



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Réception des soumissions - TPSGC / Bid Receiving
- PWGSC

1550, Avenue d'Estimauville

1550, D'Estimauville Avenue

Québec

Québec

G1J 0C7

FAX pour soumissions: (418) 648-9276

REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du

fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

TPSGC/PWGSC

601-1550, Avenue d'Estimauville

Québec

Québec

G1J 0C7

Title - Sujet 40 mm Powder Gun	
Solicitation No. - N° de l'invitation W7701-186719/A	Date 2017-12-14
Client Reference No. - N° de référence du client W7701-186719	
GETS Reference No. - N° de référence de SEAG PW-\$QCN-032-17287	
File No. - N° de dossier QCN-7-40212 (032)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-01-09	Time Zone Fuseau horaire Heure Normale du l'Est HNE
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Fortin, Marie-Claire	Buyer Id - Id de l'acheteur qcn032
Telephone No. - N° de téléphone (418) 649-2764 ()	FAX No. - N° de FAX (418) 648-2209
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: RDDC_R et D Défense Canada-Valcartier DRDC-Defence R&D Canada-Valcartier Bâtisse 53 2459, route de la Bravoure QUEBEC Québec G3J1X5 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée Voir doc.	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date



Item Article	Description	Dest. Code Dest.	Inv. Code Fact.	Qty Qté	U. of I. U. de D.	Unit Price/Prix unitaire FOB/FAM Destination	Plant/Usine	Delivery Req. Livraison Req.	Del. Offered Liv. offerte
1	Canon à poudre de 40mm	W7701	W7701	1	LOT	\$	\$	Voir doc.	

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PART 1 – GENERAL INFORMATION

1.1 Requirement

The requirement is detailed under Article 6.2 of the resulting contract clauses.

1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.3 Trade Agreements

The requirement is subject to the provisions of the Canadian Free Trade Agreement (CFTA).

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The [2003](#) (2017-04-27) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

Your proposal can be transmitted by fax to # 418-648-2209 or by mail to the following address:

Bid Receiving Unit
Public Works and
Government Services Canada (PWGSC)
1550 D'Estimauville Avenue
Quebec City, Quebec, Canada, G1J 0C7

2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority Marie-Claire.Fortin@tpsgc-pwgsc.gc.ca no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in the Province of Quebec.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidder

PART 3 – BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that Bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (3 hard copies)

Section II: Financial Bid (1 hard copy)

Section III: Certifications (1 hard copies)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment.

3.1.1 Exchange Rate Fluctuation

[C3011T](#) (2013-11-06) Exchange Rate Fluctuation

Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

- a) The bidder must include with its proposal the datasheets of the products offered.
- b) Although the bidders must proposed products that meet all the specifications described in the Annex A, at the closure date, bids will be evaluated on the following technical requirements at Annex C – Technical Compliance Form.

IMPORTANT: The bidder should clearly demonstrate how the proposed equipment complies to each mandatory technical criteria at Annex C. Simply stating that the criteria are met is not sufficient. Where it is necessary to refer to other documentation that is included in the proposal, bidders should include the precise location of the reference material including the title of the document, and the page and paragraph numbers. It is the bidder's responsibility to provide enough details to permit a complete evaluation.

Any proposal that does not clearly demonstrate compliance with each of the technical requirements listed in the "Mandatory Technical Criteria" tables for each site for which the bidder wishes to bid (Annex C) will be considered non-responsive.

4.1.2 Financial Evaluation

The Total Bid Price (TBD) will be evaluated in Canadian dollars, Applicable Taxes excluded, DDP destination, Canadian customs duties and excise taxes included.

4.2 Basis of Selection

A bid must comply with the requirements of the bid solicitation including Annex A - Requirement and meet all mandatory technical evaluation criteria of Annex C to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the declaration form available on the [Forms for the Integrity Regime](http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html) website (<http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html>), to be given further consideration in the procurement process.

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions – Required Documentation

In accordance with the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

5.2.2 Federal Contractors Program for Employment Equity – Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969)" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) – Labour's](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969) website (http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969)" list at the time of contract award.

