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Gatineau

Quebec

K1A0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Informatics Professional Services Division/Division des
services professionnels en informatique

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Quebec

K1A0S5

Title - Sujet Informatics Professional Services	
Solicitation No. - N° de l'invitation W6369-17P5LQ/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client W6369-17P5LQ	Date 2018-03-29
GETS Reference No. - N° de référence de SEAG PW-\$IPS-011-32312	
File No. - N° de dossier 011ips.W6369-17P5LQ	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-04-16	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Tardif, Jean-Francois	Buyer Id - Id de l'acheteur 011ips
Telephone No. - N° de téléphone (613) 286-6185 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: To be provided upon contract award	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. – N° de l’invitation W6369-17P5LQ/A	Amd. No – N° de la modif.	Buyer ID – Id de l’acheteur 011IPS
Client Ref. No. – N° de réf. De client W6369-17P5LQ	File No. – N° du dossier 011IPS. W6369-17P5LQ	CCC No./ N° CCC – FMS No/ N° VME

SOLICITATION AMENDMENT 002

This solicitation amendment is raised to:

1. Provide answers to Bidders questions in relation to this Request for Proposal (RFP).

1. Questions & Answers:

Please note that questions are numbered in the order they are received. Some questions were answered directly to bidders due to their nature and those requiring an answer to all bidders are included in this amendment, as such the numbering sequence of the questions may not be sequential.

Question 6, 7, 8...Answered directly to bidders.

Question #9:

Many of the contracts awarded today are broken into smaller “as and when requested” task-based contracts or have a shorter duration, making it difficult for companies to achieve multiple large \$5M contracts within the required 5 year threshold. Would the Crown accept two contracts (original contract and renewal contract) for the same client, where the same or similar services were provided, to meet the \$5M value in order to satisfy M1 and R1 of the respective streams?

Answer #9:

Canada will not change the Criteria M1 or R1.

Question #10:

With respect to M1 and R1 of all streams, would the Crown be willing to accept contracts that were awarded within the last 10 years, as long as they were ongoing in the last 5 years?

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Answer #10:

Canada will not change the Criteria M1 or R1.

Question #11:

Regarding the Corporate mandatory and rated requirements, please confirm that a parent company may use the project references and resources of a subsidiary in order to satisfy the requirements of the RFP.

Answer #11:

As per SACC clause 2003 (2007-11-30), incorporated by reference in RFP # W6369-17P5LQ/A:

“Article 04 (2007-11-30) Definition of Bidder "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors”

The bidder does not include subsidiaries and therefore cannot use project references and/or resources from a subsidiary to meet the mandatory or the rated requirements of the bid solicitation, unless this subsidiary form part of a joint venture with the parent company and this joint venture must already be qualified under TBIPS as a SA holder to be able to Bid on this RFP.

Question #12:

For R1, we request that the Crown accept contracts that are currently active and have been active for the past 5 years regardless of when they were awarded as long as they have a minimum billable value of \$5M (excluding applicable taxes) over the past 5 years as of bid closing. We believe that \$5M+ of billable services over the past 5 years is more than ample to demonstrate a Bidder's experience and meets or exceeds the current R1 Requirement.

Answer #12:

Canada will not change the Criteria M1 or R1.

Question #13:

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We request that for R1, the Crown accept contracts that have had an active duration of at least 2 years in the past 5 years and have a minimum value of \$5M (excluding applicable taxes), although they were awarded over 5 years from bid closing date. We believe that over 2 years experience in the past 5 years delivering services similar to DND's requirements through a \$5M+ contract meets or exceeds the current R1 Requirement.

Answer #13:

Canada will not change the Criteria M1 or R1.

Question #14:

For R1, we request that the Crown consider accepting contracts that have been awarded within the past year, have a minimum value of \$5M (excluding applicable taxes) and that have been providing services for the past 6 or more months.

Answer #14:

Canada will not change the Criteria M1 or R1.

Question #15:

To meet R1, will the Crown consider accepting contracts that have a minimum value of \$5M (excluding taxes), that have been awarded within the past seven (7) years as of bid closing date, and that have a minimum duration of over 2 years in the past 5 years of bid closing? We believe this to be comparable to the current R1 Requirement.

Answer #15:

Canada will not change the Criteria M1 or R1.

Question #16:

We are concerned that the requirements for R1 heavily favour large organizations and do not take into account the experience of small-medium sized businesses who are as capable of providing top notch resources. Although we understand that the Crown is not accepting Supply Arrangements or Standing Offers as demonstration of capabilities for

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Mandatory Criterion M1 for all streams, would the Crown accept SA's and SO's for the rated criteria in order to make this an open and fair competition?

Answer #16:

For the rated criteria, although Canada will not accept SAs or SOs as a demonstration of capabilities, if the bidder can demonstrate being awarded follow-on contracts awarded under the umbrella of an SA (i.e contracts) or an SO (i.e. call ups against a SO) that will be acceptable.

Question #17:

Due to the complexity of the solicitation's requirements, as well as preparation time that will be lost during the upcoming holiday (March 30 – April 2), we respectfully ask for a 2-week extension to the bid closing date to April 23rd, 2018.

Answer #17:

Please see answer to question #5. An extension to the solicitation has been granted up to April 16, 2018.

Question 18 and 19...Answered directly to bidders.

Question #20:

The Informatics Professional Services RFP includes 5 work streams with multiple mandatory and rated criteria per work stream. This is a complex and large effort which cannot be completed in the time frame provided. We respectfully request that the typical 40 day solicitation period be applied to this procurement extending the due date to April 30, 2018.

Answer #20:

Please see answer to question #5. An extension to the solicitation has been granted up to April 16, 2018.