



**RETURN BIDS TO:
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**Bid Receiving - PWGSC / Réception des
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11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**LETTER OF INTEREST
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Vehicles & Industrial Products Division

11 Laurier St./11, rue Laurier

7A2, Place du Portage, Phase III

Gatineau, Québec K1A 0S5

Title - Sujet Hand Tools	
Solicitation No. - N° de l'invitation E60HP-18TOOL/A	Date 2018-01-17
Client Reference No. - N° de référence du client E60HP-18TOOL	GETS Ref. No. - N° de réf. de SEAG PW-\$\$HP-940-74165
File No. - N° de dossier hp940.E60HP-18TOOL	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-02-12	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Murray, David	Buyer Id - Id de l'acheteur hp940
Telephone No. - N° de téléphone (819) 420-2793 ()	FAX No. - N° de FAX (819) 953-2953
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See Herein	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Request for Information (RFI) – Hand Tools

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PART 1 – BACKGROUND, PURPOSE AND NATURE OF THE RFI

1.1 Background of the Request for Information

The Department of Public Services and Procurement Canada (PSPC) is engaged in a comprehensive review of its procurement of Hand Tools categorized under Good and Services Identification Numbers (GSINs) 5110, 5120, 5130, 5133, 5136 and 5140. The overall goal of this Request for Information (RFI) is to engage industry and its suppliers in assessing their needs, concerns and capabilities. This information will be used as a key component of developing and finalizing a procurement strategy for the development and implementation of a Hand Tool Standing Offer to be completed in accordance with the Canadian federal government's procurement regulations, applicable trade agreements, policies and directives.

1.2 Purpose of the Request for Information

The Department of Public Services and Procurement Canada (PSPC) is launching a Request for Information (RFI) in order to seek information and feedback from suppliers and the industry with regard to the procurement strategy for Hand Tools, as described herein.

The purpose of this RFI is to achieve the following:

- a) Provide industry with an early opportunity to assess, comment and suggest changes to the proposed Hand Tool procurement strategy and requirements.
- b) Determine the capability of suppliers to provide for the requirements.
- c) Obtain supplier feedback on any issues that would impact their ability to bid on the resulting Solicitation and/or deliver on Canada's requirements;
- d) Gather industry knowledge, expertise and recommendations with regard to best practices that would increase the success of the project and/or identify any risks that would impact the project.
- e) Enhance competition, access and fairness of the resulting solicitation, while reducing acquisitions costs by leveraging departmental business volumes, build stronger relationships with the supplier community, improve procurement delivery lead times and increase competition, openness and transparency.

1.3 Nature of the Request for Information

It is important to note that this is not a bid solicitation. This RFI will not result in the award of any Standing Offer. As a result, potential suppliers of any goods or services described in this RFI should not reserve stock or facilities, nor allocate resources, as a result of any information contained in this RFI. The RFI will not result in the creation of any source list. Therefore, whether or not any potential supplier responds to this RFI, this will not preclude that supplier from participating in any future procurement. Also, the procurement of any of the goods and services described in this RFI will not necessarily follow this RFI. This RFI is simply intended to solicit information and feedback from industry with respect to the matters described in this RFI.

Nothing in this RFI will be construed as a commitment from PSPC to issue a solicitation for this project. PSPC may use non-proprietary information provided in this review and in the preparation of any formal solicitation document.

PSPC will not be bound by anything stated herein and reserves the right to change at any time, any or all parts of the requirement, as it deems necessary. PSPC also reserves the right to revise its procurement approach, as it considers appropriate, either based upon information submitted in response to this RFI or for any other reason it deems appropriate.

PART 2 – INSTRUCTIONS FOR RESPONDING TO RFI

2.1 Nature and Format of Responses

For ease of use and in order to gain the greatest value from the responses, Canada requests Respondents to follow the structure as detailed herein. There is no page limit on the information to be provided. Respondents are requested to:

- 1) Answer the questions at Part 3, Section 3.1.
- 2) In response to question 7, review the list of Manufacturers at Annex "A", and either add or remove existing manufacturers.
(Please note: Respondents must provide a justification for the removal of Manufacturers)

Canada reserves the right to seek clarifications from a Respondent for any information provided in response to this RFI, either by telephone, in writing or in person.

2.2 Response Costs

PSPC will not reimburse any respondent for expenses incurred in responding to this RFI.

2.3 Treatment of Responses

2.3.1 Use of Responses

Responses will not be formally evaluated. However, the responses received may be used by PSPC to develop or modify procurement strategies or any draft documents contained in this RFI. PSPC will review all responses received by the RFI closing date. PSPC may, in its discretion, review responses received after the RFI closing date.

2.3.2 Review Team

A review team composed of representatives of PSPC will review the responses. PSPC reserves the right to hire any independent consultant, or use any Government resources that it considers necessary to review any response. Not all members of the review team will necessarily review all responses.

2.3.3 Confidentiality

Respondents should indicate and mark any portions of their response that they consider proprietary or confidential. PSPC will handle these portions in a confidential manner in accordance with the Access to Information Act of Canada.

2.3.4 Follow-up Activity

PSPC may, at its discretion, contact any respondents to follow up with additional questions or for clarification of any aspect of a response. PSPC may, at its discretion agree to meet with respondents to provide respondents with the opportunity to present and/or demonstrate their capabilities in relation to this RFI. Respondents' presentations are at no obligation to PSPC and respondents will be responsible for all costs associated with PSPC's invitation to make a presentation.

2.4 Contents of this RFI

This RFI references a potential procurement strategy for Hand Tools. Comments regarding any aspect of this RFI are requested and will be given consideration before a Request for Standing Offer is issued. This RFI also contains specific questions addressed to the industry.

2.5 Format of Responses

2.5.1 Cover Page

If the response includes multiple volumes, respondents are requested to indicate on the front cover page of each volume the title of the response, the request for information number, the volume number and the full legal name of the respondent.

2.5.2 Title Page

The first page of each volume of the response, after the cover page, should be the title page, which should contain:

- a) The title of the respondent's response and the volume number;
- b) The name and address of the respondent;
- c) The name, address and telephone number of the respondent's contact;
- d) The date; and,
- e) The RFI number.

2.6 RFI Authority

David Murray
Supply Officer
Public Works and Government Services Canada - Acquisitions Branch
Commercial Acquisitions and Supply Management Sector (CASMS)
Logistics, Electrical, Fuel and Transportation Directorate (LEFTD)
Vehicles and Industrial Products Division (HP)
11 Laurier Street, Place du Portage, Phase III, 7A2
Gatineau Quebec, K1A 0S5
Ph: 819-420-2793
E-mail: David.Murray@tpsgc-pwgsc.gc.ca

The PSPC RFI Authority is responsible for the management of the procurement and RFI process.

2.7 Enquiries

PSPC will not necessarily respond to enquiries in writing or by circulating answers to all potential suppliers as this is not a solicitation process. However, respondents with questions regarding this RFI may direct their enquiries to the RFI Authority.

2.8 Submission of Responses

2.8.1 Submission of Responses

Electronic submissions must be sent by email to the RFI Authority described herein. PSPC requests that respondents submit one (1) copy of their response electronically in MS Word, PDF or compatible formats.

2.8.2 Responsibility for Timely Delivery

Each respondent is solely responsible for ensuring its response is delivered on time to the correct location.

2.8.3 Identification of Response

Each respondent should ensure that its name and return address, the request for information number and the closing date appear legibly on the outside of the response.

2.9 Security Requirements

There is no security requirement associated with responding to this RFI. Any future procurement actions undertaken in support of this requirement will not require a government security clearance.

2.10 Official Languages

Responses to this RFI are requested to be presented in either of the Official Languages of Canada (English or French).

Annex “A” – List of Manufacturers by Goods and Services Identification Number (GSIN)		
Description	Manufacturers	Proposed Manufacturers
<u>GSIN - 5110:</u> Hand Tools, Edged, Nonpowered. Includes (but is not limited to); Axes and Handles; Chisels; Cutting Pliers; Files; Hand saws and blades; Hatchets; Knives (Cutting, Drywall, Pocket, Multitool, Utility); Machetes; Rasps; Scissors; Scrapers; Screw Plates; Shears.	Ames True Temper	
	A. Richard Co.	
	Armstrong Tools	
	Aurora Tool	
	Black & Decker	
	Channellock	
	Cooper Tools	
	Cornwall Tools	
	Crescent	
	Fuller Tools	
	Garant	
	Geawrench	
	Gerber Gear	
	Gray Tools	
	KD Tools	
	Klein	
	MAC Tools	
	Matco Tools	
	Milwaukee	
	Nicholson	
	Olfa	
	Pfred	
	Ridgid	
	Rock River Tools	
	Snap-on Tools	
	Stanley/Proto	
	Wera Tools	
	Westward	

Description	Manufacturers	Proposed Manufacturers
<u>GSIN - 5120:</u> Hand Tools, Nonedged, Nonpowered. Includes (but is not limited to); Bender Sets; Blowtorches; Brushes; Clamps; Combination Keys and Wrenches (SAE and Metric); Construction Rakes, Forks and Hoes; Hammers (Carpenter, Machinist, Sledge); Handles (all hand tools); Hex Keys; Igniters and Flints; Jacks, including Contractors' Jacks; Picks; Pliers (except pliers for cutting only); Punches; Ratchets; Screwdrivers; Vises; Shovels; Sockets (SAE and Metric); Socket Wrenches; Shovels. Excludes; Measuring Tools; Gardening Rakes, Forks, Hoes, and other Garden Tools.	Ames True Temper	
	Armstrong Tools	
	Aurora Tool	
	Bessey Tools	
	Black & Decker	
	Bondhus	
	Channellock	
	Cornwall Tools	
	Cooper Tools	
	Crescent	
	Equiprite	
	Fuller Tools	
	Garant	
	Geawrench	
	Gerber Gear	
	Gray Tools	
	Irwin	
	KD Tools	
	Klein	
	MAC Tools	
	Matco Tools	
	Milwaukee	
	Nicholson	
	Rock River Tools	
	Snap-on Tools	
	Stanley/Proto	
	Wera Tools	
	Westward	
	Worthington	

Description	Manufacturers	Proposed Manufacturers
<u>GSIN - 5130:</u> Hand Tools, Power Driven Includes (but is not limited to); Abrasive Wheels, Cones, and other Abrasive Attachments for use only on Hand Held Power Tools; Demolition and Drill Hammers; Drills and Drill Kits; Electric Impacts; Grinders; Pneumatic Tools; Portable Electric Saws and Sanders; Portable Planers; Riveters.	Black & Decker	
	Blackstone	
	Bosch	
	Chicago Pneumatic	
	DeVilbiss	
	Dewalt	
	Delta Machinery	
	Dremel	
	Flexovit	
	General International	
	Greenfield	
	Hilti	
	Hitachi	
	Ingersol Rand	
	Lenox Tools	
	Makita	
	Matco Tools	
	Metabo	
	Milwaukee	
	Pfred	
	Porter Cable	
	Skil	
	Saint-Gobain (Norton)	
	Skil	
	Snap-on Tools	
	Stanley/Proto	
	Tyrolit	
	Walter Surface Technologies	
	Weiler	
	Westward	

Solicitation No. - N° de l'invitation
E60HP-18TOOL

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur
hp940

Client Ref. No. - N° de réf. du client

File No. - N° du dossier

CCC No./N° CCC - FMS No./N° VME

Description	Manufacturers	Proposed Manufacturers
<u>GSIN - 5133:</u> Drill Bits, Counterbores, and Countersinks: Hand and Machine	Black & Decker	
	Bosch	
	Clarkson Osborn	
	Dormer Tool	
	FMT Tooling Systems	
	Greenfield	
	Hilti	
	Kennametal	
	Lenox Tools	
	LS Starrett	
	Milwaukee	
	Morse	
	OSG Taps and Dies	
	Sandvik	
	Snap-on Tools	
	Union Butterfield	
	Walter Surface Technologies	

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Description	Manufacturers	Proposed Manufacturers
<u>GSIN - 5136:</u> Taps, Dies, and Collets; Hand and machine. Excludes: Punching, Stamping, and Marking Dies	Armstrong Tools	
	Black & Decker	
	Bosch	
	Clarkson Osborn	
	Dewalt	
	Dormer	
	FMT Tooling Systems	
	Gearwrench	
	Greenfield	
	Kennametal	
	LS Starrett	
	Morse	
	OSG Taps and Dies	
	Sandvik	
	Snap-on Tools	
	Union Butterfield	
	Widia	
	Wera Tools	

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CCC No./N° CCC - FMS No./N° VME

Description	Manufacturers	Proposed Manufacturers
<u>GSIN - 5140:</u> Tool and Hardware Boxes. Includes: Tool Bags; Tool Belts; Tool Boxes (mobile).	Armstrong Tool	
	Aurora Tool	
	Delta	
	Dewalt	
	Ergodyne	
	Gearwrench	
	Gray Tools	
	Irwin	
	Kennedy (Cornwell)	
	Klein	
	Knaack	
	Kuny's	
	Lista International	
	MAC Tools	
	Matco Tools	
	Rock River	
	Rousseau Metal	
	Snap-on Tools	
	SPG International	
	Stanley/Proto	
	Vidmar	
	Waterloo	
	Westward	