



Request for Proposal (RFP): 01B46-17-042

FOR THE PROVISION OF Janitorial Services

**FOR
Kentville Research and Development Centre
32 Main Street, Kentville, NS, B4N 1J5**

**Tenders must be received by: 2:00 PM, Eastern
Standard Time**

On April 6, 2018 at the following address:

Agriculture and Agri-Food Canada

Corporate Management Branch
Assets Team – Eastern Service Centre

TENDER RECEIVING UNIT

2001 Robert-Bourassa Blvd, Suite 671-TEN
Montreal, QC
H3A 3N2

Note: Tenders received at a location other than this one will be rejected.



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GENERAL INFORMATION

1.0 PROJECT SUMMARY

The Kentville Research and Development Centre located at 32 Main Street, Kentville, Nova-Scotia, B4N 1J5, requires a contractor to provide janitorial services for the Centre's buildings.

2.0 SECURITY REQUIREMENTS

Reliability Security Clearance

Before Contract award, the Security requirements must be met.

The bidder should submit evidence of security requirements with their bid submission. Refer to Part 2, Article 4.1 and Part 3, Article 3.0 for additional information.

Until the security screenings of the Contractor's personnel required by this Contract have been completed satisfactorily by Industrial Security Division (ISD), Contractor personnel **MAY NOT HAVE ACCESS** to sensitive (CLASSIFIED/DESIGNATED) information or assets, and **MAY NOT ENTER** sites where such information or assets are kept, without an escort provided by the department or agency for which the Work is being performed.

3.0 INTERPRETATION

In the Request for proposal "RFP",

- 3.1 "Canada", "Crown", "Her Majesty", "the Government" or "Agriculture and Agri-Food Canada" or "AAFC" means Her Majesty the Queen in right of Canada, as represented by the Minister of Agriculture and Agri-Food;
- 3.2 "Contract" or "Resulting Contract" means the written agreement between Agriculture and Agri-Food Canada and a contractor, comprising the General Conditions (set out in Appendix A of this RFP) and any supplemental general conditions specified in this RFP and every other document specified or referred to in any of them as forming part of the Contract, all as amended by agreement of the Parties from time to time;
- 3.3 "Contracting Authority or authorized representative" means the AAFC official, identified in Part 3, Article 5.0 of this RFP, responsible for the management of the Contract. Any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor is not to perform Work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from any government personnel other than the aforementioned AAFC official;
- 3.4 "Contractor", means the person or entity whose name appears on the signature page of the Contract and who is to supply goods or services to Canada under the Contract;



- 3.5 “Minister” means the Minister of Agriculture and Agri-Food or anyone authorized to act on his/her behalf;
- 3.6 “Project Authority or authorized representative” means the AAFC official, identified in Part 3, Article 6.0 of this RFP, responsible for all matters concerning a) the technical content of the Work under the Contract; b) any proposed changes to the scope of the Work, but any resulting change can only be confirmed by a Contract amendment issued by the Contracting Authority; c) inspection and acceptance of all Work performed as detailed in the Statement of Work, and; review and inspection of all invoices submitted;
- 3.7 “Proposal” means an offer, submitted in response to a request from a Contracting Authority, that constitutes a solution to the problem, requirement or objective in the request;
- 3.8. “Bidder” means a person or entity submitting a Proposal in response to this RFP;
- 3.9 “Work” means the whole of the activities, services, materials, equipment, software, matters and things required to be done, delivered or performed by the Contractor in accordance with the terms of this RFP.



PART 1: BIDDER INSTRUCTIONS, INFORMATION AND CONDITIONS

1.0 CONTRACTUAL CAPACITY

- 1.1 The Bidder must have the legal capacity to enter into legally binding contracts. If the Bidder is a sole proprietorship, a partnership or a corporate body, the Bidder shall provide a statement indicating the laws under which it is registered or incorporated together with the registered or corporate name and place of business and the country where the controlling interest/ownership of the organization is located as per Appendix F of this RFP.

2.0 ACCEPTANCE OF TERMS AND CONDITIONS

- 2.1 Agriculture and Agri-Food Canada will only consider Proposals which accept Agriculture and Agri-Food Canada's terms and conditions.
- 2.2 The General Conditions attached in Appendix A and those set out in Part 3 of this RFP shall form part of any Resulting Contract.

3.0 INCURRING COST

- 3.1 The cost to prepare the Proposal will not be reimbursed by Agriculture and Agri-Food Canada.
- 3.2 No cost incurred before receipt of a signed Contract or specified written authorization from the Contracting Authority can be charged to any Resulting Contract.

4.0 ENQUIRIES - SOLICITATION STAGE

- 4.1 All enquiries or issues concerning this solicitation must be submitted in writing to the Contracting Authority named at Part 3, section 5 of the RFP. It is the responsibility of the Bidder to obtain clarification of the requirements contained herein, if necessary prior to submitting a proposal.
- 4.2 Enquiries and issues must be received by the Contracting Authority **no later than two (2) business days prior to the solicitation closing date** specified herein to allow sufficient time to provide a response. Enquiries or issues received after that time may not be able to be answered prior to the solicitation closing date.
- 4.3 To ensure consistency and quality of information provided to Bidders, the Contracting Authority will provide, simultaneously to all Bidders any information with respect to **significant** enquiries received and the replies to such enquiries without revealing the sources of the enquiries.
- 4.4 All enquiries and other communications with government officials throughout the solicitation period are to be directed **ONLY** to the Contracting Authority named at Part 3, section 5 of the RFP. Noncompliance with this condition during the proposal solicitation period may (for that reason alone) result in disqualification of a Proposal.



- 4.5 Meetings will not be held with individual bidders prior to the closing date/time of this RFP, unless otherwise specified.
- 4.6 Bidders shall not place any conditions or make any assumptions that attempt to limit or otherwise modify the scope of Work pursuant to the Statement of Work (Appendix B)

5.0 RIGHTS OF CANADA

- 5.1 Canada reserves the right to:
1. Accept any Proposal in whole or in part, without prior negotiation;
 2. Reject any or all Proposals received in response to this RFP;
 3. Cancel and/or re-issue this RFP at any time;
 4. Ask the Bidder to substantiate any claim made in the Proposal;
 5. Enter into negotiations with one or more Bidders on any or all aspects of their Proposals;
 6. Award one or more Contracts;
 7. Retain all Proposals submitted in response to this RFP.

6.0 SUBSTANTIATION OF PROFESSIONAL SERVICES RATES

- 6.1 In Canada's experience, bidders will from time to time propose prices at the time of bidding that they later refuse to honour, on the basis that these prices do not allow them to recover their own costs and/or make a profit. When evaluating the prices for professional services bid, Canada may, but will have no obligation to, require price support for any prices proposed. Examples of price support that Canada would consider satisfactory include:
1. documentation (such as billing records) that shows that the Bidder has recently provided and invoiced another customer (with whom the Bidder deals at arm's length) for services similar to the services that would be provided under a resulting contract, and the fees charged are equal to or less than the price offered to Canada (to protect the privacy of the customer, the Bidder may black out the customer's name and personal information on the invoice submitted to Canada);
 2. a signed contract between the Bidder and an individual qualified (based on the qualifications described in this bid solicitation) to provide services under a resulting contract where the amount payable under that contract by the Bidder to the resource is equal to or less than the price bid;
 3. a signed contract with a subcontractor who will perform the work under any resulting contract, which provides that the required services will be provided at a price that is equal to or less than the price bid; or
 4. details regarding the salary paid to and benefits provided to the individuals employed by the Bidder to provide services, where the amount of compensation, when converted to a per diem or hourly rate (as applicable), is equal to or less than the rate bid for that resource category.

Once Canada requests substantiation of the prices bid, it is the sole responsibility of the Bidder to submit information (either the information described in the



examples above, or other information that demonstrates that it will be able to recover its own costs based on the prices it has proposed) that will allow Canada to determine whether it can rely, with confidence, on the Bidder's ability to provide the required services at the prices bid, while, at a minimum, recovering its own costs. Where Canada determines that the information provided by the Bidder does not demonstrate the Bidder's ability to recover its own costs in providing the prices bid, Canada may, at their sole discretion declare the bid non-compliant.

7.0 MANDATORY CLAUSES

- 7.1 Where the words “**must**”, “**shall**” or “**will**” appear in this RFP, the clause is to be considered as a mandatory requirement.

8.0 DEBRIEFING

- 8.1 After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority. The debriefing may be in writing, by telephone or in person at the discretion of the Contracting Authority.

9.0 OFFICE OF THE PROCUREMENT OMBUDSMAN

If you have issues or concerns regarding the solicitation, you have the option of raising them with the department or with the Office of the Procurement Ombudsman (OPO). The Office of the Procurement Ombudsman was established by the Government of Canada to provide an independent avenue for suppliers to raise complaints regarding the award of contracts under \$25,000 for goods and under \$100,000 for services. You have the option of raising issues or concerns regarding the solicitation, or the award resulting from it, with the OPO by contacting them by telephone at 1-866-734-5169 or by e-mail at boa.opo@boa.opo.gc.ca. You can also obtain more information on the OPO services available to you at their website at www.opo-boa.gc.ca.

10.0 MANDATORY SITE VISIT

It is mandatory that the Bidder or a representative of the Bidder visit the work site. Arrangements have been made for site visit to be held on March 20, 2018 at 10:00 AM (local time) at the Kentville Research and Development Centre located at 32 Main Street, Kentville, NS, B4N 1J5.

Bidders will be requested to sign an attendance form in order to confirm their presence.

Bidders who do not attend or send a representative will not be given an alternative appointment and their bids will be rejected as non-compliant. Any clarifications or changes to the bid solicitation resulting from the site visit will be included as an amendment to the bid solicitation.



PART 2: PROPOSAL PREPARATION INSTRUCTIONS & EVALUATION PROCEDURES

1.0 APPLICABLE LAWS

- 1.1 The Contract shall be interpreted and governed, and the relations between the parties, determined by the laws in force in the Province of Nova Scotia.
- 1.2 In their bid submission, bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their proposal, by deleting the Canadian province specified in the previous paragraph and inserting the Canadian province or territory of their choice. If no change is made, the bidder acknowledges the applicable law specified is acceptable to the Bidder.

2.0 SUBMISSION OF PROPOSAL

- 2.1 Proposals must be submitted in hard copy as described in Article 3.0.
- Due to the nature of this RFP electronic transmission of proposal by such means as electronic mail or facsimile to the Department of Agriculture and Agri-Food is not considered to be practical and therefore will not be accepted.
- 2.2 The proposal **MUST** be delivered to and received by the Contracting Unit no later than the **date indicated on the cover page of this RFP**. The outside of the envelope containing the proposal should include the RFP number found on the cover page of the RFP.
- 2.4 The onus for submitting proposals on time at the specified location rests with the Bidder. It is the Bidder's responsibility to ensure correct delivery of their proposal to the Contracting Authority.
- 2.5 The Bidders are advised that, due to security measures for building visitors, arrangements should be made in advance with the Contracting Authority for any planned in-person delivery of a proposal. Failure to do so may result in late receipt of a proposal.
- 2.6 Proposals submitted in response to this RFP will not be returned.

3.0 PROPOSAL PREPARATION INSTRUCTIONS

- 3.1 The proposal **must** be structured in **THREE SEPARATE ENVELOPES** as indicated below:

Section 1	Technical Proposal (with no reference to price)	2 original hard copies
Section 2	Financial Proposal	1 original hard copy
Section 3	Certifications	1 original hard copy



- 3.2 The Bidder may **submit a proposal in either official language**.
- 3.3 Each copy of the proposal is to include the Bidder's legal entity name, the name of the Bidder's contact, address, telephone number, facsimile number, email address and the RFP Number.

4.0 PREPARATION OF TECHNICAL PROPOSAL (Section 1)

- 4.1 In the Technical Proposal, the Bidder should demonstrate how they meet the requirements of the **Evaluation Procedures and Criteria (Appendix D)**.

4.2 Security Requirements

4.2.1 Security Profile Verification

The issuance of a contract is subject to a successful security screening by the Government of Canada security services.

Because of legal and ethics issues, the Bidder is not obligated to complete the "Personnel Screening Consent and Authorization Form" (tbs/sct 330-23e), available at <http://www.tbs-sct.gc.ca/tbsf-fsct/330-23-eng.asp> for each proposed employee at this point in time of the RFP process.

However, once the technical evaluation team will have evaluated the received proposals and will have identified the acceptable proposal, this requirement will become a mandatory requirement. Successful clearance by AAFC's Security Services is a mandatory condition before AAFC can award the contract.

Beyond the above mentioned issues, The Bidder have however the option to complete the form at their sole discretion at this point and provide the forms with their proposal.

Should a Bidder decide to complete the required information, *the initiative will only accelerate the transmission of the required documents by 2 or 3 weeks*. Whichever option the Bidder chooses, the decision has no bearing or influence on the technical team evaluation.

5.0 PREPARATION OF FINANCIAL PROPOSAL (Section 2)

The bidder must complete and sign Appendix C (Basis of Payment).

The price of the proposal will be evaluated in CANADIAN DOLLARS excluding applicable taxes but including FOB destination for goods and services, customs duties and excise tax.

Prices shall not appear in any area of the proposal except in the Financial Proposal.



- 5.1 The Bidder may revise his/her tender by facsimile, or email, provided it is received before the RFP Closing Time. Any change resulting in an increase in the RFP price must be supported by a suitable increase in the security deposit.

However, any indication of price modification shall not reveal the amount of the original or the revised total price. Price modifications should only include the amount of the increase or decrease of the bid.

6.0 CERTIFICATION REQUIREMENTS (Section 3)

In order to be awarded a contract, the certifications attached **in Appendix E** will be required. The certifications should be submitted with the proposal. Canada may declare a bid non-responsive if the certifications are not submitted or completed as required. Where Canada intends to reject a proposal pursuant to this paragraph, the Contracting Authority will so inform the Bidder and provide the Bidder with a time frame within which to meet the requirement. Failure to comply with the request of the Contracting Authority and meet the requirement within that time frame period will render the proposal non-responsive.

Compliance with the certifications the Bidder provides to Canada is subject to verification by Canada. The Contracting Authority shall have the right to ask for additional information to verify that the Bidder is compliant with the applicable certifications before and after award of a contract. Any certification made by the Bidder that is determined to be untrue, whether made knowingly or unknowingly, or any failure to comply with the certifications or comply with the request of the Contracting Authority for additional information, will render the bid non-responsive.

7.0 EVALUATION PROCEDURES

- 7.1 Proposals will be evaluated in accordance with the Evaluation Procedures and Criteria specified **in Appendix D**.
- 7.2 An evaluation team composed of representatives of the Department of Agriculture and Agri-Food Canada will evaluate the Proposals on behalf of Canada.
- 7.3 The evaluation team reserves the right, but is not obligated, to perform any of the following tasks:
- a) seek clarification or verification from bidders regarding any or all information provided by them with respect to the bid solicitation;
 - b) contact any or all references supplied by bidders to verify and validate any information submitted by them;
 - c) request, before award of any contract, specific information with respect to bidders' legal status;
 - d) verify any information provided by bidders through independent research, use of any government resources or by contacting third parties;
 - e) interview, at the sole costs of bidders, any bidder and/or any or all of the resources proposed by bidders to fulfill the requirement of the bid solicitation.



