## RFP QUESTIONS AND ANSWERS

File: W8484-18-9186
Initiative: Hotel Accommodations in Support of OP UNIFIER
RFP Issued: 22 Mar 2018 at 6:00 am.
RFP Closed: 05 April 2018 at 11:00pm.

| Number | Questions/Answers/Amendments | Date <br> Received/ <br> Replied |
| :--- | :--- | :---: |
| Question 1: | Please provide the address/gps location for the Sniper Training facility (or if <br> not available due to security concerns, please provide a nearby location). <br> There are several that show up online. | 2018-03-22 |
| Answer 1: | Main Gate of the Desna Military Base is in vicinity of (Latitude/Longitude) <br> 50.917556, 30.760238 | 2017-07-19 |
| Question 2: | Is this solicitation like a "standing offer", cause there are no exact dates, <br> just approx number of rooms, and room nights? |  |
| Answer 2: | The contract will be set-up as a firm contract for the 10 rooms that we <br> require every day from 01-May 2018 to 31 March 2019 and a DND 626 task <br> will be raised for 10 additional rooms that we will require each month on an <br> as and when requested basis. |  |
| Question 3: | Is the client willing to change to a more direct request with exact dates? |  |
| Question 4: | The requirement says that were are to be responsible for personal items. If <br> military uniforms if lost or damaged, what is the procedure and policy on <br> that? |  |
| Answer 3: | The dates are every day from 01 May-2018 until 31 March 2011. |  |


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| Answer 4: | This will be dealt with on a case by basis depending on the extent of the <br> loss or damage to the clothing items. |  |
| Question 5: | There is limited quantity of facilities with in the 40km distance. Can the <br> distance be extended to Northern Kyiv? This would provide more options <br> and better safety and security for CAF members. |  |
| Answer 5: | We will consider any bid within a 50 KM radius from the location <br> provided in question 1 to be compliant for distance from place of <br> work. Please see Amendment 1 below. |  |
| Question 6: | Please explain or show examples of how you would like Annex "c" to be <br> filled out. |  |
| Answer 6: | Please see example below beginning on pg 4. |  |
| Answer 7: | This requirement has been removed, please see Amendment 1 below. |  |
| Question 7: | Cellular coverage, how can we determine what areas have cellular <br> coverage at all times. This is not up to the hotel, but up to the cellular <br> provider company. Please advise. |  |


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| Amendment 1 | RFP W8484-18-9186 is hereby amended as follows: <br> DELETE: 3.3.1.2 in its entirety of Annex A Statement of work: The <br> Contractor must ensure that accommodations are located no more than 40 <br> kilometers from 169th Mechanized Infantry sniper Training Center Desna, <br> Chernihv oblast, Ukraine 23240. | INSERT: 3.3.1.2 of Annex A Statement of Work: The Contractor must <br> ensure that accommodations are located no more than 50 kilometers from <br> 169th Mechanized Infantry sniper Training Center Desna, Chernihv oblast, <br> Ukraine 23240. |
| DELETE: 3.2.2.1 (g) in its entirety of Annex A Statement of work: g. <br> Cellular Coverage. |  |  |


|  | Requirement | Unit Price (Euro €) | VAT (Euro €) | Expected Usage | Total <br> (Euro €) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Initial Contract Period: 01 May 2018 to 31 March 2019 |  |  |  |  |  |
|  | Hotel Rooms | Per room / Per night | Per room / Per night |  |  |
|  | 10 Single Occupant Rooms | €1 | $€ 0.20$ | 335 Nights per room | $€ 402.00$ |
|  | Additional Rooms as Required (up to 10 at a time per month) | $€ 1$ | $€ 0.20$ | 150 Nights total | $€ 180.00$ |
|  | 1 Suite / Common Room | $€ 1$ | $€ 0.20$ | 335 Nights per room | $€ 402.00$ |
|  | Cancellation Charges | \% Fee | \% Fee | \% Fee | \% Fee |
|  | In accordance with Annex A - SOW, Section 3.2.3 i. | Free | Free | Free | Free |
|  | Cancellation given between 15-29 days | Free | Free | Free | Free |
|  | Cancellation given between 7 to 14 days | Free | Free | Free | Free |
|  | Cancellation given with 6 days or less notice | 5\% | 5\% | 5\% | 5\% |
|  | Laundry Rates - Per Bag | Per Bag | Per Bag |  |  |
|  | Laundry - Price per bag weighing less than 7 Kg | $€ 1$ | $€ 0.2$ | 700 Bags | $€ 840$ |
|  | Meal Rates - Per Person | Per Meal | Per Meal |  |  |
|  | Hot Breakfast at Hotel | $€ 1$ | $€ 0.20$ | $3500{ }^{\text {a }}$ | $€ 4,200.00$ |
|  | Hot Lunch at Hotel | $€ 1$ | $€ 0.20$ | $500^{\text {b }}$ | $€ 600.00$ |
|  | Boxed Lunch | €1 | $€ 0.20$ | 3000 | €3,600.00 |
|  | Hot Dinner at Hotel | $€ 1$ | $€ 0.20$ | 3500 | €4,200.00 |

