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Place du Portage, Phase III

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Gatineau

Quebec

K1A0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services Division/Division des
services professionnels en informatique

11 Laurier Street

11, rue Laurier

Place du Portage, Phase III, 4C2

Gatineau

Quebec

K1A0S5

Title - Sujet TBIPS- DACS PROJECT	
Solicitation No. - N° de l'invitation W1786-180003/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client W1786-180003	Date 2018-03-19
GETS Reference No. - N° de référence de SEAG PW-\$IPS-006-32232	
File No. - N° de dossier 006ips.W1786-180003	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-03-28	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Aresta, Arden	Buyer Id - Id de l'acheteur 006ips
Telephone No. - N° de téléphone (613) 858-9160 ()	FAX No. - N° de FAX (613) 956-2675
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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SOLICITATION AMENDMENT NO. 004

This amendment is raised to:

1. Provide answers to Bidders questions in relation to the above mentioned solicitation; and
2. Amend the RFP as detailed in Appendix A-4 below.

Question 8:

In Q&A #3 Canada has indicated that M13 will have the same education criteria as M1, M5, and M9. Can you please confirm this question now refers to M10 being the same as M1, M4, and M7. Additionally, no change has been made to M10 to deflect the changes accepted by Canada in the amended Appendix A-2. Could Canada please update this criterion to reflect the new wording.

Response 8:

Both Geography/Geology and GIS degrees are acceptable. Please see Appendix A-4 below.

Question 9:

In Q&A #4 Canada has indicated that copies of diplomas/certificates must be submitted to satisfy the criteria of M1, M4, M7, and M10. Could you please confirm that this means diplomas and certificates will be deemed compliant in response to these questions as the wording in Appendix A-2 has not been updated to reflect this change and indicates only Bachelor degrees.

Response 9:

Confirmed - diplomas and certificates equivalent to the related Bachelor's degree will be deemed compliant.

Question 10:

In response to Question #5 Canada has removed Envitia Map Link Pro from the Mandatory criteria. Given that Envitia works with customers in Defence, **Government and Industry** this requirement does not limit competitiveness. Envitia has over 10,000 deployments worldwide and is not strictly limited to the Department of National Defence as indicated by the fact that they have customers in Government and Industry. Thereby providing no real benefit to any incumbents on this contract. The original mandatory criteria required only a single year of experience with Envitia Map Link Pro in the last 3 years. Given that this requirement is for Level 2 resources it is reasonable to require experience with the software in use by the department. It is our fear that bidder's will locate resources without this experience and propose low rates to make up for their deficient scores. This will result in Canada receiving inexperienced resources who are unfamiliar with the software which in turn will lead to delays in projects and a high replacement rate. As such, we kindly request that Canada add experience with Envitia Map Link Pro back into the criteria to ensure they receive candidates with at least some experience with the tools they will be using in the role to ensure they can undertake the necessary work.

Response 10:

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This criteria will remain as a rated requirement.

Question 11:

Would Canada accept experience as a GIS Instructor in response to questions requiring experience with specific softwares, eg. ESRI GIS Desktop Software. Working as an instructor requires in-depth knowledge of the subject matter, developing lesson plans and deliverables for clients, and assisting students in learning and mastering the software. As such, experience using this software in an Instructor role is highly relevant to the and demonstrative of a resources skills and expertise.

Response 11:

Yes, experience as a GIS instructor is perfectly acceptable.

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Appendix A-4:

1. **Canada has amended the solicitation end date from March 21st, 2018 to *March 28th, 2018.***

2. **At Attachment 4.1, Bid Evaluation Criteria, Canada has amended as follows:**

Delete: In its entirety

Insert:

ATTACHMENT 4.1

BID EVALUATION CRITERIA

1. **MANDATORY REQUIREMENTS**

1.0 Corporate Criteria

#	Mandatory Requirements	Bidder Substantiation	Reference to Additional Substantiating Materials and Proof of Certification Included in the Bid
MC1.	<p>The Bidder must have been awarded at least one (1) Geomatics contract for a Government (Federal, Provincial, Municipal, Crown Corporation) Client.</p> <p>The single contract identified must:</p> <ul style="list-style-type: none"> a. have a contract value of at least \$1,000,000 (excluding applicable OR Including applicable taxes); b. have been awarded at least two years prior to the original closing date of this solicitation and no later than ten years from the closing date of this solicitation; c. have a duration of at least two years within the last ten years. (note: duration does not include option periods that have not been exercised); and d. Have provided a minimum of four (4) resources working simultaneously for a period of at least twelve (12) consecutive months. <p>NOTE: The requirement for a minimum of four (4) resources working simultaneously for a period of twelve (12) consecutive months means that over this twelve (12) month period</p>		