8.0 REQUESTS FOR PROPOSAL AMENDMENT(S)

- 8.1 Any modifications to this RFP will be made through an amendment which will be posted publicly via Buyandsell.gc.ca.



PART 3: RESULTING CONTRACT TERMS AND CONDITIONS

The following Terms and Conditions shall form part of the Resulting Contract:

1.0 GENERAL CONDITIONS

- 1.1 The General Conditions attached in **Appendix A** shall form part of any Resulting Contract.

2.0 REQUIREMENT

- 2.1 The contractor will provide the services identified in **Appendix B**, Statement of Work.
- 2.2 The Contractor shall maintain, for the duration of the Contract, a designated single point of contact, hereafter referred to as a Contractor Representative, dedicated to managing the Contract.

3.0 SECURITY REQUIREMENT

Personnel Clearance (Reliability)

- 3.1 The Contractor/Offeror must, at all times during the performance of the Contract, hold a valid Designated Organization Screening (DOS), granted or approved by AAFC.
- 3.2 The Contractor/Offeror personnel requiring access to **PROTECTED** information, assets or sensitive work site(s) must EACH hold a valid **RELIABILITY STATUS**, granted or approved by AAFC .
- 3.3 The Contractor/Offeror **MUST NOT** remove any **PROTECTED** information or assets from the identified work site(s), and the Contractor/Offeror must ensure that its personnel are made aware of and comply with this restriction.
- 3.4 Subcontracts which contain security requirements are NOT to be awarded without the prior written permission of AAFC.

4.0 CONTRACT PERIOD

- 4.1 The Contract shall have a duration of one year: **From July 1, 2018 to June 30, 2019.**
- 4.2 The Contractor grants to Canada the irrevocable option to extend the duration of the Contract by up to four (4) additional 1 year periods under the same terms and conditions.
- 4.2.1 Canada may exercise this option at any time by sending a notice to the Contractor at least 30 days prior to the Contract expiry date.



4.2.2 The Contractor agrees that, during the extended period of the Contract resulting from Canada's exercise of its option, the cost will be in accordance with the provisions in Appendix C of the Contract.

4.2.3 The option may only be exercised by the Contracting Authority and will be evidenced for administration purposes only, through a written Contract amendment.

5.0 CONTRACTING AUTHORITY

5.1 The Contracting Authority is:

Jean-François Lemay
Procurement officer
Agriculture and Agri-Food Canada
2001 Robert-Bourassa, Room 671-TEN,
Montréal, Qc H3A 3N2
Tel.: 514-315-6196
Fax: 514-283-1918
E-mail: jean-francois.lemay@agr.gc.ca

5.2 The Contracting Authority (or authorized representative) is responsible for the management of the Contract. Any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor is not to perform Work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from any government personnel other than the aforementioned officer.

6.0 PROJECT AUTHORITY

6.1 The Project Authority for the Contract is:

The contact information for the Project Authority will be provided at time of contract award.

6.2 The Project Authority, or authorized representative, is responsible for:

1. All matters concerning the technical content of the Work under the Contract;
2. Defining any proposed changes to the scope of the Work, but any resulting change can only be confirmed by a Contract amendment issued by the Contracting Authority;
3. Inspection and acceptance of all Work performed as detailed in the Statement of Work and;
4. Review and approve all invoices submitted.

7.0 CONTRACTOR REPRESENTATIVE

7.1 The Contractor Representative for the Contract is:

The contact information for the Contractor Representative will be provided at time of contract award.



- 7.2 The duties and responsibilities of the Contractor Representative shall include the following:
1. Responsible for the overall management of the Contract;
 2. Ensure that the Contract is administered in accordance with the terms and conditions of the Contract;
 3. Act as a single point of contact to resolve any contractual disputes that may arise. The Contract Representative must have direct access to the level of management within the Contractor's organization vested with the decision-making authority for contractual matters;
 4. Shall be established as the only recognized individual from the Contractor's organization to speak on behalf of the Contractor for purposes of Contract management;

8.0 PRIORITY OF DOCUMENTS

- 8.1 The documents specified below form part of and are incorporated into the Contract. If there is a discrepancy between the wordings of any documents which appear on the list, the wording of the document which first appears on the list shall prevail over the wording of any document which subsequently appears on the list:
1. The article of agreement;
 2. The Statement of Work, Appendix B hereof;
 3. The General Conditions, Appendix A hereof;
 4. Basis of Payment, Appendix C hereof;
 5. Certification Requirements, Appendix E;
 6. Plans, Appendix F;
 7. Request for Proposal number 01B46-17-042;
 8. Contractor's Proposal dated *(to be inserted at contract award)*.

9.0 BASIS FOR CANADA'S OWNERSHIP OF INTELLECTUAL PROPERTY

In this section of the RFP,

- 9.1 "Material" means anything that is created or developed by the Contractor as part of the Work under the Contract, and in which copyright subsists, but does not include computer programs and related software documentation.
- 9.2 Agriculture and Agri-Food Canada has determined that any intellectual property arising from the performance of the Work under the Contract will vest in Canada, on the following grounds:

Pursuant to 6.5 of the Treasury Board Policy on Title to Intellectual Property Arising under Crown Procurement Contracts, Canada has opted to own the intellectual property rights in any Material subject to copyright that is created or developed as part of the Work, with the exception of computer software or any documentation pertaining to such software.



10.0 REPLACEMENT OF PERSONNEL

- 10.1. The Contractor will provide the services of the personnel named in the Contractor's Proposal to perform the Work, unless the Contractor is unable to do so for reasons which are beyond its control.
- 10.2 Should the Contractor at any time be unable to provide their services, the Contractor will contact the Project Authority immediately. In such case, the Contractor is responsible to provide replacement Contractor or personnel who shall be of similar skills and experience.
- 10.3 The Contractor shall propose replacement personnel for the Project Authority's review within 5 working days (resume and references). The Contractor shall submit, in writing, to the Project Authority the reasons for the removal of personnel from the Work; the name of the proposed replacement person(s); and the qualifications and experience of the proposed replacement person(s). The Project Authority reserves the right to interview any personnel proposed to be assigned to the Work.
- 10.4 Personnel assigned pursuant to the requirements will be capable of performing the Work at a reasonable level of competence. Should any assigned personnel be deemed unsuitable by the Project Authority the Contractor shall provide an immediate replacement of suitable ability that is acceptable to the Project Authority.
- 10.5 The Contractor shall supply competent back-up personnel so that in the event of unforeseen sickness, accident, or any cause which renders a specific individual unavailable, such individuals can be replaced within five (5) working days by a person of like abilities and qualifications.
- 10.6 The resources assigned for the Contract will be measured regularly for quality of services rendered. The measurement will be based on the quality and timeliness of the deliverables specified in the Statement of Work. In the event that quality and deliverables are not produced as and when requested, in any given month, the Crown has the right to request that the Contractor replace the assigned resources immediately, in accordance with Contract clauses included in or referenced in the RFP.
- 10.7 In no event shall the Contractor allow performance of the Work by unauthorized and/or unqualified personnel, whether initially named resources or replacement personnel. In addition, acceptance of any replacements by the Project Authority shall not relieve the Contractor from responsibility for failure to meet the requirements of the Contract.

11.0 ACCESS TO GOVERNMENT FACILITIES/EQUIPMENT

- 11.1 Access to the following Canada facilities, equipment, documentation and personnel may be required during the Contract period in order to perform the Work:
 - (a) AAFC's premises;



- (b) Documentation;
- (c) Personnel for consultation;
- (d) Office space, telephones, desk space, manuals and terminals.

- 11.2 Subject to the approval of the Project Authority, arrangements will be made for the Contractor to access the required facilities, equipment, documentation and personnel.
- 11.3 There will be, however, no day-to-day supervision of the Contractor's activities or control of hours of work by the Project Authority.

12.0 DAMAGE TO OR LOSS OF CROWN PROPERTY

- 12.1 The Contractor shall reimburse Canada any cost or expenses due to the damage to or loss of Crown-owned property resulting from the Contract or the carrying out thereof, or shall, upon reasonable notice, promptly repair such damage or substitute such loss to Canada's satisfaction.

13.0 BASIS OF PAYMENT

- 13.1 For the services provided, Agriculture and Agri-Food Canada will pay the Contractor in accordance with Appendix C (Basis of Payment).

13.2 Provisional Sum – Limitation of expenditures

For additional workload not described in Appendix B - Statement of Work.

The Contractor will be reimbursed for the costs reasonably and properly incurred in the performance of work established in accordance with the basis of payment in Appendix C. The fixed amount is valid for a period of one year and is renewable annually up to a **limitation of expenditure of \$ 1,000.00**. Customs duties are included and applicable taxes are extra. The use of provisional amount must be approved by the project manager.

No increase in the total liability of Canada or in the price of the Work resulting from any design changes, modifications or interpretations of the Work, will be authorized or paid to the Contractor unless these design changes, modifications or interpretations have been approved, in writing, by the Contracting Authority before their incorporation into the Work. The Contractor must not perform any work or provide any service that would result in Canada's total liability being exceeded before obtaining the written approval of the Contracting Authority.

This amount is only an estimate and is in no way a guarantee that can be paid under any resulting contract concluded due to the acceptance of this offer.

14.0 METHOD OF PAYMENT

- 14.1 Payment will be made **no more the once per month**, following the submission of all invoicing documentation as specified in Article 16.0, in accordance with the terms herein this contract and acceptance by the Departmental Representative.



15.0 DIRECT DEPOSIT

The Contractor agrees to receive payment through direct deposit to a financial institution.

Government of Canada considers privacy and security of utmost importance in the issuance of payments. Any information you provide to the Government of Canada in support of Direct Deposit is protected under the Government of Canada *Privacy Act and Access to Information Act (R.S.C., 1985, c. A-1)*.

Additional information is available at:
www.tpsgc-pwgsc.gc.ca/recgen/txt/depot-deposit-eng.html

16.0 INVOICING INSTRUCTIONS

- 16.1 Payment will only be made pursuant to the general conditions specified in the Appendix A and upon submission of a satisfactory invoice duly supported by specified release documents and other documents called for under the Contract.
- 16.2 One (1) original of the invoice together with attachments, shall be forwarded to the Project Authority at the address noted in Article 6.0 hereof.

17.0 MANDATORY CERTIFICATIONS

- 17.1 Compliance with the certifications the Contractor has provided Canada is a condition of the Contract and subject to verification by Canada during the entire period of the Contract. In the event that the Contractor does not comply with any certification or that it is determined that any certification made by the Contractor is untrue, whether made knowingly or unknowingly, the Minister shall have the right, pursuant to the default provisions of the Contract, to terminate the Contract for default.

18.0 NON-PERMANENT RESIDENT

(the non-applicable clause will be deleted at contract award)

18.1 (CANADIAN CONTRACTOR)

The Contractor must comply with Canadian immigration requirements applicable to foreign nationals entering Canada to work temporarily in fulfillment of the Contract. If the Contractor wishes to hire a foreign national to work in Canada to fulfill the Contract, the Contractor should immediately contact the nearest Service Canada regional office to enquire about Citizenship and Immigration Canada's requirements to issue a temporary work permit to a foreign national. The Contractor is responsible for all costs incurred as a result of non-compliance with immigration requirements.

18.2 (FOREIGN CONTRACTOR)

The Contractor must comply with Canadian immigration legislation applicable to foreign nationals entering Canada to work temporarily in fulfillment of the Contract. If the Contractor wishes to hire a foreign national to work in Canada to



fulfill the Contract, the Contractor should immediately contact the nearest Canadian Embassy, Consulate or High Commission in the Contractor's country to obtain instructions, information on Citizenship and Immigration Canada's requirements and any required documents. The Contractor is responsible to ensure that foreign nationals have the required information, documents and authorizations before performing any work under the Contract in Canada. The Contractor is responsible for all costs incurred as a result of non-compliance with immigration requirements.

19.0 INSURANCE REQUIREMENTS

- 19.1 The Contractor is responsible for deciding if insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any insurance acquired or maintained by the Contractor is at its own expense and for its own benefit and protection. It does not release the Contractor from or reduce its

APPENDIX A

GENERAL CONDITIONS

GC1. INTERPRETATION

- 1.1 In the contract,
- 1.1 "Applicable Taxes" means the Goods and Services Tax (GST), the Harmonized Sales Tax (HST), and any provincial tax, by law, payable by Canada such as, the Quebec Sales Tax (QST) as of April 1, 2013;
- 1.2 "Canada", "Crown", "Her Majesty" or "the Government" means Her Majesty the Queen in right of Canada; "Contractor" means the person, entity or entities named in the Contract to supply goods, services or both to Canada;
- 1.3 "Minister" means the Minister of Agriculture and Agri-Food Canada or anyone authorized;
- 1.4 "Party" means Canada, the Contractor, or any other signatory to the contract and "Parties" means all of them;
- 1.5 "Work" unless otherwise expressed in the Contract, means everything that is necessary to be done, furnished or delivered by the Contractor to perform the Contractor's obligations under the Contract.

GC2. Powers of Canada

All rights, remedies and discretions granted or acquired by Canada under the Contract or by law are cumulative, not exclusive.

GC3. General Conditions

The Contractor is an independent contractor engaged by Canada to perform the Work. Nothing in the Contract is intended to create a partnership, a joint venture or an agency between Canada and the other Party or Parties. The Contractor must not represent itself as an agent or representative of Canada to anyone. Neither the Contractor nor any of its personnel is engaged as an employee or agent of Canada. The Contractor is responsible for all deductions and remittances required by law in relation to its employees.

GC4. Conduct of the Work

- 4.1 The Contractor represents and warrants that:
- (a) It is competent to perform the Work;
 - (b) It has the necessary qualifications, including knowledge, skill and experience, to perform the Work, together with the ability to use those qualifications effectively for that purpose; and
 - (c) It has the necessary personnel and resources to perform the Work.
- 4.2 Except for government property specifically provided for in the Contract, the Contractor shall supply everything necessary for the performance of the Work, including all the resources, facilities, labor and supervision, management, services, equipment, materials, drawings, technical data, technical assistance, engineering services, inspection and quality assurance procedures, and planning necessary to perform the Work.
- 4.3 The Contractor shall:
- (a) Carry out the Work in a diligent and efficient manner;
 - (b) Apply as a minimum, such quality assurance tests, inspections and controls consistent with those in general usage in the trade and that are reasonably calculated to ensure the degree of quality required by the Contract; and
 - (c) Ensure that the Work:
 - (1) is of proper quality, material and workmanship;
 - (2) Is in full conformity with the Statement of Work; and
 - (3) Meets all other requirements of the Contract.

