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LETTER OF INTEREST

LETTRE D'INTÉRÊT

Comments - Commentaires

Vendor/Firm Name and Address

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Future Fighter Capability Project (FFCP) / Projet de
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101 Colonel-By Drive
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Ottawa
Ottawa
K1A0K2

Title - Sujet Future Fighter Capability Project	
Solicitation No. - N° de l'invitation W847A-180210/A	Date 2017-12-12
Client Reference No. - N° de référence du client W847A-180210	GETS Ref. No. - N° de réf. de SEAG PW-\$NGF-002-26574
File No. - N° de dossier 002ngf.W847A-180210	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 9999-08-31	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Folkes-Dallaire, Paula	Buyer Id - Id de l'acheteur 002ngf
Telephone No. - N° de téléphone (613) 996-3261 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Suppliers List Invitation (SLI) for the Future Fighter Capability Project (FFCP)

Date	12 December 2017	
Issuing Office	Public Services and Procurement Canada	
PSPC Authority (The Contracting Authority is the representative for all questions and comments about this document).	Name	Paula Folkes-Dallaire
	Telephone No.	613-996-3261
	Email Address	TPSGC.PCFAC-FFCP.PWGSC@tpsgc-pwgsc.gc.ca
Anticipated Timelines for the Creation of the FFCP Suppliers List	<p>Requested response submission date: No later than 9 February 2018</p> <p>Notification of solicitation: <i>To be indicated by Canada at a later time in accordance with Article 1.4 (as early as 12 February 2018)</i></p> <p>Only Suppliers on the Suppliers List at the time of notification of solicitation will be invited to participate in subsequent formal supplier engagement and submit proposals during the competitive procurement process for the FFCP.</p>	
Time Zone	Eastern Standard Time (EST)	
Destination of Goods/Services	Not applicable – Pre-Selection Process Only	
Submission of Responses	<p>For submission by e-mail: TPSGC.PCFAC-FFCP.PWGSC@tpsgc-pwgsc.gc.ca (maximum 4MB per e-mail)</p> <p>For hard copy submission: PSPC Bid Receiving Unit, Place du Portage III - 0B2-103, Gatineau, Québec K1A 0S5 Canada. Telephone: 819-420-7200</p>	

Suppliers List Invitation (SLI) for the Future Fighter Capability Project (FFCP)

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Supplier List Invitation (SLI) for the Future Fighter Capability Project (FFCP)

1. General Information

1.1 Overview of the Future Fighter Capability Project (FFCP)

Fighter aircraft are a vital military capability that support the roles and missions assigned to the Canadian Armed Forces (CAF) and have a significant role to play in enabling the Government's new defence policy: *Strong, Secure, Engaged*. They represent the backbone of Canada's domestic sovereignty mission for the defence of Canadian airspace and are a fundamental part of Canada's contribution to the defence of North America through the North American Aerospace Defense Command (NORAD). Abroad, fighter aircraft are a vital component of Canada's participation in peace support operations, including as part of North Atlantic Treaty Organization (NATO) operations or operations mandated by the United Nations (UN) Security Council, where they operate as part of a coalition force deterring aggression and conducting air campaigns.

Canada's project for the replacement of the aging fighter fleet is called the Future Fighter Capability Project (FFCP). Canada's current intention for the FFCP is to procure a solution that may include 88 advanced fighter aircraft and associated equipment, training, maintenance and engineering, materiel support, initial weapons, expendables, ammunition, required infrastructure changes, sustainment set-up to enable achievement of full operational capability of the new fleet, and a potential period of sustainment for the new fleet.

At this time, Canada expects the FFCP requirements for the advanced fighter aircraft to include the following:

- capable of performing missions from existing Canadian and Allied bases.
- capable of being interoperable within the context of NORAD and Allied operations.
- capable of being deployable, operable, and sustainable worldwide in known threat environments into the 2060s, and be able to meet Canada's military airworthiness regulations.
- capable of having the potential to grow and evolve to maintain an operational advantage throughout its service life.
- capable of including a comprehensive sustainment program that assures operational readiness and maintains mission effectiveness of the capability throughout its service life.

