



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des
soumissions - TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

REQUEST FOR PROPOSAL

DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du

fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet TIBIPS National Targeting Centre	
Solicitation No. - N° de l'invitation 47419-171663/A	Date 2018-04-23
Client Reference No. - N° de référence du client 1000331663	
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-629-33484	
File No. - N° de dossier 629el.47419-171663	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-05-14	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Morin, Sylvie	Buyer Id - Id de l'acheteur 629el
Telephone No. - N° de téléphone (613) 859-0761 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Sprcified herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation
47419-171663A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur
629el

Client Ref. No. - N° de réf. du client
1000331663

File No. - N° du dossier

CCC No./N° CCC - FMS No./N° VME
629el47419-171663

**BID SOLICITATION
FOR A CONTRACT AGAINST A SUPPLY ARRANGEMENT FOR TASK-
BASED INFORMATICS PROFESSIONAL SERVICES (TBIPS)**

**BUSINESS SYSTEM ANALYST LEVEL 3
IM ARCHITECT LEVEL 3
BUSINESS ARCHITECT LEVEL 3
BUSINESS CONSULTANT LEVEL 3
GIS DATA ARCHITECT LEVEL 3**

**FOR
CANADA BORDER SERVICES AGENCY (CBSA)**

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PART 1 - GENERAL INFORMATION

1.1 Introduction

This document states terms and conditions that apply to this bid solicitation. It is divided into seven parts plus attachments and annexes, as follows:

Part 1 General Information: provides a general description of the requirement;

Part 2 Bidder Instructions: provides the instructions, clauses and conditions applicable to the bid solicitation;

Part 3 Bid Preparation Instructions: provides Bidders with instructions on how to prepare their bid;

Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria that must be addressed in the bid, if applicable, and the basis of selection;

Part 5 Certifications and Additional Information: includes the certifications and additional information to be provided;

Part 6 Security, Financial and Other Requirements: includes specific requirements that must be addressed by Bidders; and

Part 7 Resulting Contract Clauses: includes the clauses and conditions that will apply to any resulting contract.

The annexes include the Statement of Work, the Basis of Payment and the Security Requirements Check List. The attachments include the Bid Submission Form, Bid Evaluation Criteria, the Pricing Schedule and the Federal Contractors Program for Employment Equity – Certification.

1.2 Summary

- (a) This bid solicitation is being issued to satisfy the requirement of Canada Border Services Agency (the "**Client**") for Task-Based Informatics Professional Services (TBIPS) under the TBIPS Supply Arrangement (SA) method of supply.
- (b) It is intended to result in the award of 1 contract for 3 years plus 2 one-year irrevocable options allowing Canada to extend the term of the contract.
- (c) There are security requirements associated with this requirement. For additional information, consult Part 6 - Security, Financial and Other Requirements, and Part 7 – Resulting Contract Clauses. For more information on personnel and organization security screening or security clauses, Bidders should refer to *the Contract Security Program of Public Works and Government Services Canada* (<http://www.tpsgc-pwgsc.gc.ca/esc-src/introduction-eng.html>) website.
- (d) The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), the Canada-Chile Free Trade Agreement (CCFTA), the Canada-Peru Free Trade Agreement (CPFTA), the Canada-Colombia Free Trade Agreement (CCoIFTA), the Canada-Panama Free Trade Agreement (CPanFTA), the Canada-European Union Comprehensive Economic and Trade Agreement (CETA), and the Canadian Free Trade Agreement (CFTA).
- (e) The Federal Contractor's Program (FCP) for employment equity applies to this procurement; see Part 5 – Certifications, Part 7 – Resulting Contract Clauses and the attachment titled "Federal Contractor's Program for Employment Equity – Certification."
- (f) Only TBIPS SA Holders currently holding a TBIPS SA for Tier 2 for the required Resource Categories, and in the National Capital Region under the EN578-170432 series of SAs are eligible

to compete. The TBIPS SA EN578-170432 is incorporated by reference and forms part of this bid solicitation, as though expressly set out in it, subject to any express terms and conditions contained in this bid solicitation. The capitalized terms not defined in this bid solicitation have the meaning given to them in the TBIPS SA.

- (g) This bid solicitation allows bidders to use the epost Connect service provided by Canada Post Corporation for bid submission. Bidders must refer to Part 2 of the bid solicitation entitled Instructions to bidders for further information.
- (h) SA Holders that are invited to compete as a joint venture must submit a bid as that joint venture SA Holder, forming no other joint venture to bid. Any joint venture must be already qualified under the SA #EN578-170432 as that joint venture at the time of bid closing in order to submit a bid.
- (i) The Resource Categories described below are required on an as and when requested basis in accordance with the TBIPS SA Annex "A":

RESOURCE CATEGORY	LEVEL OF EXPERTISE	ESTIMATED NUMBER OF RESOURCES REQUIRED
B6. Business System Analyst	LEVEL 3	2
I5.IM Architect	LEVEL 3	2
B2. Business Architect	LEVEL 3	4
B3. Business Consultant	LEVEL 3	2
G5. GIS Data Architect	LEVEL 3	2

1.3 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be provided in writing, by telephone or in person.

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

- (a) All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.
- (b) Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract(s).
- (c) The 2003 (2017-04-27) Standard Instructions - Goods or Services - Competitive Requirements are incorporated by reference into and form part of the bid solicitation. If there is a conflict between the provisions of 2003 and this document, this document prevails.
- (d) Subsection 3.a) of Section 01, Integrity Provisions - Bid of Standard Instructions 2003 incorporated by reference above is deleted in its entirety and replaced with the following:
 - a. at the time of submitting an arrangement under the Request for Supply Arrangement (RFS), the Bidder has already provided a list of names, as requested under the *Ineligibility and Suspension Policy*. During this procurement process, the Bidder must immediately inform Canada in writing of any changes affecting the list of names.
- (e) Section 05, Submission of bids of Standard Instructions 2003 incorporated by reference above, is amended as follows:
 - (i) subsection 1 is deleted entirely and replaced with the following: "Canada requires that each bid, at solicitation closing date and time or upon request from the Contracting Authority, for example in the case of epost Connect service, be signed by the Bidder or by an authorized representative of the Bidder. If a bid is submitted by a joint venture, it must be in accordance with the section entitled Joint venture."
 - (ii) subsection 2.d is deleted entirely and replaced with the following: "send its bid only to the specified Bid Receiving Unit of Public Works and Government Services Canada (PWGSC) identified in the bid solicitation, or to the address specified in the bid solicitation, as applicable;"
 - (iii) subsection 2.e is deleted entirely and replaced with the following: "ensure that the Bidder's name, return address and procurement business number, bid solicitation number, and solicitation closing date and time are clearly visible on the bid; and,"
 - (iv) subsection 4 of 2003, Standard Instructions – Goods and Services – Competitive Requirements is amended as follows:
 - (i) Delete: 60 days
 - (ii) Insert: 180 days
- (f) Section 06, Late bids of Standard Instructions 2003 incorporated by reference above, is deleted entirely and replaced with the following: "PWGSC will return bids delivered after the stipulated solicitation closing date and time, unless they qualify as a delayed bid as described in the section entitled Delayed bids. For bids submitted using means other than the Canada Post Corporation's epost Connect service, the bid will be returned. For bids submitted using Canada Post Corporation's epost Connect service, conversations initiated by the Bid Receiving Unit via the epost Connect service that contain access, records and information pertaining to a late bid will be deleted."

- (g) Section 07, Delayed bids of Standard Instructions 2003 incorporated by reference above, is amended as follows:
- a. subsection 1 is amended to add the following piece of evidence: "d. a CPC epost Connect service date and time record indicated in the epost Connect conversation activity."
- (h) Section 08, Transmission by facsimile of Standard Instructions 2003 incorporated by reference above, is deleted and replaced by the following:
- "Transmission by facsimile or by epost Connect
1. Facsimile
- Due to the nature of the bid solicitation, bids transmitted by facsimile or electronic mail to PWGSC will not be accepted.
2. ePost Connect
- a. Unless specified otherwise in the bid solicitation, bids may be submitted by using the epost Connect service provided by Canada Post Corporation (https://www.canadapost.ca/web/en/products/details.page?article=epost_connect_send_a).
 - b. To submit a bid using epost Connect service, the Bidder must either:
 - i. send directly its bid only to the specified PWGSC Bid Receiving Unit, using its own licensing agreement for epost Connect provided by Canada Post Corporation; or
 - ii. send as early as possible, and in any case, at least six business days prior to the solicitation closing date and time, an email that includes the bid solicitation number to the specified PWGSC Bid Receiving Unit requesting to open an epost Connect conversation. Requests to open an epost Connect conversation received after that time may not be answered.
 - c. If the Bidder is sending an email to the Bid Receiving Unit, the Bid Receiving Unit will then initiate an epost Connect conversation which will allow the Bidder to transmit its bid afterward at any time prior to the solicitation closing date and time. The epost Connect conversation will create an email notification from Canada Post Corporation prompting the Bidder to access the message within the conversation, and the Bidder can reply to the email notification by transmitting its bid.
 - d. If the Bidder is using its own licensing agreement to send its bid, the Bidder must keep the epost Connect conversation open until at least 30 business days after solicitation closing date and time.
 - e. The email address of PWGSC Bid Receiving Unit in Headquarters is: TPSGC.DGAreceptiondessoumissions-ABBidReceiving.PWGSC@tpsgc-pwgsc.gc.ca. The solicitation number must be identified in the epost Connect message field of all electronic transfers.
 - f. It should be noted that the use of epost Connect service requires a Canadian mailing address. Should a bidder not have a Canadian address, they may use the Bid Receiving Unit address specified on page 1 of the solicitation in order to register for the epost Connect service.
 - g. For bids transmitted by epost Connect service, Canada will not be responsible for any failure attributable to the transmission or receipt of the bid including, but not limited to, the following:
-

- i. receipt of a garbled or incomplete bid;
 - ii. availability or condition of the epost Connect service;
 - iii. incompatibility between the sending and receiving equipment;
 - iv. delay in transmission or receipt of the bid;
 - v. failure of the Bidder to properly identify the bid;
 - vi. illegibility of the bid;
 - vii. security of bid data; or
 - viii. inability to create an electronic conversation through the epost Connect service.
- h. A bid transmitted by epost Connect service constitutes the formal bid of the Bidder and must be submitted in accordance with the section entitled Submission of bids."

2.2 Submission of Bids

- (a) Bids must be submitted only to the Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and at the PWGSC address indicated on page one of the bid solicitation or through epost Connect if the Bidder wishes to use this service.
- (b) Due to the nature of the bid solicitation, bids transmitted by facsimile or electronic mail to PWGSC will not be accepted.

2.3 Enquiries - Bid Solicitation

- (a) All enquiries must be submitted in writing to the Contracting Authority no later than 5 calendar days before the bid closing date. Enquiries received after that time may not be answered.
- (b) Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.4 Former Public Servant

- (a) Contracts awarded to former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts awarded to FPSs, Bidders must provide the information required below before contract award. If the answer to the questions and, as applicable the information required have not been received by the time the evaluation of bids is completed, Canada will inform the Bidder of a time frame within which to provide the information. Failure to comply with Canada's request and meet the requirement within the prescribed time frame will render the bid non-responsive.

(b) Definitions

For the purposes of this clause, "*former public servant*" is any former member of a department as defined in the [Financial Administration Act](#), R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- (i). an individual;
- (ii). an individual who has incorporated;
- (iii). a partnership made of former public servants; or
- (iv). a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"*lump sum payment period*" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"*pension*" means a pension or annual allowance paid under the [Public Service Superannuation Act](#) (PSSA), R.S., 1985, c. P-36, and any increases paid pursuant to the [Supplementary Retirement Benefits Act](#), R.S., 1985, c. S-24 as it affects the PSSA. It does not include pensions payable pursuant to the [Canadian Forces Superannuation Act](#), R.S., 1985, c. C-17, the [Defence Services Pension Continuation Act](#), 1970, c. D-3, the [Royal Canadian Mounted Police Pension Continuation Act](#), 1970, c. R-10, and the [Royal Canadian Mounted Police Superannuation Act](#), R.S., 1985, c. R-11, the [Members of Parliament Retiring Allowances Act](#), R.S. 1985, c. M-5, and that portion of pension payable to the [Canada Pension Plan Act](#), R.S., 1985, c. C-8.

(c) Former Public Servant in Receipt of a Pension

As per the above definitions, is the Bidder a FPS in receipt of a pension? **Yes () No ()**

If so, the Bidder must provide the following information, for all FPSs in receipt of a pension, as applicable:

- (i). name of former public servant;
- (ii). date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports in accordance with [Contracting Policy Notice: 2012-2](#) and the [Guidelines on the Proactive Disclosure of Contracts](#).

(d) Work Force Adjustment Directive

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of the Work Force Adjustment Directive? **Yes () No ()**

If so, the Bidder must provide the following information:

- (i). name of former public servant;
- (ii). conditions of the lump sum payment incentive;
- (iii). date of termination of employment;
- (iv). amount of lump sum payment;

- (v). rate of pay on which lump sum payment is based;
- (vi). period of lump sum payment including start date, end date and number of weeks;
- (vii). number and amount (professional fees) of other contracts subject to the restrictions of a work force adjustment program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including Applicable Taxes.

2.5 Applicable Laws

- (a) Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

Note to Bidders: Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of its bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of its choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidder. Bidders are requested to indicate the Canadian province or territory they wish to apply to any resulting contract in their Bid Submission Form.

2.6 Improvement of Requirement During Solicitation Period

Should bidders consider that the specifications or Statement of Work contained in the bid solicitation could be improved technically or technologically, bidders are invited to make suggestions, in writing, to the Contracting Authority named in the bid solicitation. Bidders must clearly outline the suggested improvement as well as the reasons for the suggestion. Suggestions that do not restrict the level of competition nor favour a particular bidder will be given consideration provided they are submitted to the Contracting Authority in accordance with the article entitled "Enquiries - Bid Solicitation". Canada will have the right to accept or reject any or all suggestions.

2.7 Basis for Canada's Ownership of Intellectual Property

- (a) The Canada Border Services Agency (CBSA) has determined that any intellectual property rights arising from the performance of the Work under any resulting contract will belong to Canada, on the following grounds:
 - (i) national security.

2.8 Volumetric Data

The "Estimated Number of Resources Required" data has been provided to Bidders to assist them in preparing their bids. The inclusion of this data in this bid solicitation does not represent a commitment by Canada that Canada's future usage of the service identified in this bid solicitation will be consistent with this data. It is provided purely for information purposes.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

- (a) If the Bidder chooses to submit its bid electronically, Canada requests that the Bidder submits its bid in accordance with section 08 of the 2003 standard instructions and as amended in Part 2 - Bidder Instructions, Article 2.1 Standard Instructions, Clauses and Conditions. Bidders are required to provide their bid in a single transmission. The epost Connect service has the capacity to receive multiple documents, up to 1GB per individual attachment.
- a. The bid must be gathered per section and separated as follows:
- i. Section I: Technical Bid
 - ii. Section II: Financial Bid
 - iii. Section III: Certifications
- b. If the Bidder is simultaneously providing a hard copy of the bid using another acceptable delivery method, and if there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the soft copy will have priority over the wording of the hard copy.
- c. Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.
- (b) If the Bidder chooses to submit its bid in hard copies, Canada requests that the Bidder submits its bid in separately bound sections as follows:
- (i) Section I: Technical Bid (4 hard copies)
 - (ii) Section II: Financial Bid (2 hard copies)
 - (iii) Section III: Certifications (2 hard copies)
- If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.
- Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid
- (c) **Format for Bid:** Canada requests that Bidders follow the format instructions described below in the preparation of their bid:
- (i) use 8.5 x 11 inch (216 mm x 279 mm) paper;
 - (ii) use a numbering system that corresponds to the bid solicitation;
 - (iii) include a title page at the front of each volume of the bid that includes the title, date, bid solicitation number, bidder's name and address and contact information of its representative; and
 - (iv) include a table of contents.
- (d) **Canada's Policy on Green Procurement:** In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process. See the Policy on Green Procurement (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:
- (i) use paper containing fibre certified as originating from a sustainably-managed forest and/or containing a minimum of 30% recycled content; and

- (ii) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, and using staples or clips instead of cerlox, duotangs or binders.

(e) **Submission of Only One Bid:**

- (i) A Bidder, including related entities, will be permitted to submit only one bid in response to this bid solicitation. If a Bidder or any related entities participate in more than one bid (participating means being part of the Bidder, not being a subcontractor), Canada will provide those Bidders with 2 working days to identify the single bid to be considered by Canada. Failure to meet this deadline will result in all the affected bids being disqualified.
- (ii) For the purposes of this Article, regardless of the jurisdiction where any of the entities concerned is incorporated or otherwise formed as a matter of law (whether that entity is a natural person, corporation, partnership, etc), an entity will be considered to be "**related**" to a Bidder if:
 - (A) they are the same legal entity (i.e., the same natural person, corporation, partnership, limited liability partnership, etc.);
 - (B) they are "related persons" or "affiliated persons" according to the Canada Income Tax Act;
 - (C) the entities have now or in the two years before bid closing had a fiduciary relationship with one another (either as a result of an agency arrangement or any other form of fiduciary relationship); or
 - (D) the entities otherwise do not deal with one another at arm's length, or each of them does not deal at arm's length with the same third party.
- (iii) Individual members of a joint venture cannot participate in another bid, either by submitting a bid alone or by participating in another joint venture.

(f) **Joint Venture Experience:**

- (i) Where the Bidder is a joint venture with existing experience as that joint venture, it may submit the experience that it has obtained as that joint venture.

Example: A bidder is a joint venture consisting of members L and O. A bid solicitation requires that the bidder demonstrate experience providing maintenance and help desk services for a period of 24 months to a customer with at least 10,000 users. As a joint venture (consisting of members L and O), the bidder has previously done the work. This bidder can use this experience to meet the requirement. If member L obtained this experience while in a joint venture with a third party N, however, that experience cannot be used because the third party N is not part of the joint venture that is bidding.
- (ii) A joint venture bidder may rely on the experience of one of its members to meet any given technical criterion of this bid solicitation.

