the Contractor. For the remainder of scenarios, that are as of yet unspecified, it was intended that the Government of Canada would develop these scenarios in consultation with the contractor, following the results from the initial scenarios. The unspecified scenarios would be similar to those detailed in the RFP, and would vary only in the type and degree of trade barriers (e.g. quota, import duties, export charges, etc.) and the provinces to which they apply. Again, inputs and other assumptions necessary to model those scenarios are the responsibility of the contractor. The Government of Canada will not be providing any data for use in the models, beyond the specification of the scenarios.

### **Question #3**

Is it the Crown's intention that you would use continue to use to the financial model after the end of the engagement?

### **Answer #3:**

No. The Government of Canada does not require access to the financial model used to create the forecasts, only the data/results of the forecasts, as well as explanations of the results and the underlying assumptions.

### **Question #4**

In the schedule, how soon after Dec. 11 do you plan to award the Project to a firm? Is there any flexibility on when the project would need to be started/completed after award?

### **Answer #4:**



Project commencement will occur soon after proposals are evaluated, which will occur in mid December. Yes, there can be some flexibility on the start date, but the main components of the project (up to and including Deliverable 7) would need to be completed prior to March 31, 2018.

**Question #5**

I am pretty certain, but is the quoted maximum amount of \$150,000 in CA or US dollars?

**Answer #5:**

The quoted maximum is in Canadian dollars.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**