

# RETURN BIDS TO: RETOURNER LES SOUMISSIONS A:

## Bid Receiving / Réception des sousmissions

Canada School of Public Service/ École de la fonction publique du Canada Bid Receiving Unit (Mailroom) / Réception des soumissions (salle de courrier) De La Salle Campus / Campus de La Salle 373 Sussex Drive Ottawa, Ontario (Canada) K1N 6Z2

# REQUEST FOR PROPOSAL DEMANDE DE SOUMISSION

Proposal to: Canada School of Public Service

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services and construction listed herein and on any attached sheets at the price(s) set out therefor.

# Proposition à : École de la fonction publique du Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

## **Comments - Commentaries**

THIS DOCUMENT CONTAINS NO SECURITY REQUIREMENT / CE DOCUMENT NE CONTIENT AUCUNE EXIGENCE RELATIVE À LA SÉCURITÉ

## Title-Sujet

Canadian Regional and Local Subject Matter Expert and Study Tour Coordinator for the School's Executive Leadership Development Program

Solicitation No. - No. de

l'invitation

CSPS-RFP-17NL-1631

Date

08/03/2018

Client Reference No. - No. De Référence du Client 2017-1631

Solicitation Closes -

L'invitation prend fin

Time Zone Fuseau horaire

on - le 19/04/2018 at - à 02:00 PM / 14h00 Eastern Daylight Time Heure avancée de l'est

Address inquiries to: - Adresser toute demande de renseignements à :

Nathalie Lafortune

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Nathalie.lafortune@canada.ca

Telephone No. - No de téléphone

819-994-9890

Fax No. - No de Fax:

Destination of Goods and Services: Destinations des biens et services:

See Herein

Voir aux présentes

Instructions : See Herein

Instructions : Voir aux présentes

Delivery Required – Livraison exigée

Delivery Offered – Livraison proposée

See Herein - Voir aux présentes

**Vendor/Firm Name and Address** 

Raison sociale et adresse du fournisseur/de l'entrepreneur

Telephone No. – No de téléphone

Facsimile No. - No de télécopieur

Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)

Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur

Signature

Date

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#### **PART 1 - GENERAL INFORMATION**

#### 1.1 Introduction

The bid solicitation is divided into seven parts plus attachments and annexes, as follows:

- Part 1 General Information: provides a general description of the requirement;
- Part 2 Bidder Instructions: provides the instructions, clauses and conditions applicable to the bid solicitation:
- Part 3 Bid Preparation Instructions: provides Bidders with instructions on how to prepare their bid;
- Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria that must be addressed in the bid, and the basis of selection;
- Part 5 Certifications and Additional Information: includes the certifications and additional information to be provided;
- Part 6 Security Requirements: includes specific requirements that must be addressed by Bidders; and
- Part 7 Resulting Contract Clauses: includes the clauses and conditions that will apply to any resulting contract.

The Annexes include the Statement of Work, the Basis of Payment, Security Requirements, the Security Requirements Checklist, the Electronic Payment Instruments, the Task Authorizations Form and any other annexes.

#### 1.2 Summary

1.2.1 The Canadian School of the Public Service (CSPS or the School) has a requirement for a subject matter expert on various Canadian local and regional issues and well networked across the public and private sectors, Municipal, Provincial, Territorial, Federal governments, academic and non-government organisations, in the following regions: 1) British Columbia; 2) Prairies; 3) Ontario & Quebec; and 4) Atlantic provinces.

The Contractor is expected to have a diverse network of contacts within the government, private, academic, non-government sectors and local community groups. The Contractor must, on an "as and when required basis", be able to secure meetings with leaders, arrange site visits to fulfil the program requirements and objectives.

The School intends to award up to four (4) contracts (one contract for each region). Each Contract is for a period of one (1) year from time of Contract award with the irrevocable option to extend the Contract by up to three (3) additional one-year period under the same terms and conditions. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

## 1.2.2 Security Requirements

There are no security requirements associated with this requirement.

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1.2.3 The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), the Canada-European Union Comprehensive Economic and Trade Agreement (CETA), and the Canadian Free Trade Agreement (CFTA).

1.2.4 This bid solicitation is to establish a contract with task authorizations for the delivery of the requirement detailed in the bid solicitation to the Identified Users across Canada, excluding locations within Yukon, Northwest Territories, Nunavut, Quebec, and Labrador that are subject to Comprehensive Land Claims Agreements (CLCAs). Any requirement for deliveries within CLCAs areas within Yukon, Northwest Territories, Nunavut, Quebec, or Labrador will have to be treated as a separate procurement, outside the resulting contract.

## 1.3 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

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#### **PART 2 - BIDDER INSTRUCTIONS**

#### 2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the <u>Standard Acquisition Clauses and Conditions Manual</u> (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The <u>2003</u> (2017-04-27) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation with the following changes:

- a) Wherever Public Works and Government Services Canada (PWGSC) revise to read "Canada School of Public Service (the School)".
- b) At Article 05, Submission of Bids, subparagraph 4, delete "Bids will remain open for acceptance for a period of not less than sixty (60) days from the closing date of the bid solicitation. Insert "Bids will remain open for acceptance for a period of not less than 120 days from the closing date of the bid solicitation."
- c) At Article 08, Transmission by Facsimile is deleted in its entirety.
- d) At Article 20, Further Information, delete the second paragraph in its entirety.

#### 2.2 Submission of Bids

Bids must be submitted to the Canada School of Public Service (the School) Bid Receiving Unit (Mailroom) by the date, time and place indicated on Page 1 of the bid solicitation.

Due to the nature of the bid solicitation, bids transmitted by facsimile or electronic mail will not be accepted.

The Bidder should indicate the RFP number (#CSPS-RFP-17NL-1631) on all envelopes containing their bid.

### 2.3 Former Public Servant

Contracts awarded to former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts awarded to FPS, Bidders must provide in writing before contract award for each question below, the answer and, as applicable, the information required.

If the Contracting Authority has not received the answer to the question and, as applicable, the information required by the time the evaluation of bids is completed, Canada will inform the Bidder of a time frame within which to provide the answer and, as applicable, the information required. Failure to comply with Canada's request and meet the requirement within the prescribed time frame will render the bid non-responsive.

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### **Definitions**

For the purposes of this clause,

"former public servant" is any former member of a department as defined in the <u>Financial Administration</u> <u>Act</u>, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- a) an individual;
- b) an individual who has incorporated;
- c) a partnership made of former public servants; or
- a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means a pension or annual allowance paid under the <u>Public Service Superannuation Act</u> (<u>PSSA</u>), R.S., 1985, c. P-36, and any increases paid pursuant to the <u>Supplementary Retirement Benefits Act</u>, R.S., 1985, c. S-24 as it affects the PSSA. It does not include pensions payable pursuant to the <u>Canadian Forces Superannuation Act</u>, R.S., 1985, c. C-17, the <u>Defence Services Pension Continuation Act</u>, 1970, c. D-3, the <u>Royal Canadian Mounted Police Pension Continuation Act</u>, 1970, c. R-10, and the <u>Royal Canadian Mounted Police Superannuation Act</u>, R.S., 1985, c. R-11, <u>the Members of Parliament Retiring Allowances Act</u>, R.S., 1985, c. M-5, and that portion of pension payable to the <u>Canada Pension Plan Act</u>, R.S., 1985, c. C-8.

## Former Public Servant in Receipt of a Pension

A۶	ner the :	above defini	tions is the	Bidder a	FPS i	n receipt of	i a pension?
<i>/</i> \	poi inc		110113, 13 1110	Diduct a	1101	II ICCCIPT O	a ponsion:

Yes() No()

If so, the Bidder must provide the following information for all FPS in receipt of a pension, as applicable:

- a) name of former public servant; and
- b) date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports in accordance with <a href="Contracting Policy Notice: 2012-2">Contracting Policy Notice: 2012-2</a> and the Guidelines on the Proactive Disclosure of Contracts.

#### **Work Force Adjustment Directive**

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of the Work Force Adjustment Directive?

Yes ( ) No ( )

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If so, the Bidder must provide the following information:

- a) name of former public servant;
- b) conditions of the lump sum payment incentive;
- c) date of termination of employment;
- d) amount of lump sum payment;
- e) rate of pay on which lump sum payment is based;
- f) period of lump sum payment including start date, end date and number of weeks; and
- g) number and amount (professional fees) of other contracts subject to the restrictions of a work force reduction program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including Applicable Taxes.

## 2.4 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than five (5) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

#### 2.5 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

**Note to Bidders:** Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

#### 2.6 Volumetric Data

The volumetric data provided in Attachment 1 to Part 3 – Pricing Schedule (estimated number of days) has been provided to Bidders to assist them in preparing their bids. The inclusion of this data in this bid solicitation does not represent a commitment by Canada that Canada's future usage of the service identified in this bid solicitation will be consistent with this data. It is provided purely for information purposes.

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#### **PART 3 - BID PREPARATION INSTRUCTIONS**

#### 3.1 Bid Preparation Instructions

Canada requests that Bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (4 hard copies);

Section II: Financial Bid (1 hard copy);

Section III: Certifications (1 hard copy);

Section IV: Additional Information (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process <a href="Policy on Green">Policy on Green</a>
<a href="Procurement">Procurement</a> (http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### Section I: Technical Bid

In their technical bid, Bidders should demonstrate their understanding of the requirements contained in the bid solicitation and explain how they will meet these requirements. Bidders should demonstrate their capability and describe in a thorough, concise and clear manner for carrying out the work.

The technical bid should address clearly and in sufficient depth the points that are subject to the evaluation criteria against which the bid will be evaluated. Simply repeating the statement contained in the bid solicitation is not sufficient. In order to facilitate the evaluation of the bid, Canada requests that Bidders address and present topics in the order of the evaluation criteria under the same headings. To avoid duplication, Bidders may refer to different sections of their bids by identifying the specific paragraph and page number where the subject topic has already been addressed.

Each region will be evaluated separately. Bidders must submit their technical bid in accordance with the detailed Evaluation Criteria in Attachment 1 to Part 4, for one or more multiple regions: 1) British Columbia; 2) Prairies; 3) Ontario & Quebec; and 4) Atlantic provinces. Bidders must clearly indicate on their bid which region(s) they are bidding on. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s).

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Part 4, Evaluation Procedures and Attachment 1 to Part 4, Evaluation Criteria, contain additional instructions that Bidders should consider when preparing their technical bid.