Example: A bidder is a joint venture consisting of members X, Y and Z. If a solicitation requires: (a) that the bidder have 3 years of experience providing maintenance service, and (b) that the bidder have 2 years of experience integrating hardware with complex networks, then each of these two requirements can be met by a different member of the joint venture. However, for a single criterion, such as the requirement for 3 years of experience providing maintenance services, the bidder cannot indicate that each of members X, Y and Z has one year of experience, totaling 3 years. Such a response would be declared non-responsive.
- (iii) Joint venture members cannot pool their abilities with other joint venture members to satisfy a single technical criterion of this bid solicitation. However, a joint venture member

can pool its individual experience with the experience of the joint venture itself. Wherever substantiation of a criterion is required, the Bidder is requested to indicate which joint venture member satisfies the requirement. If the Bidder has not identified which joint venture member satisfies the requirement, the Contracting Authority will provide an opportunity to the Bidder to submit this information during the evaluation period. If the Bidder does not submit this information within the period set by the Contracting Authority, its bid will be declared non-responsive.

Example: A bidder is a joint venture consisting of members A and B. If a bid solicitation requires that the bidder demonstrate experience providing resources for a minimum number of 100 billable days, the bidder may demonstrate that experience by submitting either:

- Contracts all signed by A;
- Contracts all signed by B; or
- Contracts all signed by A and B in joint venture, or
- Contracts signed by A and contracts signed by A and B in joint venture, or
- Contracts signed by B and contracts signed by A and B in joint venture.

That show in total 100 billable days.

- (iv) Any Bidder with questions regarding the way in which a joint venture bid will be evaluated should raise such questions through the Enquiries process as early as possible during the bid solicitation period.

3.2 Section I: Technical Bid

- (a) The technical bid consists of the following:

- (i) **Bid Submission Form:** Bidders are requested to include the Bid Submission Form - Attachment "1" with their bids. It provides a common form in which bidders can provide information required for evaluation and contract award, such as a contact name and the Bidder's Procurement Business Number, etc. Using the form to provide this information is not mandatory, but it is recommended. If Canada determines that the information required by the Bid Submission Form is incomplete or requires correction, Canada will provide the Bidder with an opportunity to do so.
- (ii) **Security Clearance:** Bidders are requested to submit the following security information for each of the proposed resources with their bids on or before the bid closing date:

SECURITY INFORMATION	
Name of individual as it appears on security clearance application form	
Level of security clearance obtained	
Validity period of security clearance obtained	
Security Screening Certificate and Briefing Form file number	

If the Bidder has not included the security information in its bid, the Contracting Authority will provide an opportunity to the Bidder to submit the security information during the evaluation period. If the Bidder has not submitted the security information within the period set by the Contracting Authority, its bid will be declared non-responsive.

- (iii) **Substantiation of Technical Compliance:** The technical bid must substantiate the compliance with the specific articles of Attachment "2", which is the requested format for providing the substantiation. The substantiation must not simply be a repetition of the requirement(s), but must explain and demonstrate how the Bidder will meet the requirements and carry out the required Work. Simply stating that the Bidder or its proposed solution or resources comply is not sufficient. Where Canada determines that the substantiation is not complete, the Bidder will be considered non-responsive and disqualified. The substantiation may refer to additional documentation submitted with the bid - this information can be referenced in the "Bidder's Response" column of Attachment "2", where Bidders are requested to indicate where in the bid the reference material can be found, including the title of the document, and the page and paragraph numbers; where the reference is not sufficiently precise, Canada may request that the Bidder direct Canada to the appropriate location in the documentation.
- (iv) **Previous Similar Projects:** Where the bid must include a description of previous similar projects: (i) a project must have been completed by the Bidder itself (and cannot include the experience of any proposed subcontractor or any affiliate of the Bidder); (ii) a project must have been completed by the bid closing date; (iii) each project description must include, at minimum, the name and either the telephone number or e-mail address of a customer reference; and (iv) if more similar projects are provided than requested, Canada will decide in its discretion which projects will be evaluated. A project will be considered "similar" to the Work to be performed under any resulting contract if the project was for the performance of work that closely matches the TBIPS descriptions of the Resource Categories identified in Annex A. Work will be considered to "closely match" if the work in the provided project is described in at least 50% of the points of responsibility listed in the description of the given Resource Category.
- (v) **For Proposed Resources:** The technical bid must include the number of résumés, per Resource Category, as identified in Attachment "2". The same individual must not be proposed for more than one Resource Category. The Technical bid must demonstrate that each proposed individual meets the qualification requirements described (including any educational requirements, work experience requirements, and professional designation or membership requirements). With respect to the proposed resources:
- (A) Proposed resources may be employees of the Bidder or employees of a subcontractor, or these individuals may be independent contractors to whom the Bidder would subcontract a portion of the Work (refer to Part 5, Certifications).
- (B) For educational requirements for a particular degree, designation or certificate, PWGSC will only consider educational programs that were successfully completed by the resource by the time of bid closing. If the degree, designation or certification was issued by an educational institution outside of Canada, the Bidder must provide a copy of the results of the academic credential assessment and qualification recognition service issued by an agency or organization recognized by the Canadian Information Centre for International Credentials (CICIC).
- (C) For requirements relating to professional designation or membership, the resource must have the required designation or membership by the time of bid closing and must continue, where applicable, to be a member in good standing of the profession or membership throughout the evaluation period and Contract Period. Where the designation or membership must be demonstrated through a certification, diploma or degree, such document must be current, valid and issued by the entity specified in this solicitation. If the entity is not specified, the issuer must have been an accredited or otherwise recognized body, institution or entity at the time the document was issued. If the degree, diploma or certification was

issued by an educational institution outside of Canada, the Bidder must provide a copy of the results of the academic credential assessment and qualification recognition service issued by an agency or organization recognized by the Canadian Information Centre for International Credentials (CICIC).

- (D) For work experience, PWGSC will not consider experience gained as part of an educational program, except for experience gained through a formal co-operative program at a post-secondary institution.
- (E) For any requirements that specify a particular time period (e.g., 2 years) of work experience, PWGSC will disregard any information about experience if the technical bid does not include the relevant dates (month and year) for the experience claimed (i.e., the start date and end date). Canada will evaluate only the duration that the resource actually worked on a project or projects (from his or her start date to end date), instead of the overall start and end date of a project or a combination of projects in which a resource has participated.
- (F) For work experience to be considered by Canada, the technical bid must not simply indicate the title of the individual's position, but must demonstrate that the resource has the required work experience by explaining the responsibilities and work performed by the individual while in that position. Only listing experience without providing any supporting data to describe responsibilities, duties and relevance to the requirement, or reusing the same wording as the qualification requirements, will not be considered "demonstrated" for the purposes of the assessment. The Contractor should provide complete details as to where, when, month and year, and how, through which activities/responsibilities, the stated qualifications / experience were obtained. In situations in which a proposed resource worked at the same time on more than one project, the duration of any overlapping time period will be counted only once toward any requirements that relate to the individual's length of experience.

(vi) **Customer Reference Contact Information:**

- (A) The Bidder must provide customer references. The customer reference must each confirm, if requested by PWGSC, the facts identified in the Bidder's bid, as required by Attachment 2.
- (B) The form of question to be used to request confirmation from customer references is as follows:

[Sample Question to Customer Reference: "Has [the Bidder] provided your organization with [describe the services and, if applicable, describe any required time frame within which those services must have been provided]?"

___ Yes, the Bidder has provided my organization with the services described above.

___ No, the Bidder has not provided my organization with the services described above.

___ I am unwilling or unable to provide any information about the services described above.

- (C) For each customer reference, the Bidder must, at a minimum, provide the name and e-mail address for a contact person.

Bidders are also requested to include the title of the contact person. It is the sole responsibility of the Bidder to ensure that it provides a contact who is

knowledgeable about the services the Bidder has provided to its customer and who is willing to act as a customer reference. Crown references will be accepted.

3.3 Section II: Financial Bid

- (a) **Pricing:** Bidders must submit their financial bid in accordance with the Pricing Schedule provided in Attachment "3". The total amount of Applicable Taxes must be shown separately, if applicable. Unless otherwise indicated, bidders must include a single, firm, all-inclusive per diem rate quoted in Canadian dollars in each cell requiring an entry in the pricing tables.
- (b) **Variation in Resource Rates By Time Period:** For any given resource category, where the financial tables provided by Canada allow different firm rates to be charged for a resource category during different time periods:
 - (i) the rate bid must not increase by more than 5% from one time period to the next and
 - (ii) the rate bid for the same resource category during any subsequent time period must not be lower than the rate bid for the time period that includes the first month of the Initial Contract Period.
- (c) **All Costs to be Included:** The financial bid must include all costs for the requirement described in the bid solicitation for the entire Contract Period, including any option periods. The identification of all necessary equipment, software, peripherals, cabling and components required to meet the requirements of the bid solicitation and the associated costs of these items is the sole responsibility of the Bidder.
- (d) **Blank Prices:** Bidders are requested to insert "\$0.00" for any item for which it does not intend to charge or for items that are already included in other prices set out in the tables. If the Bidder leaves any price blank, Canada will treat the price as "\$0.00" for evaluation purposes and may request that the Bidder confirm that the price is, in fact, \$0.00. No bidder will be permitted to add or change a price as part of this confirmation. Any bidder who does not confirm that the price for a blank item is \$0.00 will be declared non-responsive.

3.4 Section III: Certifications

It is a requirement that bidders submit the certifications and additional information identified under Part 5.

PART 4 – EVALUATION PROCEDURES AND BASIS OF SELECTION.

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria. There are several steps in the evaluation process, which are described below. Even though the evaluation and selection will be conducted in steps, the fact that Canada has proceeded to a later step does not mean that Canada has conclusively determined that the Bidder has successfully passed all the previous steps. Canada may conduct steps of the evaluation in parallel.
- (b) An evaluation team composed of representatives of the Client and PWGSC will evaluate the bids on behalf of Canada. Canada may hire any independent consultant, or use any Government resources, to evaluate any bid. Not all members of the evaluation team will necessarily participate in all aspects of the evaluation.
- (c) In addition to any other time periods established in the bid solicitation:
 - (i) **Requests for Clarifications:** If Canada seeks clarification or verification from the Bidder about its bid, the Bidder will have 2 working days (or a longer period if specified in writing by the Contracting Authority) to provide the necessary information to Canada. Failure to meet this deadline will result in the bid being declared non-responsive.
 - (ii) **Requests for Further Information:** If Canada requires additional information in order to do any of the following pursuant to the Section entitled "Conduct of Evaluation" in 2003, Standard Instructions - Goods or Services - Competitive Requirements:
 - (A) verify any or all information provided by the Bidder in its bid; or
 - (B) contact any or all references supplied by the Bidder (e.g., references named in the résumés of individual resources) to verify and validate any information submitted by the Bidder,the Bidder must provide the information requested by Canada within 2 working days of a request by the Contracting Authority.
 - (iii) **Extension of Time:** If additional time is required by the Bidder, the Contracting Authority may grant an extension in his or her sole discretion.

4.2 Technical Evaluation

- (a) **Mandatory Technical Criteria:**
 - (i) Each bid will be reviewed for compliance with the mandatory requirements of the bid solicitation. Any element of the bid solicitation that is identified specifically with the words "must" or "mandatory" is a mandatory requirement. Bids that do not comply with each and every mandatory requirement will be declared non-responsive and be disqualified.
 - (ii) The mandatory technical criteria are described in Attachment 2.
- (b) **Point-Rated Technical Criteria:**
 - (i) Each bid will be rated by assigning a score to the rated requirements, which are identified in the bid solicitation by the word "rated" or by reference to a score. Bidders who fail to submit complete bids with all the information requested by this bid solicitation will be rated accordingly.
 - (ii) The rated requirements are described in Attachment 2.
- (c) **Number of Resources Evaluated:**

Only a certain number of resources per Resource Category will be evaluated as part of this bid solicitation as identified in Attachment 2. Additional Resources will only be assessed after contract award once specific tasks are requested of the Contractor. After contract award, the Task Authorization process will be in accordance with Part 7 – Resulting Contract Clauses, the Article titled "Task Authorization". When a Task Authorization Form (TA Form) is issued, the Contractor will be requested to propose a resource to satisfy the specific requirement based on the TA Form's Statement of Work. The proposed resource will then be assessed against the criteria identified in the Contract's Statement of Work in accordance with Appendix C of Annex A.

(d) **Reference Checks:**

- (i) Whether or not to conduct reference checks is discretionary. However, if PWGSC chooses to conduct reference checks for any given rated or mandatory requirement, it will check the references for that requirement for all bidders who have not, at that point, been found non-responsive.
- (ii) For reference checks, Canada will conduct the reference check in writing by email. Canada will send all email reference check requests to contacts supplied by all the Bidders on the same day using the email address provided in the bid. Canada will not award any points and/or a bidder will not meet the mandatory experience requirement (as applicable) unless the response is received within 5 working days of the date that Canada's email was sent.
- (iii) On the third working day after sending out the reference check request, if Canada has not received a response, Canada will notify the Bidder by email, to allow the Bidder to contact its reference directly to ensure that it responds to Canada within 5 working days. If the individual named by a Bidder is unavailable when required during the evaluation period, the Bidder may provide the name and email address of an alternate contact person from the same customer. Bidders will only be provided with this opportunity once for each customer, and only if the originally named individual is unavailable to respond (i.e., the Bidder will not be provided with an opportunity to submit the name of an alternate contact person if the original contact person indicates that he or she is unwilling or unable to respond). The 5 working days will not be extended to provide additional time for the new contact to respond.
- (iv) Wherever information provided by a reference differs from the information supplied by the Bidder, the information supplied by the reference will be the information evaluated.
- (v) Points will not be allocated and/or a bidder will not meet the mandatory experience requirement (as applicable) if (1) the reference customer states he or she is unable or unwilling to provide the information requested, or (2) the customer reference is not a customer of the Bidder itself (for example, the customer cannot be the customer of an affiliate of the Bidder instead of being a customer of the Bidder itself). Nor will points be allocated or a mandatory met if the customer is itself an affiliate or other entity that does not deal at arm's length with the Bidder.

4.3 Financial Evaluation

- (a) The financial evaluation will be conducted using the firm per diem rates provided by the responsive bid(s).
- (b) There are two possible financial evaluation methods for this requirement. The first method will be used if three or more bids are determined responsive (see (c) Financial Evaluation - Method A below). The second method will be used if fewer than three bids are determined responsive (see (d) Financial Evaluation - Method B below).
- (c) **Financial Evaluation - Method A:** The following financial evaluation method will be used if three or more bids are determined responsive:

- (i) **STEP 1 - ESTABLISHING THE LOWER AND UPPER MEDIAN BAND LIMITS FOR EACH PERIOD AND EACH RESOURCE CATEGORY:** The Contracting Authority will establish, for each period and each Resource Category, the median band limits based on the firm per diem rates provided by the technically responsive bids. For each such Resource Category the median will be calculated using the median function in Microsoft Excel and will represent a range that encompasses any rate to a value of minus (-) 20% of the median, and an upper median rate to a value of plus (+) 30% of the median. When an even number of technically responsive bids have been determined, an average of the middle two rates will be used to calculate the median band limits and for an odd number of technically responsive bids, the middle rate will be used.
- (ii) **STEP 2 - POINTS ALLOCATION:** For each period and each Resource Category points will be allocated as follows:
- (A) A Bidder's proposed firm per diem rate that is either lower than the established lower median band limit or higher than the established upper median band limit for that period and Resource Category will be allocated 0 points.
- (B) A Bidder's proposed firm per diem rate falling within the upper and lower median band limits, for that period and Resource Category, will be allocated points using the following calculation, which will be rounded to two decimal places:
- $$\frac{\text{Lowest proposed firm per diem rate within the median band limits}}{\text{Bidder's proposed firm per diem rate within the median band limits}} \times \text{Maximum Points Assigned at Table 1 below}$$
- (C) A Bidder's proposed firm per diem rate falling within the established median band limits which is the lowest proposed firm per diem rate will be allocated the applicable maximum points assigned at Table 1 below.

TABLE 1 - MAXIMUM POINTS ASSIGNED				
RESOURCE CATEGORIES	INITIAL (3 YEARS) CONTRACT PERIOD	OPTION PERIOD 1	OPTION PERIOD 2	TOTAL POINTS
Business System Analyst(s) - Level 3	150	50	50	250
IM Architect - Level 3	150	50	50	250
Business Architect(s) - Level 3	150	50	50	250
Business Consultant(s) - Level 3	150	50	50	250
GIS Data Architect - Level 3	150	50	50	250
TOTAL	750	250	250	1,250

- (iii) **STEP 3 - FINANCIAL SCORE:** Points allocated under STEP 2 for each period and Resource Category will be added together and rounded to two decimal places to produce the Financial Score. Bidders will find below an example of a financial evaluation using Method A.

(iv) **EXAMPLE OF A FINANCIAL EVALUATION USING METHOD A**

TABLE 2 - EXAMPLE OF A FINANCIAL EVALUATION USING METHOD A:							
Resource Category	Max. Points	Bidder 1		Bidder 2		Bidder 3	
		Year 1	Year 2	Year 1	Year 2	Year 1	Year 2

Programmer	150 (75 pts. per year)	\$400.00	\$400.00	\$420.00	\$450.00	\$450.00	\$450.00
Business Analyst	100 (50 pts. per year)	\$600.00	\$600.00	\$600.00	\$620.00	\$650.00	\$820.00
Project Manager	50 (25 pts. per year)	\$555.00	\$900.00	\$750.00	\$800.00	\$700.00	\$800.00
TOTAL	300						

STEP 1 - Establishing the lower and upper median band limits for each year and each resource category

- (Median 1) For the Programmer Resource Category, the year 1 median would be \$420.00. The lower median band limit would be \$336.00 and higher median band limit would be \$546.00.
- (Median 2) For the Programmer Resource Category, the year 2 median would be \$450.00. The lower median band limit would be \$360.00 and higher median band limit would be \$585.00.
- (Median 3) For the Business Analyst Resource Category, the year 1 median would be \$600.00. The lower median band limit would be \$480.00 and higher median band limit would be \$780.00.
- (Median 4) For the Business Analyst Resource Category, the year 2 median would be \$620.00. The lower median band limit would be \$496.00 and higher median band limit would be \$806.00.
- (Median 5) For the Project Manager Resource Category, the year 1 median would be \$700.00. The lower median band limit would be \$560.00 and higher median band limit would be \$910.00.
- (Median 6) For the Project Manager Resource Category, the year 2 median would be \$800.00. The lower median band limit would be \$640.00 and higher median band limit would be \$1,040.00.

