



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS A:
Bid Receiving/Réception des soumissions**

RCMP/GRC
Robyn Dagg
Procurement and Contracting Services, M1,
Mailstop #15
73 Leikin Drive
Ottawa, ON K1A 0R2

**SOLICITATION
AMENDMENT**

**MODIFICATION DE
L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments: - Commentaries :

Title – Sujet Develop a Customized Interest Based Negotiations Training Course and Training Delivery		Date April 12, 2018
Solicitation No. – N° de l'invitation 201800597		Amendment No. – N° de la modification 006
Client Reference No. - No. De Référence du Client 201800597		
Solicitation Closes – L'invitation prend fin		
At /à :	2:00PM	EDT (Eastern Daylight Time) HAE (heure avancée l'Est)
On / le :	April 30, 2018	
F.O.B. – F.A.B Destination	GST – TPS See herein/ Voir aux présentes	Duty – Droits See herein/ Voir aux présentes
Address Inquiries to – Adresser toute demande de renseignements à Robyn Dagg		
Telephone No. – No. de téléphone 613-843-3872		Facsimile No. – No. de télécopieur 613-825-0082
Delivery Required – Livraison exigée See herein/ Voir aux présentes		Delivery Offered – Livraison proposée
Vendor/Firm Name, Address and Representative – Raison sociale, adresse et représentant du fournisseur/de l'entrepreneur:		
Telephone No. – No. de téléphone		Facsimile No. – No. de télécopieur
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)		
Signature		Date



Questions and Answers – Series 6

Q1. Based on previous experience, do you have an estimate of the time (in days) a typical development for a 1.5-2 day program would take for the RCMP? We typically budget for 5 days but we wondered if you had a different expectation?

A1. The estimated development time for the program would vary depending on the company. Because it will be a customized program based on the needs of Federal Policing Senior Management we have allotted 3 months for the development of the program from the time the contract is awarded.

Q2. We are submitting a bid as an institution but have multiple facilitators we can draw upon. For the section M1 (minimum five years of experience facilitating an interest based negotiations course can we list the different experiences by each facilitator employed by us to accumulate to five years? Or do you require 5 years per facilitator?

A2. The company has to have 5 years of experience facilitating an Interest Based Negotiations course as a whole. They can draw on the experiences of each facilitator to accumulate 5 years.

Q3. Our question pertains specifically to Annex C: Technical Evaluation Criteria, Section 2: Mandatory Criteria, item M3, which states:

"The contractor must have a minimum of five (5) years of experience liaising with multiple stakeholders for the development of a training program within the last 10 years."

Our question: Must bidders have directly spoken with stakeholders throughout the development process (on an ongoing basis), or is it acceptable to have considered the interests of multiple stakeholders when developing a tailored training program?

A3. The bidders must have directly spoken with stakeholders throughout the development process (on an ongoing basis).