#### Section II: Financial Bid

Bidders must submit their financial bid in Canadian funds and in accordance with the Pricing Schedule detailed in Attachment 1 to Part 3, for one or more of the following regions: 1) British Columbia; 2) Prairies; 3) Ontario & Quebec; and 4) Atlantic provinces. The total amount of Applicable Taxes must be shown separately.

Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid which region(s) they are bidding on.

Bidders must submit their rate FOB destination; Canadian customs duties and excise taxes included, as applicable; and Applicable Taxes excluded.

When preparing their financial bid, Bidders should review the Basis of Payment in Annex B and clause 4.1.2, Financial Evaluation, of Part 4.

#### Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.

### Section IV: Additional Information

In Section IV of their bid, Bidders should provide:

- 1. their legal name;
- 2. their Procurement Business Number (PBN);
- 3. the name of the contact person (provide also this person's mailing address, phone number and email address) authorized by the Bidder to enter into communications with Canada with regards to their bid, and any contract that may result from their bid;
- 4. for Part 2, article 2.3, Former Public Servant, of the bid solicitation: the required answer to each question; and, if the answer is yes, the required information;
- 5. for Part 6, article 6.1, Security Requirement, of the bid solicitation: for each individual who will require access to classified or protected information, assets or sensitive work sites:
  - a) the name of the individual;
  - b) the date of birth of the individual; and
  - if available, information confirming the individual meets the security requirement as indicated in Part 7 - Resulting Contract Clauses;

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# ATTACHMENT 1 TO PART 3 PRICING SCHEDULE

## FOR THE FOLLOWING REGION OF DELIVERY: 1) BRITISH COLUMBIA

The Bidder should complete this Pricing Schedule and include it in its financial bid once completed. As a minimum, the Bidder must respond to this pricing schedule by including in its financial bid for each of the periods specified below, its quoted firm all-inclusive daily rate (in Cdn \$) for the resource category identified.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

The rates specified below, when quoted by the Bidder, are to be firm all-inclusive daily rates for each day of work, and must also include all pre and post study tours and meetings as identified in Annex A – Statement of Work.

In addition, the rates specified below, when quoted by the Bidder, include the total estimated cost of all travel and living expenses that may need to be incurred for:

- a. work described in Part 7, Resulting Contract Clauses, of this bid solicitation required to be performed within the National Capital Region (NCR). The NCR is defined in the *National Capital Act*, R.S.C. 1985, c. N-4, S.2. The *National Capital Act* is available on the Justice Website: http://laws.justice.gc.ca./en/N-4/;
- b. any travel between the Contractor's place of business and the NCR; and
- c. the relocation of resources to satisfy the terms of any resulting contract.

These expenses cannot be charged directly and separately from the professional fees to any contract that may result from the bid solicitation.

The inclusion of volumetric data in this document does not represent a commitment by Canada that Canada's future usage of the services described in the bid solicitation will be consistent with this data.

	PERIOD	FIRM ALL-INCLUSIVE DAILY RATE	VOLUMETRIC DATA (Estimated	TOTAL (in CDN \$)
		(in CDN \$)	Number of Days)	(111 651( \$)
		Α	В	$C = A \times B$
1	Contract Period (From date of avavard]	ward to) (fo	or a period of one year) <mark>[in</mark>	sert date at contract
1a	Study Tour Coordinator		45 days	
			Total - Contract Period:	
2	Option 1 to Extend Contract Ter period) [insert date at contract a		) (for an addi	tional one (1) year
2a	Study Tour Coordinator		45 days	
			Total - Option 1:	

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FIRM ALL-INCLUSIVE **PERIOD** VOLUMETRIC DATA TOTAL DAILY RATE (Estimated (in CDN \$) Number of Days) (in CDN \$)  $C = A \times B$ Α В Option 2 to Extend Contract Term (From 3 ) (for an additional one (1) year to period) [insert date at contract award] 3a **Study Tour Coordinator** 45 days Total - Option 2: Option 3 to Extend Contract Term (From \_ ) (for an additional one (1) year to\_ period) [insert date at contract award] 4a Study Tour Coordinator 45 days Total - Option 3: TOTAL EVALUATED PRICE (applicable taxe(s) excluded): (i.e., sum of: Total Contract Period + Total Option 1+ Total Option 2 + Total Option 6 **Applicable Taxes** Insert Tax amount(s), as applicable:

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# ATTACHMENT 1 TO PART 3 PRICING SCHEDULE

## FOR THE FOLLOWING REGION OF DELIVERY: 2) PRAIRIES

The Bidder should complete this Pricing Schedule and include it in its financial bid once completed. As a minimum, the Bidder must respond to this pricing schedule by including in its financial bid for each of the periods specified below, its quoted firm all-inclusive daily rate (in Cdn \$) for the resource category identified.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

The rates specified below, when quoted by the Bidder, are to be firm all-inclusive daily rates for each day of work, and must also include all pre and post study tours and meetings as identified in Annex A – Statement of Work.

In addition, the rates specified below, when quoted by the Bidder, include the total estimated cost of all travel and living expenses that may need to be incurred for:

- d. work described in Part 7, Resulting Contract Clauses, of this bid solicitation required to be performed within the National Capital Region (NCR). The NCR is defined in the National Capital Act, R.S.C. 1985, c. N-4, S.2. The National Capital Act is available on the Justice Website: <a href="http://laws.justice.gc.ca./en/N-4/">http://laws.justice.gc.ca./en/N-4/</a>;
- e. any travel between the Contractor's place of business and the NCR; and
- f. the relocation of resources to satisfy the terms of any resulting contract.

These expenses cannot be charged directly and separately from the professional fees to any contract that may result from the bid solicitation.

The inclusion of volumetric data in this document does not represent a commitment by Canada that Canada's future usage of the services described in the bid solicitation will be consistent with this data.

	PERIOD	FIRM ALL-INCLUSIVE DAILY RATE	VOLUMETRIC DATA (Estimated	TOTAL (in CDN \$)
		(in CDN \$)	Number of Days)	(III CDN 3)
		Α	В	C = A x B
1	Contract Period (From date of avavard]	ward to) (fo	or a period of one year) <mark>[in</mark>	sert date at contract
1a	Study Tour Coordinator		45 days	
			Total - Contract Period:	
2	Option 1 to Extend Contract Ter period) [insert date at contract a		) (for an addi	tional one (1) year
2a	Study Tour Coordinator		45 days	
			Total - Option 1:	

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**PERIOD** FIRM ALL-INCLUSIVE VOLUMETRIC DATA TOTAL DAILY RATE (Estimated (in CDN \$) Number of Days) (in CDN \$)  $C = A \times B$ Α В Option 2 to Extend Contract Term (From 3 ) (for an additional one (1) year to period) [insert date at contract award] 3a Study Tour Coordinator 45 days Total - Option 2: Option 3 to Extend Contract Term (From \_ ) (for an additional one (1) year to\_ period) [insert date at contract award] 4a Study Tour Coordinator 45 days Total - Option 3: TOTAL EVALUATED PRICE (applicable taxe(s) excluded): (i.e., sum of: Total Contract Period + Total Option 1+ Total Option 2 + Total Option 6 **Applicable Taxes** 

Insert Tax amount(s), as applicable:

 $\mbox{N}^{\circ}$  de l'invitation - Solicitation No. CSPS-RFP-17NL-1610  $\mbox{N}^{\circ}$  de réf. du client - Client Ref. No. 2017-1610

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# ATTACHMENT 1 TO PART 3 PRICING SCHEDULE

## FOR THE FOLLOWING REGION OF DELIVERY: 3) ONTARIO & QUEBEC

The Bidder should complete this Pricing Schedule and include it in its financial bid once completed. As a minimum, the Bidder must respond to this pricing schedule by including in its financial bid for each of the periods specified below, its quoted firm all-inclusive daily rate (in Cdn \$) for the resource category identified.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

The rates specified below, when quoted by the Bidder, are to be firm all-inclusive daily rates for each day of work, and must also include all pre and post study tours and meetings as identified in Annex A – Statement of Work.

In addition, the rates specified below, when quoted by the Bidder, include the total estimated cost of all travel and living expenses that may need to be incurred for:

- g. work described in Part 7, Resulting Contract Clauses, of this bid solicitation required to be performed within the National Capital Region (NCR). The NCR is defined in the *National Capital Act*, R.S.C. 1985, c. N-4, S.2. The *National Capital Act* is available on the Justice Website: http://laws.justice.gc.ca./en/N-4/;
- h. any travel between the Contractor's place of business and the NCR; and
- i. the relocation of resources to satisfy the terms of any resulting contract.

These expenses cannot be charged directly and separately from the professional fees to any contract that may result from the bid solicitation.

The inclusion of volumetric data in this document does not represent a commitment by Canada that Canada's future usage of the services described in the bid solicitation will be consistent with this data.

	PERIOD	FIRM ALL-INCLUSIVE DAILY RATE	VOLUMETRIC DATA (Estimated	TOTAL (in CDN \$)
		(in CDN \$)	Number of Days)	(111 651( \$)
		Α	В	$C = A \times B$
1	Contract Period (From date of avavard]	ward to) (fo	or a period of one year) <mark>[in</mark>	sert date at contract
1a	Study Tour Coordinator		45 days	
			Total - Contract Period:	
2	Option 1 to Extend Contract Ter period) [insert date at contract a		) (for an addi	tional one (1) year
2a	Study Tour Coordinator		45 days	
			Total - Option 1:	

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	PERIOD	FIRM ALL-INCLUSIVE DAILY RATE (in CDN \$)	VOLUMETRIC DATA (Estimated Number of Days)	TOTAL (in CDN \$)
		A	В	$C = A \times B$
3	Option 2 to Extend Contract Ter period) [insert date at contract a	,	) (for an addition	nal one (1) year
3a	Study Tour Coordinator		45 days	
			Total - Option 2:	
4	Option 3 to Extend Contract Ter period) [insert date at contract a	•	) (for an addition	nal one (1) year
4a	Study Tour Coordinator		45 days	
			Total - Option 3:	
5	TOTAL EVALUATED PRICE (applied (i.e., sum of: Total Contract Period 3)		Option 2 + Total Option	
6	Applicable Taxes			
		Insert Tax a	amount(s), as applicable:	

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# ATTACHMENT 1 TO PART 3 PRICING SCHEDULE

## FOR THE FOLLOWING REGION OF DELIVERY: 4) ATLANTIC PROVINCES

The Bidder should complete this Pricing Schedule and include it in its financial bid once completed. As a minimum, the Bidder must respond to this pricing schedule by including in its financial bid for each of the periods specified below, its quoted firm all-inclusive daily rate (in Cdn \$) for the resource category identified.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

The rates specified below, when quoted by the Bidder, are to be firm all-inclusive daily rates for each day of work, and must also include all pre and post study tours and meetings as identified in Annex A – Statement of Work.