STEP 2 - Points Allocation:

Bidder 1:

- Programmer Year 1 = 75 points (lowest rate within the lower and upper median band limits)
Programmer Year 2 = 75 points (lowest rate within the lower and upper median band limits)
- Business Analyst Year 1 = 50 points (lowest rate within the lower and upper median band limits)
Business Analyst Year 2 = 50 points (lowest rate within the lower and upper median band limits)
- Project Manager Year 1 = 0 points (outside the lower and higher median band limits)
Project Manager Year 2 = 22.22 points (based on the following calculation = (Lowest rate of \$800.00 / Bidder's proposed rate of \$900.00) Multiplied by 25 pts)

Bidder 2:

- Programmer Year 1 = 71.43 points (based on the following calculation = (Lowest rate of \$400.00 / Bidder's proposed rate of \$420.00) Multiplied by 75 pts)
Programmer Year 2 = 66.67 points (based on the following calculation = (Lowest rate of \$400.00 / Bidder's proposed rate of \$450.00) Multiplied by 75 pts)
- Business Analyst Year 1 = 50 points (lowest price within the lower and upper median band limits)
Business Analyst Year 2 = 48.39 points (based on the following calculation = (Lowest rate of \$600.00 / Bidder's proposed rate of \$620.00) Multiplied by 50 pts)
- Project Manager Year 1 = 23.33 points (based on the following calculation = (Lowest rate of \$700.00 / Bidder's proposed rate of \$750.00) Multiplied by 25 pts)
Project Manager Year 2 = 25 points (lowest price within the lower and upper median band limits)

Bidder 3:

- Programmer Year 1 = 66.67 points (based on the following calculation = (Lowest rate of \$400.00 / Bidder's proposed rate of \$450.00) Multiplied by 75 pts)

Programmer Year 2 =	66.67 points (based on the following calculation = (Lowest rate of \$400.00 / Bidder's proposed rate of \$450.00) Multiplied by 75 pts)
Business Analyst Year 1 =	46.15 points (based on the following calculation = (Lowest rate of \$600.00 / Bidder's proposed rate of \$650.00) Multiplied by 75 pts)
Business Analyst Year 2 =	0 points (outside the lower and higher median band limits)
Project Manager Year 1 =	25 points (lowest price within the lower and upper median band limits)
Project Manager Year 2 =	25 points (lowest price within the lower and upper median band limits)
STEP 3 - Financial Score:	
Bidder 1:	75 + 75 + 50 + 50 + 0 + 22.22 = Total Financial Score of 272.22 points out of a possible 300 points
Bidder 2:	71.43 + 67.67 + 50 + 48.39 + 23.33 + 25 = Total Financial Score of 284.82 points out of a possible 300 points
Bidder 3:	66.67 + 66.67 + 46.15 + 0 + 25 + 25 = Total Financial Score of 229.49 points out of a possible 300 points

(d) **Financial Evaluation - Method B:** The following financial evaluation method will be used if less than three bids are determined responsive:

(i) **STEP 1 - POINTS ALLOCATION:** For each period and each Resource Category points will be allocated as follows:

(A) Points will be established based on the following calculation, with points rounded to two decimal places:

$$\frac{\text{Lowest proposed firm per diem rate}}{\text{Bidder's proposed firm per diem rate}} \times \text{Maximum Points Assigned at Table 3 below}$$

The Bidder with the lowest proposed firm per diem rate will be allocated the applicable maximum points assigned at Table 3 below.

TABLE 3 - MAXIMUM POINTS ASSIGNED				
RESOURCE CATEGORIES	INITIAL (3 YEARS) CONTRACT PERIOD	OPTION PERIOD 1	OPTION PERIOD 2	TOTAL POINTS
Business System Analyst(s) - Level 3	150	50	50	250
IM Architect - Level 3	150	50	50	250
Business Architect(s) - Level 3	150	50	50	250
Business Consultant(s) - Level 3	150	50	50	250
GIS Data Architect - Level 3	150	50	50	250
TOTAL	750	250	250	1,250

(ii) **STEP 2 - FINANCIAL SCORE:** Points allocated under STEP 1, for each period and each Resource Category, will be added together and rounded to two decimal places to produce the Financial Score.

(e) **Substantiation of Professional Services Rates**

In Canada's experience, bidders will from time to time propose rates at the time of bidding for one or more categories of resources that they later refuse to honour, on the basis that these rates do not allow them to recover their own costs and/or make a profit. When evaluating the rates bid for professional services, Canada may, but will have no obligation to, require price support in accordance with this Article. If Canada requests price support, it will be requested from all otherwise responsive bidders who have proposed a rate that is at least 20% lower than the median rate bid by all responsive bidders for the relevant resource category or categories. If Canada requests price support, the Bidder must provide the following information:

- (i) an invoice (referencing a contract serial number or other unique contract identifier) that shows that the Bidder has provided and invoiced a customer (with whom the Bidder deals at arm's length) for services performed for that customer similar to the services that would be provided in the National Capital Region in the relevant resource category, where those services were provided for at least three months within the eighteen months before the date of this request for rate substantiation, and the fees charged were equal to or less than the rate offered to Canada;
- (ii) in relation to the invoice in (i), evidence from the Bidder's customer that the services identified in the invoice include at least 50% of the tasks listed in the Statement of Work for the category of resource being assessed for an unreasonably low rate. This evidence must consist of either a copy of the contract (which must describe the services to be provided and demonstrate that at least 50% of the tasks to be performed are the same as those to be performed under the Statement of Work in this bid solicitation) or the customer's signed certification that the services subject to the charges in the invoice included at least 50% of the same tasks to be performed under the Statement of Work in this bid solicitation;
- (iii) in respect of each contract for which an invoice is submitted as substantiation, a résumé for the resource that provided the services under that contract that demonstrates that, in relation to the resource category for which the rates are being substantiated, the resource would meet the mandatory requirements and achieve any required pass mark for any rated criteria; and
- (iv) the name, telephone number and, if available, e-mail address of a contact person at the customer who received each invoice submitted under (i), so that Canada may verify any information provided by the Bidder.

Once Canada requests substantiation of the rates bid for any resource category, it is the sole responsibility of the Bidder to submit information (as described above and as otherwise may be requested by Canada, including information that would allow Canada to verify information with the resource proposed) that will allow Canada to determine whether it can rely, with confidence, on the Bidder's ability to provide the required services at the rates bid. If Canada determines that the information provided by the Bidder does not adequately substantiate the unreasonably low rates, the bid will be declared non-responsive.

4.4 Basis of Selection

(a) Evaluation of Bid

Selection Process: The following selection process will be conducted:

- (i) A bid must comply with the requirements of the bid solicitation, meet all mandatory evaluation criteria and obtain the required pass marks for the point rated criteria identified in this bid solicitation to be declared responsive.
- (ii) The responsive bid that obtains the highest Total Bidder Score will be recommended for award of a contract. For any given Bidder, the greatest possible Total Technical Score is 60 while the greatest possible Total Financial Score is 40.

- (A) Calculation of Total Technical Score: the Total Technical Score will be computed for each responsive bid by converting the Technical Score obtained for the point-rated technical criteria using the following formula, rounded to two decimal places:

$$\frac{\text{Technical Score}}{\text{Maximum Technical Points (Bidders, please refer to the maximum technical points at Attachment 2)}} \times 60 = \text{Total Technical Score}$$

- (B) Calculation of Total Financial Score: the Total Financial Score will be computed for each responsive bid by converting the Financial Score obtained for the financial evaluation using the following formula rounded to two decimal places:

$$\frac{\text{Financial Score}}{\text{Total Maximum Points Assigned (Bidders, please refer to the total maximum points assigned)}} \times 40 = \text{Total Financial Score}$$

- (C) Calculation of the Total Bidder Score: the Total Bidder Score will be computed for each responsive bid in accordance with the following formula:

$$\text{Total Technical Score} + \text{Total Financial Score} = \text{Total Bidder Score}$$

- (iii) In the event of identical Total Bidder Scores occurring, then the bid with the highest Total Technical Score will become the top-ranked bidder.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue, whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Precedent to Contract Award and Additional Information

(a) Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](http://www.esdc.gc.ca/en-jobs-workplace-human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969#afed)" list available at the bottom of the page of the Employment and Social Development Canada (ESDC) - Labour's website. (http://www.esdc.gc.ca/en-jobs-workplace-human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969#afed).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](#)" list at the time of contract award.

Canada will also have the right to terminate the Contract for default if a Contractor, or any member of the Contractor if the Contractor is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](#)" list during the period of the Contract.

The Bidder must provide the Contracting Authority with a completed Attachment 5.1, Federal Contractors Program for Employment Equity - Certification, before contract award. If the Bidder is a Joint Venture, the Bidder must provide the Contracting Authority with a completed Attachment Federal Contractors Program for Employment Equity - Certification, for each member of the Joint Venture.

5.2 Additional Certifications Precedent to Contract Award

(a) Professional Services Resources

- (i) By submitting a bid, the Bidder certifies that, if it is awarded a contract as a result of the bid solicitation, every individual proposed in its bid will be available to perform the Work as required by Canada's representatives and at the time specified in the bid solicitation or agreed to with Canada's representatives.
- (ii) By submitting a bid, the Bidder certifies that all the information provided in the résumés and supporting material submitted with its bid, particularly the information pertaining to education, achievements, experience and work history, has been verified by the Bidder to be true and accurate. Furthermore, the Bidder warrants that every individual proposed by the Bidder for the requirement is capable of performing the Work described in the resulting contract.
- (iii) If a Bidder has proposed any individual who is not an employee of the Bidder, by submitting a bid, the Bidder certifies that it has the permission from that individual to propose his/her services in

relation to the Work to be performed and to submit his/her résumé to Canada. The Bidder must, upon request from the Contracting Authority, provide a written confirmation, signed by the individual, of the permission given to the Bidder and of his/her availability. Failure to comply with the request may result in the bid being declared non-responsive.

(b) Certification of Language - English Essential

By submitting a bid, the Bidder certifies that, should it be awarded a contract as result of the bid solicitation, every individual proposed in its bid will be fluent in English. The individual(s) proposed must be able to communicate orally and in writing in English without any assistance and with minimal errors.

(c) Submission of Only One Bid

By submitting a bid, the Bidder is certifying that it does not consider itself to be related to any other bidder.

PART 6 - SECURITY, FINANCIAL AND OTHER REQUIREMENTS

6.1 Security Requirement - mandatory at contract award

- (a) Before award of a contract, the following conditions must be met:
- (i) the Bidder must hold a valid organization security clearance as indicated in Part 7 - Resulting Contract Clauses;
 - (ii) the Bidder's proposed individuals requiring access to classified or protected information, assets or sensitive work site(s) must meet the security requirements as indicated in Part 7 - Resulting Contract Clauses; and
 - (iii) the Bidder must provide the name of all individuals who will require access to classified or protected information, assets or sensitive work sites.

CBSA SECURITY REQUIREMENT: The CBSA, will conduct its own personnel Reliability Status assessment on the recommended Bidder and its personnel as per the Treasury Board Secretariat of Canada's (TBS) "Security and Contracting Management Standard" and the Policy on Government Security – Personnel Security Standard, irrespective of whether such assessment has already been conducted under any such policies. Reliability Status assessment conducted by the CBSA will include a credit check performed by an authorized secure official with CBSA's "Personnel Security Screening Section"(PSSS), which is independent of the Public Works and Government Services Canada's (PWGSC), "Canadian Industrial Security Directorate" (CISD) and the "International Industrial Security Directorate" (IISD).

For each proposed resources, the Bidder should submit a complete signed original TBS 330-23 Form – Personnel Screening Consent and Authorization (<https://www.tbs-sct.gc.ca/tbsf-fsct/330-23-eng.asp>) with their Bid. If not provided with the bid, the Bidder must provide it upon request and in the timeframe stated by the Contracting Authority.

Until the credit check, fingerprinting* (if required) and all other security screening processes required by this Request for Proposal have been completed and the recommended Bidder (specifically the recommended Bidder personnel) is deemed suitable by the CBSA, no contract will be awarded and the recommended Bidder (specifically the recommended Bidder personnel) will **not** be permitted access to Protected / Classified information or assets, and further, will **not** be permitted to enter sites where such information or assets are kept.

In the event the recommended Bidder is not deemed suitable following the security screening process required by the CBSA, the said recommended Bidder's bid will be deemed non-compliant and the next ranked Bidder will be contacted. If only one bid was obtained and the recommended Bidder does not meet the security requirement, then, the Contracting Authority will determine the next steps in order to ensure all requirements are met.

***Fees are applicable. Fingerprinting, if required, will be at the Bidder's cost.**

- (b) Bidders are reminded to obtain the required security clearance promptly. Any delay in the award of a contract to allow the successful Bidder to obtain the required clearance will be at the entire discretion of the Contracting Authority.
- (c) For additional information on security requirements, Bidders should refer to the Contract Security Program of Public Works and Government Services Canada (<http://www.tpsgc-pwgsc.gc.ca/esc-src/introduction-eng.html>) website.
- (d) In the case of a joint venture bidder, each member of the joint venture must meet the security requirements.

6.2 Financial Capability

- (a) SACC Manual clause A9033T (2012-07-06) Financial Capability applies, except that subsection 3 is deleted and replaced with the following: "If the Bidder is a subsidiary of another company, then any financial information required by the Contracting Authority in 1(a) to (f) must be provided by each level of parent company, up to and including the ultimate parent company. The financial information of a parent company does not satisfy the requirement for the provision of the financial information of the Bidder; however, if the Bidder is a subsidiary of a company and, in the normal course of business, the required financial information is not generated separately for the subsidiary, the financial information of the parent company must be provided. If Canada determines that the Bidder is not financially capable but the parent company is, or if Canada is unable to perform a separate assessment of the Bidder's financial capability because its financial information has been combined with its parent's, Canada may, in its sole discretion, award the contract to the Bidder on the condition that the parent company grant a performance guarantee to Canada."
- (b) In the case of a joint venture bidder, each member of the joint venture must meet the financial capability requirements.

PART 7 - RESULTING CONTRACT CLAUSES

The following clauses apply to and form part of any contract resulting from the bid solicitation.

7.1 Requirement

- (a) _____ (the "**Contractor**") agrees to supply to the Client the services described in the Contract, including the Statement of Work, in accordance with, and at the prices set out in, the Contract. This includes providing professional services as and when requested by Canada, to one or more locations to be designated by Canada, excluding any locations in areas subject to any of the Comprehensive Land Claims Agreements.
- (b) **Client:** Under the Contract, the "**Client**" is Canada Border Services Agency.
- (c) **Reorganization of Client:** The Contractor's obligation to perform the Work will not be affected by (and no additional fees will be payable as a result of) the renaming, reorganization, reconfiguration, or restructuring of any Client. The reorganization, reconfiguration and restructuring of the Client includes the privatization of the Client, its merger with another entity, or its dissolution, where that dissolution is followed by the creation of another entity or entities with mandates similar to the original Client. In connection with any form of reorganization, Canada may designate another department or government body as the Contracting Authority or Project Authority, as required to reflect the new roles and responsibilities associated with the reorganization.
- (d) **Defined Terms:** Words and expressions defined in the General Conditions or Supplemental General Conditions and used in the Contract have the meanings given to them in the General Conditions or Supplemental General Conditions. Any reference to an Identified User in the Supply Arrangement is a reference to the Client. Also, any reference to a "deliverable" or "deliverables" includes all documentation outlined in this Contract. A reference to a "local office" of the Contractor means an office having at least one full time employee that is not a shared resource working at that location.

7.2 Task Authorization

- (a) **As-and-when-requested Task Authorizations:** The Work or a portion of the Work to be performed under the Contract will be on an "as-and-when-requested basis" using a Task Authorization (TA). The Work described in the TA must be in accordance with the scope of the Contract. The Contractor must not commence work until a validly issued TA has been issued by Canada and received by the Contractor. The Contractor acknowledges that any work performed before such issuance and receipt will be done at the Contractor's own risk.
- (b) **Assessment of Resources Proposed at TA Stage:** Processes for issuing, responding to and assessing Task Authorizations are further detailed in Appendix A, B, C and D of Annex A.
- (c) **Form and Content of draft Task Authorization:**
 - (i) The Project Authority will provide the Contractor with a description of the task in a draft Task Authorization using the form specified in Appendix B of Annex A.
 - (ii) The draft Task Authorization will contain the details of the activities to be performed, and must also contain the following information:
 - (A) the task number;
 - (B) The date by which the Contractor's response must be received (which will appear in the draft Task Authorization, but not the issued Task Authorization);
 - (C) the categories of resources and the number required;

- (D) a description of the work for the task outlining the activities to be performed and identifying any deliverables (such as reports);
 - (E) the start and completion dates;
 - (F) milestone dates for deliverables and payments (if applicable);
 - (G) the number of person-days of effort required;
 - (H) whether the work requires on-site activities and the location;
 - (I) the language profile of the resources required;
 - (J) the level of security clearance required of resources;
 - (K) the price payable to the Contractor for performing the task, with an indication of whether it is a firm price or a maximum TA price (and, for maximum price task authorizations, the TA must indicate how the final amount payable will be determined; where the TA does not indicate how the final amount payable will be determined, the amount payable is the amount, up to the maximum, that the Contractor demonstrates was actually worked on the project, by submitting time sheets filled in at the time of the work by the individual resources to support the charges); and
 - (L) any other constraints that might affect the completion of the task.
- (d) **Contractor's Response to Draft Task Authorization:** The Contractor must provide to the Project Authority, within 2 working days of receiving the draft Task Authorization (or within any longer time period specified in the draft TA), the proposed total price for performing the task and a breakdown of that cost, established in accordance with the Basis of Payment specified in the Contract. The Contractor's quotation must be based on the rates set out in the Contract. The Contractor will not be paid for preparing or providing its response or for providing other information required to prepare and validly issue the TA.
- (e) **Task Authorization Limit and Authorities for Validly Issuing Task Authorizations:**
- To be validly issued, a TA must include the following signatures:
- (i) for any TA, inclusive of revisions, with a value less than or equal to **\$250,000.00** (excluding Applicable Taxes), the TA must be signed by:
 - a. the Project Authority; and
 - b. the Canada Border Services Agency Administrative Authority.
 - (ii) for any TA with a value greater than this amount, a TA must include the following signatures:
 - a. the Project Authority; and
 - b. the Canada Border Services Agency Administrative Authority; and
 - c. the Contracting Authority.

Any TA that does not bear the appropriate signature(s) is not validly issued by Canada. Any work performed by the Contractor without receiving a validly issued TA is done at the Contractor's own risk. If the Contractor receives a TA that is not appropriately signed, the Contractor must notify the Contracting Authority. By providing written notice to the Contractor, the Contracting Authority may suspend the Client's ability to issue TA's at any time, or reduce the dollar value threshold described in sub-article (i) above; any suspension or reduction notice is effective upon receipt.