- 4.4 Notwithstanding acceptance of the Work or any part thereof, the Contractor warrants that the Work shall be of such quality as to clearly demonstrate that the Contractor has performed the Work in accordance with the undertaking in subsection 4.3.

GC5. Inspection and Acceptance

- 5.1 The Work will be subject to inspection by Canada. Should any part of the Work whether it be a report, document, good or service not be in accordance with the Contract or not be done to the satisfaction of the Canada, as submitted, Canada will have the right to reject it or require its correction at the sole expense of the Contractor before making payment.
- 5.2 The Contractor will be in default of the Contract if the Work is rejected by Canada or if he fails to correct the Work within a reasonable delay.

GC6. Amendments and Waivers

- 6.1 No design change, modification to the Work, or amendment to the Contract shall be binding unless it is incorporated into the Contract by written amendment or design change memorandum executed by the authorized representatives of Canada and of the Contractor.
- 6.2 While the Contractor may discuss any proposed changes or modifications to the scope of the Work with the representatives of Canada, Canada shall not be liable for the cost of any such change or modification until it has been incorporated into the Contract in accordance with subsection 6.1.
- 6.3 No waiver shall be valid, binding or affect the rights of the Parties unless it is made in writing by, in the case of a waiver by Canada, the Contracting Authority and, in the case of a waiver by the Contractor, the authorized representative of the Contractor.
- 6.4 The waiver by a Party of a breach of any term or condition of the Contract shall not prevent the enforcement of that term or condition by that Party in the case of a subsequent breach, and shall not be deemed or construed to be a waiver of any subsequent breach.

GC7. Time of the Essence

It is essential that the Work be performed within or at the time stated in the Contract.

GC8. Excusable delay

- 8.1 Any delay by the Contractor in performing the Contractor's obligations under the Contract which occurs without any fault or neglect on the part of the Contractor its subcontractors, agents or employees or is caused by an event beyond the control of the Contractor, and which could not have been avoided by the Contractor without incurring unreasonable cost through the use of work-around plans including alternative sources or other means, constitutes an excusable delay.
- 8.2 The Contractor shall give notice to the Minister immediately after the occurrence of the event that causes the excusable delay. The notice shall state the cause and circumstances of the delay and indicate the portion of the Work affected by the delay. When requested to do so by the Minister, the Contractor shall deliver a description, in a form satisfactory to the Minister, of work-around plans including alternative sources and any other means that the Contractor will utilize to overcome the delay and Endeavour to prevent any further delay. Upon approval in writing by the Minister of the work-around plans, the Contractor shall implement the work around plans and use all reasonable means to recover any time lost as a result of the excusable delay.
- 8.3 Unless the Contractor complies with the notice requirements set forth in the Contract, any delay that might have constituted an excusable delay shall be deemed not to be an excusable delay.
- 8.4 If an excusable delay has continued for thirty (30) days or more, Canada may, by giving notice in writing to the Contractor, terminate the Contract. In such a case, the Parties agree that neither will make any claim against the other for damages, costs, expected profits or any other loss arising out of the termination or the event that contributed to the excusable delay. The Contractor agrees to repay immediately to Canada the portion of any advance payment that is unliquidated at the date of the termination.
- 8.5 Unless Canada has caused the delay by failing to meet an obligation under the Contract, Canada will not be responsible for any cost incurred by the contractor or any subcontractors or agents as a result of an excusable delay.
- 8.6 If the Contract is terminated under this section, Canada may require the Contractor to deliver to Canada, in the manner and to the extent directed by Canada, any completed parts of the Work not delivered and accepted before the termination and anything that the Contractor has acquired or produced specifically to perform the Contract. Canada will pay the Contractor:

- (a) The value, of all completed parts of the Work delivered to and accepted by Canada, based on the Contract price, including the proportionate part of the Contractor's profit or fee included in the Contract price; and
 - (b) The cost to the Contractor that Canada considers reasonable in respect of anything else delivered to and accepted by Canada.
- 8.7 The total amount paid by Canada under the Contract to the date of termination and any amounts payable under this subsection must not exceed the Contract price.
- GC9. Termination of convenience**
- 9.1 Notwithstanding anything in the Contract, the Minister may, by giving notice to the Contractor, terminate or suspend the Contract immediately with respect to all or any part or parts of the Work not completed.
- 9.2 All Work completed by the Contractor to the satisfaction of Canada before the giving of such notice shall be paid for by Canada in accordance with the provisions of the Contract and, for all Work not completed before the giving of such notice, Canada shall pay the Contractor's costs as determined under the provisions of the Contract in an amount representing a fair and reasonable fee in respect of such Work.
- 9.3 In addition to the amount which the Contractor shall be paid under section GC9.2, the Contractor shall be reimbursed for the Contractor's cost of and incidental to the cancellation of obligations incurred by the Contractor pursuant to such notice and obligations incurred by or to which the Contractor is subject with respect to the Work.
- 9.4 The Contractor shall have no claim for damages, compensation, loss of profit, allowance or otherwise by reason of or directly or indirectly arising out of any action taken or notice given by Canada under the provisions of section GC9 except as expressly provided therein.
- 9.5 Upon termination of the Contract under section GC9.1, Canada may require the Contractor to deliver and transfer title to Canada, in the manner and to the extent directed by Canada, any finished Work which has not been delivered prior to such termination and any material, goods or Work-in-progress which the Contractor specifically acquired or produced for the fulfillment of the Contract.
- GC10. Termination due to Default of Contractor**
- 10.1 Canada may by notice to the Contractor, terminate the whole or any part of the Contract:
 - (a) If the Contractor fails to perform any of the Contractor's obligations under the Contract or in Canada's view, so fails to make progress so as to endanger performance of the Contract in accordance with its terms;
 - (b) To the extent permitted under law, if the Contractor becomes bankrupt or insolvent, or a receiving order is made against the Contractor, or an assignment is made for the benefit of creditors, or if an order is made or resolution passed for the winding up of the Contractor, or if the Contractor takes the benefit of a statute relating to bankrupt or insolvent debtors.; or
 - (c) If the Contractor makes a false declaration under GC 37 or GC 38 or fails to comply with the terms set out in GC 16.3 or GC 39.
- 10.2 Upon termination of the Contract under section GC10, the Contractor shall deliver to Canada any finished Work which has not been delivered and accepted prior to such termination, together with materials and Work-in-progress relating specifically to the Contract and all materials, texts and other documents supplied to the Contractor in relation to the Contract.
- 10.3 Subject to the deduction of any claim which Canada may have against the Contractor arising under the Contract or out of termination, payment will be made by Canada to the Contractor for the value of all finished Work delivered and accepted by Canada, such value to be determined in accordance with the rate(s) specified in the Contract, or, where no rate is specified, on a proportional basis.
- 10.4 If the contract is terminated pursuant to GC 10.1(c), in addition to any other remedies that may be available against the Contractor, the Contractor will immediately return any advance payments.
- GC11. Suspension of Work**
- 11.1 The Minister may at any time, by written notice, order the Contractor to suspend or stop the Work or part of the Work under the Contract. The Contractor must immediately comply with any such order in a way that minimizes the cost of doing so.

GC12. Extension of Contract

- 12.1 Where the Minister determines that additional work of the same nature as the Work described in this Contract is required, the Contractor shall do such work and where required the term of the Contract shall be extended accordingly and confirmed in writing between the parties.
- 12.2 Payment for the work described in subsection 1 shall be calculated and paid on the same basis as in section GC12 and where required prorated.
- 12.3 Where the Minister has determined that the Contractor shall be paid expenses related to the Work described in section GC12.1, the type of expenses and amounts shall be confirmed in writing between the parties.

TERMS OF PAYMENT

GC13. Method of Payment

- 13.1 Payment in the case of progress payments:
- a) Payment by Canada to the Contractor for the Work shall be made within thirty (30) days following the date on which a claim for progress payment is received according to the terms of the Contract; and
 - b) If the Minister has any objection to the form of the claim for payment or the substantiating documentation, shall, within fifteen (15) days of its receipt, notify the Contractor in writing of the nature of the objection.
- 13.2 Payment in the case of payment on completion:
- a) Payment by Canada to the Contractor for the Work shall be made within thirty (30) days following the date on which the Work is completed or on which a claim for payment and substantiating documentation are received according to the terms of the Contract, whichever date is the later;
 - b) If the Minister has any objection to the form of the claim for payment or the substantiating documentation, shall, within fifteen (15) days of its receipt, notify the Contractor in writing of the nature of the objection.

GC14. Basis of Payment

- 14.1 A claim in the form of an itemized account certified by the Contractor with respect to the accuracy of its contents shall be submitted to the Minister.
- 14.2 Travel and other expenses, where allowed by the Contract, shall be paid in accordance with Treasury Board Guidelines and Directives, certified by the Contractor as to the accuracy of such claim.

GC15. Interest on Overdue Accounts

- 15.1 For the purposes of this clause:
- (a) "Average Rate" means the simple arithmetic mean of the bank rates in effect at 4:00 p.m. Eastern Standard Time each day during the calendar month which immediately precedes the calendar month in which payment is made;
 - (b) "Bank rate" means the rate of interest established from time to time by the Bank of Canada as the minimum rate at which the Bank of Canada makes short term advances to members of the Canadian Payments Association;
 - (c) "Date of payment" means the date of the negotiable instrument drawn by the Receiver General for Canada and given for payment of an amount due and payable;
 - (d) an amount is "due and payable" when it is due and payable by Canada to the Contractor in accordance with the terms of the Contract; and
 - (e) An amount becomes "overdue" when it is unpaid on the first day following the day upon which it is due and payable.
- 15.2 Canada shall be liable to pay to the Contractor simple interest at the Average Bank of Canada discount rate from the previous month plus 3 percent per annum on any amount that is overdue from the date such amount becomes overdue until the day prior to the date of payment, inclusive. The Contractor is not required to provide notice to Canada for interest to be payable.

15.3 Canada shall not be liable to pay interest in accordance with this clause if Canada is not responsible for the delay in paying the Contractor.

15.4 Canada shall not be liable to pay interest on overdue advance payments.

GC16. Records to be kept by Contractor

16.1 The Contractor must keep proper accounts and records of the cost of performing the Work and of all expenditures or commitments made by the Contractor in connection with the Work, including all invoices, receipts and vouchers. The Contractor must retain records, including bills of lading and other evidence of transportation or delivery, for all deliveries made under the Contract.

16.2 If the Contract includes payment for time spent by the Contractor, its employees, representatives, agents or subcontractors performing the Work, the Contractor must keep a record of the actual time spent each day by each individual performing any part of the Work.

16.3 Unless Canada has consented in writing to its disposal, the Contractor must retain all the information described in this section for six (6) years after it receives the final payment under the Contract, or until the settlement of all outstanding claims and disputes, whichever is later. During this time, the Contractor must make this information available for audit, inspection and examination by the representatives of Canada, who may make copies and take extracts. The Contractor must provide all reasonably required facilities for any audit and inspection and must furnish all the information as the representatives of Canada may from time to time require to perform a complete audit of the Contract.

16.4 The amount claimed under the Contract, calculated in accordance with the Basis of Payment provision in the Articles of Agreement, is subject to government audit both before and after payment is made. If an audit is performed after payment, the Contractor agrees to repay any overpayment immediately on demand by Canada. Canada may hold back, deduct and set off any credits owing and unpaid under this section from any money that Canada owes to the Contractor at any time (including under other Contracts). If Canada does not choose to exercise this right at any given time, Canada does not lose this right.

GC17. Invoice Submission

17.1 Invoices must be submitted in the Contractor's name. The Contractor must submit invoices for each delivery or shipment; invoices must only apply to the Contract. Each invoice must indicate whether it covers partial or final delivery.

17.2 Invoices must show:

- (a) the date, the name and address of the client department, item or reference numbers, deliverable and/or description of the Work, contract number, Client Reference Number (CRN), Procurement Business Number (PBN), and financial code(s);
- (b) details of expenditures (such as item, quantity, unit of issue, unit price, fixed time labour rates and level of effort, subcontracts, as applicable) in accordance with the Basis of Payment, exclusive of Applicable Taxes;
- (c) deduction for holdback, if applicable;
- (d) the extension of the totals, if applicable; and
- (e) if applicable, the method of shipment together with date, case numbers and part or reference numbers, shipment charges and any other additional charges.

17.3 Applicable Taxes must be specified on all invoices as a separate item along with corresponding registration numbers from the tax authorities. All items that are zero-rated, exempt or to which Applicable Taxes do not apply, must be identified as such on all invoices.

17.4 By submitting an invoice, the Contractor certifies that the invoice is consistent with the Work delivered and is in accordance with the Contract.

GC18. Right of Set off

Without restricting any right of set off given by law, the Minister may set off against any amount payable to the Contractor under the Contract, any amount payable to Canada by the Contractor under the Contract or under any other current contract. Canada may, when making a payment pursuant to the Contract, deduct from the amount payable to the Contractor any such amount payable to Canada by the Contractor which, by virtue of the right of set off, may be retained by Canada.

GC19. Assignment

19.1 The Contract shall not be assigned in whole or in part by the Contractor without the prior written consent of Canada and an assignment made without that consent is void and of no effect.

19.2 An assignment of the Contract does not relieve the Contractor from any obligation under the Contract or impose any liability upon Canada.

GC20. Subcontracting

20.1 The Contractor must obtain the consent in writing of the Minister before subcontracting.

20.2 Subcontracting does not relieve the Contractor from any of its obligations under the Contract or impose any liability upon Canada to a subcontractor.

20.3 In any subcontract, the Contractor will bind the subcontractor by the same conditions by which the contractor is bound under the Contract.

GC21. Indemnification

21.1 The Contractor shall indemnify and save harmless Canada from and against all claims, losses, damages, costs, expenses, actions and other proceedings, made, sustained, brought, prosecuted, threatened to be brought or prosecuted, in any manner based upon, occasioned by or attributable to any injury to or death of a person or damage to or loss of property arising from any willful or negligent act, omission or delay on the part of the Contractor, the Contractor's servants, subcontractors or agents in performing the Work or as a result of the Work.

21.2 The Contractor's liability to indemnify or reimburse Canada under the Contract shall not affect or prejudice Canada from exercising any other rights under law.

GC22. Confidentiality

The Contractor shall treat as confidential, during as well as after performance of the Work, any information to which the Contractor becomes privy as a result of acting under the Contract. The Contractor shall use its best efforts to ensure that its servants, employees, agents, subcontractors or assigned observe the same standards of confidentiality.

GC23. Indemnification - Copyright

The Contractor shall indemnify Canada from and against all costs, charges, expenses, claims, actions, suits and proceedings for the infringement or alleged infringement of any copyright resulting from the performance of the Contractor's obligations under the Contract, and in respect of the use of or disposal by Canada of anything furnished pursuant to the Contract.

GC24. Indemnification - Inventions, etc.

The Contractor shall indemnify Canada from and against all costs, charges, expenses, claims, actions, suits and proceedings for the use of the invention claimed in a patent, or infringement or alleged infringement of any patent or any registered industrial design resulting from the performance of the Contractor's obligations under the Contract, and in respect of the use of or disposal by Canada of anything furnished pursuant to the Contract.

