



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS A:**

Bid Receiving / Réception des soumissions
Royal Canadian Mounted Police /
Gendarmerie royale du Canada,
Procurement & Contracting Services /
Service des acquisitions et des marchés
Bid Receiving Unit /
Groupe de réception des soumissions,
5th Floor / 5e étage,
10065 Jasper Avenue NW /
10065 Avenue Jasper N.O.
Edmonton, AB T5J 3B1

Please note: If submitting your bid packages via Canada Post you must request the "Signature and Identity Services" on your Canada Post package to ensure that there is a personal hand-off between Canada Post and the RCMP Bid Receiving Unit.

Veillez noter : Si vous faites parvenir vos documents de soumission par l'entremise de Postes Canada, vous devez demander les « services avec signature et preuve d'identité » de Postes Canada afin de vous assurer qu'il y aura une remise de main à main entre Postes Canada et l'Unité de réception des soumissions de la GRC.

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

**Proposal to:
Royal Canadian Mounted Police**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services and construction listed herein and on any attached sheets at the price(s) set out therefore.

**Proposition aux :
Gendarmerie royale du Canada**

Nous offrons par la présente de vendre à Sa Majesté / Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments: - Commentaires:

THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT / LE PRÉSENT DOCUMENT COMPORTE UNE EXIGENCE EN MATIÈRE DE SÉCURITÉ

**Bidder's Legal Business Name –
Nom légal du soumissionnaire :**

Telephone No. : - Numéro de téléphone :

Email - Courriel :

Title-Sujet : Automated License Plate Recognition Systems (ALPR) / Systèmes automatisé de reconnaissance de plaques d'immatriculation (ARPI)		
Solicitation No. - N° de l'invitation M5000-18-4110/A	Date March 6, 2018 / 6 mars 2018	
Amendment No. – N° modifié : 001		
Client Reference No. - No. De Référence du Client 18-1431		
GETS Reference No. - No. De Référence du SEAG PW-18-00816798		
Solicitation Closes – L'invitation prend fin		
At / à :	2 :00 p.m. / 14h00	MST (Mountain Daylight Time) HAR (Heure Avancée des Rocheuses)
On / le :	Monday March 12, 2018 / Lundi 12 mars 2018	
Destination of Goods and Services – Destinations des biens et services Royal Canadian Mounted Police / Gendarmerie royale du Canada, D Division Headquarters building / D Division Siège bâtiment, Traffic Services unit / Unité des services de la circulation, 1091 Portage Avenue / 1091 avenue Portage Winnipeg, MB (Manitoba) R3G 0S6.		
Instructions See herein — Voir aux présentes		
Address Inquiries to – Adresser toute demande de renseignements à Shawn Balaski, Procurement Officer & Contracting Authority Shawn Balaski, Fonctionnaire chargé des achats et autorité contractante		
Telephone No. – N° de téléphone 780-670-8592	Facsimile No. – N° de télécopieur N/A	

COMPLETE BELOW IN FULL - REMPLISSEZ CI-DESSOUS EN ENTIER	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date



Amendment 001 has been raised to respond to Questions received during the solicitation period, and for changes to the Annex A, Statement of Work, and to add SACC Manual clauses to the solicitation.

Questions:

- Q1. We request clarification on **Item 6.4.1 Delivery Date** (for the initial order). The section stipulates that “deliverables of the initial order must be received” by March 29, 2018.

We are interpreting this to mean delivery and invoicing of all components by that date to the stipulated location, with software and hardware installation to occur at a later date to be decided upon subsequently.

Can you please confirm that this is the case, and that it does not mean that all LPR systems are to be installed, commissioned and operational by March 29th?

- Q2. Regarding the above-noted opportunity, we're unable to respond as our mobile ALPR solution won't be rolled out until Q3, 2018.

The potential upside however is that we could incorporate the RCMPs requirements into our mobile module design. Please let me know if this is of interest?

- Q3. Section 1.10 appears to be a mandatory requirement for image resolution of a minimum of 1024 x 946 for both cameras. We have numerous systems in place with RCMP with a resolution of 752 x 480 and the read rate and accuracy exceeds the requirements set out in your bid specifications.

Lower image resolution still allows easily viewable images on the MDT screen in the car, and on the server back in the office, but results in a much smaller file size which is easier to transport over wireless and external drive methods, results in faster results on searches, takes less drive room for storage, and has other similar benefits.

Could we ask RCMP to revise this section of the bid to allow a lower image resolution?

I assume the end goal is high performance, which you have specified separately, and a lower resolution camera will still give the desired performance but with a significant savings in stored-image size, search time, and transmission bandwidth.