Canada's Industrial and Technological Benefits (ITB) Policy, including the Value Proposition and the requirement for suppliers to place investment in Canada equal to the value of the contract(s), will apply to the FFCP. The objectives of the ITB Policy and the Value Proposition are to support the long-term sustainability and growth of Canada's aerospace and defence sectors, support growth of prime contractors and suppliers in Canada, including small and medium-sized enterprises in all regions of Canada, enhance innovation through research and development in Canada and increase the export potential of Canadian based firms. Further information on the ITB Policy can be found at www.canada.ca/itb.

1.2 Introduction to the Suppliers List Invitation (SLI)

This SLI is divided into 4 parts as follows:

Part 1 General Information

Part 2 Instructions

Part 3 Eligibility Process

Part 4 Suppliers List for the FFCP

Overview of the SLI Objective:

The SLI is a process for the creation of a Suppliers List. The FFCP competitive procurement process will require Government or a Defence Organisation (as applicable), and fighter aircraft Manufacturer involvement. As such, each Supplier on the Suppliers List will be composed of several entities, at a minimum a Government or a Defence Organisation (as applicable), and a fighter aircraft Manufacturer. The terms "Supplier", "Government", "Defence Organisation" and "Manufacturer" are defined terms for the purposes of the SLI (see article 2.1 below).

Governments are encouraged to submit responses for more than one Manufacturer under this Suppliers List Invitation.

The Government or one of the participating nations of the Defence Organisation must be an operator of a fighter aircraft produced by the Manufacturer.

This SLI is not an invitation to submit proposals for the FFCP procurement process. No contract or bilateral/ multilateral government agreement for the provision of advanced aircraft and associated elements will be awarded as a result of the activities under the SLI phase.

1.3 National Security Exception

The national security exceptions provided for in the trade agreements have been invoked.

1.4 Suppliers Participation to FFCP Solicitation Process

Only Suppliers on the Suppliers List at the time of notification of solicitation will be invited to participate in subsequent formal supplier engagement and to submit proposals for the FFCP. That notification could be issued as early as 12 February 2018.

Canada will publish a notice on Buyandsell.gc.ca advising that the notification has been issued.

1.5 Fairness Monitor and other Consultants

Canada has engaged Knowles Consultancy Services Inc. and Hill International Inc. (in joint venture) as the Fairness Monitor and other consultants for the purpose of FFCP.

Canada may also retain other consultants in the future, at its sole discretion, for the purposes of FFCP.

Canada will share with consultants, on a need to know basis, information and documents provided to Canada as part of this SLI.

Consultants may be required to sign non-disclosure agreements before gaining access to information and documents as part of this SLI.

1.6 Consultations with Canadian industry stakeholders

In parallel to the activities related to the SLI and the FFCP procurement process that may follow, Canada may engage, from time to time, Canadian industry stakeholders and other entities to gather and share general information related to the FFCP. The Suppliers that are on the Suppliers List may participate in these engagements.

2. Instructions

2.1 Definitions: the following definitions apply for the purpose of this SLI:

- a) “**Defence Organisation**” means a defence agency formed by participating nations and which has the capacity to submit a proposal for the sale of a fighter aircraft of the Manufacturer.
- b) “**Government**” means the government of a country.
- c) “**Manufacturer**” means an original equipment manufacturer (OEM) producing a fighter aircraft.
- d) “**Supplier**” includes, at a minimum, a Government or a Defence Organisation (as applicable), and a Manufacturer. Other entities may be proposed as part of the Supplier, such as an engine OEM.

2.2 Questions and Comments

Questions, comments and other communications about this SLI are to be submitted in writing to the PSPC Representative identified on the front cover.

Enquiries that are of a proprietary nature must be clearly marked “proprietary”. Canada may edit such questions or may request that the proprietary nature of the questions be eliminated so they can be published. Enquiries that are not submitted in a form that can be distributed on *Buyandsell.gc.ca* may not be answered by Canada.