(f) **Periodic Usage Reports:**

(i) The Contractor must compile and maintain records on its provision of services to the federal government under Task Authorizations validly issued under the Contract. The Contractor must provide this data to Canada in accordance with the reporting requirements detailed below. If some data is not available, the reason must be indicated. If services are not provided during a given period, the Contractor must still provide a "NIL" report. The data must be submitted on a quarterly basis to the Contracting Authority. From time to time, the Contracting Authority may also require an interim report during a reporting period.

(ii) The quarterly periods are defined as follows:

- (A) 1st quarter: April 1 to June 30;
- (B) 2nd quarter: July 1 to September 30;
- (C) 3rd quarter: October 1 to December 31; and
- (D) 4th quarter: January 1 to March 31.

The data must be submitted to the Contracting Authority no later than 20 calendar days after the end of the reporting period.

(iii) Each report must contain the following information for each validly issued TA (as amended):

- (A) the Task Authorization number and the Task Authorization Revision number(s), if applicable;
- (B) a title or a brief description of each authorized task;
- (C) the name, Resource category and level of each resource involved in performing the TA, as applicable;
- (D) the total estimated cost specified in the validly issued TA of each task, exclusive of Applicable Taxes;
- (E) the total amount, exclusive of Applicable Taxes, expended to date against each authorized task;
- (F) the start and completion date for each authorized task; and
- (G) the active status of each authorized task, as applicable (e.g., indicate whether work is in progress or if Canada has cancelled or suspended the TA, etc.).

(iv) Each report must also contain the following cumulative information for all the validly issued TA's (as amended):

- (A) the amount, exclusive of Applicable Taxes, specified in the Contract (as last amended, as applicable) as Canada's total liability to the Contractor for all validly issued TA's; and
- (B) the total amount, exclusive of Applicable Taxes, expended to date against all validly issued TA's.

(g) **Consolidation of TA's for Administrative Purposes:** The Contract may be amended from time to time to reflect all validly issued Task Authorizations to date, to document the Work performed under those TA's for administrative purposes.

7.3 Minimum Work Guarantee

(a) In this clause,

- (i) **"Maximum Contract Value"** means the amount specified in the **"Limitation of Expenditure"** clause set out in the Contract; and
 - (ii) **"Minimum Contract Value"** means \$20,000.00.
- (b) Canada's obligation under the Contract is to request Work in the amount of the Minimum Contract Value or, at Canada's option, to pay the Contractor at the end of the Contract in accordance with sub-article (c), subject to sub-article (d). In consideration of such obligation, the Contractor agrees to stand in readiness throughout the Contract Period to perform the Work described in the Contract. Canada's maximum liability for work performed under the Contract must not exceed the Maximum Contract Value, unless an increase is authorized in writing by the Contracting Authority.
- (c) In the event that Canada does not request work in the amount of the Minimum Contract Value during the Contract Period, Canada must pay the Contractor the difference between the Minimum Contract Value and the total cost of the Work requested.
- (d) Canada will have no obligation to the Contractor under this article if Canada terminates the entire Contract
 - (i) for default;
 - (ii) for convenience as a result of any decision or recommendation of a tribunal or court that the contract be cancelled, re-tendered or awarded to another supplier; or
 - (iii) for convenience within ten business days of Contract award.

7.4 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

(a) **General Conditions:**

- (i) 2035 (2016-04-04), General Conditions - Higher Complexity - Services, apply to and form part of the Contract.

With respect to Section 30 - Termination for Convenience, of General Conditions 2035, Subsection 04 is deleted and replaced with the following Subsections 04, 05 and 06:

- 4. The total of the amounts, to which the Contractor is entitled to be paid under this section, together with any amounts paid, due or becoming due to the Contractor must not exceed the Contract Price.
- 5. Where the Contracting Authority terminates the entire Contract and the Articles of Agreement include a Minimum Work Guarantee, the total amount to be paid to the Contractor under the Contract will not exceed the greater of:
 - (a) the total amount the Contractor may be paid under this section, together with any amounts paid, becoming due other than payable under the Minimum Revenue Guarantee, or due to the Contractor as of the date of termination, or
 - (b) the amount payable under the Minimum Work Guarantee, less any amounts paid, due or otherwise becoming due to the Contractor as of the date of termination.
- 6. The Contractor will have no claim for damages, compensation, loss of profit, allowance arising out of any termination notice given by Canada under this section except to the extent that this section expressly provides. The Contractor agrees to repay immediately to Canada the portion of any advance payment that is unliquidated at the date of the termination.

(b) **Supplemental General Conditions:**

The following Supplemental General Conditions:

- (i) 4007 (2010-08-16), Supplemental General Conditions - Canada to Own Intellectual Property Rights in Foreground Information;

7.5 Security Requirement

The following security requirements (SRCL #19 and related clauses provided by ISP) as set out under Annex "B" to the Supply Arrangement, applies to and forms part of the Contract.

a) **Common PS SRCL #19 Security Clauses:**

Security Requirement for Canadian Supplier: PWGSC File #Common-PS SRCL#19

1. The Contractor/Offoror must, at all times during the performance of the Contract, hold a valid Facility Security Clearance at the level of SECRET, issued by the Canadian Industrial Security Directorate (CISD), Public Works and Government Services Canada (PWGSC).
2. The Contractor/Offoror personnel requiring access to PROTECTED/CLASSIFIED information, assets or sensitive work site(s) must EACH hold a valid personnel security screening at the level of **RELIABILITY STATUS, CONFIDENTIAL** or **SECRET** as required, granted or approved by CISD/PWGSC.
3. The Contractor/Offoror MUST NOT remove any PROTECTED/CLASSIFIED information from the identified work site(s), and the Contractor/Offoror must ensure that its personnel are made aware of and comply with this restriction.
4. Subcontracts which contain security requirements are NOT to be awarded without the prior written permission of CISD/PWGSC.
5. The Contractor/Offoror must comply with the provisions of the:
 - a. Security Requirements Check List and security guide (if applicable), attached at Annex C;
 - b. *Industrial Security Manual* (Latest Edition).

b) **CBSA Security Requirement:**

The CBSA, will conduct its own personnel Reliability Status assessment of the Contractor (specifically the Contractor personnel), which is allowed under the Treasury Board Secretariat of Canada's (TBS) "Security and Contracting Management Standard" and the Policy on Government Security – Personnel Security Standard. Reliability Status assessment conducted by the CBSA will include a credit check.

If the Contractor (specifically the Contractor personnel), has already been screened under the TBS Policy on Government Security - Personnel Security Standard, the Contractor (specifically the Contractor personnel), will still undergo a security screening process to be conducted by the CBSA.

The credit check and fingerprinting*, if required, will be performed by an authorized security official with the CBSA's "Personnel Security Screening Section" (PSSS), which is independent of the Public Works and Government Services Canada's (PWGSC), "Canadian and International Industrial Security Directorate" (CIISD).

Until the credit check, fingerprinting* (if required) and all other security screening processes required have been completed and the Contractor (specifically the Contractor personnel) is deemed suitable by the CBSA, the Contractor (specifically the Contractor personnel) will not be permitted access to Protected / Classified information or assets, and further, will not be permitted to enter sites where such information or assets are kept.

***Fees are applicable. Fingerprinting, if required, will be at the Contractor's cost.**

The Company Security Officer (CSO) must ensure through the Contract Security Program that the Contractor and individual(s) hold a valid security clearance at the required level.

7.6 Contract Period

- (a) **Contract Period:** The "**Contract Period**" is the entire period of time during which the Contractor is obliged to perform the Work, which includes:
- (i) The "**Initial Contract Period**", which begins on the date the Contract is awarded and ends 3 years later; and
 - (ii) The period during which the Contract is extended, if Canada chooses to exercise any options set out in the Contract.
- (b) **Option to Extend the Contract:**
- (i) The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to 2 additional 1-year period(s) under the same terms and conditions. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions set out in the Basis of Payment.
 - (ii) Canada may exercise this option at any time by sending a written notice to the Contractor before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced, for administrative purposes only, through a contract amendment.

7.7 Authorities

(a) Contracting Authority

The Contracting Authority for the Contract is:

Name: Sylvie Morin

Title: Supply Specialist

Public Works and Government Services Canada

Acquisitions Branch

Directorate: Informatics and Telecommunications Systems Procurement Directorate

Address: 10 Wellington St., Gatineau, Québec

Telephone: 613-859-0761

E-mail address: Sylvie.morin@tpsgc-pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

(b) Project Authority (*to be completed at contract award*)

The Project Authority for the Contract is:

Name: _____

Title: _____

Organization: _____

Address: _____

Telephone: _____

Facsimile: _____

E-mail address: _____

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project

Authority; however, the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

(c) Contractor's Representative (to be completed at contract award)

7.8 Proactive Disclosure of Contracts with Former Public Servants

By providing information on its status, with respect to being a former public servant in receipt of a Public Service Superannuation Act (PSSA) pension, the Contractor has agreed that this information will be reported on departmental web sites as part of the published proactive disclosure reports, in accordance with Contracting Policy Notice: 2012-2 of the Treasury Board Secretariat of Canada.

7.9 Payment

(a) Basis of Payment

- (i) **Professional Services provided under a Task Authorization with a Maximum Price:** For professional services requested by Canada, in accordance with a validly issued Task Authorization, Canada will pay the Contractor, in arrears, up to the Maximum Price for the TA, for actual time worked and any resulting deliverables in accordance with the firm all-inclusive per diem rates set out in Annex B, Basis of Payment, Applicable Taxes extra. Partial days will be prorated based on actual hours worked based on a 7.5-hour workday.
- (ii) **Professional Services provided under a Task Authorization with a Firm Price:** For professional services requested by Canada, in accordance with a validly issued Task Authorization, Canada will pay the Contractor the firm price set out in the Task Authorization (based on the firm, all-inclusive per diem rates set out in Annex B), Applicable Taxes extra.
- (iii) **Competitive Award:** The Contractor acknowledges that the Contract has been awarded as a result of a competitive process. No additional charges will be allowed to compensate for errors, oversights, misconceptions or underestimates made by the Contractor when bidding for the Contract.
- (iv) **Professional Services Rates:** In Canada's experience, bidders from time to time propose rates at the time of bidding for one or more Resource Categories that they later refuse to honour, on the basis that these rates do not allow them to recover their own costs and/or make a profit. This denies Canada of the benefit of the awarded contract. If the Contractor does not respond or refuses to provide an individual with the qualifications described in the Contract within the time described in the Contract (or proposes instead to provide someone from an alternate category at a different rate), whether or not Canada terminates the Contract as a whole or in part or chooses to exercise any of the rights provided to it under the general conditions, Canada may impose sanctions or take other measures in accordance with the PWGSC Vendor Performance Corrective Measure Policy (or equivalent) then in effect, which measures may include an assessment that results in conditions applied against the Contractor to be fulfilled before doing further business with Canada, or full debarment of the Contractor from bidding on future requirements.

(b) Limitation of Expenditure – Cumulative Total of all Task Authorizations

- (i) Canada's total liability to the Contractor under the Contract for all validly issued Task Authorizations (TAs), inclusive of any revisions, must not exceed the amount set out on page 1 of the Contract, less any Applicable taxes. With respect to the amount set out on page 1 of the Contract, Customs duties are included and Applicable Taxes are included

- (ii) No increase in the total liability of Canada will be authorized or paid to the Contractor unless an increase has been approved, in writing, by the Contracting Authority.
- (iii) The Contractor must notify the Contracting Authority in writing as to the adequacy of this sum:
 - (A) when it is 75 percent committed, or
 - (B) 4 months before the contract expiry date, or
 - (C) As soon as the Contractor considers that the sum is inadequate for the completion of the Work required in all authorized TAs, inclusive of any revisions, whichever comes first.
- (i) If the notification is for inadequate contract funds, the Contractor must provide to the Contracting Authority a written estimate for the additional funds required. Providing this information does not increase Canada's liability.
- (c) **Method of Payment for Task Authorizations with a Maximum Price:** For each Task Authorization validly issued under the Contract that contains a maximum price:
 - (i) Canada will pay the Contractor no more frequently than once a month in accordance with the Basis of Payment. The Contractor must submit time sheets for each resource showing the days and hours worked to support the charges claimed in the invoice.
 - (ii) Once Canada has paid the maximum TA price, Canada will not be required to make any further payment, but the Contractor must complete all the work described in the TA, all of which is required to be performed for the maximum TA price. If the work described in the TA is completed in less time than anticipated, and the actual time worked (as supported by the time sheets) at the rates set out in the Contract is less than the maximum TA price, Canada is only required to pay for the time spent performing the work related to that TA.
- (d) **Method of Payment for Task Authorizations with a Firm Price - Lump Sum Payment on Completion:** Canada will pay the Contractor upon completion and delivery of all the Work associated with the validly issued Task Authorization in accordance with the payment provisions of the Contract if:
 - (i) an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;
 - (ii) all such documents have been verified by Canada; and
 - (iii) the Work delivered has been accepted by Canada.
- (e) **Time Verification**

Time charged and the accuracy of the Contractor's time recording system are subject to verification by Canada, before or after payment is made to the Contractor. If verification is done after payment, the Contract must repay any overpayment, at Canada's request.
- (f) **No Responsibility to Pay for Work not performed due to Closure of Government Offices**
 - (i) Where the Contractor, its employees, subcontractors, or agents are providing services on government premises under the Contract and those premises are inaccessible because of the evacuation or closure of government offices, and as a result no work is performed, Canada is not responsible for paying the Contractor for work that otherwise would have been performed if there had been no evacuation or closure.

- (ii) If, as a result of any strike or lock-out, the Contractor or its employees, subcontractors or agents cannot obtain access to government premises and, as a result, no work is performed, Canada is not responsible for paying the Contractor for work that otherwise would have been performed if the Contractor had been able to gain access to the premises

7.10 Invoicing Instructions

- (a) The Contractor must submit invoices in accordance with the information required in the General Conditions.
- (b) The Contractor's invoice must include a separate line item for each subparagraph in the Basis of Payment provision, and must show all applicable Task Authorization numbers.
- (c) By submitting invoices, the Contractor is certifying that the goods and services have been delivered and that all charges are in accordance with the Basis of Payment provision of the Contract, including any charges for work performed by subcontractors.
- (d) The Contractor must provide the original and two copies of each invoice to the Project Authority, and a copy to the Contracting Authority.

7.11 Certifications and Additional Information

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, any TA quotation and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire Contract Period.

7.12 Federal Contractors Program for Employment Equity - Default by Contractor

The Contractor understands and agrees that, when an Agreement to Implement Employment Equity (AIEE) exists between the Contractor and Employment and Social Development Canada (ESDC)-Labour, the AIEE must remain valid during the entire period of the Contract. If the AIEE becomes invalid, the name of the Contractor will be added to the "[FCP Limited Eligibility to Bid](#)" list. The imposition of such a sanction by ESDC will constitute the Contractor in default as per the terms of the Contract.

7.13 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in _____. **(To be completed at contract award)**

7.14 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the following list, the wording of the document that first appears on the list has priority over the wording of any document that appears later on the list:

- (a) these Articles of Agreement, including any individual SACC clauses incorporated by reference in these Articles of Agreement;
- (b) Supplemental General Conditions, in the following order:
 - (i) 4007 (2010-08-16), Supplemental General Conditions - Canada to Own Intellectual Property Rights in Foreground Information;
- (c) General Conditions 2035 (2016-04-04), Higher Complexity - Services;
- (d) Annex A, Statement of Work - Statement of Work including its Appendices as follows:
 - (i) Appendix A to Annex A - Tasking Assessment Procedure;

- (ii) Appendix B to Annex A - Task Authorization (TA) Form;
- (iii) Appendix C to Annex A - Resource Assessment Criteria and Response Table;
- (iv) Appendix D to Annex A - Certifications at the TA stage;
- (e) Annex B, Basis of Payment;
- (f) Annex C, Security Requirements Check List;
- (g) the validly issued Task Authorizations and any required certifications; and
- (h) the Contractor's bid dated _____, as clarified on _____ or as amended _____.

7.15 Foreign Nationals (Canadian Contractor)

- (a) SACC Manual clause A2000C (2006-06-16) Foreign Nationals (Canadian Contractor)

***Note to Bidders:** Either this clause or the one that follows, whichever applies (based on whether the successful Bidder is a Canadian Contractor or Foreign Contractor), will be included in any resulting contract.*

7.16 Foreign Nationals (Foreign Contractor)

- (a) SACC Manual clause A2001C (2006-06-16) Foreign Nationals (Foreign Contractor)

7.17 Insurance Requirements

(a) Compliance with Insurance Requirements

- (i) The Contractor must comply with the insurance requirements specified in this Article. The Contractor must maintain the required insurance coverage for the duration of the Contract. Compliance with the insurance requirements does not release the Contractor from or reduce its liability under the Contract.
- (ii) The Contractor is responsible for deciding if additional insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any additional insurance coverage is at the Contractor's expense, and for its own benefit and protection.
- (iii) The Contractor should forward to the Contracting Authority within ten (10) days after the date of award of the Contract a Certificate of Insurance evidencing the insurance coverage. Coverage must be placed with an Insurer licensed to carry out business in Canada and the Certificate of Insurance must confirm that the insurance policy complying with the requirements is in force. If the Certificate of Insurance has not been completed and submitted as requested, the Contracting Authority will so inform the Contractor and provide the Contractor with a time frame within which to meet the requirement. Failure to comply with the request of the Contracting Authority and meet the requirement within the time period will constitute a default under the General Conditions. The Contractor must, if requested by the Contracting Authority, forward to Canada a certified true copy of all applicable insurance policies.