In addition, the rates specified below, when quoted by the Bidder, include the total estimated cost of all travel and living expenses that may need to be incurred for:

- j. work described in Part 7, Resulting Contract Clauses, of this bid solicitation required to be performed within the National Capital Region (NCR). The NCR is defined in the *National Capital Act*, R.S.C. 1985, c. N-4, S.2. The *National Capital Act* is available on the Justice Website: <a href="http://laws.justice.gc.ca./en/N-4/">http://laws.justice.gc.ca./en/N-4/</a>;
- k. any travel between the Contractor's place of business and the NCR; and
- I. the relocation of resources to satisfy the terms of any resulting contract.

These expenses cannot be charged directly and separately from the professional fees to any contract that may result from the bid solicitation.

The inclusion of volumetric data in this document does not represent a commitment by Canada that Canada's future usage of the services described in the bid solicitation will be consistent with this data.

	PERIOD	FIRM ALL-INCLUSIVE	VOLUMETRIC DATA	TOTAL
		DAILY RATE	(Estimated	(in CDN \$)
		(in CDN \$)	Number of Days)	
		Α	В	$C = A \times B$
1	Contract Period (From date of av award]	ward to) (fo	or a period of one year) <mark>[in</mark>	sert date at contract
1a	Study Tour Coordinator		45 days	
			Total - Contract Period:	
2	Option 1 to Extend Contract Ter period) [insert date at contract at		) (for an addi	tional one (1) year
2a	Study Tour Coordinator		45 days	
			Total - Option 1:	

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FIRM ALL-INCLUSIVE **PERIOD** VOLUMETRIC DATA TOTAL DAILY RATE (Estimated (in CDN \$) Number of Days) (in CDN \$)  $C = A \times B$ Α В Option 2 to Extend Contract Term (From 3 (1) (for an additional one year (1) to period) [insert date at contract award] 3a **Study Tour Coordinator** 45 days Total - Option 2: Option 3 to Extend Contract Term (From \_ \_) (for an additional one (1) year to\_ period) [insert date at contract award] 4a Study Tour Coordinator 45 days Total - Option 3: TOTAL EVALUATED PRICE (applicable taxe(s) excluded): (i.e., sum of: Total Contract Period + Total Option 1+ Total Option 2 + Total Option 6 **Applicable Taxes** Insert Tax amount(s), as applicable:

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ATTACHMENT 2 TO PART 3
ELECTRONIC PAYMENT INSTRUMENTS

The Bidder accepts to be paid by any of the following Electronic Payment Instrument(s):	
<ul> <li>( ) Direct Deposit (Domestic and International);</li> <li>( ) Electronic Data Interchange (EDI);</li> <li>( ) Wire Transfer (International Only);</li> <li>( ) Large Value Transfer System (LVTS) (Over \$25M)</li> </ul>	

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#### PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

#### 4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.
- (c) Listing experience without providing any supporting data to describe where and how such experience was obtained will result in the experience not being included for evaluation purposes.
- (d) Each region will be evaluated separately. Bidders must clearly indicate which region(s) they are bidding on. Bidders can choose to submit a proposal for only one (1) region or for multiple regions(s).

#### 4.1.1 Technical Evaluation

## 4.1.1.1. Mandatory Technical Criteria

Refer to Attachment 1 to Part 4.

#### 4.1.1.2 Technical Evaluation

Refer to Attachment 1 to Part 4.

### 4.1.2 Financial Evaluation

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

The volumetric data included in the Pricing Schedule detailed in Attachment 1 to Part 3 are provided for bid evaluation price determination only. They are not to be considered as a contract guarantee.

For bid evaluation and contractor selection purposes only, the evaluated price of a bid will be determined in accordance with the Pricing Schedule detailed in Attachment 1 to Part 3. It is intended to award up to four (4) individual contracts, one contract per region. Bidders may bid on one or more regions. The responsive bid with the lowest evaluated price for each region will be recommended for award of a contract.

## 4.2 Basis of Selection

## 4.2.1 Highest Combined Rating of Technical Merit (60%) and Price (40%)

- 1. To be declared responsive, a bid must:
  - a. comply with all the requirements of the bid solicitation; and
  - b. meet all mandatory criteria; and
  - c. obtain the required minimum of 21 points overall for the technical evaluation criteria which is subject to point rating. The rating is performed on a scale of 30 points.
- 2. Bids not meeting (a) or (b) or (c) will be declared non-responsive.

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- 3. The selection will be based on the highest responsive combined rating of technical merit and price. The ratio will be 60 % for the technical merit and 40 % for the price.
- 4. To establish the technical merit score, the overall technical score for each responsive bid will be determined as follows: total number of points obtained / maximum number of points available multiplied by the ratio of 60 %.
- 5. To establish the pricing score, each responsive bid will be prorated against the lowest evaluated price and the ratio of 40 %.
- 6. For each responsive bid, the technical merit score and the pricing score will be added to determine its combined rating.
- 7. Neither the responsive bid obtaining the highest technical score nor the one with the lowest evaluated price will necessarily be accepted. The responsive bid with the highest combined rating of technical merit and price will be recommended for award of a contract.

The table below illustrates an example where all three bids are responsive and the selection of the contractor is determined by a 60/40 ratio of technical merit and price, respectively. The total available points equal 135 and the lowest evaluated price is \$45,000 (45).

Basis of Selection - Highest Combined Rating of Technical Merit (60%) and Price (40%)

		Bidder 1	Bidder 2	Bidder3
Overall Technical Score		115/135	89/135	92/135
Bid Eva	luated Price	\$55,000	\$50,000	\$45,000
Calculations	Technical Merit Score	115/135 x 60 = 51.11	89/135 x 60 = 39.56	92/135 x 60 = 40.89
	Pricing Score	45/55 x 40 = 32.73	45/50 x 40 = 36.00	45/45 x 40 = 40.00
Combi	ined Rating	83.84	75.56	80.89
Overall Rating		1 <sup>st</sup>	3 <sup>rd</sup>	2 <sup>nd</sup>

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# ATTACHEMENT 1 TO PART 4 EVALUATION CRITERIA

## FOR THE FOLLOWING REGION OF DELIVERY: 1) BRITISH COLUMBIA

## **Mandatory Technical Criteria**

The bid must meet the mandatory technical criteria specified below. The Bidder must provide the necessary documentation to support compliance with this requirement.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

Bids which fail to meet the mandatory technical criteria will be declared non-responsive. Each mandatory technical criterion should be addressed separately.

Mandato	Mandatory Technical Criteria (MT)				
Number	Mandatory Technical Criterion	Cross Reference to Bidder's Proposal			
MT1	The Bidder must demonstrate that the proposed resource has a minimum of three (3) years' experience within the last ten (10) years at the time of the Bid solicitation closing date, working as a regional subject matter expert on socioeconomic issues that are pertinent to the region of delivery and with various stakeholders.  To demonstrate this criteria the Bidder must provide the following information for each project (maximum of 8 projects can be presented):  1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;  2. A description of the Work;  3. The start and end dates (month/year to month/year for each project); and  4. The Bidder's role and responsibilities.  Each period must be distinct, meaning that a twelve (12) month period cannot overlap any other twelve (12) month period. Any months of experience stated whose timeframe overlaps that of another time frame will be only be counted once.  Client reference may be contacted to validate the experience and information provided.				

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#### MT2

The Bidder must demonstrate that the proposed resource has designed and coordinated a minimum of three (3) multi-day events within the last eight (8) years at the time the Bid solicitation closing date, related to topics that are relevant and of importance to the proposed region of delivery.

The multi-day events must involve various multi stakeholders or subject matter experts within a city or within more than one city and where travel might be required.

To demonstrate this criteria the Bidder must provide the following information for each multi-day event:

- 1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;
- 2. A description of the Work and title of the multi-day event;
- 3. The start and end dates (day/month/year format to day/month/year for each multi-day event); and
- 4. The Bidder's role and responsibilities.

Client reference may be contacted to validate the experience and information provided.

### **Point Rated Technical Criteria**

Bids which meet all the mandatory technical criteria will be evaluated and scored as specified in the tables inserted below.

Bids which fail to obtain the required minimum number of points specified will be declared non-responsive. Each point rated technical criterion should be addressed separately.

Point Rate	Point Rated Technical Criteria (RT)							
Number	Point Rated Technical Criterion	Scoring Criteria	Maximu m Points					
RT1	The Bidder should demonstrate that the proposed resource has experience, at the time of the Bid solicitation closing date, coordinating and/or leading at least two (2) multi-day events for small groups of executives.	Points will be allocated as follows:	15					
	A small group is defined as: between 5 and 12 participants.  Group of executives is defined as: public service executives EX 04 and EX 05 levels (e.g. Senior Vice President equivalent who report to CEO or President).	2 - 3 events: 5 points 4 - 5						

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	In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six):  1. The client organization's legal name, Client Contact name; Client	events: 10 points More than 6 events:	
	contact email address and telephone number;	15 points	
	2. A description of the Work and title of the event;		
	<ol><li>The start and end dates (month/year to month/year of each project);</li></ol>		
	4. The Bidder's role and responsibilities; and		
	5. The Management level of participants (e.g. Director, VP; etc.)		
	Client reference may be contacted to validate the experience and information provided.		
RT2		Points will	15
	The Bidder should demonstrate that the proposed resource has	be	
	experience, at the time of the Bid solicitation closing date,	allocated	
	coordinating and/or leading at least two (2) multi-day events involving various multi-stakeholders for small groups of executives, in the following region: 1) British Columbia.	as follows:	
		2 - 3	
	A small group is defined as: between 5 and 12 participants.	events: 5 points	
	Multi-stakeholders is defined as: public and private sectors, Municipal, Provincial, Territorial, Federal governments, academic and non-government organisations.	4 - 5 events: 10 points	
	In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six (6)):	More than 6 events:	
	The client organization's legal name, Client Contact name; Client contact email address and telephone number;	15 points	
	2. A description of the Work and title of the event;		
	<ol> <li>The start and end dates (month/year to month/year of each project);</li> </ol>		
	4. The Bidder`s role and responsibilities; and		
	5. The Management level of participants (e.g. Director, VP; etc.)		
	Client reference may be contacted to validate the experience and information provided.		
Total of all	the Point Rated Technical Criteria:	<u>l</u>	30
Overall Mi	nimum required score to obtain is: 21 or 70%		
Overall willimitatil required score to obtain is. 21 of 70%			

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# ATTACHEMENT 1 TO PART 4 EVALUATION CRITERIA

## FOR THE FOLLOWING REGION OF DELIVERY: 2) PRAIRIES

## **Mandatory Technical Criteria**

The bid must meet the mandatory technical criteria specified below. The Bidder must provide the necessary documentation to support compliance with this requirement.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

Bids which fail to meet the mandatory technical criteria will be declared non-responsive. Each mandatory technical criterion should be addressed separately.

