



**RETURN BIDS TO:
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RCMP/GRC
Robyn Dagg
Procurement and Contracting Services, M1,
Mailstop #15
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Ottawa, ON K1A 0R2

**SOLICITATION
AMENDMENT**

**MODIFICATION DE
L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments: - Commentaries :

| | | |
|---|--|---|
| Title – Sujet Develop a Customized Interest Based Negotiations Training Course and Training Delivery | | Date April 6, 2018 |
| Solicitation No. – N° de l'invitation 201800597 | | Amendment No. – N° de la modification 004 |
| Client Reference No. - No. De Référence du Client 201800597 | | |
| Solicitation Closes – L'invitation prend fin | | |
| At /à : | 2:00PM | EDT (Eastern Daylight Time) HAE (heure avancée l'Est) |
| On / le : | April 30, 2018 | |
| F.O.B. – F.A.B Destination | GST – TPS See herein/ Voir aux présentes | Duty – Droits See herein/ Voir aux présentes |
| Address Inquiries to – Adresser toute demande de renseignements à Robyn Dagg | | |
| Telephone No. – No. de téléphone 613-843-3872 | | Facsimile No. – No. de télécopieur 613-825-0082 |
| Delivery Required – Livraison exigée See herein/ Voir aux présentes | | Delivery Offered – Livraison proposée |
| Vendor/Firm Name, Address and Representative – Raison sociale, adresse et représentant du fournisseur/de l'entrepreneur: | | |
| Telephone No. – No. de téléphone | | Facsimile No. – No. de télécopieur |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | | |
| Signature | | Date |



Questions and Answers – Series 2

Q1. Has a budget been set for this project, and are you willing to share the number/range with us?

A1. The funding has been identified, however the budget has not been established.

Q2. On page 21 it states "The proposed resource must be Bilingual (English and French)." Does this refer only to the facilitator OR would it also refer to the contractor's staff e.g. project manager, instructional designers?

A2. Amendment #2 clarified that the section "Language - Bilingual Essential" was included in the Statement of Work in error. The consultant is not required to be bilingual. He or she must be able to communicate in English, and is not required to speak French.

Q3. Within Annex "B" Basis of Payment, do we need to factor in cost of translating the materials for delivery? Cost of printing the materials for delivery?

A3. Yes, the pricing you provide in the Basis of Payment is a Firm All-Inclusive Price and should include all expenses.

Q4. For the Mandatory Requirement Item M1, it states "The contractor must have a minimum of five (5) years of experience facilitating an Interest Based Negotiations course within the last 10 years." Just prior to this section, there is a very detailed explanation of how to calculate months of experience. Are you then requiring that the contractor have 60+ months of experience facilitating an Interest Based Negotiations course? If not, could you please clarify what is expected for M1?

A4. Yes, you would need to demonstrate that you have at least 60 months of experience.