(b) Commercial General Liability Insurance

- (i) The Contractor must obtain Commercial General Liability Insurance, and maintain it in force throughout the duration of the Contract, in an amount usual for a contract of this nature, but for not less than \$2,000,000 per accident or occurrence and in the annual aggregate.
- (ii) The Commercial General Liability policy must include the following:

- (A) Additional Insured: Canada is added as an additional insured, but only with respect to liability arising out of the Contractor's performance of the Contract. The interest of Canada should read as follows: Canada, as represented by Public Works and Government Services Canada.
- (B) Bodily Injury and Property Damage to third parties arising out of the operations of the Contractor.
- (C) Products and Completed Operations: Coverage for bodily injury or property damage arising out of goods or products manufactured, sold, handled, or distributed by the Contractor and/or arising out of operations that have been completed by the Contractor.
- (D) Personal Injury: While not limited to, the coverage must include Violation of Privacy, Libel and Slander, False Arrest, Detention or Imprisonment and Defamation of Character.
- (E) Cross Liability/Separation of Insureds: Without increasing the limit of liability, the policy must protect all insured parties to the full extent of coverage provided. Further, the policy must apply to each Insured in the same manner and to the same extent as if a separate policy had been issued to each.
- (F) Blanket Contractual Liability: The policy must, on a blanket basis or by specific reference to the Contract, extend to assumed liabilities with respect to contractual provisions.
- (G) Employees and, if applicable, Volunteers must be included as Additional Insured.
- (H) Employers' Liability (or confirmation that all employees are covered by Worker's compensation (WSIB) or similar program)
- (I) Broad Form Property Damage including Completed Operations: Expands the Property Damage coverage to include certain losses that would otherwise be excluded by the standard care, custody or control exclusion found in a standard policy.
- (J) Notice of Cancellation: The Insurer will endeavour to provide the Contracting Authority thirty (30) days written notice of policy cancellation.
- (K) If the policy is written on a claims-made basis, coverage must be in place for a period of at least 12 months after the completion or termination of the Contract.
- (L) Owners' or Contractors' Protective Liability: Covers the damages that the Contractor becomes legally obligated to pay arising out of the operations of a subcontractor.
- (M) Advertising Injury: While not limited to, the endorsement must include coverage for piracy or misappropriation of ideas, or infringement of copyright, trademark, title or slogan.

(c) **Errors and Omissions Liability Insurance**

- (i) The Contractor must obtain Errors and Omissions Liability (a.k.a. Professional Liability) insurance, and maintain it in force throughout the duration of the Contract, in an amount usual for a contract of this nature but for not less than \$1,000,000 per loss and in the annual aggregate, inclusive of defence costs.
- (ii) If the Professional Liability insurance is written on a claims-made basis, coverage must be in place for a period of at least 12 months after the completion or termination of the Contract.

- (iii) The following endorsement must be included:

Notice of Cancellation: The Insurer will endeavour to provide the Contracting Authority thirty (30) days written notice of cancellation.

7.18 Limitation of Liability - Information Management/Information Technology

- (a) This section applies despite any other provision of the Contract and replaces the section of the general conditions entitled "Liability". Any reference in this section to damages caused by the Contractor also includes damages caused by its employees, as well as its subcontractors, agents, and representatives, and any of their employees. This section applies regardless of whether the claim is based in contract, tort, or another cause of action. The Contractor is not liable to Canada with respect to the performance of or failure to perform the Contract, except as described in this section and in any section of the Contract pre-establishing any liquidated damages. The Contractor is only liable for indirect, special or consequential damages to the extent described in this Article, even if it has been made aware of the potential for those damages.
- (b) **First Party Liability:**
- (i) The Contractor is fully liable for all damages to Canada, including indirect, special or consequential damages, caused by the Contractor's performance or failure to perform the Contract that relate to:
- (A) any infringement of intellectual property rights to the extent the Contractor breaches the section of the General Conditions entitled "Intellectual Property Infringement and Royalties";
- (B) physical injury, including death.
- (ii) The Contractor is liable for all direct damages caused by the Contractor's performance or failure to perform the Contract affecting real or tangible personal property owned, possessed, or occupied by Canada.
- (iii) Each of the Parties is liable for all direct damages resulting from any breach of confidentiality under the Contract. Each of the Parties is also liable for all indirect, special or consequential damages in respect of any unauthorized disclosure of the other Party's trade secrets (or trade secrets of a third party provided by one Party to another under the Contract) relating to information technology.
- (iv) The Contractor is liable for all direct damages relating to any encumbrance or claim relating to any portion of the Work for which Canada has made any payment. This does not apply to encumbrances or claims relating to intellectual property rights, which are addressed under (i)(A) above.
- (v) The Contractor is also liable for any other direct damages to Canada caused by the Contractor's performance or failure to perform the Contract that relate to:
- (A) any breach of the warranty obligations under the Contract, up to the total amount paid by Canada (including any applicable taxes) for the goods and services affected by the breach of warranty; and
- (B) Any other direct damages, including all identifiable direct costs to Canada associated with re-procuring the Work from another party if the Contract is terminated either in whole or in part for default, up to an aggregate maximum for this subparagraph (B) of the greater of .75 times the total estimated cost (meaning the dollar amount shown on the first page of the Contract in the cell titled "Total Estimated Cost" or shown on each call-up, purchase order or other document used to order goods or services under this instrument), or \$1,000,000.00.

In any case, the total liability of the Contractor under subparagraph (v) will not exceed the total estimated cost (as defined above) for the Contract or \$1,000,000.00, whichever is more.

- (vi) If Canada's records or data are harmed as a result of the Contractor's negligence or willful act, the Contractor's only liability is, at the Contractor's own expense, to restore Canada's records and data using the most recent back-up kept by Canada. Canada is responsible for maintaining an adequate back-up of its records and data.

(c) **Third Party Claims:**

- (i) Regardless of whether a third party makes its claim against Canada or the Contractor, each Party agrees that it is liable for any damages that it causes to any third party in connection with the Contract as set out in a settlement agreement or as finally determined by a court of competent jurisdiction, where the court determines that the Parties are jointly and severally liable or that one Party is solely and directly liable to the third party. The amount of the liability will be the amount set out in the settlement agreement or determined by the court to have been the Party's portion of the damages to the third party. No settlement agreement is binding on a Party unless its authorized representative has approved the agreement in writing.
- (ii) If Canada is required, as a result of joint and several liability or joint and solidarily liable, to pay a third party in respect of damages caused by the Contractor, the Contractor must reimburse Canada by the amount finally determined by a court of competent jurisdiction to be the Contractor's portion of the damages to the third party. However, despite Sub-article (i), with respect to special, indirect, and consequential damages of third parties covered by this Section, the Contractor is only liable for reimbursing Canada for the Contractor's portion of those damages that Canada is required by a court to pay to a third party as a result of joint and several liability that relate to the infringement of a third party's intellectual property rights; physical injury of a third party, including death; damages affecting a third party's real or tangible personal property; liens or encumbrances on any portion of the Work; or breach of confidentiality.
- (iii) The Parties are only liable to one another for damages to third parties to the extent described in this Sub-article (c).

7.19 Joint Venture Contractor

- (a) The Contractor confirms that the name of the joint venture is _____ and that it is comprised of the following members:
- (b) With respect to the relationship among the members of the joint venture Contractor, each member agrees, represents and warrants (as applicable) that:
 - (i) _____ has been appointed as the "representative member" of the joint venture Contractor and has fully authority to act as agent for each member regarding all matters relating to the Contract;
 - (ii) by giving notice to the representative member, Canada will be considered to have given notice to all the members of the joint venture Contractor; and
 - (iii) all payments made by Canada to the representative member will act as a release by all the members.
- (c) All the members agree that Canada may terminate the Contract in its discretion if there is a dispute among the members that, in Canada's opinion, affects the performance of the Work in any way.
- (d) All the members are jointly and severally or solidarily liable for the performance of the entire Contract.

- (e) The Contractor acknowledges that any change in the membership of the joint venture (i.e., a change in the number of members or the substitution of another legal entity for an existing member) constitutes an assignment and is subject to the assignment provisions of the General Conditions.
- (f) The Contractor acknowledges that all security and controlled goods requirements in the Contract, if any, apply to each member of the joint venture Contractor.

Note to Bidders: *This Article will be deleted if the Bidder awarded the contract is not a joint venture. If the contractor is a joint venture, this clause will be completed with information provided in its bid.*

7.20 Professional Services - General

- (a) The Contractor must provide professional services on request as specified in this Contract. All resources provided by the Contractor must meet the qualifications described in the Contract (including those relating to previous experience, professional designation, education, language proficiency and security clearance) and must be competent to provide the required services by any delivery dates described in the Contract.
- (b) If the Contractor fails to deliver any deliverable (excluding delivery of a specific individual) or complete any task described in the Contract on time, in addition to any other rights or remedies available to Canada under the Contract or the law, Canada may notify the Contractor of the deficiency, in which case the Contractor must submit a written plan to the Project Authority within ten working days detailing the actions that the Contractor will undertake to remedy the deficiency. The Contractor must prepare and implement the plan at its own expense.
- (c) In General Conditions 2035, the Article titled "Replacement of Specific Individuals" is deleted and the following applies instead:

Replacement of Specific Individuals

- (i) If the Contractor is unable to provide the services of any specific individual identified in the Contract to perform the services, the Contractor must within five working days of having this knowledge, the individual's departure or failure to commence Work (or, if Canada has requested the replacement, within ten working days of Canada's notice of the requirement for a replacement) provide to the Contracting Authority:
 - (A) the name, qualifications and experience of a proposed replacement immediately available for Work; and
 - (B) security information on the proposed replacement as specified by Canada, if applicable.

The replacement must have qualifications and experience that meet or exceed those obtained for the original resource.
- (ii) Subject to an Excusable Delay, where Canada becomes aware that a specific individual identified under the Contract to provide services has not been provided or is not performing, the Contracting Authority may elect to:
 - (A) exercise Canada's rights or remedies under the Contract or at law, including terminating the Contract in whole or in part for default under the Article titled "Default of the Contractor", or
 - (B) assess the information provided under (c) (i) above or, if it has not yet been provided, require the Contractor to propose a replacement to be rated by the Project Authority. The replacement must have qualifications and experience that are similar or exceed those obtained for the original resource and be acceptable to Canada. Upon assessment of the replacement, Canada may accept the

replacement, exercise the rights in (ii) (A) above, or require another replacement in accordance with this sub-article (c).

Where an Excusable Delay applies, Canada may require (c) (ii) (B) above instead of terminating under the "Excusable Delay" Article. An Excusable Delay does not include resource unavailability due to allocation of the resource to another Contract or project (including those for the Crown) being performed by the Contractor or any of its affiliates.

- (iii) The Contractor must not, in any event, allow performance of the Work by unauthorized replacement persons. The Contracting Authority may order that an original or replacement resource stop performing the Work. In such a case, the Contractor must immediately comply with the order. The fact that the Contracting Authority does not order a resource to stop performing the Work does not relieve the Contractor from its responsibility to meet the requirements of the Contract.
- (iv) The obligations in this article apply despite any changes that Canada may have made to the Client's operating environment.

7.21 Safeguarding Electronic Media

- (a) Before using them on Canada's equipment or sending them to Canada, the Contractor must use a regularly updated product to scan electronically all electronic media used to perform the Work for computer viruses and other coding intended to cause malfunctions. The Contractor must notify Canada if any electronic media used for the Work are found to contain computer viruses or other coding intended to cause malfunctions.
- (b) If magnetically recorded information or documentation is damaged or lost while in the Contractor's care or at any time before it is delivered to Canada in accordance with the Contract, including accidental erasure, the Contractor must immediately replace it at its own expense.

7.22 Representations and Warranties

The Contractor made statements regarding its own and its proposed resources' experience and expertise in its bid that resulted in the award of the Contract and the issuance of TA's. The Contractor represents and warrants that all those statements are true and acknowledges that Canada relied on those statements in awarding the Contract and adding work to it through TA's. The Contractor also represents and warrants that it has, and all its resources and subcontractors that perform the Work have, and at all times during the Contract Period they will have and maintain, the skills, qualifications, expertise and experience necessary to perform and manage the Work in accordance with the Contract, and that the Contractor (and any resources or subcontractors it uses) has previously performed similar services for other customers.

7.23 Access to Canada's Property and Facilities

Canada's property, facilities, equipment, documentation, and personnel are not automatically available to the Contractor. If the Contractor would like access to any of these, it is responsible for making a request to the Project Authority. Unless expressly stated in the Contract, Canada has no obligation to provide any of these to the Contractor. If Canada chooses, in its discretion, to make its property, facilities, equipment, documentation or personnel available to the Contractor to perform the Work, Canada may require an adjustment to the Basis of Payment and additional security requirements may apply.

7.24 Government Property

Canada agrees to supply the Contractor with the items listed below (the "**Government Property**"). The section of the General Conditions entitled "Government Property" also applies to the use of the Government Property by the Contractor.

1. Laptop
2. Office
3. Telephone
4. Data Mining Software

7.25 Identification Protocol Responsibilities

The Contractor will be responsible for ensuring that each of its agents, representatives or subcontractors (hereinafter referred to as Contractor Representatives) complies with the following self-identification requirements:

- (a) Contractor Representatives who attend a Government of Canada meeting (whether internal or external to Canada's offices) must identify themselves as Contractor Representatives prior to the commencement of the meeting, to ensure that each meeting participant is aware of the fact that the individual is not an employee of the Government of Canada;
- (b) During the performance of any Work at a Government of Canada site, each Contractor Representative must be clearly identified at all times as being a Contractor Representative; and
- (c) If a Contractor Representative requires the use of the Government of Canada's e-mail system in the performance of the Work, then the individual must clearly identify him or herself as an agent or subcontractor of the Contractor in all electronic mail in the signature block as well as under "Properties." This identification protocol must also be used in all other correspondence, communication, and documentation.
- (d) If Canada determines that the Contractor is in breach of any obligation stated in this Article, upon written notice from Canada the Contractor must submit a written action plan describing corrective measures it will implement to eliminate the recurrence of the problem. The Contractor will have five working days to deliver the action plan to the Client and the Contracting Authority, and twenty working days to rectify the underlying problem.
- (e) In addition to any other rights it has under the Contract, Canada may terminate the Contract for default if the corrective measures required of the Contractor described above are not met.

7.26 Non-disclosure Agreement

The Contractor must obtain from its employee(s) or subcontractor(s) the completed and signed non-disclosure agreement, attached at Annex D, and provide it to the Project Authority before they are given access to information by or on behalf of Canada in connection with the Work.

ANNEX A

STATEMENT OF WORK

1. Requirement

The National Targeting Centre (NTC) requires the services of an integrated core team of six (6) resources that will work together to support the design and development of technical elements of the Beyond the Border Action Plan in relation to Canada Border Services Agency (CBSA) priorities. All resources will be working on an as and when requested basis using task authorizations.

The Core Team for this requirement includes:

RESOURCE CATEGORY	LEVEL OF EXPERTISE
B.6 Business System Analyst	Level 3
I.5 IM Architect	Level 3
B.2 Business Architect	Level 3
B.3. Business Consultant	Level 3
G.5 GIS Data Architect	Level 3

2. Background

The Operations Branch (OPB) of the CBSA has a mandate to secure the border strategically by enhancing its ability to assess risk, determine admissibility, investigate criminal activities, and increase immigration compliance.

In a dynamic threat environment, the CBSA continues to rely on the use of high-quality information that integrates intelligence and analytics with enforcement statistics to manage border-related risks. The CBSA will continue to partner with its United States (U.S.) counterparts, its Border Five and other law enforcement through the Beyond the Border Action Plan initiatives that aim to strengthen border security between both countries and promote economic prosperity by making border processes more effective and efficient.

In order to ensure the border remains secure for Canadians, the Director General of the National Border Operations Centre is leading the development of an operational data analytics strategy. In an effort to enhance operational decision-making, the core team of resources are required within the NTC.

3. Objective

The Contractors will provide professional services to the CBSA that will help the National Targeting Centre enhance current data analytics capabilities, in order to better identify trends and patterns, and enhance current risk assessment strategies.

To ensure the border remains secured for Canadians, the CBSA will advance the analytical capabilities at the National Targeting Centre. The Plan is in place to enable effective and efficient border management through the design, development, implementation, delivery and operation of innovative data analytics solutions. The results of the consultants work will directly support the development of predictive models, trend and pattern development, reporting, geospatial analysis, network analytics, etc.

Secure the Border Strategically

The CBSA is committed to strengthen its ability to intercept inadmissible people, the Agency will make ongoing program improvements to manage risks away from the border, including:

- Continuing to modernize Agency tools to better identify and mitigate risks at the earliest point in the travel and trade streams;
- Implementing and ensuring compliance with regulatory amendments that will impose new requirements on commercial carriers to enhance the Agency's ability to make admissibility determinations prior to the arrival of shipments into Canada;
- Continuing the implementation of eManifest to support the electronic transmission of advance commercial information to the CBSA;
- Implementing the Interactive Advance Passenger Information (IAPI) initiative which would allow the CBSA to work collaboratively with commercial air carriers to modernize the screening of air passengers prior to departure to Canada; and,
- Enhancing the screening of travellers prior to their departure for Canada by integrating new predictive analytics to the targeting function.

The below are the three identified Agency's top external risks, as evaluated by senior management and found in the CBSA Enterprise Risk Profile, the Agency's overarching, enterprise-level risk document.

Contraband: Over the past two decades, organized crime such as drug and currency trafficking, and the illegal movement of firearms, tobacco and vehicles has become increasingly sophisticated and presents enforcement complexity as it reaches beyond national jurisdictions. Ongoing collaboration with law enforcement partners, the use of automated targeting systems, and the work accomplished by a variety of enforcement teams are examples of ways the Agency controls its exposure to the Contraband risk. However, the fact that the number and quantity of drug seizures has been climbing in recent years indicates that the Contraband risk continues to be considerable, and therefore the Agency is continuing efforts to mitigate it.

Terrorist Activities: Terrorism is recognized as a national security threat as Canada has been identified as a target by certain extremist groups, such as the Islamic State of Iraq and the Levant. In addition, the existence of 'insider threats' has been identified as an emerging national security trend, with the terrorist attacks in Saint-Jean-sur-Richelieu and Ottawa in October 2014 serving as an example of such horrific events. The overseas detection and capacity building work of CBSA liaison officers, heightened screening by CBSA personnel, as well as improved targeting capacity as a result of the implementation of the National Targeting Centre are a few of the current controls mitigating the Terrorist Activities risk. However, there is a constant need for vigilance and the Agency is continuing to mitigate the risk as the occurrence of a terrorist act either in, or associated with Canada, could have significant impacts.

Food Plant and Animal: The speed and ease with which travel and trade move around the globe has increased Canada's vulnerability to FPA-related threats. The economic and ecological impacts resulting from the introduction of dangerous FPA commodities to Canada could be considerable. External factors such as the oversight capacity of other countries and the high volumes of cargo drive the exposure to this risk. While continued cooperation with the Canadian Food Inspection Agency helps to ensure threats are identified and understood, the Agency faces challenges with its examination capacity for FPA in commercial streams. As such, the Agency is taking additional steps to mitigate the FPA risk.