#### MT1

The Bidder must demonstrate that the proposed resource has a minimum of three (3) years' experience within the last ten (10) years at the time of the Bid solicitation closing date, working as a regional subject matter expert on socioeconomic issues that are pertinent to the region of delivery and with various stakeholders.

To demonstrate this criteria the Bidder must provide the following information for each project (maximum of 8 projects can be presented):

- 1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;
- 2. A description of the Work;
- The start and end dates (month/year to month/year for each project); and
- 4. The Bidder's role and responsibilities.

Each period must be distinct, meaning that a twelve (12) month period cannot overlap any other twelve (12) month period. Any months of experience stated whose timeframe overlaps that of another time frame will be only be counted once.

Client reference may be contacted to validate the experience and information provided.

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MT2

The Bidder must demonstrate that the proposed resource has designed and coordinated a minimum of three (3) multi-day events within the last eight (8) years at the time the Bid solicitation closing date, related to topics that are relevant and of importance to the proposed region of delivery.

The multi-day events must involve various multi stakeholders or subject matter experts within a city or within more than one city and where travel might be required.

To demonstrate this criteria the Bidder must provide the following information for each multi-day event:

- 1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;
- 2. A description of the Work and title of the multi-day event;
- 3. The start and end dates (day/month/year format to day/month/year for each multi-day event); and
- 4. The Bidder's role and responsibilities.

Client reference may be contacted to validate the experience and information provided.

## **Point Rated Technical Criteria**

Bids which meet all the mandatory technical criteria will be evaluated and scored as specified in the tables inserted below.

Bids which fail to obtain the required minimum number of points specified will be declared non-responsive. Each point rated technical criterion should be addressed separately.

Point Rated Technical Criteria (RT)			
Number	Point Rated Technical Criterion	Scoring Criteria	Maximu m Points
RT1	The Bidder should demonstrate that the proposed resource has experience, at the time of the Bid solicitation closing date, coordinating and/or leading at least two (2) multi-day events for small groups of executives.	Points will be allocated as follows:	15
	A small group is defined as: between 5 and 12 participants.  Group of executives is defined as: public service executives EX 04 and EX 05 levels (e.g. Senior Vice President equivalent who report to CEO or President).	2 - 3 events: 5 points 4 - 5	

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		1	
	In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six):  1. The client organization's legal name, Client Contact name;	events: 10 points More than 6 events:	
	Client contact email address and telephone number;	15 points	
	<ol><li>A description of the Work and title of the event;</li></ol>		
	<ol><li>The start and end dates (month/year to month/year of each project);</li></ol>		
	4. The Bidder's role and responsibilities; and		
	5. The Management level of participants (e.g. Director, VP; etc.)		
	Client reference may be contacted to validate the experience and information provided.		
RT2		Points will	15
KIZ	The Bidder should demonstrate that the proposed resource has	be	15
	experience, at the time of the Bid solicitation closing date,	allocated	
	coordinating and/or leading at least two (2) multi-day events involving	as	
	various multi-stakeholders for small groups of executives, in the following region: 2) Prairies.	follows:	
		2 - 3	
	A small group is defined as: between 5 and 12 participants.	events: 5 points	
	Multi-stakeholders is defined as: public and private sectors, Municipal, Provincial, Territorial, Federal governments, academic and non-government organisations.	4 - 5 events: 10 points	
	In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six (6)):	More than 6 events:	
	The client organization's legal name, Client Contact name; Client contact email address and telephone number;	15 points	
	2. A description of the Work and title of the event;		
	<ol><li>The start and end dates (month/year to month/year of each project);</li></ol>		
	4. The Bidder's role and responsibilities; and		
	5. The Management level of participants (e.g. Director, VP; etc.)		
	Client reference may be contacted to validate the experience and information provided.		
Total of all	the Point Rated Technical Criteria:	l	30
Overall Minimum required score to obtain is: 21 or 70%			
Overan minimum required score to obtain is. 21 of 70%			

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# ATTACHEMENT 1 TO PART 4 EVALUATION CRITERIA

## FOR THE FOLLOWING REGION OF DELIVERY: 3) ONTARIO & QUEBEC

## **Mandatory Technical Criteria**

The bid must meet the mandatory technical criteria specified below. The Bidder must provide the necessary documentation to support compliance with this requirement.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

Bids which fail to meet the mandatory technical criteria will be declared non-responsive. Each mandatory technical criterion should be addressed separately.

### MT1

The Bidder must demonstrate that the proposed resource has a minimum of three (3) years' experience within the last ten (10) years at the time of the Bid solicitation closing date, working as a regional subject matter expert on socioeconomic issues that are pertinent to the region of delivery and with various stakeholders.

To demonstrate this criteria the Bidder must provide the following information for each project (maximum of 8 projects can be presented):

- 1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;
- 2. A description of the Work;
- The start and end dates (month/year to month/year for each project); and
- 4. The Bidder's role and responsibilities.

Each period must be distinct, meaning that a twelve (12) month period cannot overlap any other twelve (12) month period. Any months of experience stated whose timeframe overlaps that of another time frame will be only be counted once.

Client reference may be contacted to validate the experience and information provided.

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#### MT2

The Bidder must demonstrate that the proposed resource has designed and coordinated a minimum of three (3) multi-day events within the last eight (8) years at the time the Bid solicitation closing date, related to topics that are relevant and of importance to the proposed region of delivery.

The multi-day events must involve various multi stakeholders or subject matter experts within a city or within more than one city and where travel might be required.

To demonstrate this criteria the Bidder must provide the following information for each multi-day event:

- 1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;
- 2. A description of the Work and title of the multi-day event;
- 3. The start and end dates (day/month/year format to day/month/year for each multi-day event); and
- 4. The Bidder's role and responsibilities.

Client reference may be contacted to validate the experience and information provided.

### **Point Rated Technical Criteria**

Bids which meet all the mandatory technical criteria will be evaluated and scored as specified in the tables inserted below.

Bids which fail to obtain the required minimum number of points specified will be declared non-responsive. Each point rated technical criterion should be addressed separately.

Point Rated Technical Criteria (RT)			
Number	Point Rated Technical Criterion	Scoring Criteria	Maximu m Points
RT1	The Bidder should demonstrate that the proposed resource has experience, at the time of the Bid solicitation closing date, coordinating and/or leading at least two (2) multi-day events for small groups of executives.	Points will be allocated as follows:	15
	A small group is defined as: between 5 and 12 participants.  Group of executives is defined as: public service executives EX 04 and EX 05 levels (e.g. Senior Vice President equivalent who report to CEO or President).	2 - 3 events: 5 points 4 - 5	

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	In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six):  1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;  2. A description of the Work and title of the event;  3. The start and end dates (month/year to month/year of each project);	events: 10 points More than 6 events: 15 points	
	<ul> <li>4. The Bidder's role and responsibilities; and</li> <li>5. The Management level of participants (e.g. Director, VP; etc.)</li> <li>Client reference may be contacted to validate the experience and information provided.</li> </ul>		
RT2	The Bidder should demonstrate that the proposed resource has experience, at the time of the Bid solicitation closing date, coordinating and/or leading at least two (2) multi-day events involving various multi-stakeholders for small groups of executives, in the following region: 3) Ontario and Quebec.  A small group is defined as: between 5 and 12 participants.  Multi-stakeholders is defined as: public and private sectors, Municipal, Provincial, Territorial, Federal governments, academic and non-government organisations.  In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six (6)):  1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;  2. A description of the Work and title of the event;  3. The start and end dates (month/year to month/year of each project);  4. The Bidder's role and responsibilities; and  5. The Management level of participants (e.g. Director, VP; etc.)  Client reference may be contacted to validate the experience and information provided.	Points will be allocated as follows:  2 - 3 events: 5 points  4 - 5 events: 10 points  More than 6 events: 15 points	15
Total of all the Point Rated Technical Criteria:			30
Overall Minimum required score to obtain is: 21 or 70%			

 $\mbox{N}^{\circ}$  de l'invitation - Solicitation No. CSPS-RFP-17NL-1610  $\mbox{N}^{\circ}$  de réf. du client - Client Ref. No. 2017-1610

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# ATTACHEMENT 1 TO PART 4 EVALUATION CRITERIA

## FOR THE FOLLOWING REGION OF DELIVERY: 4) ATLANTIC PROVINCES

## **Mandatory Technical Criteria**

The bid must meet the mandatory technical criteria specified below. The Bidder must provide the necessary documentation to support compliance with this requirement.

Each region will be evaluated separately. Bidders can choose to submit a bid for only one (1) region or for multiple regions(s), but should submit a separate bid for each specified region(s). Bidders must clearly indicate on their bid the region(s) for which they are bidding on.

Bids which fail to meet the mandatory technical criteria will be declared non-responsive. Each mandatory technical criterion should be addressed separately.

### MT1

The Bidder must demonstrate that the proposed resource has a minimum of three (3) years' experience within the last ten (10) years at the time of the Bid solicitation closing date, working as a regional subject matter expert on socioeconomic issues that are pertinent to the region of delivery and with various stakeholders.

To demonstrate this criteria the Bidder must provide the following information for each project (maximum of 8 projects can be presented):

- 1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;
- 2. A description of the Work;
- The start and end dates (month/year to month/year for each project); and
- 4. The Bidder's role and responsibilities.