GC25. Ownership of Copyright

25.1 Anything that is created or developed by the Contractor as part of the Work under the Contract in which copyright subsists belongs to Canada. The Contractor must incorporate the copyright symbol and either of the following notices, as appropriate:

© HER MAJESTY THE QUEEN IN RIGHT OF CANADA (year)

or

© SA MAJESTÉ LA REINE DU CHEF DU CANADA (année).

25.2 At the request of the Minister, the Contractor must provide to Canada, at the completion of the Work or at such other time as the Minister may require a written permanent waiver of Moral Rights, in a form acceptable to the Minister, from every author that contributed to the Work. If the Contractor is an author, the Contractor permanently waives the Contractor's Moral Rights.

GC26. Taxes

26.1 Municipal Taxes

Municipal Taxes do not apply.

26.2 Federal government departments and agencies are required to pay Applicable Taxes.

26.3 Applicable Taxes will be paid by Canada as provided in the Invoice Submission section. It is the sole responsibility of the Contractor to charge Applicable Taxes at the correct rate in accordance with applicable legislation. The Contractor agrees to remit to appropriate tax authorities any amounts of Applicable Taxes paid or due.

26.4 The Contractor is not entitled to use Canada's exemptions from any tax, such as provincial sales taxes, unless otherwise specified by law. The Contractor must pay applicable provincial sales tax, ancillary taxes, and any commodity tax, on taxable goods or services used or consumed in the performance of the Contract (in accordance with applicable legislation), including for material incorporated into real property.

26.5 In those cases where Applicable Taxes, customs duties, and excise taxes are included in the Contract Price, the Contract Price will be adjusted to reflect any increase, or decrease, of Applicable Taxes, customs duties, and excise taxes that will have occurred between bid submission and contract award. However, there will be no adjustment for any change to increase the Contract Price if public notice of the change was given before bid submission date in sufficient detail to have permitted the Contractor to calculate the effect of the change.

26.6 Tax Withholding of 15 Percent

Pursuant to the *Income Tax Act*, 1985, c. 1 (5th Supp.) and the Income Tax Regulations, Canada must withhold 15 percent of the amount to be paid to the Contractor in respect of services provided in Canada if the Contractor is a non-resident, unless the Contractor obtains a valid waiver. The amount withheld will be held on account for the Contractor in respect to any tax liability which may be owed to Canada.

GC27. International Sanctions

27.1 Persons in Canada, and Canadians outside of Canada, are bound by economic sanctions imposed by Canada. As a result, the Government of Canada cannot accept delivery of goods or services that originate, either directly or indirectly, from the countries or persons subject to economic sanctions.

Details on existing sanctions can be found at:
<http://www.international.gc.ca/sanctions/index.aspx?lang=eng>

27.2 The Contractor must not supply to the Government of Canada any goods or services which are subject to economic sanctions.

27.3 The Contractor must comply with changes to the regulations imposed during the period of the Contract. The Contractor must immediately advise Canada if it is unable to perform the Work as a result of the imposition of economic sanctions against a country or person or the addition of a good or service to the list of sanctioned goods or services. If the Parties cannot agree on a work around plan, the Contract will be terminated for convenience in accordance with section GC9.

GC28. T1204 Government Service Contract Payment

28.1 Pursuant to regulations made pursuant to paragraph 221 (1)(d) of the *Income Tax Act*, payments made by departments and agencies to Contractors under applicable services Contracts (including Contracts involving a mix of goods and services) must be reported on a T1204 Government Service Contract Payment. To enable client departments and agencies to comply with this requirement, Contractors are required to provide information as to their legal name and status, business number, and/or Social Insurance Number or other supplier information as applicable, along with a certification as to the completeness and accuracy of the information.

GC29. Successors and Assigns

The Contract shall enure to the benefit of and be binding upon the parties hereto and their lawful heirs, executors, administrators, successors and assigns as the case may be.

GC30. Conflict of Interest and Values and Ethics Codes for the Public Service

The Contractor acknowledges that individuals who are subject to the provisions of the *Conflict of Interest Act*, 2006, c. 9, s. 2, the Conflict of Interest Code for Members of the House of Commons, any applicable federal values and ethics code

or any applicable federal policy on conflict of interest and post-employment shall not derive any direct benefit resulting from the Contract unless the provision or receipt of such benefit is in compliance with such legislation and codes.

GC31. No Bribe

The Contractor declares that no bribe, gift, benefit, or other inducement has been or will be paid, given, promised or offered directly or indirectly to any official or employee of Canada or to a member of the family of such a person, with a view to influencing the entering into the Contract or the administration of the Contract.

GC32. Errors

Notwithstanding any other provision contained in this Contract, no amount shall be paid to the Contractor based on the cost of Work incurred to remedy errors or omissions for which the Contractor or his servants, agents or subcontractors are responsible, and such errors or omissions shall be remedied at the Contractor's cost, or, at the option of Canada, the Contract may be terminated and in that event the Contractor shall receive payment only as determined under section GC10.

GC33. Performance

The failure of Canada to require performance by the Contractor of any provision of this Contract shall not affect the right of Canada thereafter to enforce such provision, nor shall the waiver by Canada of any breach of any term of the Contract be taken or held to be a waiver of any further breach of the same or any other term or condition.

GC34. Gender

Whenever the singular or masculine is used throughout this Contract, it shall be construed as including the plural, feminine, or both whenever the context and/or the parties hereto so require.

GC35. Survival

All the Parties' obligations of confidentiality, representations and warranties set out in the Contract as well as any other the provisions, which by the nature of the rights or obligations might reasonably be expected to survive, will survive the expiry or termination of the Contract.

GC36. Severability

If any provision of the Contract is declared by a court of competent jurisdiction to be invalid, illegal or unenforceable, that provision will be removed from the Contract without affecting any other provision of the Contract.

GC37. Contingency Fees

The Contractor certifies that it has not, directly or indirectly, paid or agreed to pay and agrees that it will not, directly or indirectly, pay a contingency fee for the solicitation, negotiation or obtaining of the Contract to any person, other than an employee of the Contractor acting in the normal course of the employee's duties. In this section, "contingency fee" means any payment or other compensation that depends or is calculated based on a degree of success in soliciting, negotiating or obtaining the Contract and "person" includes any individual who is required to file a return with the registrar pursuant to section 5 of the *Lobbying Act*, 1985, c. 44 (4th Supplement).

GC38. Integrity Provisions

The Ineligibility and Suspension Policy (the "Policy") and all related Directives (2016-04-04) are incorporated into, and form a binding part of the Contract. The Contractor must comply with the provisions of the Policy and Directives, which can be found on Public Works and Government Services Canada's website at [Ineligibility and Suspension Policy](#).

GC39. Public Disclosure

39.1 The Contractor consents, in the case of a contract that has a value in excess of \$10,000, to the public disclosure of basic information - other than information described in any of paragraphs 20 (1)(a) to (d) of the *Access to Information Act* - relating to the contract.

39.2 The contractor consents, in the case of a contract with a former public servant in receipt of a Public Servant Superannuation (PSSA) pension, that the contractor's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports described in 39.1.

GC40. Notice

Any notice under the Contract must be in writing and may be delivered by hand, courier, mail, facsimile or other electronic method that provides a paper record of the text of the notice. It must be sent to the Party for whom it is intended at the address stated in the Contract. Any notice will be effective on the day it is received at that address. Any notice to Canada must be delivered to the Minister.

GC41. Accuracy

The Contractor represents and warrants that the information submitted with its bid is accurate and complete. The Contractor acknowledges that the Minister has relied upon such information in entering into this Contract. This information may be verified in such manner as the Minister may reasonably require.

GC42. Dispute Resolution Services

The parties understand that the Procurement Ombudsman appointed pursuant to subsection 22.1 (1) of the *Department of Public Works and Government Services Act* will, on request of a party, provide a proposal for an alternative dispute resolution process to resolve any dispute arising between the parties respecting the interpretation or application of a term or condition of this contract. The parties may consent to participate in the proposed alternative dispute resolution process and to bear the cost of such process. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by email at boa.opo@boa.opo.gc.ca

GC43. Contract Administration

The parties understand that the Procurement Ombudsman appointed pursuant to Subsection 22.1 (1) of the *Department of Public Works and Government Services Act* will review a complaint filed by the contractor respecting administration of this contract if the requirements of Subsection 22.2 (1) of the *Department of Public Works and Government Services Act* and Section 15 and 16 of the *Procurement Ombudsman Regulations* have been met, and the interpretation and application of the terms and conditions and the scope of the work of this contract are not in dispute. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by email at boa.opo@boa.opo.gc.ca

GC44. Entire Agreement

The Contract constitutes the entire agreement between the Parties relative to the subject procurement and supersedes all previous negotiations, communications and other agreements, whether written or oral, unless they are incorporated by reference in the Contract. There are no terms, covenants, representations, statements or conditions relative to the subject procurement binding on the Parties other than those contained in the Contract.



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APPENDIX B STATEMENT OF WORK

PART A – GENERAL REQUIREMENTS

Agriculture & Agri- Food Canada has a requirement for a contractor to provide daytime and evening cleaning services at the Kentville Research Centre located in Kentville Nova Scotia.

1.0 AREAS TO BE MAINTAINED

KENTVILLE RESEARCH AND DEVELOPMENT CENTRE

Item	Floor Section	Room Number	Square Feet
1	A-1	A-109	330
2	A-1	A111	115
3	A-1	A113	115
4	A-1	A115	115
5	A-1	A117	115
6	A-1	A119	115
7	A-1	A121	115
8	A-2	A-201 Pilot Plant	6430
9	A-2	(new) Micro-winery	1246
10	A-2	2049a(Storage room)	185
11	A-2	A-227	100
12	A-2	A-225	110
13	A-2	A-205	185
14	A-2	A-207	204
15	A-2	A-209	580
16	A-2	A-211	115
17	A-2	A-213	409
18	A-2	A-215	204
19	B-1	Main Foyer & Lobby (1002)	1520
20	B-1	Elevator Car & Door Guides	30
21	B-1	Reception (1003)	240



22	B-1	Health Canada (1082)	382
23	B-1	Cornwallis Room (B-152, B0154, B-156, 1080)	1296
24	B-1	Annapolis Room (1080)	286
25	B-1	Storage Room (1079)	204
26	B-1	Cafeteria Lunchroom (1092-93-94)	1056
27	B-1	IT Storage (B-163)	210
28	B-1	B-101	208
29	B-1	B-103	147
30	B-1	B-105	147
31	B-1	B-107	147
32	B-1	B-109	352
33	B-1	B-111	110
34	B-1	B-113	110
35	B-1	B-116	104
36	B-1	B-117	100
37	B-1	B-118	115
38	B-1	B-119	116
39	B-1	B-120	115
40	B-1	B-121	100
41	B-1	B-122	115
42	B-1	B-123	110
43	B-1	B-124	115
44	B-1	B-125	110
45	B-1	B-127	110
46	B-1	B-129	120
47	B-1	B-131	120
48	B-1	B-132	110
49	B-1	B-134	110
50	B-1	B-136	110



51	B-1	B-138	110
52	B-1	B-143	200
53	B-1	B-144	160
54	B-1	B-145	200
55	B-1	B-146	110
56	B-1	B-147	200
57	B-1	B-148	110
58	B-1	B-149	200
59	B-1	B-150	110
60	B-1	Reception Area	385
61	B-1	Communal Areas, Halls & Washrooms	2000
62	B-2	Boardroom (B201) + 2003	400
63	B-2	2004	372
64	B-2	B-203	141
65	B-2	B-205	141
66	B-2	B-207 (A, B, C)	565
67	B-2	B-209	162
68	B-2	Photo-Copy Room (2010)	162
69	B-2	B-211	162
70	B-2	B-212	150
71	B-2	B-213	248
72	B-2	B-214	157
73	B-2	B-216	157
74	B-2	B-217	162
75	B-2	B-218	157
76	B-2	B-219	162
77	B-2	B-220	110
78	B-2	B-221	115
79	B-2	B-223	162



80	B-2	B-232	110
81	B-2	B-234	110
82	B-2	B-236	110
83	B-2	B-238	168
84	B-2	B-240	176
85	B-2	B-242	110
86	B-2	B-244	110
87	B-2	B-246	110
88	B-2	B-248	110
89	B-2	B-250	100
90	B-2	First Aid Room (208)	125
91	B-2	B-252	3816
92	B-2	B-254 Mail Room	240
93	B-2	B-274	240
94	B-2	B-276	240
95	B-2	B-278	110
96	C-1	1099	293
97	C-1	1100	364
98	C-1	1103	160
99	C-1	1104	178
100	C-1	1105	169
101	C-1	1106	163
102	C-1	1110	986
103	C-1	1111	160
104	C-1	1112	160
105	C-1	C-117	160
106	C-2	C-206	374
107	C-2	C-208	212
108	C-2	C-210	110



109	C-2	C-212	110
110	C-2	C-214	162
111	C-2	C-216	115
112	C-2	C-218	110
113	C-2	C-220	110
114	C-2	C-222	110
115	C-2	C-224	110
116	C-2	C-226	110
117	C-2	C-228	160
118	C-2	C-230	160
119	C-2	C-232	110
120	C-2	C-234	110
121	C-2	C-236	168
122	C-2	C-238	155
123	C-2	C-240	110
124	C-2	C-242	110
125	C-2	C-246	210
126	C-2	C-248	95
127	C-2	C-250	210
128	C-2	C-256	105
129	D-1	LUNCH ROOM 2172	260
130	C-2	C-201	110
131	C-2	C-203	110
132	C-2	C-204	258
133	C-2	C-205	419
134	C-2	C-215	110
135	C-2	C-217	419
136	C-2	C-221	210
137	C-2	C-223	419



138	C-2	C-227	210
139	C-2	C-244	210
140	C-2	C-247	419
141	C-2	C-251	210
142	C-2	C-253	210
143	C-2	C-254	105
144	C-2	C-255	419
145	C-2	C-257	204
146	C-2	C-258	120
147	C-2	C-259	430
148	C-2	C-260	258
149	C-3	C-306	110
150	C-3	C-308	434
151	C-3	C-310	126
152	C-3	C-312	115
153	C-3	C-313	168
154	C-3	C-314	115
155	C-3	C-316	170
156	C-3	C-318	110
157	C-3	C-320	110
158	C-3	C-322	110
159	C-3	C-324	110
160	C-3	C-326	110
161	C-3	C-328	110
162	C-3	C-330 MEETING ROOM	160
163	C-3	C-332	160
164	C-3	C-334	105
165	C-3	C-336	105
166	C-3	C-338	110
167	C-3	C-340	105
168	C-3	C-3034A	118



169	C-3	C-3035	75
170	C-3	C-3036	120
171	C-3	C-3037	105
172	C-3	C-3038	106
173	C-3	C-3039	108
174	C-3	C-3040	1439
175	C-3	C-3042	77
176	C-3	C-3043A	102
177	C-3	C-3043B	108
178	C-3	C-3044A	53
179	C-3	C-3045	258
180	C-3	C-304	310
181	C-3	C-315	430
182	C-3	C-317	168
183	C-3	C-319	419
184	C-3	C-323	204
185	C-3	C-325	419
186	C-3	C-329	204
187	C-3	C-357	430
188	C-3	C-359	850
189	C-3	C-360	276
190	C-3	C-362	557
191	D-1	D-206 (STORES)	380
192	D-1	Federal Shipping & Receiving	540
193	D-1	D-214	150
194	D-2	D-202	258
195		All Hallways Levels 1, 2 and 3	21,231

Total: 54,614 Square Feet

BUILDING #49 - HEATING PLANT

Item	Floor Section	Room Number	Square Feet
1	H-1	H-103	220
2	H-1	H-104	170
3	H-1	H-105	165



4	H-1	H-106	189
5	H-1	Men's Washroom	189
6	H-1	Women's Washroom	117
7	H-1	All showers	100
8	H-1	H-1 Hallways	480
9	H-2	H-201	177
10	H-2	H-202	836
11	H-2	H-203	364
12	H-2	H-204	484
13	H-2	H-205	161
14	H-2	H-2 Hallways	366

Total: 4,018 Square Feet

OUTSIDE BUILDINGS

Item	Building	Square feet
1	Blair House (Bldg. 18)	7,800
2	Staff Restroom (Bldg.43)	1,490
3	Washrooms A, B, C, D (Bldg. 52)	80
4	Picnic Grounds-Chalet (Bldg.24)	800
5	Picnic Grounds-Men's Room (Bldg. 26)	96
6	Picnic Grounds-Women's Room (Bldg. 25)	96
7	Heating Plant (Bldg.49)	4018

1.1 Changes to spaces to be cleaned

From time to time, Canada may notify the Contractor in writing of any changes to the amount of space to be cleaned. When space is added or removed, the **average rate per square foot set out in Appendix C** must be used to calculate the new contract amount.