4. Scope of Work

The CBSA requires the services of a Contractor to enhance the safety and security of the country, by "pushing the border out", and using data analytics to ensure our efforts and resources are focused on high-risk people and goods destined for our borders. Overall consulting resources will be used for the overall strategy formulation work, reporting requirements gathering, design & development of the agency innovative solutions, agency performance monitoring requirements gathering, data analysis, geospatial analysis and coordination of stakeholder activities. The resources will be responsible to design, develop the specifications for where, how and why the various organizational components fit together and how they support the CBSA operations and projects components. Also, the resources will create Briefing Note, presentations, reports and use cases; consult and present to various stakeholders.

5. Technical Environment

The technical environment at CBSA comprises several technologies. All hardware and software will be provided by CBSA. Technologies involved include but are not limited to the following:

- Microsoft PowerPoint, Visio, Word, Excel, Internet Explorer, Windows 2000 and XP, MS Project, 'R', Python, GeoSpatial Software, SPSS. As technology evolves and new tools are leveraged, the consultants need to be able to adapt and use these new technologies.

6. Client Support

The Contractor will be provided with a CBSA user ID, password, workstation or laptop, and other materials as required in order to process, store, and/or transmit CBSA data on the CBSA network during the contract. The use of contractor IT systems is not permitted.

7. Constraints

Working onsite at CBSA locations within the National Capital Region may be required in order to co-locate with work staff for the efficient exchange of business knowledge and collaboration with project stakeholders.

CBSA data must not be accessed to or from the contractor's IT systems through the use of a session or link (e.g. VPN).

The Contractor must comply with CBSA internal security policies, directives, standards, and guidelines at all times during the contract.

The Contractor must not remove any protected information/data without the proper approval of the Project Authority.

8. Tasks and Deliverables

Tasks and Deliverables for individual resources could include but will not be limited to the following:

The Business System Analyst (Level 3)

TASKS

- Develop artifacts, including topic maps, content flow diagrams, content models, and navigation models;
- Lead the statistical analysis of data using SPSS;
- Lead the design and implementation of statistical predictive models using SPSS;
- Design and implement statistical algorithms;
- Design and develop forecasting models in SPSS; and
- Design and develop optimization algorithms.

DELIVERABLES

- Development of trend and pattern analysis and implement the framework within the CBSA
- Implementation of statistical analysis within the CBSA to support Operations
- Enhancement of current Operational analytics

The IM Architect (Level 3)

TASKS

- Research, design and implement analytical formulas to conduct quantitative risk assessment of trade goods;
- Lead the development of predictive analytics;

- Mentor/train and provide strategic advice in the use and application of predictive analysis techniques;
- Apply predictive analytics to the development of CBSA IM/IT systems.

DELIVERABLES

- Development of and implementation of predictive models
- Development of Standard Operating Procedures for the implementation of predictive models
- Development and delivery of a training package for developing and implement predictive models

The Business Architect (Level 3)

TASKS

- Develop policies and rules that allow the CBSA to carry out its mandate and functional responsibilities, and that govern the organization's actual and planned capabilities in terms of the overall project delivery;
- Develop the specifications for where, how and why the various organizational components fit together as they do, and how they support the organization's mandate.

DELIVERABLES

- Delivery of Standard Operating Procedures that support overall project delivery within the National Targeting Centre (NTC)
- Delivery of frameworks to support the various projects within the NTC

The Business Consultant (Level 3)

TASKS

- Develop and implement overall project strategy;
- Lead the design and implement of business intelligence applications under the project;
- Lead the design and development of business processes for the implementation of a CBSA reporting system under the project;
- Lead the identification of data reporting requirements and the design of reporting capabilities under the project; and
- Lead the development of statistical solutions under the project.

DELIVERABLES

- Delivery of data reporting requirements document
- Delivery of a proposed action plan for advancing analytics within the CBSA
- Delivery of business processes for the implementation of analytics within the CBSA

The GIS Data Architect (Level 3)

TASKS

- Design and develop data architecture for the project, in the context of the overall system architecture;
- Set Data Policy and technical solution for the management, storage, access, navigation, movement, and transformation of data;
- Specify recommended DBMS and ETL tools and technologies for structured and unstructured content;
- Design the Metadata Repository;
- Create a data model for the project that is independent of the technology solution;
- Examine and enforce opportunities to provide data reuse, balance the issues of centralization and replication;
- Ensure the preservation of strategic data assets as applications and technologies evolve; and

- Monitor and support the development of the system's data to ensure it is compliant with the data architecture, and refine the data architecture as required.

DELIVERABLES

- Development and production of GeoSpatial products to support targeting efforts within the CBSA
- Delivery of enterprise geospatial capabilities that will be used across the CBSA
- Establishment of a framework and best practices for GeoSpatial analysis within the CBSA

9. Travel requirement

There is no travel requirement under this contract.

10. Language of Work

All work will be performed and delivered in English.

11. Location of Work

The majority of the work will be performed at the following CBSA locations:

333 North River Road, Ottawa, ON
2265 St. Laurent Blvd, Ottawa, ON

Work may on occasion be performed at other locations within the NCR as required by the Project Authority.

ANNEX B BASIS OF PAYMENT

INITIAL CONTRACT PERIOD:

Initial Contract Period (Date of Contract award to _____)		
Resource Category	Level of Expertise	Firm Per Diem Rate
B6. Business System Analyst	Level 3	
I5.IM Architect	Level 3	
B2. Business Architect	Level 3	
B3. Business Consultant	Level 3	
G5. GIS Data Architect	Level 3	

OPTION PERIODS:

Option Period 1 (_____ to _____)		
Resource Category	Level of Expertise	Firm Per Diem Rate
B6. Business System Analyst	Level 3	
I5.IM Architect	Level 3	
B2. Business Architect	Level 3	
B3. Business Consultant	Level 3	
G5. GIS Data Architect	Level 3	

Option Period 2 (_____ to _____)		
Resource Category	Level of Expertise	Firm Per Diem Rate
B6. Business System Analyst	Level 3	
I5.IM Architect	Level 3	
B2. Business Architect	Level 3	
B3. Business Consultant	Level 3	
G5. GIS Data Architect	Level 3	

Solicitation No. - N° de l'invitation
47419-171663A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur
629el

Client Ref. No. - N° de réf. du client
1000331663

File No. - N° du dossier

CCC No./N° CCC - FMS No./N° VME
629el47419-171663

ANNEX C
SECURITY REQUIREMENTS CHECK LIST

Attached hereto

ANNEX D

NON-DISCLOSURE AGREEMENT

I, _____, recognize that in the course of my work as an employee or subcontractor of _____, I may be given access to information by or on behalf of Canada in connection with the Work, pursuant to Contract Serial No. _____ between Her Majesty the Queen in right of Canada, represented by the Minister of Public Works and Government Services and _____, including any information that is confidential or proprietary to third parties, and information conceived, developed or produced by the Contractor as part of the Work. For the purposes of this agreement, information includes but not limited to: any documents, instructions, guidelines, data, material, advice or any other information whether received orally, in printed form, recorded electronically, or otherwise and whether or not labeled as proprietary or sensitive, that is disclosed to a person or that a person becomes aware of during the performance of the Contract.

I agree that I will not reproduce, copy, use, divulge, release or disclose, in whole or in part, in whatever way or form any information described above to any person other than a person employed by Canada on a need to know basis. I undertake to safeguard the same and take all necessary and appropriate measures, including those set out in any written or oral instructions issued by Canada, to prevent the disclosure of or access to such information in contravention of this agreement.

I also acknowledge that any information provided to the Contractor by or on behalf of Canada must be used solely for the purpose of the Contract and must remain the property of Canada or a third party, as the case may be.

I agree that the obligation of this agreement will survive the completion of the Contract Serial No.:

Signature

Date

ATTACHMENT 1 BID SUBMISSION FORM

BID SUBMISSION FORM				
Bidder's full legal name				
Authorized Representative of Bidder for evaluation purposes (e.g., clarifications)	Name			
	Title			
	Address			
	Telephone #			
	Fax #			
	Email			
Bidder's Procurement Business Number (PBN) [see the Standard Instructions 2003] [Note to Bidders: Please ensure that the PBN you provide matches the legal name under which you have submitted your bid. If it does not, the Bidder will be determined based on the legal name provided, not based on the PBN, and the Bidder will be required to submit the PBN that matches the legal name of the Bidder.]				
Jurisdiction of Contract: Province or territory in Canada the Bidder wishes to be the legal jurisdiction applicable to any resulting contract (if other than as specified in solicitation)				
Former Public Servants See the Article in Part 2 of the bid solicitation entitled Former Public Servant for a definition of "Former Public Servant".	Is the Bidder a FPS in receipt of a pension as defined in the bid solicitation? Yes _____ No _____ If yes, provide the information required by the Article in Part 2 entitled "Former Public Servant"			
	Is the Bidder a FPS who received a lump sum payment under the terms of the Work Force Adjustment Directive? Yes _____ No _____ If yes, provide the information required by the Article in Part 2 entitled "Former Public Servant"			
Security Clearance Level of Bidder [include both the level and the date it was granted]	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="height: 20px;"></td> <td style="height: 20px;"></td> </tr> </table>			

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1000331663

File No. - N° du dossier

CCC No./N° CCC - FMS No./N° VME
629el47419-171663

[Note to Bidders: Please ensure that the security clearance matches the legal name of the Bidder. If it does not, the security clearance is not valid for the Bidder.]

On behalf of the Bidder, by signing below, I confirm that I have read the entire bid solicitation including the documents incorporated by reference into the bid solicitation and I certify that:

1. The Bidder considers itself and its proposed resources able to meet all the mandatory requirements described in the bid solicitation;
2. This bid is valid for the period requested in the bid solicitation;
3. All the information provided in the bid is complete, true and accurate; and
4. If the Bidder is awarded a contract, it will accept all the terms and conditions set out in the resulting contract clauses included in the bid solicitation.

Signature of Authorized Representative of Bidder

ATTACHMENT 2

BID EVALUATION CRITERIA

The Bidder must propose 6 resources and include 6 up to date résumés, in accordance with the following table. The same individual must not be proposed for more than one Resource Category.

Category, Level	# of Resources to be Proposed	# of Résumés to be Provided
B6. Business System Analyst, Level 3	1	1
I5. IM Architect, Level 3	1	1
B2. Business Architect, Level 3	2	2
B3. Business Consultant, Level 3	1	1
G5. GIS Data Architect, Level 3	1	1

Bid Evaluation Summary Table			
No.	Point-Rated Criteria	Maximum Points	Points Achieved
B6	Business System Analyst, Level 3	125	
I5	IM Architect, Level 3	71	
B2	Business Architect, Level 3 (Resource 1)	78	
B2	Business Architect, Level 3 (Resource 2)	78	
B3	Business Consultant, Level 3	90	
G5	GIS Data Architect, Level 3	120	
Maximum Technical Points		484	

1. a) MANDATORY REQUIREMENTS - B.6 BUSINESS SYSTEM ANALYST - Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	<p>The Bidder must demonstrate that the proposed resource has a minimum of 120 months of combined experience, within the last 180 months preceding the posting date of this bid solicitation, performing one or more of the following tasks as a Business System Analyst:</p> <ul style="list-style-type: none"> Develop and document a detailed statement of requirements for the proposed alternative recommended in the preliminary analysis report; Perform business analyses of functional requirements to identify information, procedures, and decision flows; Evaluate existing procedures and methods, identify and document items such as database content, structure, application subsystems, and develop data dictionary; Define and document interfaces of manual to automated operations within application subsystems, to external systems, and between new and existing systems; 			

	<ul style="list-style-type: none"> Identify candidate business processes for re-design, prototype potential solutions, provide trade-off information and suggest a recommended course of action. Identify the modifications to the automated processes; and, Support and use the selected departmental methodologies. 			
MT2	The Bidder must demonstrate that the proposed resource has a minimum of 60 months of experience, within the last 120 months preceding the posting date of this bid solicitation, developing artifacts which would include topic maps, content flow diagrams, content models, and navigation models.			
MT3	The Bidder must demonstrate that the proposed resource has a minimum of 12 months of experience, within the last 60 months preceding the posting date of this bid solicitation, providing statistical analysis of data using SPSS.			
MT4	The Bidder must demonstrate that the proposed resource has a minimum of 12 months of experience, within the last 60 months preceding the posting date of this bid solicitation, providing design and implementation of statistical predictive models using SPSS.			
MT5	The Bidder must demonstrate that the proposed resource has a minimum of 12 months of experience, within the last 60 months preceding the posting date of this bid solicitation, designing and implementing statistical algorithms including decision trees, ANOVA, and multivariate analysis using SPSS.			

b) POINT RATED REQUIREMENTS - B.6 BUSINESS SYSTEM ANALYST - Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	13 to 24 months = 5 points 25 to 36 months = 10 points 37 months or more = 15 points	15	
RT2	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT4.	13 to 24 months = 5 points 25 to 36 months = 10 points 37 months or more = 15 points	15	
RT3	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT5.	13 to 24 months = 5 points 25 to 36 months = 10 points 37 to 48 months = 15 points 49 months or greater = 20 points	20	

RT4	The Bidder should demonstrate that the proposed resource has experience conducting Pattern Recognition and Knowledge Discovery using SPSS.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT5	The Bidder should demonstrate that the proposed resource has experience designing predictive models for forecasting, linear and non-linear regression, classification, association, and clustering.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT6	The Bidder should demonstrate that the proposed resource has experience with SPSS scripting to automate analytical jobs.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT7	The Bidder should demonstrate that the proposed resource has experience with the design and development of forecasting models in SPSS.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT8	The Bidder should demonstrate that the proposed resource has experience designing and developing optimization algorithms.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
Total:			125	
Required Pass Mark:			75	
Points Achieved B.6 BUSINESS SYSTEM ANALYST – Level 3 (A)				

2. a) MANDATORY REQUIREMENTS - I.5 IM ARCHITECT - Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
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MT1	<p>The Bidder must demonstrate that the proposed resource has a minimum of 120 months of combined experience, within the 180 months preceding the posting date of this bid solicitation, performing one or more of the following tasks as a IM Architect:</p> <ul style="list-style-type: none"> Analyze existing capabilities and requirements, develop redesigned frameworks and recommend areas for improved capability and integration. Develop and document detailed statements of requirements. Evaluate existing procedures and methods, identify and document database content, structure, and application subsystems, and develop data dictionary. Define and document interfaces of manual to automated operations within application subsystems, to external systems, and between new and existing systems. Prototype potential solutions, provide tradeoff information and suggest recommended courses of action. Perform information modelling in support of BPR implementation. Perform cost/benefit analysis of implementing new processes and solutions. Provide advice in developing and integrating process and information models between business processes to eliminate information and process redundancies. Provide advice in defining new requirements and opportunities for applying efficient and effective solutions; identify and provide preliminary costs of potential options. 			
MT2	<p>The Bidder must demonstrate that the proposed resource has experience working on at least One (1) IM/IT project involving the movement of goods across international borders.</p> <ul style="list-style-type: none"> The cited project must have an iterative multi-phase rollout; The cited project must have had a 24/7 operational mandate The Proposed Resource must have worked on the cited project for a minimum duration of 6 months; and The cited project must have had a dollar value exceeding \$100M CAD. 			
MT3	<p>The Bidder must demonstrate that the proposed resource has a minimum of 36 months of experience researching, designing and implementing analytical formulas to conduct quantitative risk assessment of trade goods.</p>			
MT4	<p>The Bidder must demonstrate that the proposed resource has a minimum of 24 months of experience using IBM SPSS Modeller to support the development of predictive analytics.</p>			
MT5	<p>The Bidder must demonstrate that the proposed resource has a minimum of 60 months of experience training and/or mentoring and providing strategic advice to clients in the use and application of predictive analysis techniques.</p>			

b) POINTS RATED REQUIREMENTS - I.5 IM ARCHITECT - Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT1.	121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12 points 193 to 204 months = 14 points 205 months or greater = 16 points	16	
RT2	The Bidder should demonstrate that the proposed resource has experience applying predictive analytics to the development of IM/IT systems.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT3	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	37 to 48 months = 6 points 49 to 60 months = 8 points 61 months or greater = 10 points	10	
RT4	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT4.	25 to 36 months = 5 points 37 to 48 months = 10 points 49 to 60 months = 15 points 61 months or greater = 20 points	20	
RT5	The Bidder should demonstrate that the proposed resource has experience working on projects that incorporates the use of World Customs Organization (WCO) standards.	0 projects = 0 points 1 project = 2 points 2 projects = 4 points 3 projects = 6 points 4 projects = 8 points 5 projects or greater = 10 points	10	
Total:			71	
Required Pass Mark:			43	
Points Achieved I.5 IM ARCHITECT – Level 3 (B)				

3. a) MANDATORY REQUIREMENTS - B2 BUSINESS ARCHITECT– Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	The bidder must demonstrate that the proposed resource has a minimum of 120 months of experience developing functional and business architectures in support of IM/IT business transformation projects valued at \$10M CAD or more.			
MT2	<p>The bidder must demonstrate that the proposed resource has experience performing the following tasks on three separate and distinct IM/IT projects:</p> <ul style="list-style-type: none">• Use case development;• Facilitating stakeholders (internal and/or external) workshops;• One-on-one interviews and/or consultations; and,• Teleconferences and Joint Application Development (JAD) Sessions. <p>In order for a project to qualify, the resource must have performed all tasks listed above on each project referenced. Additionally, each project referenced must be 6 months or greater in duration.</p>			
MT3	The bidder must demonstrate that the proposed resource has a minimum of 120 months experience assessing business needs and translating requirements into system functional specifications.			
MT4	The bidder must demonstrate that the proposed resource has a minimum of 60 months of experience developing and coordinating policies, processes, and systems related to the assessment of risk and operational surveillance.			
MT5	The bidder must demonstrate that the proposed resource has a minimum of 60 months of experience developing business use cases using the Rational Unified Process (RUP) methodology for business modeling and business requirements definition. Rational Unified Process is an iterative software development process framework.			

b) POINT RATED REQUIREMENTS - B2 BUSINESS ARCHITECT – Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
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RT1	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT1.	121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12 points 193 to 204 months = 14 points 205 months or greater = 16 points	16	
RT2	The Bidder should demonstrate that the proposed resource has experience over and above the minimum of 3 projects required in MT2.	4 Projects = 4 points 5 Projects = 8 points 6 Projects = 12 points 7 Projects = 16 points	16	
RT3	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12 points 193 to 204 months = 14 points 205 months or greater = 16 points	16	
RT4	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT4.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 months or more = 10 points	10	
RT5	The bidder should demonstrate that the proposed resource has experience on IM/IT system projects working at an enterprise strategic level.	36 months or less = 0 points 37 to 48 months = 2 points 49 to 60 months = 4 points 61 to 72 months = 6 points 61 to 84 months = 8 points 85 months or more = 10 points	10	
RT6	The bidder should demonstrate that the proposed resource has experience scoping new project and solutions to change requests related to key lines of business.	36 months or less = 0 points 37 to 48 months = 2 points 49 to 60 months = 4 points 61 to 72 months = 6 points 61 to 84 months = 8 points	10	

