Question 1

Is this RFP for First Assignments only? If not, are Secondary and Tertiary streams available for bid; and if so, does CMHC also wish to place a minimum bid requirement for these streams?

Answer 1

The distribution of accounts is not limited on first, second or third assignments. All accounts are considered first time assignments regardless of the fact these may have been previously assigned to another Collection Agency and have typically been commissioned at the same rate.

Question 2

Can CMHC share historical liquidation rates for the last 3 years?

Answer 2

The information is not readily available since the liquidation rates can be measured in various formats. The results may vary depending on what criteria in the data is being utilized.