2.0 AREAS EXCLUDED FROM CLEANING OPERATIONS

Maintenance of the grounds, parking areas, roads or greenhouses is not included by this contract. Refer to Appendix F (floor plans) which provides details on any other areas within buildings which are also excluded from this contract.



3.0 SCHEDULE

Unless otherwise specified for certain areas or buildings, cleaning work must be performed as follows:

Monday to Friday 07:00 AM to 07:00 PM

Work may be performed on weekends, as needed and upon approval of the Project Authority. No work shall take place on the public holidays listed here:

<http://www.cra-arc.gc.ca/tx/hldys/menu-eng.html>

When a public holiday falls on a weekend, it is moved to the next business day.

The Contractor shall provide a sample annual cleaning schedule, as described in the Statement of Work, within one month of the start date of the contract.

Upon signing the contract, the Contractor shall submit a complete, detailed schedule of the work to be performed on a daily basis, clearly identifying each work area, so that the Project Authority knows when the work will be performed and is able to check its accuracy. If more than one of the Contractor's employees is to perform the work, the Contractor shall submit a copy of each employee's cleaning schedule.

In addition, the Contractor shall keep each work schedule up to date and submit these updates to the Project Authority.

The Contractor's employees shall take special care to not bother the Centre employees on the premises in any way.

Only the Project Authority and the Integrated Services Manager will be authorized to give instructions to the Contractor.

4.0 RESPONSIBILITIES OF THE CONTRACTOR

4.1 Contractor's staff

The Contractor must assign qualified employees to fulfill the contract. The Project Authority may ask the Contractor to replace any of its employees who do not meet the contract requirements owing to incompetence, unacceptable behaviour or safety risks.

All staff working under this contract must have received Workplace Hazardous Materials Information System (WHMIS) training. Training should be updated and adapted to the needs of this contract.

The Supervisor and employees must be able to communicate in English both orally and in writing.



Supervisor

The Supervisor on site

- must have the authority to execute the instructions provided by the Project Authority, whether or not this involves changes to the description of the tasks to be performed;
- supervises the cleaning staff;
- acts as a liaison between the Contractor and AAFC;
- prepares the work schedules;
- inspects the work of the cleaning staff; and
- meets with the Project Authority upon request to discuss problems or work to be done according to the Statement of Work.
- Orders custodial supplies as necessary.

Cleaner

The cleaner

- performs the cleaning tasks; and
- Reports to the Supervisor.

4.2 Keys

At the start of the contract, the Centre shall provide the Contractor with an inventory of the keys and access cards required for delivery of the services. From the moment the Contractor provides written acknowledgement of receipt of the inventory, the Contractor is responsible for keeping the inventory up to date and ensuring that the keys are used strictly for the purposes of executing the contract.

AAFC may ask to check the inventory at any time.

4.3 Environmental protection

Within the work area, the Contractor is responsible for adhering to federal and provincial legislation and all the regulations and policies applied by AAFC regarding the quality of the workplace and the protection of the environment, specifically with respect to the protection of the soil and ground water, the water, the sewers and storm drains, and the air quality. The Contractor must immediately notify AAFC of any incident it causes or observes that might have an impact on the environment.

4.4 Lost and found objects

The Contractor's employees must immediately turn in any objects they find to the Project Authority.

4.5 Absenteeism

If designated employees cannot work for any reason, the Contractor must replace them immediately and at its own expense.



All replacement employees must have the experience and skills required for the position in question as well as the required clearance. The Contractor shall provide the replacement with all the information on the position as well as the necessary training.

4.5 Absolute obligation

The absolute obligation to supply staff consists of providing a team of competent employees able to perform the ongoing services required by this Statement of Work. The Contractor is responsible for selecting team members, instructing them, training them, assigning them their duties and monitoring their performance.

The Contractor is also responsible for supplying, maintaining and replacing the equipment needed to perform the work, as required.

The Contractor must also supply the equipment and products needed to carry out the cleaning.

5.0 QUALITY CONTROL

The Centre reserves the right to inspect the work at its discretion.

Complaints by building occupants regarding any tasks, in part or in whole, will be forwarded to the Contractor for immediate action.

The AAFC representative will meet with the Contractor representative to discuss the complaints received. The AAFC representative will inform the Contractor of changes that must be made to its work methods and will identify any shortcomings that need to be addressed.

When it is possible for the Contractor to take corrective action, the Project Authority will tell the Contractor what corrective measures it can take to address the shortcomings.

When it is not possible for **the Contractor to take corrective action or perform work that has not been completed on time, AAFC reserves the right to have a third party perform the uncompleted work. The value of this work will be evaluated by the AAFC representative and deducted from the Contractor's monthly payment.** In such a situation, the AAFC representative will send a written notice to the Contractor indicating its failure to meet its obligations and the amounts that will be deducted from the monthly payment.

6.0 USE OF AAFC PUBLIC UTILITY SERVICES

- In spaces equipped with light switches, lights are to be turned on when entering the space and turned off immediately upon exiting.
- When bulbs are burned out, the cleaner must replace the defective bulbs.
- In the event of a power failure (fuse, etc.) while a cleaning task is being performed, the Project Authority or Security Services must be notified immediately.



- The Contractor is responsible for the condition and maintenance of the equipment (extension cords, vacuums, polishers, etc.). The Project Authority has the right to inspect all equipment and to prohibit the use of equipment he or she deems unsafe.
- No cleaning staff is authorized to touch the thermostats.
- The electrical and mechanical rooms are off-limits to the Contractor and its employees.
- If water is spilt while a cleaning task is being performed, it is to be cleaned up immediately, including in the janitor's closet and designated space. No equipment stored in these spaces should be leaking or dripping.

6.1 Workspace available to the Contractor

AAFC will provide the Contractor with janitorial premises for the duration of the contract.

The Contractor is not allowed to use these spaces for personal purposes, such as an office address or as a mailing address. These spaces must be respected and kept clean. The Contractor will be liable for any damages to these spaces during the term of the contract.

AAFC is not responsible for damage or loss of the Contractor's material, supplies, equipment or personal effects.

The Contractor will ensure that their employees will only enter buildings assigned to them for servicing. Entering a non-assigned work area must be accompanied by federal government employee.

7.0 COMMUNICATION

The Contractor must establish effective communication to ensure a productive working relationship between all the people involved in the contract. The Supervisor must provide a telephone number where he or she can be reached at all times.

The Cleaners will communicate any problems or concerns that require the attention of the Facility Manager or Designated Representative.



PART B – PRODUCTS AND EQUIPMENT

1.0 EQUIPMENT SUPPLIED BY AAFC

If the Contractor needs electricity or water for maintenance services or to keep the premises clean, it can use the facilities available on site as is and must ensure that it has everything required to do so. All water and electrical services that require additional installation are at the Contractor's expense. This ensures that the water supply and electricity needed to complete the work does not affect the existing facilities.

1.1 AAFC will supply the following:

- Bottle hand soap

2.0 EQUIPMENT PROVIDED BY THE CONTRACTOR

The Contractor shall provide all the tools, equipment and products needed to accomplish the required tasks, excluding equipment provided by AAFC as described in section 1.1 of Part B.

AAFC shall not supply the equipment, material or products to be provided by the Contractor.

The Contractor shall provide and maintain all the equipment, products and materials referred to in the Statement of Work and must comply with health and safety codes.

The Contractor shall provide products that are compatible with the flooring and the architectural finishes of the building. When required, it will provide the product specified by the manufacturer of the architectural finish, even if the product is not normally used by the Contractor.

The Contractor shall plan for and choose the types of floor polishing machines and autoscrubbers that are appropriate for restricted areas (such as offices and laboratories) and large surfaces (such as corridors). For larger areas, AAFC requires the use of an autoscrubber.

All products must be clearly identified. In addition, hazardous substances shall be identified in accordance with WHMIS standards. The products must have a low level of toxicity, i.e. The products must not be considered toxic, according to WHMIS standards, if swallowed or if they come into contact with skin.

The Contractor shall use green and/or biotechnology-based cleaning products that are environmentally friendly and do not affect wastewater treatment performance. To accomplish this, the products used must be recognized by an environmental certification program such as EcoLogo (environmental program of choice in Canada), Green Seal (United States) or Ecolabel (European Union). Manufacturers' instructions should be followed regarding product quantity and use. The Contractor must use low-odour / low-fragrance products.



The Contractor must provide employees with instructions and training on how to handle and use the products. The Contractor shall store equipment and products according to the manufacturer's guidelines.

The Centre may, at any time, take samples of the materials used and test them to ensure that they are up to standard.



PART C – CLEANING TASKS

1.0 GENERAL

The areas to be cleaned shall consist of all exposed surfaces of the interior of the buildings and the furniture, including walls, floors, ceilings, floor coverings, drapes, blinds, plumbing and mechanical fixtures, office furniture, built-in features, such as exhaust and supply air grills, window sills, etc., entrances, stairwells, corridors, halls, and glass windows.

2.0 WORK TO BE PERFORMED DAILY

2.1 for Main Complex (Bldg 50), Blair House (Bldg18), Heating Plant (Bldg 49), Patterson Building (Bldg 43) and Public Washrooms.

Monday to Friday inclusive, with the exception of Statutory holidays as declared by the Government of Canada.

Offices, rooms, lobbies, corridors, washrooms, floors, stairwells, and elevator.

- Vacuum carpeted areas (use HEPA, or ULPA ONLY) and/or mop floors.
- Polish, and remove finger marks and smudges from all exposed surfaces such as main entrances, doors, door glass, aluminium railings and partitions.
- Empty all recycle bins, garbage cans and replace liners daily.
- Corrugated cardboard boxes to be picked up from hallways.
- Wash down tables and chairs in all lunchroom areas and the cafeteria.
- Wash and thoroughly clean all washroom and rest room floors.
- Wash and clean metal Partitions, toilet bowls, urinals, sinks, and shower stalls.
- Clean and polish mirrors, fixtures, and dispensers
- Maintain stock of toilet paper, hand towels, and soap. All to be supplied by the Contractor.
- Window sills & desktops to be wiped down (items on desktop need to be returned to their original position) during evening hours only.
- Use individually packaged alcohol wipes to clean the mouth piece of telephones. One alcohol wipe per telephone.

2.2 for Laboratories (Main complex - Bldg 50)

†Clean Floors daily.

†C-3035, C3036, C-3040, C-3042 and C-3045: Mop Floors monthly at a time convenient to both parties. A lab person employed by AAFC is to be present at all time when the lab is being cleaned. Nothing else is to be touched by cleaning staff. The lab person will remove items off the floor. Cleaners are to wash their hands thoroughly with soapy water when finished and prior to leaving the lab. The Food Safety Lab will supply and store required cleaning materials.



3.0 WORK TO BE PERFORMED WEEKLY

3.1 for Carpenter's Shop (Bldg 52A, B, C, D)

Offices, rooms, lobbies, corridors, washrooms, floors, stairwells, and elevator

- Vacuum carpeted areas (use HEPA, or ULPA ONLY) and/or mop floors.
- Polish, and remove finger marks and smudges from all exposed surfaces such as main entrances, doors, door glass, aluminium railings and partitions.
- Empty all recycle bins, garbage cans and replace liners daily.
- Corrugated cardboard boxes to be picked up from hallways.
- Wash down tables and chairs in all lunchroom areas and the cafeteria.
- Wash and thoroughly clean all washroom and rest room floors.
- Wash and clean metal partitions, toilet bowls, urinals, sinks, and shower stalls.
- Clean and polish mirrors, fixtures, and dispensers.
- Maintain stock of toilet paper, hand towels, and soap. All to be supplied by the Contractor.
- Window sills & desktops to be wiped down (items on desktop need to be returned to their original position).
- Use individually packaged alcohol wipes to clean the mouth piece of telephones. One alcohol pad per telephone.

4.0 WORK TO BE PERFORMED QUARTERLY

4.1 General

- Vacuum and steam clean all carpeted areas

4.2 for Main Complex (Bldg 50), Blair House (Bldg18), Heating Plant (Bldg 49), Patterson Building (Bldg 43).

- Wash and clean the interior and exterior of all windows four (4) times a year, in April, June, August and October. Windows are to be washed from the ground level only.

5.0 WORK TO BE PERFORMED BI-ANNUALLY

5.1 for Main Complex (Bldg 50), Blair House (Bldg18), Heating Plant (Bldg 49), Patterson Building (Bldg 43), public washrooms and Carpenter's Shop (Bldg 52A, B, C, D)

- Clean and treat floor areas as required for protection and to maintain a good appearance. This includes waxing, stripping, polishing and buffing as required or requested.
 - Vacuum (HEPA or ULPA) and shampoo carpets when necessary to maintain a good appearance.
- Offices, laboratories, rooms, lobbies, corridors, washrooms, stairwells and elevator:
Clean all light fixtures, wall hangings and projectors, wall and floor heaters, air diffusers and exhaust grates and grills. Vacuum chairs in the evenings only.