5.2.3 Bidder certifies that All Equipment is "Off-the-Shelf"

Any equipment bid to meet this requirement must be "off-the-shelf" (unless otherwise stated in this bid solicitation), meaning that each item of equipment is commercially available and requires no further

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research or development and is part of an existing product line with a field-proven operational history (that is, it has not simply been tested in a laboratory or experimental environment). If any of the equipment bid is a fully compatible extension of a field-proven product line, it must have been publicly announced on or before the bid closing date. By submitting a bid, the Bidder is certifying that the entire equipment bid is off-the-shelf.

PART 6 – RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

There is no security requirement applicable to the Contract.

6.2 Requirement

The Contractor must provide one (1) 40 mm powder gun in accordance with the Requirement at Annex A.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

[2010A](#) (2016-04-04), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Period of the Contract

The contract period is from the date of contract award until the end of the warranty period inclusively.

6.4.2 Delivery Date

All the deliverables must be received on or before eight (8) weeks after contract awarded.

6.4.3 Delivery Points

Delivery of the requirement will be made to delivery point specified at Annex A of the Contract.

6.5 Authorities

6.5.1 Autorité contractante

The Contracting Authority for the Contract is:

Name : Marie-Claire Fortin
Title : Procurement Agent
Public Services and Procurement Canada
Supply and Compensation Directorate
Address : 1550 D'Estimauville Avenue,
Quebec City, Quebec, Canada
G1J 0C7
Telephone : 418-649-2764
Facsimile : 418-648-2209
E-mail : Marie-Claire.Fortin@tpsgc-pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

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6.5.2 Technical Authority

The Technical Authority for the Contract is: *(will be added to the contract)*

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: _____
Facsimile: _____
E-mail address: _____

The Technical Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Administrative Authority

The Administrative Authority for the Contract is: *(will be added to the contract)*

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: _____
Facsimile: _____
E-mail address: _____

The administrative authority must receive the original invoice. Any request for payment must be addressed to the administrative authority.

6.5.4 Contractor's Representative

(will be added to the contract)

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: _____
Facsimile: _____
E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a *firm price, as specified in Annex B for a cost of \$ _____* *(insert the amount at contract award)*. Customs duties are *included* and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.6.2 Terms of payment

H1000C, (2008-05-12) Single Payment

6.7 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
 - a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
 - b. One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

6.8 Certifications and Additional Information

6.8.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in _____ (*insert the name of the province or territory as specified by the Bidder in its bid, if applicable*).

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the Articles of Agreement;
- b) the General Conditions 2010A (2016-04-04) Goods (Medium Complexity);
- c) Annex A, Requirement;
- d) Annex B, Basis of payment;
- e) Annex C, Technical Compliance Form
- f) the Contractor's bid dated _____ (*insert date of bid*)

6.11 SACC Manual Clauses

A9006C	2012-07-16	Defence Contract
G1005C	2016-01-28	Insurance
D9002C	2007-11-30	Incomplete Assemblies

6.12 Inspection and Acceptance

The Project Authority is the Inspection Authority. All reports, deliverable items, documents, goods and all services rendered under the Contract are subject to inspection by the Inspection Authority or representative. Should any report, document, good or service not be in accordance with the requirements

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of the Statement of Work and to the satisfaction of the Inspection Authority, as submitted, the Inspection Authority will have the right to reject it or require its correction at the sole expense of the Contractor before recommending payment.

6.13 Shipping Instructions - Delivery at Destination

Goods must be consigned to the destination specified in the Contract and delivered DDP Delivered Duty Paid; R&D for Defense Canada, Valcartier Research Center, Building 53, 2459 de la Bravoure Road Quebec, QC, G3J 1X5, Canada, Incoterms 2000 for shipments from commercial contractor.

ANNEX A – REQUIREMENT

1. TITLE

HIGH PERFORMANCE 40MM POWDER GUN

2. BACKGROUND

The Weapon Systems Section wishes to acquire a high performance 40 millimetre (mm) powder gun to conduct fragment impact testing on ammunition, explosives and gun powders. This capability currently does not exist in Canada.