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	<p>there must have been at least four (4) resources working concurrently as described in the paragraph MC1 (d) of the Corporate Mandatory Criteria under the same contract. The Bidder must demonstrate that at least four (4) resources were provided every month for the entire twelve (12) months period. There must not have been a break in service from any of the resources from one month to the next for the entire twelve (12) months. For example, if the Bidder was able to provide 15 resources throughout months 1 to 3 and 6 to 12, but could only provide 4 resources during months 4 to 5, then they would be considered non-compliant due to the inability to meet the requirements of Corporate Mandatory Criteria MC1 (d) as the Bidder did not provide the minimum number of resources for the entire twelve (12) months period.</p> <p>To demonstrate this experience the Bidder must submit:</p> <p>Customer reference for a Geomatics contract (one reference minimum) managed within the last ten (10) years.</p> <p>The reference must include:</p> <ul style="list-style-type: none"> • the name of the organization, • the contract number, • a short description of the services provided, • the name, and either the telephone number or e-mail address of the organization's contact responsible for the contract, • as well as the award date, expiry date, • dollar value of each contract and the number of resources provided. <p>It is the Bidder's responsibility to ensure that any information divulged is with the permission of the reference provided.</p> <p>Note: The Bidder must have been the prime contractor, rather than a subcontractor. This means that the Bidder contracted directly with the customer of the work. If the Bidder's contract was to perform work which another entity had itself first contracted to perform, the Bidder will not be considered the prime contractor. For example, Z (customer) contracted with Y for services. Y, in turn, entered into a contract with X to provide all or part of these services to Z. In this example, Y is a prime contractor and X is a subcontractor.</p>	
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	<p>Note: the phrase “...within the last ten years” means within ten years from the closing date of this solicitation.</p> <p>Bidders are reminded that a Supply Arrangement or Standing Offer is not a contract and therefore any reference to this type of document will not be accepted for the purpose of evaluating contract experience. For example if the Bidder references it’s TBIPS SA number such as EN578-055605/XXX/EL for the purpose of demonstrating experience under the evaluation criteria, Canada will disregard this experience because it does not relate to a specific contract.</p>		
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1.1 G.1 Geomatics Analyst – Level 2

#	Mandatory Requirements	Bidder Substantiation	Reference to Additional Substantiating Materials and Proof of Certification Included in the Bid
M1.	<p>The Bidder’s proposed resource must have at a minimum a Bachelor degree in Geography/Geology or Geospatial Information Systems.</p> <p><i>Proof of degree, diploma/certificate must be submitted with the bid.</i></p>		
M2.	<p>The Bidder’s proposed resource must demonstrate a minimum of five (5) years of Geomatics experience.</p>		

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M3.	The Bidder’s proposed resource must demonstrate a minimum of one (1) year of experience within the last three (3) years using ESRI GIS Desktop Software.		
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1.2 G.1 Geomatics Analyst– Level 2

#	Mandatory Requirements	Bidder Substantiation	Reference to Additional Substantiating Materials and Proof of Certification Included in the Bid
M4.	The Bidder’s proposed resource must have at a minimum a Bachelor degree in Geography/Geology or Geospatial Information Systems. <i>Proof of degree, diploma/certificate must be submitted with the bid.</i>		
M5.	The Bidder’s proposed resource must demonstrate a minimum of five (5) years of Geomatics experience.		
M6.	The Bidder’s proposed resource must demonstrate a minimum of one (1) year of experience within the last three (3) years using ESRI GIS Desktop Software.		