6.0 WORK TO BE PERFORMED SEASONALLY

6.1 (May – October) Picnic Chalet, Washrooms and Grounds

- Thoroughly clean men's and women's washroom floors, partitions, and counters.
- Clean and disinfect urinals, toilet bowls, and sinks. Replenish toilet paper, paper towels, and soap.
- Pick up garbage/recyclables from the grounds, and empty garbage/recyclable containers daily, replace the liners.
- Sweep and clean floor of chalet once a week.

7.0 RECYCLING

The contractor will ensure that all waste and recyclable materials collected for disposal will be separated in accordance with Valley Regional Waste-Management Bylaw. Waste materials not separated properly will be the contractor's responsibility.

The Contractor will be required to co-ordinate, collect, sort, and ensure that the recycled products are indeed recycled in the proper manner.

↑

The Contractor will be responsible to empty the recycled containers for paper, glass and cans on a daily basis.

7.1 Contracting for Pickup of Recyclables & Waste

The Contractor will be responsible for contracting out a service provider to pickup and haul all waste and recyclables materials from rear of the main complex to Waste Valley Resource Centre in Kentville.

8.0 "AS AND WHEN REQUESTED" CLEANING

Additional, emergency and one-time cleaning may be required in addition to the routine cleaning, scheduled cleaning and service calls.

If the work cannot be performed by the employees during their normal working hours and additional resources are needed, the Contractor may charge AAFC for additional services if detailed justification is provided to the Project Authority and he or she authorizes it in advance.



PART D – GUIDELINES ON QUALITY STANDARDS

After a cleaning, there will be no litter, dust, dirt, foreign bodies or cobwebs, including in the corners, behind or under the radiators, under the furniture or behind the doors.

After a cleaning, there will be no more spots, marks, streaks, water stains, splatters or cleaning product residue on any horizontal or vertical surface.

All furniture and equipment moved during the cleaning process are to be put back in their place.

Marks or scratches made by a machine on a vertical or horizontal surface are not tolerated. The Contractor is liable for damages, and repairs should be done to the satisfaction of AAFC.

Floors: sweeping

- ✓ There must be no more dust, litter or other material in the corners, behind or under the portable heaters, under the furniture or behind the doors.
- ✓ There must be no layers of dust or dirt in places where the dust pan was used.

Floors: damp mopping or washing

- ✓ All areas must be clean and free of surface stains, streaks and loose mop strands.
- ✓ The water, cleaning product and mop head must be reasonably clean when the floor is washed with a damp mop. Change the water and cleaning product often to avoid a muddy appearance or a ripple effect on the floor (which is not acceptable).
- ✓ Care must be taken not to let water or cleaning product seep under furniture or cabinets.

Floors: polishing

- ✓ All floor surfaces must look glossy and clean.
- ✓ No scratches or spots shall remain on the surface of floors.
- ✓ After the floor is swept, no visible dust or dirt shall remain.
- ✓ There must be no marks or splashes left by the equipment on vertical surfaces.

Floors: scrubbing or stripping

- ✓ Floors must have a clean, smooth look.
- ✓ After scouring, no accumulation of wax or protective coatings shall remain on the floor.
- ✓ No visible stains or dirt shall remain after the scheduled polishing.
- ✓ The corners, baseboards and wall edges must be properly washed so that no residue remains on these surfaces before applying wax or sealant.
- ✓ All furniture (except furniture attached to the floor) must be moved in order to clean the entire surface of the floor. Computer cables are glued to desks or other vertical surfaces with tape, so as not to interfere when possible.
- ✓ No traces of water, splatters or marks shall be left on vertical surfaces by the equipment.



Floors: sealant or protective coating/polish

- ✓ There must be no streaks, mop marks, missed spots or other evidence of incorrect application of cleaning products.
- ✓ Floors must look clean, shiny and smooth, including in the corners and under furniture.
- ✓ There must be no trace of sealant or wax on vertical surfaces.

Carpeting: vacuuming

- ✓ There must be no dust, dirt or other debris, including under the carpet runners.
- ✓ Carpets runners must be clean.
- ✓ Any stray strands must have been cut.

Carpeting: stain removal

- ✓ Spills must be cleaned as soon as possible after being noticed or reported.
- ✓ Carpets must not be discoloured due to misuse of cleaning products.
- ✓ A stain removal product must be used, if necessary.

Carpeting: steam cleaning or shampooing

- ✓ The carpeting must smell good and look clean.
- ✓ No water stains or cleaning pad marks shall remain on the carpets.
- ✓ Stains that are impossible to remove by conventional means, damage to carpeted areas or peeling carpet should be reported to the Property and Facility Officer.
- ✓ Use Scotchgard, if necessary.
- ✓ There must be no water stains, splatters or marks left by the machines.

Entrance mats, doormat grids and rubber mats

- ✓ The Contractor must maintain the entrance mats in the best way possible by following the guidelines below:
 - Keep the mats dry and free of salt or sand.
 - Prevent the dirt and water from accumulating on the floor underneath the mats.
 - Put the entrance mats, rubber mats and doormat grids back in their place.

Baseboards, walls, doors and partitions

- ✓ No fingerprints, condensation, spots, splatters, dust, cobwebs or litter shall remain on surfaces.
- ✓ There must be no fingerprints or marks on metal accessories, leaving a clean and bright surface; a suitable cleaning product should be used to avoid damaging surfaces. The Contractor is liable for damages, and repairs should be done to the satisfaction of AAFC.

Drinking fountains

- ✓ No spots, marks, traces of water or residue shall be visible on porcelain surfaces, metal or enamel.
- ✓ All drinking fountains must be disinfected with an appropriate cleaning product.
- ✓ The spigot must be sparkling clean.



Glass (glass doors, partitions, window frames, mirrors and sidelights)

- ✓ There must be no streaks, fingerprints or other unwanted marks on glass surfaces.
- ✓ All frames must be cleaned and polished, if applicable.
- ✓ There must be no water marks or splatters beside the glass.
- ✓ The surfaces must be shiny and clean.

Metal embellishments (metal accessories)

- ✓ All surfaces must be clean and well polished with an appropriate cleaning product.
- ✓ There must be no streaks, fingerprints or other unwanted marks on the metal surfaces.
- ✓ There must be no water marks or splatters beside the metal parts.
- ✓ Polished surfaces must smooth and shiny.

Containers (garbage bins, sanitary napkin receptacles and boxes)

- ✓ The containers must be clean and odourless.
- ✓ Plastic bags must be clean, intact and the right size.
- ✓ There must be no spots, dirt or dust on the outer surfaces of the garbage bins.
- ✓ The washroom garbage bins must be disinfected and the exterior polished, when applicable.
- ✓ The garbage bins must always be put back in their place after they are emptied.
- ✓ Bin liners must be replaced and not just emptied.

Dispensers (paper and hand soap)

- ✓ The paper products must be the right size and properly inserted.
- ✓ The dispensers must be closed and locked properly, if necessary.
- ✓ There must be no streaks, fingerprints, other marks or stains on the surface of the dispensers.
- ✓ There must be no water marks or splatters on surfaces near the dispensers.
- ✓ Dispensers must be disinfected and their outer surfaces polished, if necessary.
- ✓ Hand soap dispensers must be cleaned and at least half full at all times.

Countertops and backsplashes

- ✓ No splashes, streaks, water marks, dirt, soap residue or debris shall be visible on surfaces and facings.

Sinks, washbasins, toilets, urinals and showers

- ✓ These items lavabos disinfected and odorless.
- ✓ No traces of soap residue, grime or dirt shall remain on the surface of the items or on the surrounding surfaces.
- ✓ There must be no sign of mold, streaks, spots, water marks, cleaning product residue, litter or sand on the exterior and interior surfaces of these items.
- ✓ There must be no trash or dirt in the drains.
- ✓ No discoloration (yellow marks) shall be visible on the porcelain finishes.

Note: The washrooms and kitchens are an extremely important part of the cleaning service. For this reason, AAFC will be particularly demanding regarding their level of cleanliness.



Ventilation openings, air diffusers, and intake and exhaust grills

- ✓ The elements of the air circulation system and the metal surfaces surrounding them must be clean and unobstructed.
- ✓ Any obstacles that would interfere with the air flow must immediately be report to the Project Authority.
- ✓ All surfaces around these elements must be clean.

Appliances

- ✓ These include 'food only' refrigerators, microwave ovens.
- ✓ These items will be disinfected regularly and odorless.
- ✓ Appliances will be emptied by Canada prior to carrying out this work.

Furniture

- ✓ These numerous items are considered part of the vertical and horizontal surfaces and are therefore maintained as such.
- ✓ Furniture must always be put back in its place.
- ✓ Glass surfaces of desks and tables must be clean, and free of fingerprints, stains or other unwanted marks.
- ✓ There must be no dust on the seats.
- ✓ All photo frames, plaques and so on are to be are dusted.
- ✓ Light fixtures:
 - There must be no bugs or dust on the light fixtures. No dirt shall remain on the furniture or floor beneath the light fixtures.
 - When washed, there must be no streaks or water marks on the furniture or the floors.
 - The diffusers must be put safely back in their place.

Spaces reserved for the Contractor and maintenance areas

- ✓ All the floors must be clean.
- ✓ There must be no dust or stains on the accessories and walls.
- ✓ Buckets and carts must be emptied and odourless when they are not being used.
- ✓ No old papers, garbage or empty containers shall be left lying around the maintenance areas.

PART E – GLOSSARY

“All types of flooring” includes vinyl composition tile (VCT), cushion tile, ceramic tile, “battleship” linoleum, linoleum, marmoleum, terrazzo, slate, rubber, hardwood, painted concrete, epoxy concrete and commercial carpeting.

- Polish: Remove scuff marks and restore sheen to the floor using a high-speed polisher with a suitable buffer and maintenance product. There must be neither dust nor dirt left on the floor after polishing. The floor must have a uniform glossy appearance. Take care not to hit or splash anything.
- Shampoo carpeting: Use a polisher equipped with a cleaning product and a suitable buffer after thoroughly vacuuming to remove dust, dirt and stains. Then apply an anti-static product. The carpet runners must be clean and there must be no dirt or dust on the carpet or around and under the carpet



runners. Put the furniture back in its place. Mats must look clean, feel clean and smell good.

- **Clean/Cleaning:** Remove dirt, litter, spills, stains, fingerprints and other foreign matter on horizontal and vertical surfaces with the appropriate accessories, tools and equipment. Synonyms: mop, sweep, wash.
- **Cleaners (heavy work):** Empty outdoor ashtrays, clean building exteriors, maintain floors and carpets, empty all recycling bins (into centrally located receptacles) and large trash cans, carry garbage bags to outdoor garbage bins, remove boxes containing glass, dust high surfaces; cleaning expected after special projects.
- **Cleaners (light work):** Pick up litter, empty waste containers and recycling bins, clean drinking fountains, restock washrooms items, clean or wash accessories, shine mirrors, polish metal elements, wash windows, remove stains and do the cleaning rounds.
- **Cleaning ventilation grills and diffusers:** Remove dust and dirt using a vacuum cleaner equipped with a rigid extension and a brush or wipe with a damp sponge, then dry with a clean cloth.
- **Window/glass cleaning (interior only):** Remove dirt, fingerprints and streaks that affect appearance or transparency with a suitable cleaning product. This applies to all interior glass that is within reach without exceeding 3 rungs on a ladder (higher areas are excluded). Do not use any abrasive cleaners. Synonym: clean or wash windows, window frames, sidelights and mirrors.
- **Litter:** Paperclips, pieces of paper, mop strings, pins, staples, gum and other items discarded on floors, carpets, furniture and other horizontal surfaces. Synonym: waste.
- **Drinking fountains:** Porcelain, metal or enamel surfaces must be clean and stain free and disinfected every day. There must be no spots, marks or streaks around the fountain. Salt deposits and oxidation stains should be eliminated from the spigot using a mild detergent, so that there is no smell after cleaning.
- **Dust/Dusting:** Remove dust, dirt, debris and other foreign matter using a dust suppressant product or electrostatic mop.
- **Material/Equipment:** Refers to the tools necessary for the performance of work.
- **Dusting high surfaces:** Remove dust on horizontal and vertical surfaces that are more than 1.5 metres high with a damp cloth or antistatic duster. It may be necessary to climb to achieve this, but never to a height exceeding four (4) metres.



- Laboratories: All research facilities are considered part of the laboratories and must be cleaned as laboratories.
- Regular dusting: Remove dust on horizontal and vertical surfaces that are less than 1.5 metres high with a damp cloth or antistatic duster.
- Accessories / Maintenance products: Items required to replace the missing products in washrooms, plastic garbage and recycling bags as well as supplies needed to clean up the building. Synonym: paper towels, hand soap, etc.
- Neutralize: Use water and vinegar to wash floors thoroughly, rinsing with cold water to remove stripping agent residue and the old finish before applying the sealant.
- Cleaning rounds: Pick up litter, wipe spills, clean glass doors or frames, clean washrooms, clean mirrors and restock the empty dispensers. This work is added to that of procurement. Synonym: organize, check.
- Metal polishing: Remove smudges, marks and stains on metallic surfaces using a suitable cleaning product, according to the manufacturer's instructions, and ensure that there is no greasy residue. Restore the metal's shiny appearance and leave no fingerprints or streaks.
- Cleaning expected after a special project: Extra cleaning requested by the Property and Facility Officer.
- Standard cleaning: Cleaning work covered by the contract on a monthly, weekly, biweekly or daily basis, as outlined in this Statement of Work.
- Scheduled cleaning: Cleaning work to be done on a quarterly or annual basis and including the requested cleaning in advance or according to the schedule.
- Scouring: Remove the top layer of wax using a low-speed polisher equipped with an abrasive buff and suitable soap solution after
 - moving the furniture;
 - scrubbing the floors and corners;
 - washing the baseboards; and
 - neutralizing and rinsing the floors.

If necessary, once the floor is completely dry, apply two coats of wax or sealant. When the wax is dry, put the furniture back in its place. No dirt or stains should be visible after this work is completed.

Water and other cleaning products must not seep under the furniture, cabinets and appliances bolted to the floor. Care must be taken not to hit or splash the furniture. The floors must be shiny and clean. The chairs, wastebaskets, and so on, must not be placed on desks or tables while cleaning but rather set aside and then put back in their place.



- Protective coating / water-based sealant: Solvent applied to a clean and cleared floor. Apply two coats; the second layer is applied in the direction opposite to the first after having verified that it is completely dry. Apply two coats of wax on top.
- Stain remover for carpeting: Determine the type of stain and remove it with the appropriate stain remover according to the instructions on the commercially-purchased product. No discoloration shall appear on the carpet fibers.
- Steam cleaning: Use a water jet spray with suitable detergent to remove dust, dirt and carpet stains. Then, apply an anti-static product. Carpets runners must be clean and there must be no dust or dirt around or beneath them. All furniture and equipment moved during the cleaning operation must be returned to its original location when the carpet is dry. Mats must look clean, feel clean and smell good.
- Stain removal: Remove fingerprints, smudges and stains or other foreign bodies from horizontal and vertical surfaces using a cloth dampened with glass cleaner or solvent, whichever is most appropriate.
- Stairwells: Vertical structure which includes stairs, risers, railings, ramps, landings, baseboards, walls, doors and glass partitions.
- Strip: Remove coats of finish on floors using a low-speed polisher with abrasive buffers and the appropriate cleaning solution and after
 - moving the furniture;
 - scouring the floor, corners and baseboards (if necessary);
 - neutralizing and rinsing the floor;
 - washing the baseboards;
 - rinsing the floor again;
 - when the floor is dry, applying two water-based sealant layers;
 - if necessary, when the sealant is dry, applying two coats of wax; and
 - when the wax is dry, putting the furniture back in its place.

