

Advance Contract Award Notice (ACAN) for Subscription to S&P Global Platts – PIRA Energy Group Services

1. Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

2. Description of Requirement

The National Energy Board (NEB) requests the Contractor to provide market analyses, market intelligence, and price forecasts for global oil, NGLs and North American natural gas and electricity markets.

Definition of the requirement

The National Energy Board (NEB) has identified a requirement for information, analyses and perspectives on North American energy market and supply, international oil and petroleum products, as well as pricing forecasts for natural gas, oil, natural gas liquids (NGLs) and electricity. This data, analyses and forecasts would allow the NEB to continue with its data-processing work, energy modelling and publishing of estimates in the Energy Futures report, and to perform other analyses for publication and for internal NEB use.

3. Criteria for assessment of the Statement of Capabilities (Minimum Essential Requirements)

The service must provide energy intelligence and outlooks for:

- 1) Monthly World Oil Markets
- 2) Assessment of DOE Weekly Analysis
- 3) Monthly North American Midcontinent Oil
- 4) Monthly European Oil Markets
- 5) Monthly Asia-Pacific Oil Markets
- 6) Latin American Oil Markets
- 7) Tight Oil Operators
- 8) Japan Weekly Oil Markets
- 9) China Quarterly Oil Demand
- 10) India Quarterly Oil Demand
- 11) Monthly World Petroleum Product Demand
- 12) Quarterly World Petroleum Product Yield
- 13) Quarterly Iraq Oil
- 14) Quarterly Fracking Policy
- 15) Oil Market Overview – monthly PowerPoint slide-show presenting extensive graphs, charts, and data on global oil markets.
- 16) Brief and timely assessments or data presentations covering topics that are of near-term market relevance
- 17) Semi-annual U.S. Refinery Turnaround Schedule
- 18) Concise, analytical views of new developments and trends in the global oil market)
- 19) Updates on latest developments of latest OPEC meeting
- 20) Global political risk alerts

- 21) Weekly political risk assessment
- 22) Global political risk strategy papers and special reports
- 23) Global political risk Annual Country Stability Rankings
- 24) Periodic political risk conference calls with country experts
- 25) Online oil price forecasts that include: 1) short- and long-term price forecasts for 34 worldwide crudes and 92 worldwide petroleum products; and 2) a utility that allows the NEB to define, analyze and store up to 100 custom price spreads in the form of multi-variable equations that use the service's forecast prices.
- 26) Weekly U.S. Oil Rigs
- 27) DOE Weekly Petroleum Data Portal
- 28) Commitments of Traders Data for NYMEX, ICE and CBOT
- 29) Charts and data tables tracking global and regional oil markets (supply, demand, stocks, flows, etc.), updated on a monthly basis or as new data become available
- 30) A tool for charting refining margins covering major global refining centers (U.S., Europe and Asia)
- 31) Phone and email access to oil market analysts for clarification questions on reports and quick turnaround research
- 32) Private oil briefing upon request at a mutually agreeable date and time at NEB's office.
- 33) Regional North American Gas Markets
- 34) Monthly North American Gas Forecast
- 35) Monthly North American Gas Trade – covers Canada, LNG and Mexico
- 36) Weekly Gas Market Update
- 37) N.A. Gas Current News and Analysis: New Markets for Marcellus/Utica Production
- 38) U.S. Natural Gas Daily Update - L48 Production and Demand by Sector
- 39) Weekly U.S Gas Rigs
- 40) Gas Producers Quarterly Earnings Call
- 41) Special Reports – focus on industry topics
- 42) Monthly NGL Supply and Demand Balances
- 43) Weekly U.S. Propane Stocks Report with commentary on developments
- 44) Online natural gas price forecasts including: 1) short- and long-term price forecasts for 20 regional gas prices throughout the United States and Canada, 2) a utility that allows the NEB to define, analyze and store up to 100 custom price spread scenarios.
- 45) Miscellaneous charts and data tables tracking North American gas markets (supply, demand, storage, drilling, etc.), updated on a monthly basis or as new data become available
- 46) Phone and email access to natural gas analysts for clarification questions on reports and quick turnaround research
- 47) Private natural gas briefing upon request at a mutually agreeable date and time