	85 months or more = 10 points		
Total:		78	
Required Pass Mark:		47	
Points Achieved B2 BUSINESS ARCHITECT – Level 3 (C)			

4. a) MANDATORY REQUIREMENTS - B.3 BUSINESS CONSULTANT - Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	<p>The bidder must demonstrate that the proposed resource has a minimum of 120 months of experience, within the last 240 months preceding the posting date of this bid solicitation, performing one or more of the following tasks as a Business Consultant:</p> <ul style="list-style-type: none">Analyze, evaluate, develop business processes (financial, operational, systems, etc.);Identify organizational and/or project business opportunities for improvement and streamlining of business processes;Identify and evaluate critical success parameters, factors and performance measurements; and,Assist other stakeholders in development and implementation of business improvement processes and programs.			
MT2	<p>The bidder must demonstrate that the proposed resource has a minimum of 84 months of experience, within the last 180 months preceding the posting date of this bid solicitation, in the design and implementation of Business Intelligence applications that incorporate the use of data analytics software.</p>			
MT3	<p>The bidder must demonstrate that the proposed resource has a minimum of 60 months of demonstrated experience, within the last 120 months preceding the posting date of this bid solicitation, in the design and development of business processes for the implementation of a reporting system.</p>			
MT4	<p>The bidder must demonstrate that the proposed resource has a minimum of 60 months of demonstrated experience, within the last 120 months preceding the posting date of this bid solicitation, in the identification of data reporting requirements and the design of reporting capabilities.</p>			

MT5	The bidder must demonstrate that the proposed resource has a minimum of 60 months of demonstrated experience, within the last 120 months preceding the posting date of this bid solicitation, in the development of reporting prototypes.			

b) POINT RATED REQUIREMENTS - B.3 Business Consultant - Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT2.	85 to 119 months = 10 points 120 months or greater = 20 points	20	
RT2	The Bidder should demonstrate that the proposed resource has experience in the development of data processes and algorithms.	0 to 11 months = 0 points 12 months to 23 months = 5 points 24 months to 35 months = 10 points 36 to 59 months = 15 points 60 months or greater = 20 points	20	
RT3	The Bidder should demonstrate that the proposed resource has experience in the development of data processes to simplify and improve data flows.	0 to 11 months = 0 points 12 months to 23 months = 5 points 24 months to 35 months = 10 points 36 to 59 months = 15 points 60 months or greater = 20 points	20	
RT4	The Bidder should demonstrate that the proposed resource has experience in the design and development of data structures and data models.	0 to 23 months = 0 points 24 to 35 months = 5 points 36 to 59 months = 10 points 60 months or greater = 15 points	15	
RT5	The Bidder should demonstrate that the proposed resource has demonstrated experience, within the last 120 months preceding the posting date of this bid solicitation, performing the following duties to support the implementation of Business Intelligence Solutions within the Government of Canada: <ul style="list-style-type: none"> data analysis; 	0 to 23 months = 0 points 24 to 35 months = 5 points 36 to 59 months = 10 points 60 months or greater = 15 points	15	

	<ul style="list-style-type: none">documenting data requirements; and,defining transformation rules.			
Total:			90	
Required Pass Mark:			54	
Points Achieved B.3 Business Consultant – Level 3 (D):				

5. a) **MANDATORY REQUIREMENTS – G.5 GIS DATA ARCHITECT – Level 3**

#	Mandatory Technical Criteria	MET	NOT MET	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	<p>The bidder must demonstrate that the proposed resource has a minimum of 120 months of experience, within the last 240 months preceding the posting date of this bid solicitation, performing one or more of the following tasks as a GIS Data Architect:</p> <ul style="list-style-type: none">Designing and developing the data architecture for the project, in the context of the overall system architecture;Setting Data Policy and the technical solution for the management, storage, access, navigation, movement, and transformation of data;Specifying recommended DBMS and ETL tools and technologies for structured and unstructured content.Designing the Metadata Repository;Creating a data model for the project that is independent of the technology solution;Examining and enforcing opportunities to provide data reuse, balancing the issues of centralization and replication;Ensuring the preservation of strategic data assets as applications and technologies evolve; and,Monitoring and supporting the development of the system's data to ensure it is compliant with the data architecture, and refine the data architecture as required.			
MT2	The bidder must demonstrate that the proposed resource has a minimum of 60 months experience providing services on geo-spatial related projects using GIS Product Suites.			
MT3	The bidder must demonstrate that the proposed resource has a minimum of 60 months experience designing and developing a			

	<p>project's data architecture in the context of the overall system architecture.</p> <p>To qualify, each of the referenced project must:</p> <ul style="list-style-type: none">• have had a dollar value exceeding \$10M CAD;• have had a 24/7 operational mandate (24/7 is defined as an operation that functions 24 hours a day, 7 days a week); and,• have had the proposed resource work on the projects for a minimum duration of 6 months.			
MT4	<p>The bidder must demonstrate that the proposed resource has a minimum of 60 months experience working on large-scale data management and data modeling concepts, with both relational and dimensional data models.</p> <p>Any projects used to respond to this criterion must meet the requirements below:</p> <ul style="list-style-type: none">• Cited projects must have had a dollar value exceeding \$10M CAD;• Cited projects must have had a 24/7 operational mandate (24/7 is defined as an operation that functions 24 hours a day, 7 days a week); and,• Cited projects must have had the proposed resource work on the projects for a minimum duration of 6 months.			
MT5	<p>The bidder must demonstrate that the proposed resource has a minimum of 60 months of experience analyzing existing capabilities and requirements, developing redesigned frameworks and recommending areas for improved capability and integration.</p>			
MT6	<p>The bidder must demonstrate that the proposed resource has a minimum of 60 months of experience assessing existing procedures, methods, database content, structure, and application subsystems.</p>			

b) POINT RATED REQUIREMENTS – G.5 GIS DATA ARCHITECT – Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Bidder's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	<p>The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT1.</p>	<p>121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12</p>	16	

		points 193 to 204 months = 14 points 205 or more months = 16 points		
RT2	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points 133 to 144 months = 14 points 144 months or greater = 16 points	16	
RT3	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT4.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points 133 to 144 months = 14 points 144 months or greater = 16 points	16	
RT4	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT5.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points 133 to 144 months = 14 points 144 months or greater = 16 points	16	
RT5	The Bidder should demonstrate that the proposed resource has experience over and above the minimum requirements in MT6.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points	16	

		133 to 144 months = 14 points 144 months or greater = 16 points		
RT6	The Bidder should demonstrate that the proposed resource has experience with the development of business driven data governance methodologies for a Business Intelligence project.	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points 49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point 121 months or greater = 10 points	10	
RT7	The Bidder should demonstrate that the proposed resource has experience with the development of data governance, stewardship frameworks, and best practices using DAMA International and/or COBIT models.	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points 49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point 121 months or greater = 10 points	10	
RT8	The Bidder should demonstrate that the proposed resource has experience creating, updating, revising, and documenting GIS and/or earth observation data sets.	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points 49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point 121 months or greater = 10 points	10	
RT9	The Bidder should demonstrate that the proposed resource has experience developing project material documentation and presenting to both business and IT (technical) communities.	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points 49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point	10	

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		121 months or greater = 10 points		
Max. Available Points:			120	
Required Pass Mark			72	
Points Achieved G.5 GIS DATA ARCHITECT – Level 3 (E):				

ATTACHMENT 3 PRICING SCHEDULE

Initial Contract Period:

Initial Contract Period		
Date of Contract award to _____		
Resource Category	Level of Expertise	Firm Per Diem Rate
B6. Business System Analyst	Level 3	
I5.IM Architect	Level 3	
B2. Business Architect	Level 3	
B3. Business Consultant	Level 3	
G5. GIS Data Architect	Level 3	

Option Periods:

Option Period 1		
_____ to _____		
Resource Category	Level of Expertise	Firm Per Diem Rate
B6. Business System Analyst	Level 3	
I5.IM Architect	Level 3	
B2. Business Architect	Level 3	
B3. Business Consultant	Level 3	
G5. GIS Data Architect	Level 3	

Option Period 2		
_____ to _____		
Resource Category	Level of Expertise	Firm Per Diem Rate
B6. Business System Analyst	Level 3	
I5.IM Architect	Level 3	
B2. Business Architect	Level 3	
B3. Business Consultant	Level 3	
G5. GIS Data Architect	Level 3	

APPENDIX A TO ANNEX A

TASKING ASSESSMENT PROCEDURE

1. Where a requirement for a specific task is identified, a draft Task Authorization Form (TA Form) as attached at Appendix B to Annex A will be provided to the Contractor. Once a draft TA Form is received, the Contractor must submit to the Project Authority a quotation of rates to supply the requested Resource Categories based on the information identified in the TA Form. The quotation must be signed and submitted to Canada within the time for response identified in the TA Form. The Contractor will be given a minimum of 48 hours turnaround time to submit a quotation.
2. For each proposed resource the Contractor must supply a résumé, the requested security clearance information and must complete the Response Tables at Appendix C of Annex A applicable to the Resource Categories identified in the draft TA. The same individual must not be proposed for more than one Resource Category. The résumés must demonstrate that each proposed individual meets the qualification requirements described (including any educational requirements, work experience requirements, and professional designation or membership requirements). With respect to the proposed resources:
 - (i) Proposed resources may be employees of the Contractor or employees of a subcontractor, or these individuals may be independent contractors to whom the Contractor would subcontract a portion of the Work. (Refer to Appendix D to Annex A, Certifications).
 - (ii) For educational requirements for a particular degree, designation or certificate, Canada will only consider educational programmes that were successfully completed by the resource before the date the draft TA was first issued to the Contractor.
 - (iii) For requirements relating to professional designation or membership, the resource must have the required designation or membership by the time of draft TA issuance and must continue, where applicable, to be a member in good standing of the profession or membership throughout the assessment period and Contract Period. Where the designation or membership must be demonstrated through a certification, diploma or degree, such document must be current, valid and issued by the entity specified in this Contract or if the entity is not specified, the issuer must have been an accredited or otherwise recognized body, institution or entity at the time the document was issued.
 - (iv) For work experience, Canada will not consider experience gained as part of an educational programme, except for experience gained through a formal co-operative programme at a post-secondary institution.
 - (v) For any requirements that specify a particular time period (e.g., 2 years) of work experience, Canada will disregard any information about experience if the résumé does not include the relevant dates (month and year) for the experience claimed (i.e., the start date and end date). Canada will evaluate only the duration that the resource actually worked on a project or projects (from his or her start date to end date), instead of the overall start and end date of a project or a combination of projects in which a resource has participated.
 - (vi) A résumé must not simply indicate the title of the individual's position, but must demonstrate that the resource has the required work experience by explaining the responsibilities and work performed by the individual while in that position. Only listing experience without providing any supporting data to describe responsibilities, duties and relevance to the requirement, or reusing the same wording as the TA Form, will not be considered "demonstrated" for the purposes of the assessment. The Contractor should provide complete details as to where, when, month and year, and how, through which activities/responsibilities, the stated qualifications / experience were obtained. In

situations in which a proposed resource worked at the same time on more than one project, the duration of any overlapping time period will be counted only once toward any requirements that relate to the individual's length of experience.

3. The qualifications and experience of the proposed resources will be assessed against the requirements set out in Appendix C to Annex A to determine each proposed resource's compliance with the mandatory and rated criteria. Canada may request proof of successful completion of formal training, as well as reference information. Canada may conduct reference checks to verify the accuracy of the information provided. If reference checks are done, they will be conducted in writing by e-mail (unless the contact at the reference is only available by telephone). Canada will not assess any points or consider a mandatory criterion met unless the response is received within 5 working days. On the third working day after sending out the e-mails, if Canada has not received a response, Canada will notify the Contractor by e-mail, to allow the Contractor to contact its reference directly to ensure that it responds to Canada within 5 working days. Wherever information provided by a reference differs from the information supplied by the Contractor, the information supplied by the reference will be the information assessed. Points will not be allocated or a mandatory criteria considered as met if the reference customer is not a customer of the Contractor itself (for example, the customer cannot be the customer of an affiliate of the Contractor). Nor will points be allocated or a mandatory criteria considered as met if the customer is itself an affiliate or other entity that does not deal at arm's length with the Contractor. Crown references will be accepted.
4. During the assessment of the resources proposed, should the references for two or more resources required under that TA either be unavailable or fail to substantiate the required qualifications of the proposed resources to perform the required services, the Contracting Authority may find the quotation to be non-responsive.
5. Only quotations that meet all of the mandatory criteria will be considered for assessment of the point rated criteria. Each resource proposed must attain the required minimum score for the point rated criteria for the applicable Resource Category. If the minimum score for any proposed resource is less than what is required, the Contractor's quotation will be found to be non-responsive.
6. Once the quotation has been accepted by the Project Authority, the TA Form will be signed by Canada and provided to the Contractor for signature. The TA Form must be appropriately signed by Canada prior to commencement of any work. The Contractor must not commence work until a validly issued TA Form (the Task Authorization) has been received, and any work performed in its absence is done at the Contractor's own risk.

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Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur
629el

Client Ref. No. - N° de réf. du client
1000331663

File No. - N° du dossier

CCC No./N° CCC - FMS No./N° VME
629el47419-171663

APPENDIX B TO ANNEX A
TASK AUTHORIZATION FORM

Attached hereto

APPENDIX C TO ANNEX A

RESOURCES ASSESSMENT CRITERIA AND RESPONSE TABLE

To facilitate resource assessment, Contractors must prepare and submit a response to a draft Task Authorization using the tables provided in this Annex. When completing the resource grids, the specific information which demonstrates the requested criteria and reference to the page number of the résumé should be incorporated so that Canada can verify this information. The tables should not contain all the project information from the resume. Only the specific answer should be provided.

1. a) MANDATORY REQUIREMENTS - B.6 BUSINESS SYSTEM ANALYST - Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	<p>The Contractor must demonstrate that the proposed resource has a minimum of 120 months of combined experience, within the last 180 months preceding the Task Authorization issuance date, performing one or more of the following tasks as a Business System Analyst:</p> <ul style="list-style-type: none">• Develop and document a detailed statement of requirements for the proposed alternative recommended in the preliminary analysis report;• Perform business analyses of functional requirements to identify information, procedures, and decision flows;• Evaluate existing procedures and methods, identify and document items such as database content, structure, application subsystems, and develop data dictionary;• Define and document interfaces of manual to automated operations within application subsystems, to external systems, and between new and existing systems;• Identify candidate business processes for re-design, prototype potential solutions, provide trade-off information and suggest a recommended course of action. Identify the modifications to the automated processes; and,• Support and use the selected departmental methodologies.			
MT2	<p>The Contractor must demonstrate that the proposed resource has a minimum of 60 months of experience, within the last 120 months preceding the Task Authorization issuance date, developing artifacts which would include topic maps, content flow diagrams, content models, and navigation models.</p>			
MT3	<p>The Contractor must demonstrate that the proposed resource has a minimum of 12 months of experience, within the last 60 months preceding the Task Authorization issuance date, providing statistical analysis of data using SPSS.</p>			
MT4	<p>The Contractor must demonstrate that the proposed resource has a minimum of 12 months of experience, within the last 60 months preceding the Task Authorization issuance date, providing design and implementation of statistical predictive models using SPSS.</p>			

MT5	The Contractor must demonstrate that the proposed resource has a minimum of 12 months of experience, within the last 60 months preceding the Task Authorization issuance date, designing and implementing statistical algorithms including decision trees, ANOVA, and multivariate analysis using SPSS.			
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b) POINT RATED REQUIREMENTS - B.6 BUSINESS SYSTEM ANALYST - Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	13 to 24 months = 5 points 25 to 36 months = 10 points 37 months or more = 15 points	15	
RT2	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT4.	13 to 24 months = 5 points 25 to 36 months = 10 points 37 months or more = 15 points	15	
RT3	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT5.	13 to 24 months = 5 points 25 to 36 months = 10 points 37 to 48 months = 15 points 49 months or greater = 20 points	20	
RT4	The Contractor should demonstrate that the proposed resource has experience conducting Pattern Recognition and Knowledge Discovery using SPSS.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	

RT5	The Contractor should demonstrate that the proposed resource has experience designing predictive models for forecasting, linear and non-linear regression, classification, association, and clustering.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT6	The Contractor should demonstrate that the proposed resource has experience with SPSS scripting to automate analytical jobs.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT7	The Contractor should demonstrate that the proposed resource has experience with the design and development of forecasting models in SPSS.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT8	The Contractor should demonstrate that the proposed resource has experience designing and developing optimization algorithms.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
Total:			125	
Required Pass Mark:			75	
Points Achieved B.6 BUSINESS SYSTEM ANALYST – Level 3 (A)				

2. a) MANDATORY REQUIREMENTS - I.5 IM ARCHITECT - Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	<p>The Contractor must demonstrate that the proposed resource has a minimum of 120 months of combined experience, within the 180 months preceding the Task Authorization issuance date, performing one or more of the following tasks as a IM Architect:</p> <ul style="list-style-type: none">Analyze existing capabilities and requirements, develop redesigned frameworks and recommend areas for improved capability and integration. Develop and document detailed statements of requirements.Evaluate existing procedures and methods, identify and document database content, structure, and application subsystems, and develop data dictionary.Define and document interfaces of manual to automated operations within application subsystems, to external systems, and between new and existing systems.Prototype potential solutions, provide tradeoff information and suggest recommended courses of action.Perform information modelling in support of BPR implementation.Perform cost/benefit analysis of implementing new processes and solutions.Provide advice in developing and integrating process and information models between business processes to eliminate information and process redundancies.Provide advice in defining new requirements and opportunities for applying efficient and effective solutions; identify and provide preliminary costs of potential options.			
MT2	<p>The Contractor must demonstrate that the proposed resource has experience working on at least One (1) IM/IT project involving the movement of goods across international borders.</p> <ul style="list-style-type: none">The cited project must have an iterative multi-phase rollout;The cited project must have had a 24/7 operational mandateThe Proposed Resource must have worked on the cited project for a minimum duration of 6 months; andThe cited project must have had a dollar value exceeding \$100M CAD.			
MT3	<p>The Contractor must demonstrate that the proposed resource has a minimum of 36 months of experience researching, designing and implementing analytical formulas to conduct quantitative risk assessment of trade goods.</p>			

MT4	The Contractor must demonstrate that the proposed resource has a minimum of 24 months of experience using IBM SPSS Modeller to support the development of predictive analytics.			
MT5	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of experience training and/or mentoring and providing strategic advice to clients in the use and application of predictive analysis techniques.			

b) POINTS RATED REQUIREMENTS - I.5 IM ARCHITECT - Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT1.	121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12 points 193 to 204 months = 14 points 205 months or greater = 16 points	16	
RT2	The Contractor should demonstrate that the proposed resource has experience applying predictive analytics to the development of IM/IT systems.	12 months or less = 0 points 13 to 36 months = 5 points 37 to 60 months = 10 points 61 months or greater = 15 points	15	
RT3	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	37 to 48 months = 6 points 49 to 60 months = 8 points 61 months or greater = 10 points	10	
RT4	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT4.	25 to 36 months = 5 points 37 to 48 months = 10 points 49 to 60 months = 15 points 61 months or greater = 20 points	20	

RT5	The Contractor should demonstrate that the proposed resource has experience working on projects that incorporates the use of World Customs Organization (WCO) standards.	0 projects = 0 points 1 project = 2 points 2 projects = 4 points 3 projects = 6 points 4 projects = 8 points 5 projects or greater = 10 points	10	
Total:			71	
Required Pass Mark:			43	
Points Achieved I.5 IM ARCHITECT – Level 3 (B)				

3. a) MANDATORY REQUIREMENTS - B2 BUSINESS ARCHITECT– Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	The Contractor must demonstrate that the proposed resource has a minimum of 120 months of experience developing functional and business architectures in support of IM/IT business transformation projects valued at \$10M CAD or more.			
MT2	<p>The Contractor must demonstrate that the proposed resource has experience performing the following tasks on three separate and distinct IM/IT projects:</p> <ul style="list-style-type: none"> • Use case development; • Facilitating stakeholders (internal and/or external) workshops; • One-on-one interviews and/or consultations; and, • Teleconferences and Joint Application Development (JAD) Sessions. <p>In order for a project to qualify, the resource must have performed all tasks listed above on each project referenced. Additionally, each project referenced must be 6 months or greater in duration.</p>			
MT3	The Contractor must demonstrate that the proposed resource has a minimum of 120 months experience assessing business needs and translating requirements into system functional specifications.			
MT4	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of experience developing and coordinating policies, processes, and systems related to the assessment of risk and operational surveillance.			

