



Fisheries and Oceans  
Canada

Pêches et Océans  
Canada

Services du matériel et des acquisitions  
Tours Centennial  
200, rue Kent  
Pièce E249, 9<sup>e</sup> étage  
Ottawa (Ontario) K1A 0E6

**ADDENDUM NO. 1**

Subject: Request for Proposal No. FP802-180014  
**Incident Command System Training**

Dear Sir/Madam:

Further to the above-mentioned Request for Proposal, this Addendum (#1) is to advise potential bidders of the concern(s) received during this tender call to date. Both the concerns(s) and the response(s) to those concerns are indicated in the attached Annex I.

All other terms and conditions remain unchanged.

**Tenderers are to acknowledge this Addendum by signing in the space provided below and enclosing a copy of this document with their tender submission.**

Yours truly,

(Original signed by)

**Beverly Shawana**  
Senior Contracting Officer,  
Financial & Materials Management Operations

**RECEIPT ACKNOWLEDGED**

**Name of Company**

**Signature** \_\_\_\_\_



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### Annex I

#### **Concern #1:**

Since the so-called ICS Canada “standard” is required, for this proposal call in spite of the fact that our firm has taught ICS to the NEB, ECCC, CCG, USCG and TC, as well as to many industry clients, both in Canada, and in over 20 countries we still find we are excluded from bidding on this solicitation. Not due to my inability to perform the work, but instead, because of where I live (BC).

#### **Concern #2:**

Based on our review of this solicitation we find that we are unable to obtain a Fisheries and Oceans Canada contract that should be available to all eligible and qualified firms.

#### **Response to Concerns #1 & #2:**

Per section 7.0 Client Support of Annex A

*“CCG will provide formal ICS Canada AAHJ instructor endorsement letters for all resources providing training services associated with the contact who meet ICS Canada Standards”.*

Bidders who currently do not have AAHJ/AHJ endorsement are invited to submit a bid. Should they be successful, CCG will provide the endorsement for each of the identified instructors. The experience instructing ICS Canada Standards or identified equivalents is being evaluated only in rated criteria, not mandatory, which do not exclude bidders who do not have this experience from submitting a bid

Further:

Per Section 10.0 Deliverables and Associated Schedule, Expertise required, and Technical evaluation Annex A

*vii) Their experience instructing ICS Canada Standardized courses*

Please also note: for R7 and per 3 - Per Appendix B Evaluation Grid – notes, point 5

*“For the purpose of this public tender CCG recognizes the following as equivalents to ICS Canada: National Wildfire Coordinating group, Federal Emergency Management Agency, US Coast Guard, Canadian Interagency forest Fire Center, National Fire Academy and United States Department of Agriculture”*

#### **Concern #3:**

In reviewing the RFP Annex A, Statement of Work, Fisheries and Oceans Canada clearly identifies that ICS Canada materials, instructors, processes, etcetera are prescribed for the training curriculum and believe that our company, and our partners, could bring a great value to the Canadian Coast Guard for the ICS training requirement but we have been expressly excluded by the discriminatory procurement requirement to use only ICS Canada materials.

#### **Response to Concern #3:**

Per: 6.0 Intellectual Property of course Materials

*“As an Agency Having Jurisdiction (AAHJ) with ICS Canada, CCG will provide the contractor with training materials approved by ICS Canada”*

Therefore the ability to submit a bid is not infringed upon by the ability/inability to provide course materials (including but not limited to text books, testing materials, scenario’s) meeting the ICS Canada standards as the materials will be provided to the successful bidder by CCG.



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**In addition to the responses:**

The Canadian Coast Guard has most closely aligned itself with ICS Canada and, as an Agency Authority Having Jurisdiction (AAHJ), recognizes and adheres to ICS Canada standards for the purpose of Coast Guards implementation of ICS.

The Department welcomes bids from all training providers with experience in delivering a standardized ICS training curriculum.