When the work is completed, no trace of sealant or wax shall remain. There must be no water marks, splashes or machine marks on the walls, baseboards or other surfaces. No streaks, mop strings, marks, missed spots or any other signs of negligence in the cleaning shall be visible. The floor must look clean and shiny, including in corners and under furniture bolted to the floor. The chairs, wastebaskets, and so on, must not be placed on desks or tables while cleaning but set aside and then put back in their place.

- Supplies/Accessories: Items necessary for cleaning buildings. Synonyms: solvents, cleaning products, mops, cloths, brooms and other cleaning products.
- Sweep: Remove dust, dirt and debris from the floor, the stairs and landings with a dust suppressant, if necessary, and a broom of the right size.



- Vacuum: Remove litter, dust and dirt on the floors and other surfaces with a vacuum cleaner equipped with appropriate accessories to clean hard-to-reach places.
- Wash: Apply a solvent at full strength or diluted with water using a cloth or sponge. Scrub and rinse without leaving residue on the surfaces. No abrasive cleaner is to be used.
- Wash floors, stairs, landings, etc.: Apply a neutral detergent at full strength or diluted with water using a mop, a cloth, or any other accessory to remove and rinse surfaces, being careful not to leave any soap residue or streaks.



APPENDIX C FINANCIAL PROPOSAL

* Prices must exclude taxes *

1.1 Initial contract period: From July 1, 2018 to June 30, 2019

1.1.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
50	54,614 square feet	Main Complex	_____ Hrs	_____ \$	_____ \$
18	7,800 square feet	Blair House	_____ Hrs	_____ \$	_____ \$
43	1,490 square feet	Staff Restroom	_____ Hrs	_____ \$	_____ \$
52	80 square feet	Washrooms A, B, C, D	_____ Hrs	_____ \$	_____ \$
24	800 square feet	Picnic Grounds - Chalet	_____ Hrs	_____ \$	_____ \$
26	96 square feet	Picnic Grounds – Men’s Room	_____ Hrs	_____ \$	_____ \$
25	96 square feet	Picnic Grounds – Women’s Room	_____ Hrs	_____ \$	_____ \$
49	4018 square feet	Heating Plant	_____ Hrs	_____ \$	_____ \$
TOTAL	68,994 square feet		_____ Hrs	_____ \$	_____ \$

1.1.2 **For additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

1.1.3 Contract Adjustment - Cost per square foot (f²)

$$\frac{\$ \text{Total bid price (column D)}}{\text{Total area to maintain } 68,994 \text{ f}^2} = \frac{\$ \text{Cost per f}^2}{12} = \frac{\$ \text{Cost per f}^2 \text{ per month}}{\text{f}^2}$$



2.1 Optional Year #1: From July 1, 2019 to June 30, 2020

2.1.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
50	54,614 square feet	Main Complex	_____ Hrs	_____ \$	_____ \$
18	7,800 square feet	Blair House	_____ Hrs	_____ \$	_____ \$
43	1,490 square feet	Staff Restroom	_____ Hrs	_____ \$	_____ \$
52	80 square feet	Washrooms A, B, C, D	_____ Hrs	_____ \$	_____ \$
24	800 square feet	Picnic Grounds - Chalet	_____ Hrs	_____ \$	_____ \$
26	96 square feet	Picnic Grounds – Men’s Room	_____ Hrs	_____ \$	_____ \$
25	96 square feet	Picnic Grounds – Women’s Room	_____ Hrs	_____ \$	_____ \$
49	4018 square feet	Heating Plant	_____ Hrs	_____ \$	_____ \$
TOTAL	68,994 square feet		_____ Hrs	_____ \$	_____ \$



2.1.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.1.3 **Contract Adjustment** - Cost per square foot (f²)

$$\begin{array}{ccccccc} \$ \underline{\hspace{2cm}} & \div & \underline{68,994 \text{ f}^2} & = & \$ \underline{\hspace{2cm}} & \div 12 & = & \$ \underline{\hspace{2cm}} / \text{f}^2 \\ \text{Total bid price (column D)} & & \text{Total area to maintain} & & \text{Cost per f}^2 & & & \text{Cost per f}^2 \text{ per month} \end{array}$$



3.1 Optional Year #2 From July 1, 2020 to June 30, 2021

3.1.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
50	54,614 square feet	Main Complex	_____ Hrs	_____ \$	_____ \$
18	7,800 square feet	Blair House	_____ Hrs	_____ \$	_____ \$
43	1,490 square feet	Staff Restroom	_____ Hrs	_____ \$	_____ \$
52	80 square feet	Washrooms A, B, C, D	_____ Hrs	_____ \$	_____ \$
24	800 square feet	Picnic Grounds - Chalet	_____ Hrs	_____ \$	_____ \$
26	96 square feet	Picnic Grounds – Men’s Room	_____ Hrs	_____ \$	_____ \$
25	96 square feet	Picnic Grounds – Women’s Room	_____ Hrs	_____ \$	_____ \$
49	4018 square feet	Heating Plant	_____ Hrs	_____ \$	_____ \$
TOTAL	68,994 square feet		_____ Hrs	_____ \$	_____ \$



3.1.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

3.1.3 **Contract Adjustment** - Cost per square foot (f²)

$$\begin{array}{ccccccc} \$ \underline{\hspace{2cm}} & \div & \underline{68,994 \text{ f}^2} & = & \$ \underline{\hspace{2cm}} & \div 12 & = & \$ \underline{\hspace{2cm}} / \text{f}^2 \\ \text{Total bid price (column D)} & & \text{Total area to maintain} & & \text{Cost per f}^2 & & & \text{Cost per f}^2 \text{ per month} \end{array}$$



4.1 Optional Year #3: From July 1, 2021 to June 30, 2022

4.1.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
50	54,614 square feet	Main Complex	_____ Hrs	_____ \$	_____ \$
18	7,800 square feet	Blair House	_____ Hrs	_____ \$	_____ \$
43	1,490 square feet	Staff Restroom	_____ Hrs	_____ \$	_____ \$
52	80 square feet	Washrooms A, B, C, D	_____ Hrs	_____ \$	_____ \$
24	800 square feet	Picnic Grounds - Chalet	_____ Hrs	_____ \$	_____ \$
26	96 square feet	Picnic Grounds – Men’s Room	_____ Hrs	_____ \$	_____ \$
25	96 square feet	Picnic Grounds – Women’s Room	_____ Hrs	_____ \$	_____ \$
49	4018 square feet	Heating Plant	_____ Hrs	_____ \$	_____ \$
TOTAL	68,994 square feet		_____ Hrs	_____ \$	_____ \$



4.1.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

4.1.3 **Contract Adjustment** - Cost per square foot (f²)

$$\begin{array}{ccccccc} \$ \underline{\hspace{2cm}} & \div & \underline{68,994 \text{ f}^2} & = & \$ \underline{\hspace{2cm}} & \div 12 & = & \$ \underline{\hspace{2cm}} / \text{f}^2 \\ \text{Total bid price (column D)} & & \text{Total area to maintain} & & \text{Cost per f}^2 & & & \text{Cost per f}^2 \text{ per month} \end{array}$$



5.1 Optional Year #3: From July 1, 2022 to June 30, 2023

5.1.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
50	54,614 square feet	Main Complex	_____ Hrs	_____ \$	_____ \$
18	7,800 square feet	Blair House	_____ Hrs	_____ \$	_____ \$
43	1,490 square feet	Staff Restroom	_____ Hrs	_____ \$	_____ \$
52	80 square feet	Washrooms A, B, C, D	_____ Hrs	_____ \$	_____ \$
24	800 square feet	Picnic Grounds - Chalet	_____ Hrs	_____ \$	_____ \$
26	96 square feet	Picnic Grounds – Men’s Room	_____ Hrs	_____ \$	_____ \$
25	96 square feet	Picnic Grounds – Women’s Room	_____ Hrs	_____ \$	_____ \$
49	4018 square feet	Heating Plant	_____ Hrs	_____ \$	_____ \$
TOTAL	68,994 square feet		_____ Hrs	_____ \$	_____ \$



5.1.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

5.1.3 **Contract Adjustment** - Cost per square foot (f²)

$$\begin{array}{ccccccc} \$ \underline{\hspace{2cm}} & \div & \underline{68,994 \text{ f}^2} & = & \$ \underline{\hspace{2cm}} & \div 12 & = & \$ \underline{\hspace{2cm}} / \text{f}^2 \\ \text{Total bid price (column D)} & & \text{Total area to maintain} & & \text{Cost per f}^2 & & & \text{Cost per f}^2 \text{ per month} \end{array}$$



SUMMARY

TOTAL for Initial contract period: From July 1, 2018 to June 30, 2019

+

TOTAL for Optional Year #1: From July 1, 2019 to June 30, 2020

+

TOTAL for Optional Year #2: From July 1, 2020 to June 30, 2021

+

TOTAL for Optional Year #3: From July 1, 2021 to June 30, 2022

+

TOTAL for Optional Year #4: From July 1, 2022 to June 30, 2023

TOTAL for the 5 years

(This amount will be compared against other receivable bids to determine the lowest cost)

Signature

Name and address of Company:

Bidder's Name: _____

Bidder's Position: _____

Signature: _____



APPENDIX D EVALUATION PROCEDURES & CRITERIA

It is essential that the elements contained in the Proposal be stated in a clear manner and in sufficient depth to allow for evaluation by the evaluation team.

1.0 METHOD OF SELECTION – HIGHEST COMBINED SCORE OF TECHNICAL MERIT AND PRICE (ONCE MANDATORY REQUIREMENTS AND TECHNICAL REQUIREMENTS HAVE BEEN MET)

- 1.1 The evaluation process is designed to identify the most qualified contractor to provide services as stipulated in the Statement of Work (Appendix B).
- 1.2 This section comprises the detailed Proposal requirements that will be used to evaluate Bidders' responses to the RFP.
- 1.3 To be considered Compliant, a Proposal Must:
 - 1- Meet all the mandatory requirements specified in section 2.0 below;
 - 2- Achieve a total minimum score of 60% in each technical point rated requirements as set out in section 3.0 below.
- 1.4 The price of the Proposal will be evaluated in CANADIAN DOLLARS, Applicable Taxes excluded, FOB destination for goods/services, Customs Duties and Excise Taxes included.
- 1.5 Failure of a Proposal to provide information in sufficient detail and depth to permit evaluation against the identified criteria may render a Proposal non-responsive. **All Bidders are advised that only listing experience without providing any supporting data to describe where and how such experience was obtained will not be considered to be “demonstrated” for the purpose of the evaluation. All professional experience must be fully demonstrated in the Proposal (i.e., dates, number of years and months of experience).**
- 1.6 The Bidders acknowledge and agree that Canada is not responsible to search for, and therefore evaluate, information that is not properly referenced or is not otherwise provided in accordance with the Proposal Preparation Instructions in Part 2, Article 3.0.
- 1.7 Bidders shall not place any conditions or make any assumptions that attempt to limit or otherwise modify the scope of Work pursuant to the Statement of Work (Appendix B).

2.0 MANDATORY REQUIREMENTS

Failure to comply with any of the mandatory requirements will render the Proposal non-compliant and the Proposal will receive no further consideration.



2.1 WHMIS training

The Bidder must provide **proof that all of its contracted employees have** been trained in the handling of chemicals, proper cleaning procedures, and the proper use and maintenance of cleaning equipment, in accordance with procedures and **WHMIS** regulations and manufacturer's specifications.

2.2 Minimum level of services

The Kentville Research and Development Center estimated the minimum hours required for all tasks to be completed at 120 hours per week. **Bidders must therefore offer a minimum of 480 hours of service per month.** This minimum number of hours of service should be reflected in Appendix C (Basis of Payment) in column B "Monthly Hours of Work required".

Proposals based on a total of less than 480 monthly hours will be rejected.

2.3 Mandatory Site Visit

Bidders must attend the Mandatory Site Visit in accordance with Part 1 – Bidder Instructions, Section 10.

3.0 **POINT RATED REQUIREMENTS**

The Bidder should address the rated requirements in sufficient detail so that an in-depth evaluation is possible. These criteria will be used by Agriculture and Agri-Food Canada to evaluate each Proposal. The assessment by AAFC will be based solely on the information contained in the Proposal. An item not addressed will be given zero (0) points under the point rated system. AAFC may, but is not obligated to, ask the Bidder for clarifications.

Pont Rated Requirement No. 1

Supervision of Personnel (100 points – Minimum 60 points)

The bidder should have adequate supervision of personnel to operate the required services. In order to demonstrate this, the proponent is to provide the following information:

- a) The Bidder should state its proposed methods to supervise its on-site personnel.
- b) The Bidder should include a copy of its on-site organizational chart.
- c) They should demonstrate how they will manage their employee/employer relationships.



Pont Rated Requirement No. 2

On-site Personnel Selection and Training (100 points – Minimum 60 points)

a) The Bidder should describe its recruitment program, selection criteria and hiring methods that it proposes to use for its on-site management and janitorial personnel.

b) Outline the company's employee training and orientation program for on-site management and janitorial personnel, including as a minimum:

- The annual average number of hours of training per person.
- A description of the training and orientation of the personnel which will be provided before starting to work on-site and once on-site.
- The persons or organizations in charge of training your employees.

4.0 FINANCIAL PROPOSAL

4.1 The Bidder must complete and sign Appendix C Basis of Payment.

The rates submitted in the offer shall be in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded FOB destination, Canadian custom duties and excise taxes included.

5.0 BEST VALUE SELECTION PROCESS

The rating of each proposal will be made in accordance with a "Best Value Selection" process as described below,

60 % will be allocated to the financial bid and 40 % to the technical bid.

The proposals that score the highest total number of rating points (technical and financial) will be recommended for the award of a contract.

An **example** is as follows:

- a. Technical = worth 70% of overall score
Pass Mark = 70% for each criterion
- b. Financial = worth 30 %of overall score

At Selection Stage, the proposal with the highest technical score (assuming higher than pass mark) receives a full 70 %. All lower scoring proposals that passed are then prorated accordingly.

In similar fashion, the lowest priced proposal for the financial portion that achieved a pass mark receives a full 30 % for the first price component. All higher priced proposals are again prorated.



The total of all two components are then added to provide the overall score; the proposal with the highest overall score will be awarded a contract.

EXAMPLE: Assuming these four (4) bids met the Mandatory Criteria and where point rated against their Technical content. All were above 70 % for each criterion.

