



RETURN BIDS TO:

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**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**

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Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Informatics Professional Services Division/Division des
services professionnels en informatique

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Quebec

K1A0S5

Title - Sujet Informatics Professional Services	
Solicitation No. - N° de l'invitation W6369-17P5LQ/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client W6369-17P5LQ	Date 2018-04-12
GETS Reference No. - N° de référence de SEAG PW-\$IPS-011-32312	
File No. - N° de dossier 011ips.W6369-17P5LQ	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-04-23	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Tardif, Jean-Francois	Buyer Id - Id de l'acheteur 011ips
Telephone No. - N° de téléphone (613) 286-6185 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: To be provided upon contract award	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. – N° de l'invitation W6369-17P5LQ/A	Amd. No – N° de la modif. 011IPS. W6369-17P5LQ	Buyer ID – Id de l'acheteur 011IPS
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SOLICITATION AMENDMENT 004

This solicitation amendment is raised to:

1. Provide answers to Bidders questions in relation to this Request for Proposal (RFP).
2. Make a correction to the Answer #25.

1. Questions & Answers:

Please note that questions are numbered in the order they are received. Some questions are answered directly to bidders due to their nature and those requiring an answer to all bidders are included in this amendment, as such the numbering sequence of the questions may not be sequential.

Question #35:

In question #21 of Amendment #3, Canada answered and agreed to allow for contracts older than 5 years to be cited in support of the M1 criterion if the work was ongoing for two years within the past 5 years in order to consider those contracts but ensure the experience was recent enough to be considered relevant. In the response and amendments, Canada changed the criteria b. to “a duration of at least two (2) ~~one (1)~~ years within the past five (5) years (as of bid closing date)”.

While we support the change to extend to 7 years, the change from a minimum duration of one year ongoing to two years has a significant impact on the work Bidders have already done to identify and describe much more recent and relevant contracts for projects that have been awarded within the past two years, and indeed are even more relevant to this RFP. We therefore respectfully request that contracts that are awarded within past 5 years still be allowed to remain at a duration of one (1) year to not unfairly impact bidders who have followed the initial guidance and secured fully compliant projects that meet all of the criteria for providing large numbers of qualified informatics professionals within the past two years.

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A suggested change that would respect all bidders and reflect Canada's intent would be:

- a. *been awarded within the past seven (7) years with a duration of at least two (2) years within the past five (5) years (as of bid closing date); or*
- b. *been awarded within the past five (5) years with a duration of at least one (1) years (as of bid closing date); and,*
- c. *a minimum value of \$5,000,000.00 (excluding applicable taxes).*

Answer #35:

Canada agrees with this request. Criteria M1 and R1 are modified as per change #5 below:

Change #5:

Attachment 4.1 is amended as follows:

In M1 and R1 in all the Streams of work:

Delete the following text:

Each single contract must have:

- a) *been awarded within the past seven (7) years (as of the original bid issuance date);*
- b) *a duration of at least two (2) years within the past five (5) years (as of the original bid issuance closing date); and,*
- c) *a minimum value of \$5,000,000.00 (excluding applicable taxes).*

And Replace with:

Each single contract must have:

- a) *been awarded within the past seven (7) years (as of the original bid issuance date) and have a duration of at least two (2) year within the past five (5) years (as of the original bid issuance date) ; or*
- b) *been awarded within the past five (5) years (as of the original bid issuance date) and have a duration of at least one (1) year within the past five (5) years (as of the original bid issuance date); and,*
- c) *a minimum value of \$5,000,000.00 (excluding applicable taxes).*

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Note to Bidders: Canada will publish a revised version of Attachment 4.1 to reflect this change in the next Solicitation Amendment early next week...

Question #36:

Regarding M2 (all streams), which states “In one (1) of the two (2) contracts provided in M1, the Bidder must clearly demonstrate that during the initial 12 months period of the selected contract they have provided a minimum of 10 resources simultaneously for a period of at least one month and that during this initial 12 months period they provided 12 months of services without a break in service (i.e. at least 1 resource provided) from one month to the next for the entire 12 months.”

Given that the majority of government contracts over \$5 million are TA based (as and when requested), very few of them have resources starting immediately upon contract award. Generally previous contracts end and new tasks are awarded with the first couple months. As a result, very few relevant contracts would see contract holders providing a full 12 months of services within the first 12 months. Would DND consider amending this to 12 months of continuous services within the **initial 14 months** of the contract?

Answer #36:

Canada has already addressed this question and made a change to M2 (See answer to question #28 for details).

2. Answer #25 is amended as follows:

Delete: Answer # 25

Replace with:

Answer #25:

Canada has reworded Article 7.19 to align with the SACC clause N0000C Limitation of Liability - Information Management/Information Technology. See change #2 below

Change #2:

Delete: RFP Article 7.19 and replace with:

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Insert: RFP Article 7.19: Each of the Parties is liable for all direct damages resulting from its breach of confidentiality under the Contract. Each of the Parties is also liable for all indirect, special or consequential damages in respect of **its** unauthorized disclosure of the other Party's trade secrets (or trade secrets of a third party provided by one Party to another under the Contract) relating to information technology.