



## RETURN BIDS TO:

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Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St. / 11 rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Commercial Acquisitions & Fast Track Procurement  
Div/Div des Acquisitions commerciales et achats en  
régime accéléré

11 Laurier St. / 11 rue Laurier

6A2-16, Place du Portage

Phase III

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> Fitness Equipment	
<b>Solicitation No. - N° de l'invitation</b> E60PD-17FITN/A	<b>Date</b> 2018-03-20
<b>Client Reference No. - N° de référence du client</b> E60PD-17FITN	<b>Amendment No. - N° modif.</b> 004
<b>File No. - N° de dossier</b> pd041.E60PD-17FITN	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$SPD-041-74081	
<b>Date of Original Request for Standing Offer</b> 2018-01-05	
<b>Date de la demande de l'offre à commandes originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-03-23</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Lamothe, Nathalie	<b>Buyer Id - Id de l'acheteur</b> pd041
<b>Telephone No. - N° de téléphone</b> (819) 420-9939 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> As specified in call-ups	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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This amendment is raised to address the following questions and amendments:

**Question 1:** In the Freeweights section item #19, it indicates that dumbbells over 50lbs need larger than 34mm handles. This is typical for welded dumbbells as they need more rigidity as weights get heavier, although most of the leading manufacturers use bolted heads or dual lock technologies that does not require larger handles and still offers the same warranty. Would you consider dumbbells with a uniform handle with a bolt or dual lock system?

**Answer 1:** As mm not provided in your statement in order to provide an accurate answer, 34 mm handles remain in specification.

**Question 2:** In Rehabilitation section, item #12, it indicates that dumbbells must have 2.5lb increments up to 130lbs. Would you consider these increments only up to 60lbs as it is for rehab and the majority of manufacturers don't make small increments past 60lbs?

**Answer 2:** Please see amendment to annex B, **FITN Annex B EN V3**. 2.5lbs weight increments must be available up to 50lbs and 5lbs weight increments from 50lbs up to 130lbs.

**Question 3:** is it possible just to submit a bid for Rehab Section only?

Do we have to bid on all the sections?

**Answer 3:** Yes, you can submit a bid just for Rehab section only.

**Question 4:** We had asked a question regarding METS on the cardio equipment (below email) . We no longer include METS but instead include calories. We did not see this addressed in the amendment release and were are wondering if our equipment will be allowed to participate in this bid.

The 2 treadmill specs now say "or equivalent" beside the METS notation, but no other items in the cardio section make this notation.

**Answer 4:** Please see amendment to annex B, **FITN Annex B EN V3**. All equivalent will be accepted.

**Question 5:** The Free Weights category still has the width of the Plate Loaded Leg Press at 70" (ours is 71" per my email below) so voids us in that category too.

**Answer 5:** Please see amendment to annex B, **FITN Annex B EN V3**

**Question 6:** I noticed on bid, E60PD-17FITN/A, that one of the mandatory specifications says "Must accommodate User up to 450lbs".

Many of the sectorized and plate loaded options within the fitness industry have a max user weight of 300lbs (for a user weight) and I cannot see one that extends beyond that. Does your statement above mean that the unit should have a max unit weight of 450lbs? Or does the "up to" mean that the 300lb specification from most manufacturers would be an approved option to submit?

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**Answer 6:** As per statement, it must accommodate a user of 450lbs. Should your proposed item only accommodate 300lbs when asking 450lbs, it would not be considered compliant.

**Question 7:** Are all the specifications of the equipment mandatory to meet?

**Answer 7:** As per section 4.1.1.1Mandatory Technical Criteria and Annex A, specifications are mandatory

**Question 8:** under Rehab item #11, this is very vague, please advice.

**Answer 8:** Please see amendment to annex B, **FITN Annex B EN V3**.

**Question 9:** We have a few questions regarding the "optional" pieces

Using cardio items 1 & 2, both treadmills options, as an example for the below questions.

- Can we offer one OR the other. Item 1 OR item 2?
- If one, how is the optional item evaluated in terms of scoring if left blank?
- Can we offer BOTH, Item 1 AND item 2?
- If both, can both be awarded so that the client could choose which they prefer to order?
- If both, how are both evaluated in terms of scoring?

**Answer 9:** Optional items are not mandatory, they will be evaluated separately with the best price offer. To be compliant in the category you would need to bid on item one. Yes, you can offer both, therefore if you do not submit a bid for item 2 you will not be disqualified in the cardio category.

**Question 10:** The steel (3mm) used in our equipment is almost the same as the 11 gauge. As far as we know, it is also the steel that most of the mainstream fitness equipment sold in North America is currently using for over decades.

The purpose of purchasing equipment is more focused on meeting the needs of the work out or training. We don't believe there should be any reason to exclude equivalent material to serve the same durability and performance.

**Answer 10:** Minimum of 11 Gauge steel will remain in specifications.

Please use version EFOT **FITN Annex B EN V3** or **FITN annexe B FR V3**.

**All other terms and conditions remain the same.**