	<u>BID #1</u>	<u>BID #2</u>	<u>BID #3</u>	<u>BID #4</u>
Tech. score =	64 points	62 points	57 points	56 points
Price =	\$23,750	\$17,000	\$19,250	\$14,750

Calculations:

Bid 1

Full marks for best technical				=	70 %
Price	$\frac{14,750}{23,750}$	X	30 %	=	18.63 %
TOTAL 88.63 %					

Bid 2

Technical	$\frac{62}{64}$	X	70 %	=	67.81 %
Price	$\frac{\$14,750}{\$17,000}$	X	30 %	=	26.03 %
TOTAL 93.84 %					

Bid 3

Technical	$\frac{57}{64}$	X	70 %	=	62.34 %
Price	$\frac{\$14,750}{\$19,250}$	X	30 %	=	22.99 %
TOTAL 85.33 %					

Bid 4

Technical	$\frac{56}{64}$	X	70 %	=	61.25 %
Price 1	Full marks for lowest price			=	30 %
TOTAL 91.25 %					

The winner with the highest combined score would be Bid #2



APPENDIX E CERTIFICATION REQUIREMENTS

The following certification requirements apply to this Request for Proposal (RFP) document. Bidders should include, with their proposal, a signed copy of this certification below.

A) LEGAL ENTITY AND CORPORATE NAME

Please certify that the Bidder is a legal entity that can be bound by the contract and sued in court and indicate **i)** whether the Bidder is a corporation, partnership or sole proprietorship, **ii)** the laws under which the Bidder was registered or formed, **iii)** together with the registered or corporate name. Also identify **iv)** the country where the controlling interest/ownership (name if applicable) of the Bidder is located.

- i) _____
- ii) _____
- iii) _____
- iv) _____

Any resulting Contract may be executed under the following:

Corporate full legal name: _____
Place of business (complete address): _____
Contact person: _____
Phone: _____
Email: _____
GST number: _____

Name

Signature

Date



B) EDUCATION/EXPERIENCE CERTIFICATION

We certify that all statements made with regard to the education and the experience of individuals proposed for completing the subject Work are accurate and factual, and we are aware that the Minister reserves the right to verify any information provided in this regard and that untrue statements may result in the proposal being declared **non-responsive** or in other action which the Minister may consider appropriate.

Name

Signature

Date

C) PRICE/RATE CERTIFICATION

"We hereby certify that the price quoted have been computed in accordance with generally accepted accounting principles applicable to all like services rendered and sold by us, that such prices are not in excess of the lowest prices charged anyone else, including our most favoured customer for like quality and quantity so the services, does not include an element of profit on the sale in excess of that normally obtained by us on the sale of services of like quality and quantity, and does not include any provision for discounts or commissions to selling agents".

Name

Signature

Date



D) VALIDITY OF PROPOSAL

It is requested that proposals submitted in response to this Request for Proposal be:

- valid in all aspects, including price, for not less than one hundred and twenty (120) days from the closing date of this RFP; and,
- signed by an authorized representative of the Bidder in the space provided on the RFP; and,
- provide the name and telephone number of a representative who may be contacted for clarification or other matters relating to the Bidder's proposal.

Name

Signature

Date

E) AVAILABILITY AND STATUS OF PERSONNEL

The Bidder certifies that, should it be authorized to provide services under any contract resulting from this RFP, the employees proposed in its proposal will be available to commence performance of the work within a reasonable time from contract award, or within the time specified herein.

If the Bidder has proposed any person in fulfilment of this requirement who is not an employee of the Bidder, the Bidder hereby certifies that it has written permission from such person to propose the services of such person in relation to the work to be performed in fulfilment of this requirement and to submit such person's résumé to the Contracting Authority.

During the proposal evaluation, the Bidder MUST upon the request of the Contracting Authority provide a copy of such written permission, in relation to any or all non-employees proposed. The Bidder agrees that failure to comply with such a request may lead to disqualification of the Bidder's proposal from further consideration.

Name

Signature

Date



F) FORMER PUBLIC SERVANT – STATUS AND DISLCOSURE

Contracts with former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts with FPS, bidders must provide the information required below.

Definitions

For the purposes of this clause, "former public servant" is any former member of a department as defined in the Financial Administration Act, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- a. an individual;
- b. an individual who has incorporated;
- c. a partnership made of former public servants; or
- d. a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means, a pension or annual allowance paid under the Public Service Superannuation Act (PSSA), R.S., 1985, c.P-36, and any increases paid pursuant to the Supplementary Retirement Benefits Act, R.S., 1985, c.S-24 as it affects the PSSA. It does not include pensions payable pursuant to the Canadian Forces Superannuation Act, R.S., 1985, c.C-17, the Defence Services Pension Continuation Act, 1970, c.D-3, the Royal Canadian Mounted Police Pension Continuation Act, 1970, c.R-10, and the Royal Canadian Mounted Police Superannuation Act, R.S., 1985, c.R-11, the Members of Parliament Retiring Allowances Act, R.S., 1985, c.M-5, and that portion of pension payable to the Canada Pension Plan Act, R.S., 1985, c.C-8.

Former Public Servant in Receipt of a Pension

As per the above definitions, is the Bidder a FPS in receipt of a pension?

Yes () No ()

If so, the Bidder must provide the following information, for all FPS in receipt of a pension, as applicable:

- a. name of former public servant;
- b. date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure report.



Work Force Reduction Program

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of a work force reduction program? Yes () No ()

If so, the Bidder must provide the following information:

- a. name of former public servant;
- b. conditions of the lump sum payment incentive;
- c. date of termination of employment;
- d. amount of lump sum payment;
- e. rate of pay on which lump sum payment is based;
- f. period of lump sum payment including start date, end date and number of weeks;
- g. number and amount (professional fees) of other contracts subject to the restrictions of a work force reduction program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including the Goods and Services Tax or Harmonized Sales Tax.

Name

Signature

Date



G) JOINT VENTURES

1.0 In the event of a proposal submitted by a contractual joint venture, the proposal shall be signed by either all members of the joint venture or a statement shall be provided to the effect that the signatory represents all parties of the joint venture. The following will be completed if applicable:

1. The Bidder represents that the bidding entity is/is not (delete as applicable) a joint venture in accordance with the definition in paragraph 3.
2. A Bidder that is a joint venture represents the following additional information:

(a) Type of joint venture (mark applicable choice):

- ☐ Incorporated joint venture
- ☐ Limited partnership joint venture
- ☐ Partnership joint venture
- ☐ Contractual joint venture
- ☐ Other

(b) Composition (names and addresses of all members of the joint venture)

3. Definition of joint venture

A joint venture is an association of two or more parties who combine their money, property, knowledge, skills, time or other resources in a joint business enterprise agreeing to share the profits and the losses and each having some degree of control over the enterprise. Joint ventures may be carried on in a variety of legal forms divided into three categories:

- (a) The incorporated joint venture;
- (b) The partnership venture;
- (c) The contractual joint venture where the parties combine their resources in the furtherance of a single business enterprise without actual partnership or corporate designation.

4. The joint venture team arrangement is to be distinguished from other types of Contractor arrangements, such as:

- (a) Prime Contractor, in which, for example, the purchasing agency contracts directly with a Contractor (prime) who acts as the system assembler and integrator, with major components, assemblies and subsystems normally subcontracted;
- (b) Associated Contractor, in which for example, the purchasing agency contracts directly with each of the major component suppliers and performs the integration tasks or awards a separate contract for this purpose.

5. If the Contract is awarded to an unincorporated joint venture, all members of the joint venture shall be jointly and severally responsible for the performance of the Contract.



Name

Signature

Date

H) FEDERAL CONTRACTORS PROGRAM

Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from Human Resources and Skills Development Canada - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

Name

Signature

Date



I) INTEGRITY PROVISIONS

1. Ineligibility and Suspension Policy (the “Policy”), and all related Directives (2016-04-04), are incorporated by reference into, and form a binding part of the procurement process. The Supplier must comply with the Policy and Directives, which can be found at [Ineligibility and Suspension Policy](#).
2. Under the Policy, charges and convictions of certain offences against a Supplier, its affiliates or first tier subcontractors, and other circumstances, will or may result in a determination by Public Works and Government Services Canada (PWGSC) that the Supplier is ineligible to enter, or is suspended from entering into a contract with Canada. The list of ineligible and suspended Suppliers is contained in PWGSC’s Integrity Database. The Policy describes how enquiries can be made regarding the ineligibility or suspension of Suppliers.
3. In addition to all other information required in the procurement process, the Supplier must provide the following:
 - a. by the time stated in the Policy, all information required by the Policy described under the heading “Information to be Provided when Bidding, Contracting or Entering into a Real Property Agreement”; and
 - b. with its bid / quote / proposal, a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates and its proposed first tier subcontractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the Policy. The list of foreign criminal charges and convictions must be submitted using an Integrity Declaration Form, which can be found at [Declaration form for procurement](#).
4. Subject to subsection 5, by submitting a bid / quote / proposal in response a request by AAFC, the Supplier certifies that:
 - a. it has read and understands the [Ineligibility and Suspension Policy](#);
 - b. it understands that certain domestic and foreign criminal charges and convictions, and other circumstances, as described in the Policy, will or may result in a determination of ineligibility or suspension under the Policy;
 - c. it is aware that Canada may request additional information, certifications, and validations from the Supplier or a third party for purposes of making a determination of ineligibility or suspension;
 - d. it has provided with its bid / quote / proposal a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates and its proposed first tier subcontractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the Policy;
 - e. none of the domestic criminal offences, and other circumstances, described in the Policy that will or may result in a determination of ineligibility or suspension, apply to it, its affiliates and its proposed first tier subcontractors; and
 - f. it is not aware of a determination of ineligibility or suspension issued by PWGSC that applies to it.
5. Where a Supplier is unable to provide any of the certifications required by subsection 4, it must submit with its bid/ quote / proposal a completed Integrity Declaration Form, which can be found at [Declaration form for procurement](#).
6. Canada will declare non-responsive any bid / quote / proposal in respect of which the information requested is incomplete or inaccurate, or in respect of which the information contained in a certification or declaration is found by Canada to be false or misleading in any respect. If Canada establishes after award of the Contract that the Supplier provided a false or misleading certification or declaration, Canada may terminate the Contract for



default. Pursuant to the Policy, Canada may also determine the Supplier to be ineligible for award of a contract for providing a false or misleading certification or declaration.

Certification:

I _____ (Suppliers name) understand that any information I submit in order for the department to confirm my eligibility to receive a contract may be shared and used by AAFC and /or PSPC as part of the validation process, and the results of verification may be publicly disseminated. Moreover, I am aware that any erroneous or missing information could result in the cancellation of my bid as well as a determination of ineligibility/suspension.

Name

Signature

Date

APPENDIX F MAIN BUILDING FLOOR PLANS

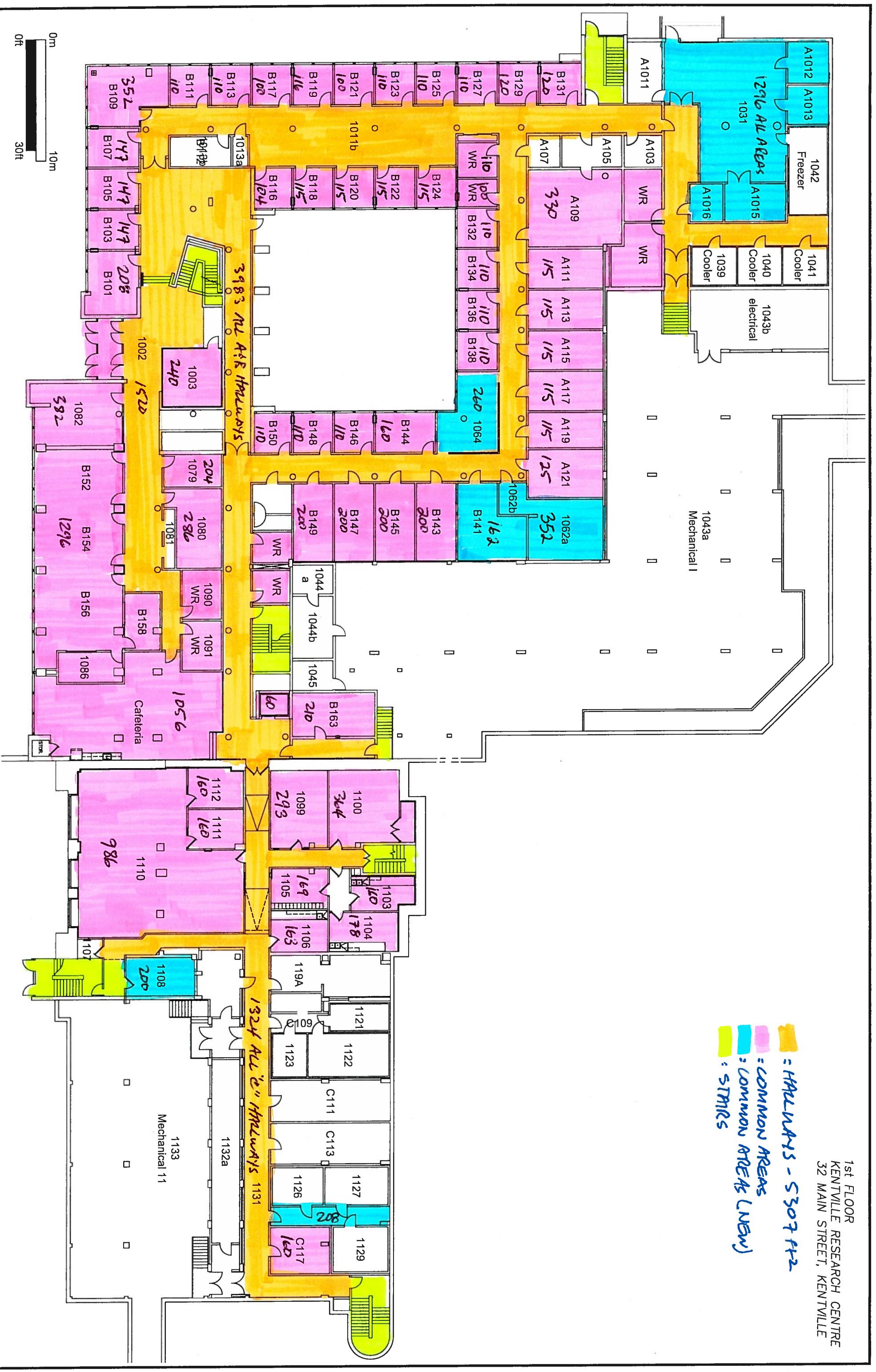
1st FLOOR
KENTVILLE RESEARCH CENTRE
32 MAIN STREET, KENTVILLE

= HALLWAYS - 5307 ft²

= COMMON AREAS

Common AREAS (NEW)

STAIRS



Greenhouses





- HALLWAYS - 2620 ft²
- COMMON AREAS
- COMMON AREAS (NEW)
- STAIRS

