



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services  
professionnels en informatique - division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> Provision of IM/IT Tech. Pro. Servi	
<b>Solicitation No. - N° de l'invitation</b> 24062-180006/A	<b>Amendment No. - N° modif.</b> 009
<b>Client Reference No. - N° de référence du client</b> 24062-180006	<b>Date</b> 2018-03-19
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-606-32102	
<b>File No. - N° de dossier</b> 606el.24062-180006	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-03-29</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Mansour, Silvana	<b>Buyer Id - Id de l'acheteur</b> 606el
<b>Telephone No. - N° de téléphone</b> (613) 858-9935 ( )	<b>FAX No. - N° de FAX</b> (819) 956-2675
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This solicitation amendment number 009 includes answers to questions raised by potential bidders.

**QUESTION 37:**

We respectfully request that the Crown reconsider two important aspects of the financial evaluation under Method A with respect to the Upper Band and related scoring.

1. Resource Category Upper Band Limit

It is requested that for each Resource Category, the Crown removes the upper median rate of plus (+) 30% and retain the minus (-) 20% of the median. Removing the upper band will allow suppliers to present rates that are aligned with the advanced nature of the roles required.

2. Score Allocation for Exceeding the Band

In Step 2- Points Allocation, it states that if *"A Bidder's proposed firm per diem rate that is either lower than the established lower median band limit or higher than the established upper median band limit for that period and Resource Category will be allocated 0 points."* Based on the allocation of points, it is highly impossible for a Bidder to win if it scores zero (0) on a SINGLE category.

As such we request that the Crown consider adopting the following approach:

*A Lower Band Limit will be calculated for each Resource Category and will represent a range that encompasses the Median Rate to a value of minus (-) 20% of the Median Rate. If the Bidder bids a firm per diem rate for a Resource Category that is lower than the Lower Band Limit, the Bidder's financial evaluation will be conducted using a per diem rate equal to the Median Rate for that Resource Category. For example, if the Median Rate is determined to be \$500 for a Resource Category, the Lower Band Limit would be minus (-) 20% of \$500, or 400. If a Bidder proposes a firm per diem rate that is lower than \$400, the Median Rate of \$500 will be used in the Bidder's financial evaluation for that Resource Category.*

**ANSWER 37:**

Canada has reviewed the request, however the requirement remains unchanged.

**QUESTION 38:**

Amendment 4 Rated requirement R.1.2 states: "The bidder should demonstrate that it has been awarded at least 1 contract that provided informatics professional services within any of TBIPS Streams and the resource categories identified below, for at least 1 module of the following modules of PeopleSoft Human Capital Management version 9.2:..."

By requesting demonstration of this requirement using only TBIPS Streams, you are penalizing firms that provide solutions to their clients through non-TBIPS contracts and thus limiting the number of companies that can bid this requirement. Further, given the increase demand for these types of resources by the Government of Canada, we believe that there will be a need to leverage qualified resources beyond the NCR and that it should seek to qualify firms that have access to a national pool.

We recommend the Crown amend the criteria to: "The bidder should demonstrate that it has been awarded at least 1 contract that provided informatics professional services within any of TBIPS Streams **and/or service contracts wherein they provided the same or similar services as the TBIPS categories listed below**, for at least 1 module of the following modules of PeopleSoft Human Capital Management version 9.2..."

Additionally we recommend the same change for demonstrating bench strength in R.1.3 allowing bidders to provide named individuals who delivered similar services to the TBIPS named categories for clients outside the NCR.

**ANSWER 38:**

The categories identified in the bench strength are based on Canada's requirements. See 3.1 Summary of Services, Annex A Statement of Work. Canada has reviewed the request, however the requirement remains unchanged.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**