## (a) Total Initial Contract Period $€$

$€ 14,424.00$
Extended Contract Period 1 (If Option is Exercised): 01 April 2019 to 30 September 2019

| Hotel Rooms | Per room / Per night | Per room / Per night |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 10 Single Occupant Rooms | $€ 1.00$ | $€ 0.20$ | 183 Nights per room | €219.60 |
| Additional Rooms as Required (up to 10 at a time per month) | $€ 1.00$ | $€ 0.20$ | 85 nights per room | €102.00 |
| 1 Suite / Common Room | €1.00 | €0.20 | 183 Nights per room | €219.60 |
| Cancellation Charges | \% Fee | \% Fee | \% Fee | \% Fee |
| In accordance with Annex A - SOW, Section 3.2.3 i. | Free | Free | Free | Free |
| Cancellation given between 15-29 days | Free | Free | Free | Free |
| Cancellation given between 7 to 14 days | Free | Free | Free | Free |
| Cancellation given with 6 days or less notice | 5\% | 5\% | 5\% | 5\% |
| $\begin{aligned} & \text { Laundry Rates - Per } \\ & \text { Bag } \end{aligned}$ | Per Bag | Per Bag |  |  |
| Laundry - Price per bag weighing less than 7 Kg | $€ 1.00$ | $€ 0.20$ | 385 Bags | €462.00 |
| Meal Rates - Per Person | Per Meal | Per Meal |  |  |
| Hot Breakfast at Hotel | $€ 1.00$ | $€ 0.20$ | 1910 | €2,292.00 |
| Hot Lunch at Hotel | $€ 1.00$ | $€ 0.20$ | 275 | $€ 330.00$ |
| Boxed Lunch | $€ 1.00$ | $€ 0.20$ | 1640 | €1,968.00 |
| Hot Dinner at Hotel | $€ 1.00$ | $€ 0.20$ | 1910 | €2,292.00 |

(b) Total, Extended Contract Period 1
$€ 7,885.20$
Extended Contract Period 2 (If Option is Exercised): 01 October 2019 to 31 March 2020

| Hotel Rooms | Per room / Per night | Per room / Per night |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 10 Single Occupant Rooms | $€ 1.00$ | $€ 0.20$ | 182 Nights per room | €218.40 |
| Additional Rooms as Required (up to 10 at a time per month) | $€ 1.00$ | $€ 0.20$ | 85 nights per room | $€ 102.00$ |
| 1 Suite / Common Room | €1.00 | €0.20 | 182 Nights per room | €218.40 |
| Cancellation Charges | \% Fee | \% Fee | \% Fee | \% Fee |
| In accordance with Annex A - SOW, Section 3.2.3 i. | Free | Free | Free | Free |
| Cancellation given between 15-29 days | Free | Free | Free | Free |
| Cancellation given between 7 to 14 days | Free | Free | Free | Free |
| Cancellation given with 6 days or less notice | 5\% | 5\% | 5\% | 5\% |
| $\begin{aligned} & \text { Laundry Rates - Per } \\ & \text { Bag } \end{aligned}$ | Per Bag | Per Bag |  |  |
| Laundry - Price per bag weighing less than 7 Kg | $€ 1.00$ | $€ 0.20$ | 385 Bags | €462.00 |
| Meal Rates - Per Person | Per Meal | Per Meal |  |  |
| Hot Breakfast at Hotel | $€ 1.00$ | $€ 0.20$ | 1910 | €2,292.00 |
| Hot Lunch at Hotel | $€ 1.00$ | $€ 0.20$ | 275 | $€ 330.00$ |
| Boxed Lunch | €1.00 | $€ 0.20$ | 1640 | €1,968.00 |
| Hot Dinner at Hotel | €1.00 | $€ 0.20$ | 1910 | €2,292.00 |


| (c) Total, Extended Contract Period 2 | $€ 7,882.80$ |
| :--- | :--- |
| Current Limitation of Expenditure, Total Cost (a)+(b)+(c) | $€ 3,0192.00$ |