Each period must be distinct, meaning that a twelve (12) month period cannot overlap any other twelve (12) month period. Any months of experience stated whose timeframe overlaps that of another time frame will be only be counted once.

Client reference may be contacted to validate the experience and information provided.

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MT2

The Bidder must demonstrate that the proposed resource has designed and coordinated a minimum of three (3) multi-day events within the last eight (8) years at the time the Bid solicitation closing date, related to topics that are relevant and of importance to the proposed region of delivery.

The multi-day events must involve various multi stakeholders or subject matter experts within a city or within more than one city and where travel might be required.

To demonstrate this criteria the Bidder must provide the following information for each multi-day event:

- 1. The client organization's legal name, Client Contact name; Client contact email address and telephone number;
- 2. A description of the Work and title of the multi-day event;
- 3. The start and end dates (day/month/year format to day/month/year for each multi-day event); and
- 4. The Bidder's role and responsibilities.

Client reference may be contacted to validate the experience and information provided.

## **Point Rated Technical Criteria**

Bids which meet all the mandatory technical criteria will be evaluated and scored as specified in the tables inserted below.

Bids which fail to obtain the required minimum number of points specified will be declared non-responsive. Each point rated technical criterion should be addressed separately.

Point Rated Technical Criteria (RT)			
Number	Point Rated Technical Criterion	Scoring Criteria	Maximu m Points
RT1	The Bidder should demonstrate that the proposed resource has experience, at the time of the Bid solicitation closing date, coordinating and/or leading at least two (2) multi-day events for small groups of executives.	Points will be allocated as follows:	15
	A small group is defined as: between 5 and 12 participants.  Group of executives is defined as: public service executives EX 04 and EX 05 levels (e.g. Senior Vice President equivalent who report to CEO or President).	2 - 3 events: 5 points 4 - 5	

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	In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six):	events: 10 points	
	The client organization's legal name, Client Contact name;     Client contact email address and telephone number;	More than 6 events: 15 points	
	2. A description of the Work and title of the event;		
	<ol> <li>The start and end dates (month/year to month/year of each project);</li> </ol>		
	4. The Bidder`s role and responsibilities; and		
	5. The Management level of participants (e.g. Director, VP; etc.)		
	Client reference may be contacted to validate the experience and information provided.		
RT2	The Bidder should demonstrate that the proposed resource has experience, at the time of the Bid solicitation closing date, coordinating and/or leading at least two (2) multi-day events involving various multi-stakeholders for small groups of executives, in the following region: 4) Atlantic Provinces.	Points will be allocated as follows:	15
	A small group is defined as: between 5 and 12 participants.	2 - 3 events: 5 points	
	Multi-stakeholders is defined as: public and private sectors, Municipal, Provincial, Territorial, Federal governments, academic and non-government organisations.	4 - 5 events: 10 points	
	In order to demonstrate this criteria the Bidder should provide the following information for each multi-day event (maximum of six (6)):	More than 6 events:	
	The client organization's legal name, Client Contact name; Client contact email address and telephone number;	15 points	
	2. A description of the Work and title of the event;		
	The start and end dates (month/year to month/year of each project);		
	4. The Bidder`s role and responsibilities; and		
	5. The Management level of participants (e.g. Director, VP; etc.)		
	Client reference may be contacted to validate the experience and information provided.		
Total of all	the Point Rated Technical Criteria:		30
Overall Minimum required score to obtain is: 21 or 70%			

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#### PART 5 - CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue, whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

#### 5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

## 5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the Integrity declaration form available on the <u>Forms for the Integrity Regime</u> website (http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html), to be given further consideration in the procurement process.

#### 5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame specified will render the bid non-responsive.

#### 5.2.1 Integrity Provisions – List of Names for Integrity Verification Form

Section 17 of the <u>Ineligibility and Suspension Policy</u> requires suppliers, regardless of their status under the policy, to submit a list of names with their bid or offer. The list differs depending on the bidder or offeror's organizational structure: (see 5.3 *List of Names for Integrity Verification* Form at Attachment 1 to Part 5).

- Bidders including those bidding as joint ventures, whether incorporated or not, must provide a complete list of the names of all current directors:
- Privately owned corporations must provide a list of the owners' names;
- Bidders bidding as sole proprietorship, including sole proprietors bidding as joint ventures, must provide the name of the owner(s).

Bidders bidding as partnerships do not need to provide lists of names.

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## 5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the <a href="Employment and Social">Employment and Social</a> <a href="Development Canada">Development Canada (ESDC) - Labour's</a> website (https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid list at the time of contract award.

#### 5.2.3 Additional Certifications Precedent to Contract Award

### 5.2.3.1 Status and Availability of Resources

The Bidder certifies that, should it be awarded a contract as a result of the bid solicitation, every individual proposed in its bid will be available to perform the Work as required by Canada's representatives and at the time specified in the bid solicitation or agreed to with Canada's representatives. If for reasons beyond its control, the Bidder is unable to provide the services of an individual named in its bid, the Bidder may propose a substitute with similar qualifications and experience. The Bidder must advise the Contracting Authority of the reason for the substitution and provide the name, qualifications and experience of the proposed replacement. For the purposes of this clause, only the following reasons will be considered as beyond the control of the Bidder: death, sickness, maternity and parental leave, retirement, resignation, dismissal for cause or termination of an agreement for default.

If the Bidder has proposed any individual who is not an employee of the Bidder, the Bidder certifies that it has the permission from that individual to propose his/her services in relation to the Work to be performed and to submit his/her résumé to Canada. The Bidder must, upon request from the Contracting Authority, provide a written confirmation, signed by the individual, of the permission given to the Bidder and of his/her availability. Failure to comply with the request may result in the bid being declared non-responsive.

#### 5.2.3.2 Education and Experience

Compliance with the certifications provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification or it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

**5.2.3.2.1** The Bidder certifies that all the information provided in the résumés and supporting material submitted with its bid, particularly the information pertaining to education, achievements, experience and work history, has been verified by the Bidder to be true and accurate. Furthermore, the Bidder warrants that every individual proposed by the Bidder for the requirement is capable of performing the Work described in the resulting contract.

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# Attachment 1 to Part 5 Certifications Precedent to Contract Award

## 5.3 List of Names for Integrity Verification Form

Complete the on-screen form: <u>List of names for integrity verification form</u> (<u>http://www.tpsgc-pwgsc.gc.ca/ci-if/ln-form-eng.html</u>)

Or complete the PDF form below:

Supplier Information / Renseignements sur le fournisseur			
* Supplier's Legal Name (required) / * Dénomination sociale du fournisseur (obligatoire)			
* Supplier's Address (required) /	* Adresse du fournisseur (obligatoire)		
Supplier's Procurement Business No. (PBN) (optional) / Nº d	'entreprise-approvisionnement (NEA) du fournisseur (optionnel)		
* Solicitation No. (required) / * Nº de	l'invitation à soumissionner (obligatoire)		
Solicitation No. (required) / N. de	i miritation a soumissionner (obligatorie)		
t Date of Did and Chaire Date of Tariffelia to Office I and I	(All Constant) (* Bata da la constanta da la data da		
	mm/dd) (required) / * Date de la soumission, ou de la date de sionner (aaaa/mm/jj) (obligatoire)		
	(2002) (100)		
List of Names	/ Lista da name		
* Name 1 (required) / * Nom 1 (obligatoire)	: / Liste de noms * Title 1 (required) / * Titre 1 (obligatoire)		
Name I (required) / Nom I (obligatorie)	ride I (regarda) / ride I (obligatore)		
* Name 2 (required) / * Nom 2 (obligatoire)	* Title 2 (required) / * Titre 2 (obligatoire)		
Name 2 (required) / * Nom 2 (obligatoire)	* Title 2 (required) / * Titre 2 (obligatoire)		
* Name 3 (required) / * Nom 3 (obligatoire)	* Title 3 (required) / * Titre 3 (obligatoire)		
* Name 4 (required) / * Nom 4 (obligatoire)	* Title 4 (required) / * Titre 4 (obligatoire)		
* Name 5 (required) / * Nom 5 (obligatoire)	* Title 5 (required) / * Titre 5 (obligatoire)		
* Name 6 (required) / * Nom 6 (obligatoire)	* Title 6 (required) / * Titre 6 (obligatoire)		
* Name 7 (required) / * Nom 7 (obligatoire)	* Title 7 (required) / * Titre 7 (obligatoire)		
Hame? (requires) / Hom? (estigatorie)	ride / (regarda) / ride / (obligatorie)		
Doclaration	/ Déclaration		
* I, (name) (required) / Je, * (nom) (obligatoire) :	/ Decidration		
* (position) (required) / * (poste) (obligatoire) :			
* of (supplier's name) (required) / * à (nom de la société de	l'antronranaur) (abligataire)		
(supplier's fiame) (required) / * a (fiont de la societé de	rentrepreneur) (obligatoire) :		
	ny knowledge and belief, true, accurate and complete. I am aware that		
failing to provide the list of names will render a bid or offer non-responsive, or I will be otherwise disqualified for award of a contract or real property agreement. I am aware that during the bid or offer evaluation stage, I must, within 10 working days, inform the contracting			
authority in writing of any changes affecting the list of names submitted. I am also aware that after contract award I must inform the			
Registrar of Ineligibility and Suspension within 10 working days of any changes to the list of names submitted. /			
déclare que les renseignements inscrits dans ce formulaire sont, au meilleur de mes connaissances, véridiques, exactes et complètes. Je suis			
conscient que le défaut de fournir la liste des noms dans le délai prescrit rendra ma soumission ou mon offre irrecevable, ou autrement			
entraînera mon exclusion du processus d'attribution de l'accord immobilier ou du contrat. Je suis conscient que pendant l'évaluation des soumissions ou des offres, je dois, dans les 10 jours ouvrables, informer par écrit l'autorité contractante de toute modification de la liste des			
noms. Je suis également conscient qu'après l'attribution du contrat, je dois informer le Registraire d'inadmissibilité et de suspension dans les			
10 jours ouvrables suivant tout changement à la liste de noms prése	ntée.		
Signature / signature	Date (yyyy/mm/dd) / date (aaaa/mm/jj)		

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# PART 6 - SECURITY, FINANCIAL AND OTHER REQUIREMENTS

# 6.1 Security Requirements

There are no security requirements associated with this requirement.