3. ACRONYMS

DRDC	Defence Research and Development Canada
SOR	Statement of Requirement
TA	Technical Authority
STANAG	Standard NATO Agreement
g	Grams
mm	Millimetres
m/s	Metres per second

4. REQUIREMENTS

4.1 High performance 40mm powder gun

Quantity required: 1

The contractor shall supply the item in accordance with the following specifications:

CONSTRUCTION	
4.1.1	40mm diameter smooth bore powder gun
4.1.2	Cartridgeless combustion chamber
4.1.3	Ports for piezoelectric transducers in the combustion chamber
4.1.4	Breech volume reducer for low performance operation
4.1.5	Remote firing system
4.1.6	Installed on a mobile platform (beam) permitting transfer of the gun from storage to the range
4.1.7	Anchor points on the beam to secure the gun to a flat surface when mounting
4.1.8	Contains an easily replaceable wear section to extend the life of the gun

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CAPABILITIES

4.1.9	Demonstrated capability of gun to launch a 18.6 g STANAG 4496 fragment mounted in a sabot at muzzle velocities of 2600 m/s and over.
4.1.10	Demonstrated capability of gun to launch a 18.6 g STANAG 4496 fragment at the alternate velocity between 1770 m/s and 1890 m/s.
4.1.11	Demonstrated capability of gun to launch heavier masses than 18.6 g at velocities of 1000 m/s and over.

4.2 Accessories

Quantity required: 25

The contractor shall provide the following accessories for item 4.1:

4.2.1 Sabots for launching 18.6 g STANAG 4496 fragments.

5. DELIVERABLES

Number	Reference requirement	Description of deliverable	Quantity/Format
5.1	4.1	High performance 40mm powder gun	1
5.2	4.2	Sabots	25

6. DELIVERY

All the deliverables must be received on or before eight (8) weeks after contract awarded.

7. DELIVERY ADDRESS

Defence Research and Development Canada –Valcartier Research Centre
Building 53
2459 Route de la Bravoure
Quebec City, Quebec.
G3J 1X5
Canada

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ANNEX B – BASIS OF PAYMENT

Art.	Description	Qty	UD	Firm Unit Price	Total Firm Price
1	HIGH PERFORMANCE 40 MILLIMETRE (MM) POWDER GUN In accordance with the specifications described in Annex A - ARTICLE 4.1: Specify the make and model of the equipment: Brand : _____ Model: _____	1	EACH	_____ \$	_____ \$
2	SABOTS In accordance with the specifications described in Annex A - ARTICLE 4.2.1:	25	EACH	_____ \$	_____ \$
3	DDP (Valcartier, Québec, Canada), including customs duties, handling and the delivery.	1	LOT	_____ \$	_____ \$
TOTAL BID PRICE (TBP) =					_____ \$
Note: Prices in Canadian dollars excluding Applicable Sales Taxes.					
<i>* Bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes and the subsequent Contract award. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency. The subsequent contract will be in Canadian dollars.</i>					

ANNEX C - TABLE OF MANDATORY EVALUATION CRITERIA

The bidder must include with its proposal the datasheets of the products offered.

Although the bidders must proposed products that meet all the specifications described in the Annex A, at the closure date, bids will be evaluated on the following technical requirements at Annex C - Table of mandatory evaluation criteria.

IMPORTANT: The bidder should clearly demonstrate how the proposed equipment complies to each mandatory technical criteria at Annex C. Simply stating that the criteria are met is not sufficient. Where it is necessary to refer to other documentation that is included in the proposal, bidders should include the precise location of the reference material including the title of the document, and the page and paragraph numbers. It is the bidder's responsibility to provide enough details to permit a complete evaluation.

Any proposal that does not clearly demonstrate compliance with each of the technical requirements listed in the "Mandatory Technical Criteria" table (Annex C) will be considered non-responsive.

TABLE OF MANDATORY EVALUATION CRITERIA		
Mandatory Technical Specifications :		Bidder's Specifications (should indicate the reference to the technical documentation included in Bid or indicate the exact information)
1.	Demonstrated capability of gun to launch a 18.6 g STANAG 4496 fragment mounted in a sabot at muzzle velocities of 2600 m/s and over.	
2.	Demonstrated capability of gun to launch a 18.6 g STANAG 4496 fragment at the alternate velocity between 1770 m/s and 1890 m/s.	
3.	Demonstrated capability of gun to launch heavier masses than 18.6 g at velocities of 1000 m/s and over.	

N° de l'invitation - Solicitation No.
W7701-186719/A
N° de réf. du client - Client Ref. No.
W7701-186719

N° de la modif - Amd. No.
File No. - N° du dossier
QCN-7-40212

Id de l'acheteur - Buyer ID
QCN-032
N° CCC / CCC No./ N° VME - FMS