2.3 General

- a) No payment will be made for costs incurred in the preparation and submission of a response under this SLI.
- b) All communications and documents exchanged under this SLI must be either in English or in French.
- c) This SLI is subject to the Government of Canada’s Integrity Regime (<http://www.tpsgc-pwgsc.gc.ca/ci-if/ci-if-eng.html>)

2.4 Response Submission

A complete response consists of:

- a) Completed Annex A1, Government/Defence Organisation Response Form;
- b) Completed Annex A2 – Manufacturer Response Form; and
- c) Responses to the Suppliers List Criteria, Annex B

All documents submitted as part of the response will be treated as confidential third party information subject to the provisions of the *Access to Information Act*, R.S. 1985, c. A-1) and the *Privacy Act* (R.S., 1985, c. P-21).

2.5 Submission of the response

- a) **Submission of Response:** A complete response as defined in article 2.4 must be provided either electronically at the email address identified on the cover page of this SLI or in writing at the PSPC Bid Receiving Unit also identified on the cover page. A complete response can be provided through a single package or through partial packages all forming a complete response.
- b) **Email Acknowledgement of Receipt:** Canada will acknowledge receipt of each response through an e-mail.
- c) **Submission timeline:** Governments, Defence Organisations and Manufacturers are encouraged to submit their response as soon as possible, and no later than the requested response submission date identified on the front cover. Only Suppliers on the Suppliers List at the time of notification of solicitation will be invited to participate in subsequent formal supplier

engagement and submit proposals during the competitive procurement process for the FFCP.

3. Eligibility process

3.1 Review of the responses

Canada will review each response received to ensure it is complete and determine if the requirements identified in the SLI and its annexes are met. Canada reserves the right to request clarification, and to verify and ask for additional information about any information provided in the response.

3.2 Acceptance on the Suppliers List

- a) The Government or Defence Organisation (as applicable), and the Manufacturer will be eligible and identified under the same Supplier heading on the Suppliers List if their response is complete and demonstrates compliance with all requirements of this SLI.
- b) Where an eligible Defence Organisation has demonstrated compliance with a requirement of this SLI through one of its participating nations, that participating nation will also be identified under the same Supplier heading on the Suppliers List.
- c) Following its review of the response, Canada will provide notification by e-mail of its decision.

3.3 Rights of Canada:

Canada reserves the right to:

- a) Amend the SLI at any time, including the criteria provided in the Annexes;
- b) Cancel the SLI at any time;
- c) Reject and not consider further a response if, in Canada's opinion, any component of the response presents potential, perceived or real issues or matters that may be injurious to the national security of Canada.

4. Suppliers List for the FFCP

4.1 Main Points of Contact

Supplier Main Point of Contact

To facilitate the administration of the Suppliers List and to coordinate effectively all communications, the main point of contact for each Supplier will be a representative of the Government or the Defence Organisation (as applicable).

Canada's Main Point of Contact

Any written notices, questions, comments and other communications about the Suppliers List are to be submitted to the PSPC Representative identified on the front cover.

4.2 Disclosure of the Suppliers

Canada will publish the names of the entities forming the Suppliers, on Buyandsell.gc.ca. This public notice will remain until such time as Canada removes it.

4.3 Term of the Suppliers List

The Suppliers List has no defined end date and will remain open until such time as Canada no longer considers it to be advantageous to use it.

4.4 Withdrawals and Additions of the Entities that Form the Supplier:

For a Supplier to remain on the Suppliers List, it is a requirement that the Supplier includes at all times,

- i. a Government or a Defence Organisation (as applicable), and a Manufacturer; and
- ii. where a Defence Organisation demonstrates compliance with any requirement of the SLI through a participating nation, a participating nation.

The entities that form the Supplier may withdraw, at any time, by written notice to the Government to Canada.

The Government or Defence Organisation (as applicable) can add or modify the entities that are listed as entities forming the Supplier on the Suppliers List, by written notice to Canada and at Canada's discretion.

4.5 Additional:

Canada reserves the right to remove a Supplier or an entity that is listed under the Supplier from the Suppliers List at any point if, in Canada's opinion, its participation in any subsequent procurement process presents potential, perceived or real issues or matters that may be injurious to the national security of Canada.