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1.3 G.1 Geomatics Analyst– Level 2

#	Mandatory Requirements	Bidder Substantiation	Reference to Additional Substantiating Materials and Proof of Certification Included in the Bid
M7.	<p>The Bidder’s proposed resource must have at a minimum a Bachelor degree in Geography/Geology or Geospatial Information Systems.</p> <p><i>Proof of degree, diploma/certificate must be submitted with the bid.</i></p>		
M8.	<p>The Bidder’s proposed resource must have a minimum of five (5) years’ experience in Geomatics</p>		
M9.	<p>The Bidder’s proposed resource must have a minimum of one (1) year of experience within the last three (3) years using ESRI GIS Desktop Software.</p>		

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1.4 G.2 GIS Applications Analyst– Level 2

#	Mandatory Requirements	Bidder Substantiation	Reference to Additional Substantiating Materials and Proof of Certification Included in the Bid
M10.	<p>The Bidder’s proposed resource must have at a minimum a Bachelor degree in Geography/Geology or Geospatial Information Systems.</p> <p><i>Proof of degree, diploma/certificate must be submitted with the bid.</i></p>		
M11.	<p>The Bidder’s proposed resource must have a minimum of five (5) years’ experience in Geomatics.</p>		
M12.	<p>The Bidder’s proposed resource must have a minimum of one (1) year of experience in Geospatial Data Quality Control Management.</p>		

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2. RATED REQUIREMENTS

Each Technical Proposal that meets all the Mandatory Requirements specified above will be evaluated and scored in accordance with the following point-rated evaluation criteria.

2.1 G.1 Geomatics Analyst– Level 2

Rated Criteria	Point Rating	Maximum Score	Bidder Response
R1. Demonstrated experience in Geomatics beyond the mandatory criteria of five (5) years.	Additional 1 to 3 years = 1 point Additional 3+ to 5 years = 2 points Additional 5+ to 8 years = 3 points Additional 8+ to 10 years = 4 points Additional 10+ years = 5 points	5 points	
R2. Demonstrated experience in ESRI GIS Desktop software beyond the mandatory criteria of one (1) year.	Additional 1 to 3 years = 1 point Additional 3+ to 5 years = 2 points Additional 5+ to 8 years = 3 points Additional 8+ to 10 years = 4 points Additional 10+ years = 5 points	5 points	
R3. Demonstrated experience in Envitia Map Link Pro software and SAFE FME Software.	3 to 6 months: 2 points 6 months to 1 year: 4 points 1 -2 years: 6 points 2+ years: 8 points	8 points	

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R4. Demonstrated experience in interpreting project objectives and creating appropriate data, analysis and output products (maps, reports).	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	
R5. Demonstrated experience in developing and documenting detailed statements of requirement.	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	
R6. Demonstrated experience in providing advice on GIS and Remote Sensing technology and its application.	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	

Maximum Points Available:	33
Minimum Score Required:	23
Bidders Score:	

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2.2 G.1 Geomatics Analyst– Level 2

Rated Criteria	Point Rating	Maximum Score	Bidder Response
R1. Demonstrated experience in Geomatics beyond the mandatory criteria of five (5) years.	Additional 1 to 3 years = 1 point Additional 3+ to 5 years = 2 points Additional 5+ to 8 years = 3 points Additional 8+ to 10 years = 4 points Additional 10+ years = 5 points	5 points	
R2. Demonstrated experience in ESRI GIS Desktop software beyond the mandatory criteria of one (1) year.	Additional 1 to 3 years = 1 point Additional 3+ to 5 years = 2 points Additional 5+ to 8 years = 3 points Additional 8+ to 10 years = 4 points Additional 10+ years = 5 points	5 points	
R3. Demonstrated experience in Envitia Map Link Pro software and SAFE FME Software.	3 to 6 months: 2 points 6 months to 1 year: 4 points 1 -2 years: 6 points 2+ years: 8 points	8 points	
R4. Demonstrated experience in interpreting project objectives and creating appropriate data, analysis	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points	5 points	

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and output products (maps, reports).	8+ to 10 years of experience = 4 points 10+ years of experience = 5 points		
R5. Demonstrated experience in developing and documenting detailed statements of requirement.	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	
R6. Demonstrated experience in providing advice on GIS and Remote Sensing technology and its application.	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	

Maximum Points Available:	33
Minimum Score Required:	23
Bidders Score:	

