



**RETURN BIDS TO:**

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Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Electrical & Electronics Products Division

11 Laurier St./11, rue Laurier

7B3, Place du Portage, Phase III

Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> Audio Video Supply Install Montreal	
<b>Solicitation No. - N° de l'invitation</b> E0272-182099/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> 20182099	<b>Date</b> 2017-12-19
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-331-73898	
<b>File No. - N° de dossier</b> hn331.E0272-182099	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-12-27</b>	
<b>Time Zone</b> Fuseau horaire Eastern Standard Time EST	
<b>F.O.B. - F.A.B.</b>	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Turner, Louie	<b>Buyer Id - Id de l'acheteur</b> hn331
<b>Telephone No. - N° de téléphone</b> (873) 469-3342 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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Amendment # 2 is issued to address questions/concerns from the site visit on December 13, 2017, answer potential bidder's questions, and extend the bid closing date to December 27, 2017.

### **Questions/concerns from the site visit on December 13, 2017:**

#### **Type 6 (A-709) notes:**

This space is modular. The tables may occasionally be reconfigured to accommodate the client's requirements. This room will have videoconferencing (Cisco Room Kit Plus – Quad camera). The content to be displayed in this configuration will be via Barco Clickshare, HDMI (with Liberty ring) in the table cubby and wall plates (total 2 for each official language). Please provide HDMI retractor cable with maximum length. Provide an HDMI extender/coupler and a cable 15ft in length.

#### **Type 7 (A-710) notes:**

This space is modular. The tables may occasionally be reconfigured to accommodate the client's requirements. This room has no videoconferencing. The content to be displayed in this configuration will be via Barco Clickshare, HDMI (with Liberty ring) in the table cubby and wall plates (total 2 for each official language). Please provide HDMI retractor cable with maximum length. Provide an HDMI extender/coupler and a cable 15ft in length.

#### **Type 8 (A-708) notes:**

This space is modular. The tables may occasionally be reconfigured to accommodate the client's requirements. This room will have videoconferencing (Cisco SX-80 – Precision 60 camera). The content to be displayed in this configuration will be via Barco Clickshare and HDMI (with Liberty ring) in the table cubby. Please provide HDMI retractor cable with maximum length. Provide an HDMI extender/coupler and a cable 15ft in length. The touch panel will be wall mounted and will be used to activate videoconferencing (and control), presentation and dialer. The 75" displays should be installed at each extremity of the room and the 65" displays on side walls.

#### **Type 9 (C-702 and E-704) notes:**

This space will be used for employee gatherings and presentations. A large display is to be mounted to the wall, 4 speakers per space (with hanging ceiling rods or wall mounted). The wireless microphone and amplifier are to be installed in a designated cabinet space. Sound for the speakers will be sourced from a wall plate (HDMI), Clickshare, wireless microphone and the display's USB input (presentation tool).

**Type 10 (C-709) notes:**

This space is fixed. The table will not be reconfigured. This room will have videoconferencing (Cisco SX-80 with Speaker Track – 2x Precision 60 cameras). The content to be displayed in this configuration will be via Barco Clickshare and HDMI (with Liberty ring) in the table cubbies in each space. Provide an HDMI extender/coupler and a cable 15ft in length. The touch panel will be wall mounted and will be used to activate videoconferencing (and control), presentation and dialer. The 80” displays should be installed at each extremity of the room and the 65” displays on side walls.

**Type 11 (A-703, A-704 and A-705) notes:**

This space is modular and divisible (one (1) combined or three (3) divided spaces). The tables may occasionally be reconfigured to accommodate the client’s requirements. These rooms will have videoconferencing (A-703: Cisco SX-80 with Speaker Track – 2x Precision 60 cameras and A-705: Cisco Room Kit with integrated microphone). The content to be displayed in this configuration will be via Barco Clickshare and HDMI (with Liberty ring) in the table cubbies. The “master” space (A-703) will be the location of the large display (84”) and the 2 other spaces will have medium displays (75”). When the room is combined, the content of the “master” display is to be reproduced on the auxiliary displays. Each space is to have a touch panel for telephony, presentation and videoconferencing (where applicable). Please provide HDMI retractor cable with maximum length. Provide an HDMI extender/coupler and a cable 15ft in length.

**Type 12 (C-714 and C-716) notes:**

This space is modular. The table will be reconfigured as per the client’s occasional needs. This room will have videoconferencing (C-714: Cisco SX-80 with Speaker Track – 2x Precision 60 cameras and C-716: Cisco Room Kit with integrated microphone). The content to be displayed in this configuration will be via Barco Clickshare and HDMI (with Liberty ring) in the table cubbies in each space. Please provide HDMI retractor cable with maximum length. Provide an HDMI extender/coupler and a cable 15ft in length. The touch panels will be wall mounted and will be used to activate videoconferencing (and control), presentation and dialer. The two (2) large displays (75”) will be wall mounted in room C-714 (side by side) and one (1) medium display (65”) should be wall mounted in room C-716.

**Type 13 (C-717) notes:**

This space is modular. The table will be reconfigured as per the client’s occasional needs. This room will have videoconferencing (Cisco Room Kit Plus – Quad camera). The content to be displayed in this configuration will be via Barco Clickshare and HDMI (with Liberty ring) in the table cubbies in each space. Please provide HDMI retractor cable with maximum length. Provide an HDMI extender/coupler and a cable 15ft in length. The touch panels will be wall mounted and will be used to activate videoconferencing (and control), presentation and dialer. Two (2) medium displays (75”) will be wall mounted side by side.

**Type 14 (A-701a) notes:**

This room is to be equipped with racks to house control units (ex. DMPS, codex, BiAmp). The 'installer' will have to determine the 'best fit' for this room's contents. It has been designated as a rack room and based on room location, space and functionality (see site floor plan). Electrical capacity is limited (as observed during the site visit) and grounding poles were not installed in the space.

**Type 15 (C-700b) notes:**

This room is to be equipped with racks to house control units (ex. DMPS, codex, BiAmp). The 'installer' will have to determine the 'best fit' for this room's contents. It has been designated as a rack room and based on room location, space and functionality (see site floor plan). Electrical capacity is limited (as observed during the site visit) and grounding poles were not installed in the space.

**Type MISC (various spaces) notes:**

1. Room C-712: This space requires a large display (84") with a wall mounting kit. There are 2 table cubbies to be installed in this modular space. The first (1<sup>st</sup>) cubby will be direct connected by an electrician and must have 2x AC power outlets (for laptops) and 2x USB powered outlets (for cell phones). The second (2<sup>nd</sup>) cubby will also be direct connected by an electrician and have the same contents as the 1<sup>st</sup> and must also include a retractable HDMI cable with an extender/coupler and an additional 15ft HDMI cable to connect to the room's display. Please be advised that this space requires a Liberty ring.
2. Rooms E-703 and E-704: Each space require the installation of a sound bar equivalent or better to that of a Crestron/Saros 200 (powered and black in color).
3. Room C-703: This space will require the installation of table cubbies. The first (1<sup>st</sup>) cubby will be direct connected by an electrician and must have 2x AC power outlets (for laptops) and 2x USB powered outlets (for cell phones). The second (2<sup>nd</sup>) cubby will also be direct connected by an electrician and have the same contents as the 1<sup>st</sup> and must also include a retractable HDMI cable with an extender/coupler and an additional 15ft HDMI cable to connect to the room's display. Please be advised that this space requires a Liberty ring.
4. Room S-733: This space's cubby will be directly connected by an electrician and have 2x AC power outlets (for laptops) and 2x USB powered outlets (for cell phones) and must also include a retractable HDMI cable with an extender/coupler and an additional 10ft HDMI cable to connect to the room's display. Please be advised that this space requires a Liberty ring.

## **Bidders Questions**

### Question 1

Please provide a list of GFE hardware, per room type.

### Answer 1

If the meaning of GFE is Government Furnished Equipment, the answer is none to be installed by the winning contractor.

### Question 2

Please confirm the Crestron user interface will be provided as baseline.

### Answer 2

User interface will be provided to the winning bidder.

### Question 3

Please confirm all telephony will be POTS lines

### Answer 3

All telephony in this project is POTS/Centrex.

### Question 4

Please provide list of Table connection, wall plate connection, codec model for each room type.

### Answer 4

See room functionality description.

### Question 5

Please confirm electrician and network contractor will be responsible for any termination.

### Answer 5

As discussed at the site visit (with the client), electrical and networking will be terminated by the respective contractors.

Question 6

Please confirm the cable retractor will be installed vertically and not horizontally under the table surface.

Answer 6

All HDMI cable retractors are to be installed vertically under the table surface.

Question 7

Please confirm table opening will be provided by table manufacturer

Answer 7

As discussed at the site visit (with the client), the manufacturer's installers will be responsible for cubby cutout.

Question 8

Please detail installation requirements and functionality for Misc Equipment stated in Appendix A

Answer 8

See room functionality description.

Question 9

Please confirm no copper bus bar are required for the AV racks.

Answer 9

See room functionality description.

Question 10

Please confirm the post implementation support requirements (4 hour call back is understood, but what is expectation for on-site tech services and length of contract)

Answer 10

On-site tech services 24 hours, contract to be for 1 year with option to extend up to 5 years.

Note the following will be included in a follow-up amendment:

Response time (call back) for service no longer than 4 hours from time of request for servicing – service person to be on site within 24 hours, **optional requirement of up to five years** (exact dates tbd, refer Annex A, SOW, clause 13A)

February 1, 2019 – January 31, 2020  
February 1, 2020 – January 31, 2021  
February 1, 2021 – January 31, 2022  
February 1, 2022 – January 31, 2023  
February 1, 2023 – January 31, 2024

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Note - This option will not be used in the financial evaluation process

### **Add Optional clauses to part 6**

#### **6.2.2 Optional Goods and Services**

The Contractor grants to Canada the irrevocable option to acquire goods/services described in Amendment #2 – “Response time (call back) for service”, Pricing of the Contract under the same conditions and at the prices and/or rates stated in the Contract. The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, in whole or in part, through a contract amendment.

The Contracting Authority may exercise the option at any time prior to one year after the Contract award date by sending a written notice to the Contractor.

#### **6.4.2 Option to Extend the Contract**

The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to five additional one year period under the same conditions. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions as set out in the Basis of Payment.

Canada may exercise this option at any time by sending a written notice to the Contractor at least one calendar day before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment.

All other terms and conditions remain the same.