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### **PART 7 - RESULTING CONTRACT CLAUSES**

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

## Delivery Requirements Outside a Comprehensive Land Claims Settlement Area

The Contract is not to be used for deliveries within a Comprehensive Land Claims Settlement Area (CLCSA). All requirements for delivery within a CLCSA are to be processed individually.

### 7.1 Statement of Work

The Contractor must perform the Work in accordance with the Statement of Work at Annex "A".

# 7.1.1 Optional Services

The Contractor grants to Canada the irrevocable option to acquire the goods, services or both described at Annex "A" of the Contract under the same conditions and at the prices and/or rates stated in the Contract. The option(s) may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

The Contracting Authority may exercise the option at any time before the expiry of the Contract by sending a written notice to the Contractor.

### 7.1.2 Task Authorization

The Work or a portion of the Work to be performed under the Contract will be on an "as and when requested basis" using a Task Authorization (TA). The Work described in the TA must be in accordance with the scope of the Contract.

### 7.1.2.1 Task Authorization Process:

- 1. The Project Authority will provide the Contractor with a description of the task using the "Task Authorization" form specified in Annex "D".
- The Task Authorization (TA) will contain the details of the activities to be performed, a description of
  the deliverables, and a schedule indicating completion dates for the major activities or submission
  dates for the deliverables. The TA will also include the applicable basis and methods of payment as
  specified in the Contract.
- 3. The Contractor must provide the Project Authority, within two (2) calendar days of its receipt, the proposed total estimated cost for performing the task and a breakdown of that cost, established in accordance with the Basis of Payment specified in the Contract.
- 4. The Contractor must not commence work until a TA authorized by the Contracting Authority has been received by the Contractor. The Contractor acknowledges that any work performed before a TA has been received will be done at the Contractor's own risk.

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### 7.1.2.2 Task Authorization Authorities

Any task authorization to be issued must be authorized by both the Project Authority and the Contracting Authority before issuance.

Any TA that does not bear the appropriate signature(s) is not validly issued by Canada. Any work performed by the Contractor without receiving a validly issued TA is done at the Contractor's own risk. If the Contractor receives a TA that is not appropriately signed, the Contractor must notify the Contracting Authority. By providing written notice to the Contractor, the Contracting Authority may suspend the Client's ability to issue TAs at any time, or reduce the dollar value threshold described in sub-article (A) above; any suspension or reduction notice is effective upon receipt.

### 7.1.2.3 Minimum Work Guarantee - All the Work - Task Authorizations

- 1. In this clause.
  - "Maximum Contract Value" means the amount specified in the "Limitation of Expenditure" clause set out in the Contract; and
  - "Minimum Contract Value" means 1%.
- 2. Canada's obligation under the Contract is to request Work in the amount of the Minimum Contract Value or, at Canada's option, to pay the Contractor at the end of the Contract in accordance with paragraph 3. In consideration of such obligation, the Contractor agrees to stand in readiness throughout the Contract period to perform the Work described in the Contract. Canada's maximum liability for work performed under the Contract must not exceed the Maximum Contract Value, unless an increase is authorized in writing by the Contracting Authority.
- 3. In the event that Canada does not request work in the amount of the Minimum Contract Value during the period of the Contract, Canada must pay the Contractor the difference between the Minimum Contract Value and the total cost of the Work requested.
- 4. Canada will have no obligation to the Contractor under this clause if Canada terminates the Contract in whole or in part for default.

### 7.2 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the <u>Standard Acquisition Clauses and Conditions Manual</u> (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

### 7.2.1 General Conditions

<u>2035</u> (2016-04-04), General Conditions - Higher Complexity - Services, apply to and form part of the Contract with the following changes:

 Wherever Public Works and Government Services Canada (PWGSC) revise to read "Canada School of Public Service (the School)" with the exception of article 41 Integrity Provisions – Contract where any reference to PWGSC remains.

# 7.2.2 Supplemental General Conditions

<u>2010B</u> (2016-04-04), General Conditions – Professional Services (Medium Complexity) apply to and form part of the Contract with the following changes:

 Wherever Public Works and Government Services Canada (PWGSC) revise to read "Canada School of Public Service (the School)".  $\mbox{N}^{\circ}$  de l'invitation - Solicitation No. CSPS-RFP-17NL-1610  $\mbox{N}^{\circ}$  de réf. du client - Client Ref. No.

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7.3 Security Requirements

**7.3.1** There is no security requirement applicable to the Contract.

### 7.4 Term of Contract

### 7.4.1 Period of the Contract

The period of the Contract is from date of Contract award to \_\_\_\_\_ (for a period of one year from date of Contract award). [insert date at contract award]

### 7.4.2 Option to Extend the Contract

The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to three (3) additional one (1) year period(s) under the same conditions. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions as set out in the Basis of Payment.

Canada may exercise this option at any time by sending a written notice to the Contractor at least thirty (30) calendar days before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment.

# 7.4.3 Termination on Thirty Days Notice

- 1. Canada reserves the right to terminate the Contract at any time in whole or in part by giving thirty (30) calendar days written notice to the Contractor.
- In the event of such termination, Canada will only pay for costs incurred for services rendered and accepted by Canada up to the date of the termination. Despite any other provision of the Contract, there will be no other costs that will be paid to the Contractor as a result of the termination.

# 7.4.4 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified at Annex A of the Contract.

### 7.5 Authorities

# 7.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Nathalie Lafortune

Title: Senior Procurement Specialist

Organization Senior Procurement Specialist, Corporate Services Branch, Procurement

and Contracting Unit, Canada School of Public Service

Telephone: 819-994-9890

E-mail address: Nathalie.lafortune@canada.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

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# 7.5.2 Project Authority [insert information at contract award]

Name: Title: Organization Telephone:

The Project Authority for the Contract is:

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority; however, the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

# 7.5.3 Contractor's Representative [insert information at contract award]

Name: Title: Organization: Address: Telephone: E-mail address:

Facsimile: E-mail address:

### 7.6 Proactive Disclosure of Contracts with Former Public Servants

By providing information on its status, with respect to being a former public servant in receipt of a <u>Public Service Superannuation Act</u> (PSSA) pension, the Contractor has agreed that this information will be reported on departmental websites as part of the published proactive disclosure reports, in accordance with Contracting Policy Notice: 2012-2 of the Treasury Board Secretariat of Canada.

### 7.7 Payment

# 7.7.1 Basis of Payment – Individual Task Authorizations

The Contractor will be paid for the Work specified in the authorized task authorization, in accordance with the Basis of payment detailed below.

Canada's liability to the Contractor under the authorized task authorization must not exceed the limitation of expenditure specified in the authorized task authorization. Custom duties are included and Applicable Taxes are extra.

No increase in the liability of Canada or in the price of the Work specified in the authorized task authorization resulting from any design changes, modifications or interpretations of the Work will be authorized or paid to the Contractor unless these design changes, modifications or interpretations have been authorized, in writing, by the Contracting Authority before their incorporation into the Work

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### **Professional Fees**

In consideration of the Contractor satisfactorily completing all of its obligations under the authorized Task Authorization (TA), the Contractor will be paid a firm all-inclusive daily rate, as specified below, and as specified in the authorized TA. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been authorized, in writing, by the Contracting Authority before their incorporation into the Work.

Contract Period	Name of Resource	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		

Total Estimated	Cost:	\$
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# **Option to Extend the Contract Period**

During the extended period of the Contract, the Contractor will be paid the following firm all-inclusive daily rate to perform all the Work in relation to the contract extension.

Option Period 1 to Extend Contract Period	Name of Resource	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		

Option Period 2 to Extend Contract Period	Name of Resource	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		

Option Period 3 to Extend Contract Period	Name of Resource	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		

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# 7.7.2 Limitation of Liability – - Cumulative Total of all Task Authorizations

- Canada's total liability to the Contractor under the Contract for all authorized Task Authorizations
  (TAs), inclusive of any revisions, must not exceed the sum of \$ \_\_\_\_\_\_ [insert amount at contract
  award]. Customs duties are included and Applicable Taxes are extra.
- 2. No increase in the total liability of Canada will be authorized or paid to the Contractor unless an increase has been approved, in writing, by the Contracting Authority.
- 3. The Contractor must notify the Contracting Authority in writing as to the adequacy of this sum:
  - a. when it is 75 percent committed, or
  - b. four (4) months before the contract expiry date, or
  - as soon as the Contractor considers that the sum is inadequate for the completion of the Work required in all authorized TAs, inclusive of any revisions, whichever comes first.
- 4. If the notification is for inadequate contract funds, the Contractor must provide to the Contracting Authority, a written estimate for the additional funds required. Provision of such information by the Contractor does not increase Canada's liability.

## 7.7.3 Method of Payment - Authorized TA

### 7.7.3.1 TA subject to a limitation of expenditure

For the Work specified in an authorized TA subject to a limitation of expenditure:

# A. Single Payment

Canada will pay the Contractor upon completion and delivery of the Work in accordance with the payment provisions of the Contract if:

- a. an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;
- b. all such documents have been verified by Canada;
- c. the Work delivered has been accepted by Canada

### 7.7.4 Taxes – Foreign-based Contractor

Unless specified otherwise in the Contract, the price includes no amount for any federal excise tax, state or local sales or use tax, or any other tax of a similar nature, or any Canadian tax whatsoever. The price, however, includes all other taxes. If the Work is normally subject to federal excise tax, Canada will, upon request, provide the Contractor a certificate of exemption from such federal excise tax in the form prescribed by the federal regulations.

Canada will provide the Contractor evidence of export that may be requested by the tax authorities. If, as a result of Canada's failure to do so, the Contractor has to pay federal excise tax, Canada will reimburse the Contractor if the Contractor takes such steps as Canada may require to recover any payment made by the Contractor. The Contractor must refund to Canada any amount so recovered.

### 7.7.5 Discretionary Audit

C0705C (2010-01-11), Discretionary Audit

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# 7.8 Invoicing Instructions

 The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Each invoice must be supported by:

- a. a copy of the invoices, receipts, vouchers for all direct expenses, and all travel and living expenses;
- b. a copy of the monthly progress report.
- 2. Invoices must be distributed as follows:
  - a. The original and one (1) copy must be forwarded to the Project Authority for certification and payment;
  - b. One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

### 7.9 Certifications and Additional Information

# 7.9.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

# 7.10 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in \_\_\_\_\_ (insert the name of the province or territory as specified by the Bidder in its bid, if applicable).

