

Advance Contract Award Notice (ACAN)

Solicitation No. : 18-134925
Estimated value : CAN \$1,800,000 over 3 years
Closing date : Monday, February 5, 2018 at 2:00 PM Eastern Standard Time

Project Title: Solar Electrical Power Purchase
Category: Utilities
Tender Type: Advance Contract Award Notice (ACAN)
Region of Delivery: Washington, DC
Region of Opportunity: Washington, DC
Agreement Type: No applicable trade agreements
Organization Name: Department of Foreign Affairs, Trade and Development (DFATD)
GSINs: S001A

The Department of Foreign Affairs, Trade and Development (DFATD) has a requirement for the provision of solar electrical power to the Canadian Embassy building located at 501 Pennsylvania Avenue NW, Washington, DC, 20001. The purpose of this Advance Contract Award Notice (ACAN) is to signal the government's intention to award a contract for these services (as applicable) to WGL Energy Services Inc.. Before awarding a contract, however, the government provides other Proponents with the opportunity to demonstrate that they are capable of satisfying the requirements set out in this Notice, by submitting a statement of capabilities during the fifteen (15) calendar-day-posting period.

If other potential Proponents submit statements of capabilities during the fifteen (15) calendar-day-posting period that meet the requirements set out in the ACAN, the government will proceed to a full tendering process on either the Government of Canada Electronic Tendering Service or through traditional means, in order to award the contract.

If no other Proponent submits, on or before the closing date, a statement of capabilities meeting the requirements set out in the ACAN, a contract will be awarded to the pre-selected Proponent.

1 Proponent name

WGL Energy Services, Inc.
8614 Westwood Center Drive, Suite 1200
Vienna, Virginia 22182

2 Estimated contract value

The estimated value of the contract inclusive of applicable taxes is CAN\$1,800,000 over 3 years.

Estimated duration of contract

From 2018-09-01 to 2021-08-31.

3 Definition of requirements / Expected results

DFATD intends to negotiate a contract with WGL Energy Services Inc. for the provision of solar electrical power to the Canadian Embassy building located in Washington, DC.

4 Context

The Embassy of Canada requires electricity for operation of the chancery building located at 501 Pennsylvania Ave. NW, Washington, DC, 20001. As a LEED Silver accredited facility, the Embassy is committed to the procurement of energy derived from sustainable sources.

5 Contract mandate

The Proponent will:

- Provide solar power electricity from a purpose built solar farm located in Maryland.



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- Delivery and transmission of electricity will remain unchanged provided by the District of Columbia utility PEPCO.

6 Expected results

Sustainable power.

7 Proponent profile

Successful service delivery requires that the Proponent meet following criteria:

WGL is a well-established energy provider. The Embassy currently procures its electricity from WGL.

8 Trade agreements

No trade agreements apply due to Power Utilities exception.

9 Intellectual property

Except for any copyrights created under the contract, ownership of intellectual property will rest with the Proponent. However, DFATD will be granted a non-exclusive, irrevocable, world-wide and royalty-free licence to exercise all intellectual property rights over all materials for any public purpose except commercial exploitation in competition with the Proponent.

10 Direct sourcing justification

The awarding of this contract to WGL Energy Services Inc. would provide best value for the required services for the following reasons:

- Established and reputable vendor
- Sustainable power derived from a purpose built solar farm. The sole clients of this venture will be foreign embassies and the US Department of State.
- The US Department of State has agreed to support this project and will purchase any electricity that is not utilized by embassies.
- No other electricity provider meets the above criteria.

It meets the exception d as per the Government Contracts Regulations.

– only one person or firm is capable of performing the contract.

11 Responding to an ACAN

Proponents who consider themselves fully qualified and available to provide the specific services described herein may submit a statement of capabilities in writing to the DFATD Bid Receiving Unit on or before the closing date and time of this Notice. The statement of capabilities must clearly demonstrate that the Proponent meets the requirements as set out in this Notice.

and conform to the following format requirements:

(1) a one-page description of the general capacity of the Proponent ; and (2) 3 one-page project descriptions demonstrating relevant experience and key in-country linkages already in place and conducted under the corporate name of the Proponent.

To be accepted, responses must be submitted on or before the closing date to:

Email: realproperty-contracts@international.gc.ca

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The Proponents concerned will be notified in writing of DFATD's decision to proceed or not to proceed with a full tendering process.

Any questions or requests for clarification from Proponents shall be emailed to the DFATD Contracting Officer identified below.

12 Closing time and date for submission of statement of capabilities

The statement of capabilities must be submitted by 2 p.m. Eastern Standard Time (EST) on Monday, February 5th, 2018.

The solicitation number, the name of the DFATD Contracting Officer and the ACAN's closing date and time must be present in the email body and subject line.

The statement of capabilities must be sent **only** to the following email address:

Email: realproperty-contracts@international.gc.ca

For more information, please contact:

Attention: Katelyn Henry
E-Mail: katelyn.henry@international.gc.ca