- Q4. Item 6.5 requires the LED illuminators to meet Laser Eyesafe Class 60825-1, which is prudent. However, our understanding is the scope of application in IEC 60825-1 would be only applied to LASER products after September 2010, and LED lighting products are no longer covered by the latest version of IEC / EN 60825-1, but rather need to be assessed in accordance with IEC / EN 62471. We would request that RCMP revise this item to comply with the current IEC/EN 62471 standard.

- Q5. The bid is giving an option for the RCMP to purchase up to 12 more systems over the next 2 years at the same bid price as the initial two systems are being acquired at.

However, since prices and the US/CDN exchange rate can change significantly over the next year or two, we would request that the Optional items fall under SACC Manual ID C3015C (Exchange Rate Adjustment) so that we can modify the price of the goods based on any significant changes to the US/CDN exchange rate.

- Q6. One of our customers has already mobilized our TrafficCam smart cameras, which are back-end agnostic. Would the RCMP consider using their existing system and just upgrade the ALPR cameras?

- Q7. Are new servers, workstations, and networking equipment required as part of the installation of the new back-office software application?



Answers:

- A1. We will require delivery and invoicing of all hardware and software components for the initial six (6) systems on or before March 29, 2018, with hardware & software installation and training to occur at a later date, after April 1, 2018, at a date to be decided upon subsequently.
- A2. The RCMP will require delivery and invoicing of the six (6) complete mobile ALPR hardware units and software systems and components, on or before March 29, 2018, with installation and training to occur at a later date, at a date to be decided upon subsequently.

Options for up to an additional twelve (12) mobile ALPR units and systems are included, and will form part of the contract issued from this tender solicitation.

Unfortunately, we are not able to delay delivery of the initial six (6) units and systems for later in the calendar year.

4.1 Evaluation Procedures - Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.

4.2 Basis of Selection - A bid must comply with all requirements of the bid solicitation and meet all mandatory technical evaluation criteria, in order to be declared responsive. The responsive bid with the lowest evaluated price per goods and services, will be recommended for award of a contract.

- A3. Section 1.10 will be revised to a minimum of 752 x 480 image resolution.
- A4. Item 6.5 will be revised to comply with the current IEC/EN 62471 standard.
- A5. SACC Manual ID C3015C (Exchange Rate Adjustment) will be added and included in the solicitation.
- A6. The RCMP is currently looking to upgrade its existing back end and operating system ALPR software, to the most up to date, current, and newest technology of ALPR back office software and operating system software version(s) available. We would not accept the submission and use of another agency's outdated ALPR back end and operating software systems.
- A7. No new servers, workstations nor networking equipment will be required, as existing RCMP back office systems will be utilized.

All other terms and conditions remain the same.



Insert:

3.1.1 Exchange Rate Fluctuation

1. The Bidder may request Canada to assume the risks and benefits of exchange rate fluctuations. If the Bidder claims for an exchange rate adjustment, this request must be clearly indicated in the bid at time of bidding. The Bidder must submit form [PWGSC-TPSGC 450](#), Claim for Exchange Rate Adjustments with its bid, indicating the Foreign Currency Component (FCC) in Canadian dollars for each line item for which an exchange rate adjustment is required.
2. The FCC is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuations. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provision in the contract. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease).
4. At time of bidding, the Bidder must complete columns (1) to (4) on form [PWGSC-TPSGC 450](#), for each line item where they want to invoke the exchange rate fluctuation provision. Where bids are evaluated in Canadian dollars, the dollar values provided in column (3) should also be in Canadian dollars, so that the adjustment amount is in the same currency as the payment.
5. Alternate rates or calculations proposed by the Bidder will not be accepted for the purposes of this exchange rate fluctuation provision.

Insert:

6.13 SACC Manual Clauses

[C3015C \(2017-08-17\) Exchange rate fluctuation adjustment](#)

- **Initial Exchange rate (i0)** – is the Bank of Canada exchange rate, “as of” the solicitation closing date, currently identified as “March 12, 2018”.
- **Exchange Rate for Adjustments (i1)** – is the Bank of Canada exchange rate, “as of” the hardware unit and software systems delivery date, currently identified as “on or before March 29, 2018”.

Final determination of the Bank of Canada exchange rates will be determined by the Contracting Authority upon contract award, or upon exercise of the available options.



ANNEX "A"
STATEMENT OF WORK
AUTOMATED LICENSE PLATE RECOGNITION (ALPR)

Delete:

Item 1.10	The camera must have high resolution capability (minimum of 1024 x 946 resolution).
Item 6.5	The illuminator device(s) must meet or exceed Laser Safety Class IM, IEC 60825-1 Standard.

Insert:

Item 1.10	The camera must have high resolution capability (minimum of 752 x 480 resolution).
Item 6.5	The illuminator device(s) must meet or exceed Laser Safety Class IM, IEC/EN 62471 Standard.

All other terms and conditions remain the same.

<<<END>>>.