Annex A1 –Government/Defence Organisation Response Form

Identification of the Supplier entities:	
Name of Manufacturer:	
Name of Government or Defence Organisation (as applicable):	

Please complete and sign only one of the two sections below:

Section 1 – Government

By submitting this Response Form, the Government identified below confirms that it operates a fighter aircraft produced by the Manufacturer identified above and requests to become an entity listed within the Supplier on the Suppliers List for the Future Fighter Capability Project (FFCP).

Signed on this day of **[please insert date here]** _____ by **[please insert name of the Government here]** _____,

by its Authorized Signatory

Signature: _____

Print Name: _____

Title: _____

Agency/Department: _____

Phone number: _____

E-mail: _____

Main Point of Contact of the Government for the purpose of the Suppliers List:

Name: _____

Title: _____

Address: _____

Phone number: _____

E-mail: _____

OR

Section 2 – Defence Organisation

By submitting this Response Form, the Defence Organisation identified below confirms that:

- It requests to become an entity listed within the Supplier on the Suppliers List for the Future Fighter Capability Project (FFCP);
- Its participating nation ***[please identify the applicable participating nation here]*** _____ operates a fighter aircraft produced by the Manufacturer identified above; and
- The Defence Organisation has verified that the participating nation(s) through which one of the criteria at Annex B has been met, agree(s) to become an entity listed within the Supplier on the Suppliers List for the FFCP.

Signed on this day of ***[please insert date here]*** _____ by ***[please insert name of the Defence Organisation here]*** _____,

by its Authorized Signatory

Signature: _____

Print Name: _____

Title: _____

Agency/Department: _____

Phone number: _____

E-mail: _____

Main Point of Contact of the Defence Organisation for the purpose of the Suppliers List:

Name: _____

Title: _____

Address: _____

Phone number: _____

E-mail: _____

Annex A2 – Manufacturer Response Form

Identification of the Supplier entities:	
Name of Manufacturer:	
Name of Government or Defence Organisation (as applicable) :	
Name of other entities (<i>if identified at time of response to the Suppliers List Invitation</i>)	

By submitting this Response Form, the Manufacturer and any other entities identified above confirm and request to be listed within the Supplier on the Suppliers List for the Future Fighter Capability Project (FFCP).

Signed on this day of **[please insert date here]** _____ by **[please insert legal name of the Manufacturer here]** _____,

by its Authorized Signatory

Signature: _____

Print Name: _____

Title: _____

Phone number: _____

E-mail: _____

Annex B – Suppliers List Criteria

Criterion 1: Partnering and Information Sharing with Canada

One of the following must be met:

- (a) The Government must have a current defence material cooperation arrangement with the Government of Canada. This arrangement must cover one of the following areas: defence research and development, testing and evaluation, production or security of information, or
- (b) The Defence Organisation or one of its participating nations must have a current defence material cooperation arrangement with the Government of Canada. This arrangement must cover one of the following areas: defence research and development, testing and evaluation, production or security of information.

It is requested that a copy of the agreement be provided to Canada or the following information be provided about the defence material cooperation arrangement:

- Title;
- Date;
- Nature of the arrangement; and
- Names of signatory governments/government agencies/entities to the arrangement.

Criterion 2: Production Fighter Aircraft

The Manufacturer must currently have in production a fighter aircraft that:

- Can sustain supersonic level flight;
- Is capable of air-to-air refuelling; and
- Can carry and employ air-to-air and air-to-surface weapons in a contested environment.

The above is to be demonstrated by identifying the fighter aircraft that meets all of the above criteria, describing how the fighter aircraft meets each criterion, and providing evidence that the identified fighter aircraft is currently in production (such as a current aircraft production schedule).

Criterion 3: Operator of a Fighter Aircraft.

One of the following must be met:

- (a) The Government must be an operator of a fighter aircraft produced by the Manufacturer; or
- (b) One of the participating nations of the Defence Organisation must be an operator of a fighter aircraft produced by the Manufacturer.

The criterion is to be demonstrated by providing a written statement of compliance (identifying, for option b, the applicable participating nation). It is requested that the certification statement inserted in the Government/Defence Organisation Response Form (Annex A1) be included in the response.