# 7.11 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a. the Articles of Agreement;
- b. the supplemental general conditions <u>2010B</u> (2016-04-04), General Conditions Professional Services (Medium Complexity);
- c. the general conditions 2035 (2016-04-04), General Conditions Higher Complexity Services;
- d. Annex A, Statement of Work;
- e. Annex B, Basis of Payment;
- f. Annex C, Security Requirements Check List;
- g. Signed Task Authorizations (including all of its annexes, if any);
- h. the Contractor's bid dated \_\_\_\_\_, (insert date of bid at the time of contract award).

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# 7.12 Foreign Nationals (Canadian Contractor OR Foreign Contractor)

<u>Note to Bidders</u>: Either this clause or the one that follows, whichever applies (based on whether the successful bidder is a Canadian Contractor or Foreign Contractor), will be included in any resulting contrat.

SACC Manual clause A2000C (2006-06-16), Foreign Nationals (Canadian Contractor)

### OR

SACC Manual clause A2001C (2006-06-16), Foreign Nationals (Foreign Contractor)

### 7.13 Insurance

SACC Manual clause G1005C (2016-01-28), Insurance – No Specific Requirement

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# ANNEX "A" STATEMENT OF WORK

#### 1. Title

Canadian regional and local subject matter expert, study tour coordinator for the School's Executive Leadership Development Program.

### 2. Objective

The Canadian School of the Public Service (CSPS or the School) has a requirement for a subject matter expert on various Canadian local and regional issues and well networked across the public and private sectors, Municipal, Provincial, Territorial, Federal governments, academic and non-government organisations, in the following regions: 1) British Columbia; 2) Prairies; 3) Ontario & Quebec; and 4) Atlantic provinces. The Consultant is required in order to assist with the development, implementation and coordination of multi-day experiential learning program study tours as part of the Executive Leadership Development Program (ELDP). The first study tours are anticipated in the Fall of 2018. The School intends to award one or multiple contracts; up to one for each region.

The Contractor is expected to have a diverse network of contacts within the government, private, academic, non-government sectors and local community groups. The Contractor must, on an "as and when required basis", be able to secure meetings with leaders, arrange site visits to fulfil the program requirements and objectives.

### 3. Background

The CSPS is the common learning service provider for the Public Service of Canada. It was created to bring a unified approach to serving the common learning and development needs of public servants and to help ensure that all federal public service employees across Canada have the knowledge and skills they need to meet the challenges of the public service of the 21st century.

The School is committed to promoting a strong corporate culture in the Public Service, fostering a culture of learning, and being a catalyst and resource for the ongoing development of the Public Service as a learning organization. The Learning Program Branch (LPB) is responsible for designing and implementing the School's curriculum for public servants, implementing learning programs, and delivering training services offered by the CSPS across Canada. The LPB also oversees the design and delivery of the leadership development programs and courses for supervisors, managers and executives across the broad spectrum of management levels for all federal government departments and agencies.

Following the Clerk of the Privy Council's announcement in June 2016 regarding the introduction of two new leadership development programs for public service executives EX 04 and EX 05 levels (e.g. Senior Vice President equivalent who report to CEO or President) and for EX 01 to EX 03 levels (e.g. Directors, senior Directors, to Associate VP), the Treasury Board Secretariat (Office of the Chief Human Resources Officer), has asked the CSPS to develop, design and deliver the learning components for both programs. This includes the delivery of individual and group experiential learning through case methods, study tours and in-class leadership development. Participants will learn from panels of various subject matter experts, from leadership development, self-reflection and through dialogues and exchanges with various stakeholders. Learning will take place through the integration of individual, small group and cohort learnings.

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The ELDP provides senior executives with a unique opportunity to learn about the inner-workings of diverse regions of Canada and the various and varied concerns of different regions. The study tours are intended to increase senior executives' understanding of regional complexities and sensitivities within communities and industries. Such exposure will help these leaders to continue to advise and develop policies to improve Federal government programs and services and to manage complex transformation in a rapidly shifting environment.

To achieve this, the ELDP program will be deploying Cohorts of senior executives to initially travel to the regions of the Prairie provinces and the North-West Territories and provide an opportunity to interact with and learn from local leaders from the private sector, Municipal, Provincial, Territorial, Federal governments, academic and non-government organisations within the regions visited.

### 4. Scope

CSPS requires the expertise from one or more regional subject-matter expert(s) on various Canadian local and regional issues and public & private sectors to develop, implement and coordinate study tours for cohorts of senior executives. The Contractor is expected to have a diverse network of contacts within the government, private, academic, non-government sectors and local community groups. The Contractor must be able to secure meetings with leaders, arrange site visits to fulfil the program requirements and objectives.

The study tours will be for up to 7 days, including travel between 2 or 3 cities within each region. Each cohort is made of 25-35 senior executives which will be divided into two or three groups for the purposes of the study tours. It is anticipated that there will be one cohort travelling in September; one cohort will be travelling in October, and another cohort will be travelling in January.

The purpose of these study tours is to highlight and outline how each region works by:

- Focusing on key differences between regions and how those differences impact decisions and decision making;
- Highlighting key institutions, actors and influencers in both the private, public and cultural sectors;
- Fostering awareness and understanding of regional socio-economics and the challenges and opportunities found in each region; and
- Emphasizing successes in innovation and collaboration within the region.

# 5. Tasks

The Contractor must perform the following tasks:

- Provide expert advice and guidance on current and topical issues facing the regions and recommend options of cities to travel to during the study tour;
- Provide verbal input to program leads on content development by participating in weekly or bi-weekly conference calls organized by CSPS Project Authority;
- Provide input on the program itinerary (timelines, organisations, stakeholder, site visits) to CSPS Project Authority;
- Exchange with stakeholders as required to organize the meeting time, location, and access their biographies;
- Arrange and participate in preparatory briefing calls with stakeholders and site visit hosts to discuss content and logistical details;
- Coordinate with the office of the stakeholders to reserve appropriate meeting/conference rooms to accommodate each study tour groups size;
- Act as point of contact for stakeholders and site visit hosts on behalf of CSPS Project Authority to facilitate the co-ordination, provide context;
- Lead and accompany the cohort on-site during the study tours;

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 Provide assistance; work with senior executives, guide and stimulate discussion during the Case Studies visits, by welcoming and introducing stakeholders and providing linkages between each case study; and

 Contribute to the program by participating in a post-mortem discussion via conference call organized by CSPS Project Authority for an evaluation of lessons learned.

### 6. Deliverables

The Contractor must:

- Provide a list of potential organizations, stakeholders and site visits within ten (10) weeks of each study tour;
- Provide a draft an itinerary for each study tour within eight (8) weeks of each study tour;
- Provide a final itinerary for each study tour within six (6) weeks of each study tour for approval by CSPS Project Authority; this must also include a list and coordinates of all stakeholders, their biographies and confirmed site visits including timetables and logistical information;
- Lead and accompany the cohort during the study tours and help facilitate on-site coordination and transportation from meetings to meetings, and
- Provide all deliverables in English, electronically in MS Word to CSPS Project Authority.

# 7. Reporting Requirements

The Contractor must submit one (1) electronic copy in English, in MS Word, to the CSPS Project Authority:

- a workplan for the study tour with status on key tasks, every three (3) weeks, once the planning for the study tour has been initiated.
- an assessment report (outlining the lessons learned), within two (2) weeks after each study tour.

# 8. Client Support

CSPS will provide the following to the Contractor:

- Comments on draft documents (list of stakeholders and site visits, draft & final itineraries within five (5) working days from receipt;
- Translation of materials (English to French);
- Background documentation; program details, past study tour itineraries and stakeholder contacts, biographies of participants, etc.;
- Information on the proposed flights and accommodations for cohort participants of the study tours:
- Other assistance or support, as needed.

# 9. Meetings

The Contractor will be required to participate, either in person or by phone, at:

- The kick-off meeting organized by CSPS Project Authority, to discuss the program content and agenda development; this first meeting will be held within five (5) days after contract award:
- Regular progress/milestone meetings with CSPS Project Authority, scheduled on a weekly or bi-weekly basis; and
- Post-mortem discussion organized by CSPS Project Authority for an evaluation of lessons learned to be held within two (2) weeks after each study tour.

### 10. Location of Work, Work site and Point

Design, development and implementation Work of the study tours will be done at the Contractor's work site. The Contractor will be required to accompany the cohorts on the study tours.

### 11. Language of Work

The Work must be conducted in both officials languages (English and French) or in English.

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# 12. Travel and Living

The Regional Subject Matter Expert Study Tour Coordinator will be required to travel within one or more of the specified region(s) as identified in part 4 of the Statement of Work for the study tours in order to fulfill all deliverables under the scope of the Contract.

Any travel, accommodation, and incidental expenses related to the conduct of the Work are the sole responsibility of the Contractor. No travel, accommodation, or incidental expenses will be reimbursed under the resulting Contract.

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ANNEX "B"
BASIS OF PAYMENT

## FOR THE FOLLOWING REGION OF DELIVERY: 1) BRITISH COLUMBIA

The Contractor will be paid in accordance with the following Basis of Payment for Work performed pursuant to the Contract.

### **Definition of a Day/Proration:**

A day is defined as 7.5 hours exclusive of meal breaks. Payment will be for days actually worked, with no provisions for annual leave, statutory holidays and sick leave. Time worked ("Days Worked" in the formula below) which is more or less than a day will be prorated to reflect actual time worked in accordance with the following formula:

Days Worked = Hours Worked 7.5 hrs. per day

A- Contract Period (From date of award \_\_\_\_\_ to \_\_\_\_\_) (for a period of one year from date of Contract award). [Insert date at contract award]

During the period of the Contract, the Contractor will be paid as specified below, for Work performed in accordance with the Contract.

1.0 Professional Fees

The Contractor will be paid a firm all-inclusive daily rate as follows: [insert data at contract award]

Contract Period	Name of Resource	Number of Days	Firm All-Inclusive DailyRate (in CDN \$)
Study Tour Coordinator		45 days	

Total Estimated Cost of Professional Fees: \$\_\_\_\_\_ [insert amount at contract award]

2.0 Total Estimated Cost – Contract Period: \$ [insert amount at contract award]

### B. Option to Extend the Term of the Contract

This section is only applicable if the option to extend the Contract is exercised by Canada.