2.3 G.1 Geomatics Analyst– Level 2

Rated Criteria	Point Rating	Maximum Score	Bidder Response
R1. Demonstrated experience in Geomatics beyond the mandatory criteria of five (5) years.	Additional 1 to 3 years = 1 point Additional 3+ to 5 years = 2 points Additional 5+ to 8 years = 3 points Additional 8+ to 10 years = 4 points Additional 10+ years = 5 points	5 points	

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R2. Demonstrated experience in ESRI GIS Desktop software beyond the mandatory criteria of one (1) year.	<p>Additional 1 to 3 years = 1 point</p> <p>Additional 3+ to 5 years = 2 points</p> <p>Additional 5+ to 8 years = 3 points</p> <p>Additional 8+ to 10 years = 4 points</p> <p>Additional 10+ years = 5 points</p>	5 points	
R3. Demonstrated experience in Envitia Map Link Pro software and SAFE FME Software.	<p>3 to 6 months: 2 points</p> <p>6 months to 1 year: 4 points</p> <p>1 -2 years: 6 points</p> <p>2+ years: 8 points</p>	8 points	
R4. Demonstrated experience in interpreting project objectives and creating appropriate data, analysis and output products (maps, reports).	<p>1 to 3 years of experience = 1 point</p> <p>3+ to 5 years of experience = 2 points</p> <p>5+ to 8 years of experience = 3 points</p> <p>8+ to 10 years of experience = 4 points</p> <p>10+ years of experience = 5 points</p>	5 points	
R5. Demonstrated experience in developing and documenting detailed statements of requirement.	<p>1 to 3 years of experience = 1 point</p> <p>3+ to 5 years of experience = 2 points</p> <p>5+ to 8 years of experience = 3 points</p> <p>8+ to 10 years of experience = 4 points</p> <p>10+ years of experience = 5 points</p>	5 points	
R6. Demonstrated experience in providing advice on GIS and Remote Sensing technology and its application.	<p>1 to 3 years of experience = 1 point</p> <p>3+ to 5 years of experience = 2 points</p> <p>5+ to 8 years of experience = 3 points</p>	5 points	

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	8+ to 10 years of experience = 4 points		
	10+ years of experience = 5 points		

Maximum Points Available:	33
Minimum Score Required:	23
Bidders Score:	

2.4 G.2 GIS Applications Analyst– Level 2

Rated Criteria	Point Rating	Maximum Score	Bidder Response
R1. Demonstrated experience in Geomatics beyond the mandatory criteria of five (5) years.	Additional 1 to 3 years = 1 point Additional 3+ to 5 years = 2 points Additional 5+ to 8 years = 3 points Additional 8+ to 10 years = 4 points Additional 10+ years = 5 points	5 points	
R2. Demonstrated experience in Geospatial Data Quality Control Management beyond the mandatory criteria of one (1) year.	Additional 1 to 3 years = 1 point Additional 3+ to 5 years = 2 points Additional 5+ to 8 years = 3 points Additional 8+ to 10 years = 4 points Additional 10+ years = 5 points	5 points	
R3. Demonstrated experience in producing an operational system including forms,	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points	5 points	

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manuals, programs, data files and procedures.	5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points		
R4. Demonstrated experience in creating, updating & maintaining procedures & standards as well as creating & updating metadata.	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	
R5. Demonstrated experience in gathering and analyzing data for the conduct of studies to establish the technical and economic feasibility of proposed computer systems, and for the development of functional and system design specifications.	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	
R6. Demonstrated experience in designing and writing GIS and/or Remote Sensing related programs.	1 to 3 years of experience = 1 point 3+ to 5 years of experience = 2 points 5+ to 8 years of experience = 3 points 8+ to 10 years of experience = 4 points 10+ years of experience = 5 points	5 points	

Maximum Points Available:	30
Minimum Score Required:	21
Bidders Score:	

	Maximum Score	Minimum Score	Bidder Score

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2.1: G.1 Geomatics Analyst– Level 2	33	23	
2.2: G.1 Geomatics Analyst– Level 2	33	23	
2.3: G.1 Geomatics Analyst– Level 2	33	23	
2.4: G.2 GIS Applications Analyst– Level 2	30	21	
Total Maximum Points	129		
Total Minimum Points		90	

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED