



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**
Bid Receiving - PWGSC / Réception des
soumissions - TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**Revision to a Request for a
Standing Offer**

**Révision à une demande d'offre à
commandes**

National Individual Standing Offer (NISO)
Offre à commandes individuelle et nationale
(OCIN)

The referenced document is hereby revised;
unless otherwise indicated all other terms and
conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'offre
demeurent les mêmes.

Comments - Commentaires

There are no security requirements associated
with this solicitation.

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Science and Software Systems Procurement
Directorate / Direction de l'approvisionnement
en sciences et en systèmes logiciels
Terrasses de la Chaudière
10 Wellington St. / 10, rue Wellington
Gatineau, Québec K1A 0S5

Title-Sujet Microbiology Testing of Food	
Solicitation No. - N° de l'invitation 39903-180172/A	Date 2018-03-23
Client Reference No. - N° de référence du client 39903-180172	Amendment no. – No modif. 003
GETS Reference No. - N° de référence de SEAG PW-18-00819560	
File No. – N° de dossier 066ss.39903-180172	CCC No./N° CC – FMS NO. / N° VME
Date of Original Request for Standing Offer - Date de la demande de l'offre à commandes originale 2018-03-08	
Solicitation Closes – L'invitation prend fin at – à 2:00 PM on – le 2018-04-10	Time Zone Fuseau horaire Eastern Daylight Time (EDT)
Address Enquiries to: - Adresser toutes questions à: Heather Wilson	Buyer Id – Id de l'acheteur 066ss
Telephone No. - N° de téléphone 819-639-0671	Email Address: Heather.Wilson@tpsgc-pwgsc.gc.ca
Delivery Required - Livraison exigée See Herein.	
Destination of Goods, Services and Construction: Destinations des biens, services et construction : Specified Herein Précisé dans les présentes	
Security – Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions : See Herein

Instructions : voir aux présentes

The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.	
Signature	Date
Name and title of person authorized to sign on behalf of Offeror. (type or print)	
Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)	

TITLE: Microbiology Testing of Food

The purpose of this amendment is to revise Appendix IX to Annex A and Attachment 3 to respond to questions received from Offerors.

1. At page 79 to 81 of 113, Appendix IX to Annex A:

DELETE: Table 1 in its entirety.

INSERT: Table 1 attached hereto, in its place.

2. At page 113 of 133, Attachment 3 - RFSO Questions and Answers:

INSERT: Q4. Is the Offeror required to have both sampling and micro analysis capabilities for all requested methods to qualify for bidding?

A4. The Offeror must provide sample collection and microbiological analysis services for each organism for which it is submitting an Offer. In response to Mandatory Requirement M6, the Offeror must demonstrate the ability to provide sample collection services by providing the physical address of either its own or its subcontractors' sample collection office in each of eleven (11) Metropolitan Areas described therein.

The Offeror does not need to have analysis capabilities for all eleven (11) Organisms to be responsive. However, the Offeror must submit controlled copies of the all mandatory methods of analysis listed in Mandatory Requirement M3 for each Organism for which it is submitting an Offer, as follows:

- For Salmonella, E. coli O157:H7/NM, Listeria monocytogenes, Shigella spp., Enterobacteriaceae, Generic E.coli and coliforms, Bacillus cereus and Clostridium perfringens, the Offeror must submit controlled copies for all mandatory methods identified.
- For E. coli O157:H7/NM verotoxin testing, Aerobic colony count (ACC) and Staphylococcus aureus, the Offeror must submit controlled copies for at least one of the listed mandatory methods identified for each.”

Offers will be issued on a per organism basis as detailed in Part 4, article 2, Basis of Selection, “up to three (3) responsive offers with the lowest Total Evaluated Offer Price per Organism will be recommended for issuance of a Standing Offer for each organism as identified in Annex A, Requirement.”

However, as indicated in Part 7 A. Standing Offer, Section 8, Call-up Procedures, 8.1, Method of Allocation, Decision Criterion #1: Number of Organisms Offered, “In determining which Offeror qualifies for the Work under a particular Survey Sample Plan, Canada will first determine which Offeror(s) offer all of the mandatory testing requirements for all of the Organisms required to be tested under the Survey Sample Plan at a single laboratory location. Each sample under the Survey Sample Plan will be tested for a range of 1 to 11 Organisms identified in Annex A, Requirement”

Q5. Can someone submit an offer for only the sample collections services?

A5. No. Please see response A4 for additional details.

Suppliers may self-identify on the List of Interested Suppliers as an opportunity to increase networking or partnering opportunities.

Q6. Is it mandatory to submit the offer electronically?

A6. No, it is not mandatory submit the Offer electronically. If the Offeror chooses to submit its offer in hard copies, Canada requests that the Offeror provides its offer in separately bound sections as follows:

Section I: Technical Offer: 4 hard copies, and 1 soft copy on CD/DVD or USB drive. Please ensure all copies contain all Standard Operating Procedures and the soft copy is in a searchable format. Offerors should clearly identify which one of the four hard copies contains the controlled copies of the SOPs.

Section II: Financial Offer: 2 hard copies, and 1 soft copy on CD/DVD or USB drive.

Section III: Certifications: 1 hard copy.

Q7. On page #20 of the RFSO several methods are listed as Mandatory. Examples include; Enterobacteriaceae ISO 21528-1:2017 (mandatory) and Shigella (MFLP-25). These methods are not found on the testing tables 1 and 2 within APPENDIX IX TO ANNEX A. Can you confirm if the above methods are still mandatory for this Standing Offer and that the labs must be accredited for these tests?

A7. Tables 1 and 2 within APPENDIX IX TO ANNEX A contain details for the Year 1 survey plan. Shigella (MFLP-25) and Enterobacteriaceae (ISO 21528-1:2017) are not among the targeted microorganisms in the year 1 survey plan, but could be included in subsequent years. Please see response A4 for additional details.

Q8. For the optional methods listed on page #25

MFLP-29 (optional)
MFLP-49 (optional)
MFLP-38 (optional)
MFLP-06 (optional)
MFHPB-24 (optional)

Can these be used for any matrix listed in Table 1 page #79-81 as a screening method for Salmonella?

For example, could MFLP-49 be used for RTE foods (given that it is validated on All Foods even though it is not listed as an option for RTE foods on Table 1)?

A8. The use of a specified screening method for Salmonella (MFLP-29 or MFLP-06 or MFLP-38 or MFLP-49 or MFHPB-24) may be used for any matrix that falls within a particular survey where the use of screening methods are permitted as identified in Table 1 on pages 79-81. Method MFLP-49 was omitted from the listing of permitted screening methods within Table 1 in error. Salmonella screening methods (MFLP-29 or MFLP-06 or MFLP-38 or MFLP-49 or MFHPB-24) are permitted for all surveys in Table 1 apart from "Bacterial Pathogens in Dried Products". If the screening method is used, all presumptive positive tests must be confirmed using the cultural method specified.

Q9. If an offeror is bidding only for sample collections, we assume that the offeror can present the Mandatory criteria of the RFP that are only relevant to sample collections (M5^{PB} to M9^{PB} and MF1).

A9. Offerors must provide both sample collection services and microbiological analysis for each Organism for which they are submitting an offer.

As per Part 4, article 2, Basis of Selection – For each Organism, to be declared responsive Offerors must meet all mandatory technical criteria and all mandatory financial criteria for each organism for which they are submitting an Offer.

Please also see response A4.

Q10. If an offeror is bidding for both sample collections and analytical testing, then the bid could be presented with the mandatory criteria relevant to analytical testing in the analytical testing part of the bid and the mandatory criteria for sample collections in the sample collection part of the bid.

A10. Please see response A4, and A9.

Offerors are requested to prepare their offers in accordance with Part 3, article 1, Offer Preparation Instructions.

Table 1

Survey	Perishable / Non-Perishable ¹	Methods of Analysis*										
		Enterobacteriaceae	Coliforms	Generic E. coli	E. coli O157:H7**	Salmonella**	Shigella**	Listeria mono**	C. perfringens	B. cereus	Staph aureus	Aerobic colony count
Bacterial Pathogens in produce	Perishable			MFHPB-19 Report all counts greater than or equal to 100 MPN/g	MFLP-30 and/or MFHPB-10 (MFLP-83 or MFLP-02 or MFLP-62 or MFLP-86 as required)	MFLP-29 OR MFLP-06 OR MFLP-38 OR MFHPB-24 OR MFLP-49 and/or MFHPB-20		MFLP-28 and/or MFHPB-30 (MFLP-74, MFLP-66 and MFHPB-03 on positives only)				
Bacterial pathogens in frozen produce	Perishable			MFHPB-19 Report all counts greater than or equal to 100 MPN/g	MFLP-30 and/or MFHPB-10 (MFLP-83 or MFLP-02 or MFLP-62 or MFLP-86 as required)	MFLP-29 OR MFLP-06 OR MFLP-38 OR MFHPB-24 OR MFLP-49 and/or MFHPB-20		MFLP-28 and/or MFHPB-30 (MFLP-74, MFLP-66 and MFHPB-03 on positives on)				MFHPB-18 Or MFHPB-33 Report at counts greater than 10,000 CFU/g
Bacterial pathogens in ready to eat foods	Perishable			MFHPB-19 OR MFHPB-34 Report all counts greater than or equal to 10 (poultry samples) or 100 (all other samples) MPN or CFU/g		MFLP-29 OR MFLP-06 OR MFLP-38 OR MFHPB-24 OR MFLP-49 and/or MFHPB-20		MFLP-77 for all dairy samples and/or MFLP-28 (for samples apart from dairy) and/or MFHPB-30 (MFLP-74, MFLP-66 and MFHPB-03 on positives only)			MFLP-21 OR MFHPB-21 Report all counts greater than or equal to 100 cfu/g	

Survey	Perishable / Non-Perishable 1	Methods of Analysis*										
		Enterobacteriaceae	Coliforms	Generic E. coli	E. coli O157:H7**	Salmonella**	Shigella**	Listeria mono**	C. perfringens	B. cereus	Staph aureus	Aerobic colony count
Bacterial Pathogens in spices	Non-perishable			MFHPB-19 Report all counts greater than or equal to 100 MPN/g		MFLP-29 OR MFLP-06 OR MFLP-38 OR MFHPB-24 OR MFLP-49 and/or MFHPB-20			MFHPB- 23 Report all counts greater than or equal to 10,000 CFU/g	MFLP-42 Report all counts greater than or equal to 10,000 CFU/g	MFLP-21 OR MFHPB-21 Report all counts greater than or equal to 100 cfu/g	
Bacterial pathogens in Dried products	Non-Perishable			MFHPB-19 Report all counts greater than or equal to 100 MPN/g	MFHPB-10 (MFLP-83 or MFLP-02 or MFLP-62 or MFLP-86 as required)	MFHPB-20			MFHPB- 23 Report all counts greater than or equal to 100 CFU/g	MFLP-42 Report all counts greater than or equal to 100 CFU/g	MFLP-21 OR MFHPB-21 Report all counts greater than or equal to 100 cfu/g	
Bacterial pathogens in fermented beverages	Perishable			MFHPB-19 Report all counts greater than or equal to 100 MPN or CFU/g	MFHPB-10 (MFLP-83 or MFLP-02 or MFLP-62 or MFLP-86 as required)	MFLP-29 OR MFLP-06 OR MFLP-38 OR MFHPB-24 OR MFLP-49 and/or MFHPB-20				MFLP-42 Report all counts greater than or equal to 100 CFU/g	MFLP-21 OR MFHPB-21 Report all counts greater than or equal to 100 cfu/g	
Bacterial pathogens in non-fermented beverages	Perishable			MFHPB-19 Report all counts greater than or equal to 100 MPN/g	MFHPB-10 (MFLP-83 or MFLP-02 or MFLP-62 or MFLP-86 as required)	MFLP-29 OR MFLP-06 OR MFLP-38 OR MFHPB-24 OR MFLP-49 and/or MFHPB-20						MFHPB-18 OR MFHPB-33 Report all counts greater than 100 cfu/g or mL

Survey	Perishable / Non-Perishable ¹	Methods of Analysis*										
		Enterobacteriaceae	Coliforms	Generic E. coli	E. coli O157:H7**	Salmonella**	Shigella**	Listeria mono**	C. perfringens	B. cereus	Staph aureus	Aerobic colony count
Bacteria Pathogens in ice cream and milk	Perishable							MFLP-77 and/ or MFHPB-30 (MFLP-74, MFLP-66 and MFHPB-03 on positives only)				MFHPB-18 OR MFHPB-33 Report all counts greater than 10,000 cfu/g or mL
Bacterial pathogens in raw meat				MFHPB-19 OR MFHPB-34 Report all counts greater than or equal to 100 MPN or CFU/g	MFLP-30 and/or MFHPB-10 (MFLP-83 or MFLP-02 or MFLP-62 or MFLP-86 as required)							

¹ Perishable products must be set up within 24h; Non-perishable products must be set up within 72

THERE ARE NO OTHER CHANGES TO THIS SOLICITATION