During the extended period of the Contract specified below, the Contractor will be paid as specified below to perform all the Work in relation to the Contract extension.

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B.1	Option 1 to extend the Term of the Contract (From _	to	) (for an additional one
year pe	eriod). [Insert date at contract award]		

Option 1 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

B.2 Option 2 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 2 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

B.3 Option 3 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 3 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

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ANNEX "B"
BASIS OF PAYMENT

## FOR THE FOLLOWING REGION OF DELIVERY: 2) PRAIRIES

The Contractor will be paid in accordance with the following Basis of Payment for Work performed pursuant to the Contract.

# **Definition of a Day/Proration:**

A day is defined as 7.5 hours exclusive of meal breaks. Payment will be for days actually worked, with no provisions for annual leave, statutory holidays and sick leave. Time worked ("Days Worked" in the formula below) which is more or less than a day will be prorated to reflect actual time worked in accordance with the following formula:

Days Worked = Hours Worked 7.5 hrs. per day

A- Contract Period (From date of award \_\_\_\_\_ to \_\_\_\_\_) (for a period of one year from date of Contract award). [Insert date at contract award]

During the period of the Contract, the Contractor will be paid as specified below, for Work performed in accordance with the Contract.

1.0 Professional Fees

The Contractor will be paid a firm all-inclusive daily rate as follows: [insert data at contract award]

Contract Period	Name of Resource	Number of Days	Firm All-Inclusive DailyRate (in CDN \$)
Study Tour Coordinator		45 days	

Total Estimated Cost of Professional Fees: \$\_\_\_\_\_ [insert amount at contract award]

2.0 Total Estimated Cost – Contract Period: \$ [insert amount at contract award]

### B. Option to Extend the Term of the Contract

This section is only applicable if the option to extend the Contract is exercised by Canada.

During the extended period of the Contract specified below, the Contractor will be paid as specified below to perform all the Work in relation to the Contract extension.

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B.1	Option 1 to extend the Term of the Contract (Fro	om to	) (fo	r an additional one
year pe	eriod). [Insert date at contract award]			

Option 1 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

# B.2 Option 2 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 2 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

# B.3 Option 3 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 3 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

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ANNEX "B"
BASIS OF PAYMENT

## FOR THE FOLLOWING REGION OF DELIVERY: 3) ONTARIO AND QUEBEC

The Contractor will be paid in accordance with the following Basis of Payment for Work performed pursuant to the Contract.

# **Definition of a Day/Proration:**

A day is defined as 7.5 hours exclusive of meal breaks. Payment will be for days actually worked, with no provisions for annual leave, statutory holidays and sick leave. Time worked ("Days Worked" in the formula below) which is more or less than a day will be prorated to reflect actual time worked in accordance with the following formula:

Days Worked = Hours Worked 7.5 hrs. per day

A- Contract Period (From date of award \_\_\_\_\_ to \_\_\_\_\_) (for a period of one year from date of Contract award). [Insert date at contract award]

During the period of the Contract, the Contractor will be paid as specified below, for Work performed in accordance with the Contract.

### 1.0 Professional Fees

The Contractor will be paid a firm all-inclusive daily rate as follows: [insert data at contract award]

Contract Period	Name of Resource	Number of Days	Firm All-Inclusive DailyRate (in CDN \$)
Study Tour Coordinator		45 days	

Total Estimated Cost of Professional Fees: \$\_\_\_\_\_ [insert amount at contract award]

2.0 Total Estimated Cost – Contract Period: \$ [insert amount at contract award]

### B. Option to Extend the Term of the Contract

This section is only applicable if the option to extend the Contract is exercised by Canada.

During the extended period of the Contract specified below, the Contractor will be paid as specified below to perform all the Work in relation to the Contract extension.

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B.1	Option 1 to extend the Term of the Contract (From	to	) (for an additional one
year pe	eriod). [Insert date at contract award]		

Option 1 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

# B.2 Option 2 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 2 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

# B.3 Option 3 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 3 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

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# ANNEX "B" BASIS OF PAYMENT

## FOR THE FOLLOWING REGION OF DELIVERY: 4) ATLANTIC PROVINCES

The Contractor will be paid in accordance with the following Basis of Payment for Work performed pursuant to the Contract.

# **Definition of a Day/Proration:**

A day is defined as 7.5 hours exclusive of meal breaks. Payment will be for days actually worked, with no provisions for annual leave, statutory holidays and sick leave. Time worked ("Days Worked" in the formula below) which is more or less than a day will be prorated to reflect actual time worked in accordance with the following formula:

Days Worked = Hours Worked 7.5 hrs. per day

A- Contract Period (From date of award \_\_\_\_\_ to \_\_\_\_\_) (for a period of one year from date of Contract award). [Insert date at contract award]

During the period of the Contract, the Contractor will be paid as specified below, for Work performed in accordance with the Contract.

# 1.0 Professional Fees

The Contractor will be paid a firm all-inclusive daily rate as follows: [insert data at contract award]

Contract Period	Name of Resource	Number of Days	Firm All-Inclusive DailyRate (in CDN \$)
Study Tour Coordinator		45 days	

Total Estimated Cost of Professional Fees: \$\_\_\_\_\_ [insert amount at contract award]

2.0 Total Estimated Cost – Contract Period: \$ [insert amount at contract award]

### B. Option to Extend the Term of the Contract

This section is only applicable if the option to extend the Contract is exercised by Canada.

During the extended period of the Contract specified below, the Contractor will be paid as specified below to perform all the Work in relation to the Contract extension.

N° de la modif - Amd. No.

 $\begin{array}{c} \text{Id de l'acheteur - Buyer ID} \\ E16 \end{array}$ 

File No. - N° du dossier CSPS-RFP-17NL-1610 N° CCC / CCC No./ N° VME - FMS 0520-C10-1HBOB-54819-C43228

B.1	Option 1 to extend the Term of the Contract (From	to	(for an additional on	e
year pe	eriod). [Insert date at contract award]		•	

Option 1 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

B.2 Option 2 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 2 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

B.3 Option 3 to extend the Term of the Contract (From \_\_\_\_\_ to \_\_\_\_\_) (for an additional one year period). [Insert date at contract award]

Option 3 to extend the Term of the Contract	Name of Resource	Number of Days	Firm All-Inclusive Daily Rate (in CDN \$)
Study Tour Coordinator		45 days	

N° de la modif - Amd. No.

File No. - N° du dossier CSPS-RFP-17NL-1610 Id de l'acheteur - Buyer ID E16 N° CCC / CCC No./ N° VME - FMS  $0520\text{-}C10\text{-}1HBOB\text{-}54819\text{-}C43228}$ 

# ANNEX "C" SECURITY REQUIREMENTS CHECK LIST

Government		nt	Cor	ntract Number / Numéro du contr	ret
of Canada	du Canada				
			Security	Classification / Classification de	sécurité
-		SECURITY REQUIREMENTS			
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Originating Government Depa Ministère ou organisme gouv	rtment or Organiza	tion /		h or Directorate / Direction génér	rale ou Direction
a) Subcontract Number / Num	-		and Address of Subc	contractor / Nom et adresse du so	ous-traitant
Brief Description of Work/ Br	ève description du t	Tavell 1 1 wo to Immunity o 3 hours session opportunities.	, ,		
SPS reguires the	services of	0 3 hours manufily	to change	occredited Co	aches in
assumptions, chai	Venges and	opportunities.	Lanuary 3	SI. 2018 Vante	2-1
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FORMAT	rion / ASSETS /	RENSEIGNEMENTS / BIEN ed to receive and store PROTE	es[o]e[b]Ro](E0][ S ECTED and/or CL	ASSIFIED inform	nation or assets			No Yes
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a) is the descripti La description If Yes, classify Dans l'affirma de sécurité » a	du tr y thi itive,	ava s fo	il vis rm b issif	é par la prése y annotating ler le présent	the top a formulair	S est-elle ind botto	de nature Pi m in the are	ROTÉGÉE et/ a entitled "Se	ou CLAS	lassificat	ion". ntitul	ée #	Clas	sification	✓ No Non	
b) Will the docum La documentat	ion a	9550	clée	à la présente	LVERS s	era-t-elle	PROTÉGÉE	et/ou CLASS							✓ Non	
If Yes, classify attachments ( Dans l'affirma	e.g.	SEC	RE	Fwith Attachi er le présent	ments).	e en ind				la caso ir	atitud	ăa "	Clas	sification		

TBS/SCT 350-103(2004/12)

Security Classification / Classification de sécurité

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# ANNEX "D" TASK AUTHORIZATION FORM

TASK AUTHORIZATI	ION FOR	<u>RM</u>
Contract Number		
Task Authorization (TA) No.		
Contractor's Name and Address		
Original Authorization		
Total Estimated Cost of Task (GST/HST extra) before any revision	ns:	\$
TA Revisions Previously Authorized (as applicable) - Révision	ons de l'	AT autorisées précédemment (s'il y a lieu)
TA Revision No.		Authorized Increase or Decrease (GST/HST extra): \$
TA Revision No.		Authorized Increase or Decrease (GST/HST extra):
TA Revision No.		Authorized Increase or Decrease (GST/HST extra):
New TA Revision (as applicable)		Ψ
TA Revision No.		Authorized Increase or Decrease (GST/HST extra):
Total Estimated Cost of Task (GST/HSTextra) after this revision:		\$ \$
Contract Security Requirements (as applicable)		
Community Requirements (as approximation)		
This task includes security requirements.  No Yes. Refer to the Security Requirements Checklist (SRCL) a Remarks (as applicable)	annex of	the Contract.

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Required Work	
SECTION A - Task Description of the Work required	
SECTION B - Applicable Basis of Payment	
SECTION C - Cost Breakdown of Task	
SECTION D - Applicable Method of Payment	
Applicable Method of Faymon	
Authorization	
Authorization	
By signing this TA, the Project Authority or the Contracting Authority	y or both, as applicable, certify (ies) that
the content of this TA is in accordance with the Contract.	
Name of Project Authority	
Signature	Date
Name of Contracting Authority -	
Cimatura	Dete
Signature	Date
Contractor's Signature	
Name and title of individual authorized to sign for the Contractor	
Signature	Date