- 48) Monthly Eastern Grid/ERCOT Electricity Markets
- 49) Monthly Western Grid Electricity Markets
- 50) Monthly U.S. Coal Markets
- 51) Monthly U.S. Coal Stockpile Estimates
- 52) Western Grid Electric Load Estimates (WECC)
- 53) Eastern Grid and ERCOT Electric Load Estimates
- 54) New Generation Capacity Database
- 55) Online electricity price forecasts including: 1) short- and long-term price forecasts for Eastern and Western grid power points in the United States and Canada. 2) a utility that allows the NEB to define, analyze and store up to 100 custom price spread scenarios
- 56) Eastern Grid and ERCOT Supply/Demand Balances Data

- 57) Western Grid Supply/Demand Balances Data
- 58) New Generation Capacity Database
- 59) Private electricity briefing upon request at a mutually agreeable date and time
- 60) Phone and email access to electricity analysts for clarification questions on reports and quick turnaround research

- 61) Monthly NGL Market Developments slide show updating the current NGL market outlook
- 62) Monthly NGL Price Forecasts (for U.S./European stocks and price forecasts)
- 63) Monthly U.S. NGL Supply and Demand Balances
- 64) Weekly U.S. Propane Stocks Report with commentary on developments
- 65) Global LPG Weekly Scorecard
- 66) Online Access with weekly updates to content
- 67) Phone and Email Access to NGL market analysts for clarification questions on reports and quick turnaround research

- 68) Weekly Economic Recap (analyses key regional and global economic data and events of the past week and the week ahead)
- 69) Weekly Financial Stress Analysis
- 70) Periodic world and regional macroeconomic slide shows (world economy, U.S. economy, U.S. regions, Canada/Mexico/North America, Europe, and Asia)
- 71) Currencies charting tool for comparing five key currencies versus the U.S. dollar and for demonstrating the "real oil buying power" of those currencies
- 72) Air travel charting tool that provides the latest available revenue passenger miles data for total system and international air travel for the U.S. and Europe
- 73) Weekly Global Equity Markets
- 74) Online feature of the latest tracking information from the National Hurricane Center for storms that threaten oil and gas production facilities in the Gulf of Mexico
- 75) Weather-impact maps for Baltic and Black seas' ice and wind conditions
- 76) Temperature maps for U.S., Europe, the former Soviet Union, and East Asia
- 77) Discounts on multi-client studies and other add-on retainer services
- 78) Four invitations (available to current licensed users only) to an Annual Retainer Client Seminar and Excel spreadsheets of world energy forecasts by region and energy source through 2030. Seminar presentations (audio and visual) will be available online.

4. Applicability of the trade agreement(s) to the procurement

This procurement is subject to the following trade agreement(s):

- Canadian Free Trade Agreement (CFTA)

5. Justification for the Pre-Identified Supplier

The PIRA Energy Group of S&P Global Platts has a network of clients comprising producing companies and countries that includes OPEC, energy consuming countries, pipelines and various energy associations. As a result, PIRA is privy to commercially sensitive information regarding these energy commodities and the politics of energy. PIRA uses their contacts and information to provide market analysis and forecasts that no other company can provide.

6. Government Contracts Regulations Exception(s)

The following exception(s) to the Government Contracts Regulations is invoked for this procurement under Subsection 6(d) – only one person is capable of performing the work.

7. Period of the proposed contract or delivery date

The proposed contract is for a period of one year from date of Contract award, plus two one-year option periods.

8. Cost estimate of the proposed contract

The estimated value of the contract, including option, is \$384,061.00 (USD) (GST/HST extra)

9. Name and address of the pre-identified supplier

S&P Global Platts
2 Penn Plaza,
New York, NY 10121, USA

10. Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully capable of providing the services described in the ACAN may submit a Statement of Capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The Statement of Capabilities must clearly demonstrate how the supplier meets the advertised requirements.

11. Closing date for a submission of a statement of capabilities

The closing date and time for accepting statements of capabilities is **Feb 20, 2018 at 02:00pm MST.**

12. Inquiries and submission of statements of capabilities

Inquiries and statements of capabilities are to be directed to:

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National Energy Board
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