MT5	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of experience developing business use cases using the Rational Unified Process (RUP) methodology for business modeling and business requirements definition. Rational Unified Process is an iterative software development process framework.			
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b) POINT RATED REQUIREMENTS - B2 BUSINESS ARCHITECT – Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT1.	121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12 points 193 to 204 months = 14 points 205 months or greater = 16 points	16	
RT2	The Contractor should demonstrate that the proposed resource has experience over and above the minimum of 3 projects required in MT2.	4 Projects = 4 points 5 Projects = 8 points 6 Projects = 12 points 7 Projects = 16 points	16	
RT3	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12 points 193 to 204 months = 14 points 205 months or greater = 16 points	16	
RT4	The Contractor should demonstrate that the proposed resource has experience over and	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points	10	

	above the minimum requirements in MT4.	109 months or more = 10 points		
RT5	The Contractor should demonstrate that the proposed resource has experience on IM/IT system projects working at an enterprise strategic level.	36 months or less = 0 points 37 to 48 months = 2 points 49 to 60 months = 4 points 61 to 72 months = 6 points 61 to 84 months = 8 points 85 months or more = 10 points	10	
RT6	The Contractor should demonstrate that the proposed resource has experience scoping new project and solutions to change requests related to key lines of business.	36 months or less = 0 points 37 to 48 months = 2 points 49 to 60 months = 4 points 61 to 72 months = 6 points 61 to 84 months = 8 points 85 months or more = 10 points	10	
Total:			78	
Required Pass Mark:			47	
Points Achieved B2 BUSINESS ARCHITECT – Level 3 (C)				

4. a) MANDATORY REQUIREMENTS - B.3 BUSINESS CONSULTANT - Level 3

#	Mandatory Technical Criteria	MET	NOT MET	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	The Contractor must demonstrate that the proposed resource has a minimum of 120 months of experience, within the last 240 months preceding the Task Authorization issuance date, performing one or more of the following tasks as a Business Consultant: <ul style="list-style-type: none"> Analyze, evaluate, develop business processes (financial, operational, systems, etc.); Identify organizational and/or project business opportunities for improvement and streamlining of business processes; Identify and evaluate critical success parameters, factors and performance measurements; and, Assist other stakeholders in development and implementation of business improvement processes and programs. 			
MT2	The Contractor must demonstrate that the proposed resource has a minimum of 84 months of experience, within the last 180 months preceding the Task Authorization issuance date, in the design and implementation of Business Intelligence applications that incorporate the use of data analytics software.			
MT3	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of demonstrated experience, within the last 120 months preceding the Task Authorization issuance date, in the			

	design and development of business processes for the implementation of a reporting system.			
MT4	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of demonstrated experience, within the last 120 months preceding the Task Authorization issuance date, in the identification of data reporting requirements and the design of reporting capabilities.			
MT5	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of demonstrated experience, within the last 120 months preceding the Task Authorization issuance date, in the development of reporting prototypes.			

b) POINT RATED REQUIREMENTS - B.3 Business Consultant - Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT2.	85 to 119 months = 10 points 120 months or greater = 20 points	20	
RT2	The Contractor should demonstrate that the proposed resource has experience in the development of data processes and algorithms.	0 to 11 months = 0 points 12 months to 23 months = 5 points 24 months to 35 months = 10 points 36 to 59 months = 15 points 60 months or greater = 20 points	20	
RT3	The Contractor should demonstrate that the proposed resource has experience in the development of data processes to simplify and improve data flows.	0 to 11 months = 0 points 12 months to 23 months = 5 points 24 months to 35 months = 10 points 36 to 59 months = 15 points 60 months or greater = 20 points	20	
RT4	The Contractor should demonstrate that the proposed resource has experience in the design and development of data structures and data models.	0 to 23 months = 0 points 24 to 35 months = 5 points 36 to 59 months = 10 points 60 months or greater = 15 points	15	
RT5	The Contractor should demonstrate that the proposed resource has demonstrated experience, within the last 120 months preceding the Task Authorization issuance date, performing the following duties to support the implementation of	0 to 23 months = 0 points 24 to 35 months = 5 points 36 to 59 months = 10 points 60 months or greater = 15 points	15	

	Business Intelligence Solutions within the Government of Canada: <ul style="list-style-type: none"> • data analysis; • documenting data requirements; and, • defining transformation rules. 			
Total:		90		
Required Pass Mark:		54		
Points Achieved B.3 Business Consultant – Level 3 (D):				

5. a) **MANDATORY REQUIREMENTS – G.5 GIS DATA ARCHITECT – Level 3**

#	Mandatory Technical Criteria	MET	NOT MET	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
MT1	<p>The Contractor must demonstrate that the proposed resource has a minimum of 120 months of experience, within the last 240 months preceding the Task Authorization issuance date, performing one or more of the following tasks as a GIS Data Architect:</p> <ul style="list-style-type: none"> • Designing and developing the data architecture for the project, in the context of the overall system architecture; • Setting Data Policy and the technical solution for the management, storage, access, navigation, movement, and transformation of data; • Specifying recommended DBMS and ETL tools and technologies for structured and unstructured content. • Designing the Metadata Repository; • Creating a data model for the project that is independent of the technology solution; • Examining and enforcing opportunities to provide data reuse, balancing the issues of centralization and replication; • Ensuring the preservation of strategic data assets as applications and technologies evolve; and, • Monitoring and supporting the development of the system's data to ensure it is compliant with the data architecture, and refine the data architecture as required. 			
MT2	The Contractor must demonstrate that the proposed resource has a minimum of 60 months experience providing services on geo-spatial related projects using GIS Product Suites.			
MT3	<p>The Contractor must demonstrate that the proposed resource has a minimum of 60 months experience designing and developing a project's data architecture in the context of the overall system architecture.</p> <p>To qualify, each of the referenced project must:</p>			

	<ul style="list-style-type: none"> have had a dollar value exceeding \$10M CAD; have had a 24/7 operational mandate (24/7 is defined as an operation that functions 24 hours a day, 7 days a week); and, have had the proposed resource work on the projects for a minimum duration of 6 months. 			
MT4	<p>The Contractor must demonstrate that the proposed resource has a minimum of 60 months experience working on large-scale data management and data modeling concepts, with both relational and dimensional data models.</p> <p>Any projects used to respond to this criterion must meet the requirements below:</p> <ul style="list-style-type: none"> Cited projects must have had a dollar value exceeding \$10M CAD; Cited projects must have had a 24/7 operational mandate (24/7 is defined as an operation that functions 24 hours a day, 7 days a week); and, Cited projects must have had the proposed resource work on the projects for a minimum duration of 6 months. 			
MT5	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of experience analyzing existing capabilities and requirements, developing redesigned frameworks and recommending areas for improved capability and integration.			
MT6	The Contractor must demonstrate that the proposed resource has a minimum of 60 months of experience assessing existing procedures, methods, database content, structure, and application subsystems.			

b) POINT RATED REQUIREMENTS – G.5 GIS DATA ARCHITECT – Level 3

#	Point Rated Technical Criteria	Scoring Methodology	Maximum points	Contractor's Response Demonstrated Experience and Cross Reference to proposal (Page #)
RT1	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT1.	121 to 132 months = 2 points 133 to 144 months = 4 points 145 to 156 months = 6 points 157 to 168 months = 8 points 169 to 180 months = 10 points 181 to 192 months = 12 points 193 to 204 months = 14 points 205 or more months = 16 points	16	

RT2	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT3.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points 133 to 144 months = 14 points 144 months or greater = 16 points	16	
RT3	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT4.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points 133 to 144 months = 14 points 144 months or greater = 16 points	16	
RT4	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT5.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points 133 to 144 months = 14 points 144 months or greater = 16 points	16	
RT5	The Contractor should demonstrate that the proposed resource has experience over and above the minimum requirements in MT6.	61 to 72 months = 2 points 73 to 84 months = 4 points 85 to 96 months = 6 points 97 to 108 months = 8 points 109 to 120 months = 10 points 121 to 132 months = 12 points 133 to 144 months = 14 points 144 months or greater = 16 points	16	
RT6	The Contractor should demonstrate that the proposed resource has experience with the development of business driven	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points	10	

	data governance methodologies for a Business Intelligence project.	49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point 121 months or greater = 10 points		
RT7	The Contractor should demonstrate that the proposed resource has experience with the development of data governance, stewardship frameworks, and best practices using DAMA International and/or COBIT models.	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points 49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point 121 months or greater = 10 points	10	
RT8	The Contractor should demonstrate that the proposed resource has experience creating, updating, revising, and documenting GIS and/or earth observation data sets.	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points 49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point 121 months or greater = 10 points	10	
RT9	The Contractor should demonstrate that the proposed resource has experience developing project material documentation and presenting to both business and IT (technical) communities.	0 to 12 months = 0 points 13 to 24 months = 1 point 25 to 36 months = 2 points 37 to 48 months = 3 points 49 to 60 months = 4 points 61 to 72 months = 5 point 73 to 84 months = 6 points 85 to 96 months = 7 points 97 to 108 months = 8 points 109 to 120 months = 9 point 121 months or greater = 10 points	10	
Max. Available Points:			120	
Required Pass Mark			72	
Points Achieved G.5 GIS DATA ARCHITECT – Level 3 (E):				

APPENDIX D TO ANNEX A CERTIFICATIONS AT THE TA STAGE

The following Certifications are to be used, as applicable. If they apply, they must be signed and attached to the Contractor's quotation when it is submitted to Canada.

1. CERTIFICATION OF EDUCATION AND EXPERIENCE

The Contractor certifies that all the information provided in the résumés and supporting material proposed for completing the subject work, particularly the information pertaining to education, achievements, experience and work history, has been verified by the Contractor to be true and accurate. Furthermore, the Contractor warrants that every individual proposed by the Contractor for the requirement is capable of performing the Work described in the Task Authorization.

Print name of authorized individual & sign above

Date

2. CERTIFICATION OF AVAILABILITY OF PERSONNEL

The Contractor certifies that, should it be authorized to provide services under this Task Authorization, the persons proposed in the quotation will be available to commence performance of the work within a reasonable time from the date of issuance of the valid Task Authorization, or within the time specified in the TA Form, and will remain available to perform the work in relation to the fulfillment of the requirement.

Print name of authorized individual & sign above

Date

3. CERTIFICATION OF STATUS OF PERSONNEL

If the Contractor has proposed any individual who is not an employee of the Contractor, the Contractor certifies that it has permission from that individual to propose his/her services in relation to the Work to be performed under this TA and to submit his/her résumé to Canada. At any time during the Contract Period the Contractor must, upon request from the Contracting Authority, provide the written confirmation, signed by the individual, of the permission that was given to the Contractor of his/her availability. Failure to comply with the request may result in a default under the Contract in accordance with the General Conditions.

Print name of authorized individual & sign above

Date

Solicitation No. - N° de l'invitation
47419-171663A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur
629el

Client Ref. No. - N° de réf. du client
1000331663

File No. - N° du dossier

CCC No./N° CCC - FMS No./N° VME
629el47419-171663

4. CERTIFICATION OF LANGUAGE -

The Contractor certifies that the proposed resource(s) in response to this draft Task Authorization is/are fluent in English. The individual(s) proposed must be able to communicate orally and in writing in English without any assistance and with minimal errors.

Print name of authorized individual & sign above

Date

ATTACHMENT 5.1

FEDERAL CONTRACTORS PROGRAM FOR EMPLOYMENT EQUITY - CERTIFICATION

I, the Bidder, by submitting the present information to the Contracting Authority, certify that the information provided is true as of the date indicated below. The certifications provided to Canada are subject to verification at all times. I understand that Canada will declare a bid non-responsive, or will declare a contractor in default, if a certification is found to be untrue, whether during the bid evaluation period or during the contract period. Canada will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply with any request or requirement imposed by Canada may render the bid non-responsive or constitute a default under the Contract.

For further information on the Federal Contractors Program for Employment Equity visit [Employment and Social Development Canada \(ESDC\) - Labour's](#) website.

Date: _____ (YYYY/MM/DD) (If left blank, the date will be deemed to be the bid solicitation closing date.)

Complete both A and B.

A. Check only one of the following:

- ☐ A1. The Bidder certifies having no work force in Canada.
- ☐ A2. The Bidder certifies being a public sector employer.
- ☐ A3. The Bidder certifies being a federally regulated employer being subject to the [Employment Equity Act](#).
- ☐ A4. The Bidder certifies having a combined work force in Canada of less than 100 employees (combined work force includes: permanent full-time, permanent part-time and temporary employees [temporary employees only includes those who have worked 12 weeks or more during a calendar year and who are not full-time students]).
- A5. The Bidder has a combined workforce in Canada of 100 or more employees; and
- ☐ A5.1 The Bidder certifies already having a valid and current [Agreement to Implement Employment Equity](#) (AIEE) in place with ESDC-Labour.

OR

- ☐ A5.2 The Bidder certifies having submitted the Agreement to Implement Employment Equity (LAB1168) to ESDC-Labour. As this is a condition to contract award, proceed to completing the form Agreement to Implement Employment Equity (LAB1168), duly signing it, and transmit it to ESDC-Labour.

B. Check only one of the following:

- ☐ B1. The Bidder is not a Joint Venture.

OR

- ☐ B2. The Bidder is a Joint venture and each member of the Joint Venture must provide the Contracting Authority with a completed annex Federal Contractors Program for Employment Equity - Certification. (Refer to the Joint Venture section of the Standard Instructions).

Government
of CanadaGouvernement
du Canada

Contract Number / Numéro du contrat

1000331663

Security Classification / Classification de sécurité
UNCLASSIFIED

SECURITY REQUIREMENTS CHECK LIST (SRCL)

LISTE DE VÉRIFICATION DES EXIGENCES RELATIVES À LA SÉCURITÉ (LVERS)

PART A - CONTRACT INFORMATION / PARTIE A - INFORMATION CONTRACTUELLE

1 Originating Government Department or Organization / Ministère ou organisme gouvernemental d'origine		2 Branch or Directorate / Direction générale ou Direction	
3 a) Subcontract Number / Numéro du contrat de sous-traitance		3 b) Name and Address of Subcontractor / Nom et adresse du sous-traitant	
4 Brief Description of Work / Brève description du travail			
5 a) Will the supplier require access to Controlled Goods? Le fournisseur aura-t-il accès à des marchandises contrôlées?		<input checked="" type="checkbox"/> No / Non <input type="checkbox"/> Yes / Oui	
5 b) Will the supplier require access to unclassified military technical data subject to the provisions of the Technical Data Control Regulations? Le fournisseur aura-t-il accès à des données techniques militaires non classifiées qui sont assujetties aux dispositions du Règlement sur le contrôle des données techniques?		<input checked="" type="checkbox"/> No / Non <input type="checkbox"/> Yes / Oui	
6 Indicate the type of access required / Indiquer le type d'accès requis			
6 a) Will the supplier and its employees require access to PROTECTED and/or CLASSIFIED information or assets? Le fournisseur ainsi que les employés auront-ils accès à des renseignements ou à des biens PROTÉGÉS et/ou CLASSIFIÉS? (Specify the level of access using the chart in Question 7 c) (Préciser le niveau d'accès en utilisant le tableau qui se trouve à la question 7 c)		<input type="checkbox"/> No / Non <input checked="" type="checkbox"/> Yes / Oui	
6 b) Will the supplier and its employees (e.g. cleaners, maintenance personnel) require access to restricted access areas? No access to PROTECTED and/or CLASSIFIED information or assets is permitted. Le fournisseur et ses employés (p. ex. nettoyeurs, personnel d'entretien) auront-ils accès à des zones d'accès restreintes? L'accès à des renseignements ou à des biens PROTÉGÉS et/ou CLASSIFIÉS n'est pas autorisé.		<input checked="" type="checkbox"/> No / Non <input type="checkbox"/> Yes / Oui	
6 c) Is this a commercial courier or delivery requirement with no overnight storage? S'agit-il d'un contrat de messagerie ou de livraison commerciale sans entreposage de nuit?		<input checked="" type="checkbox"/> No / Non <input type="checkbox"/> Yes / Oui	
7 a) Indicate the type of information that the supplier will be required to access / Indiquer le type d'information auquel le fournisseur devra avoir accès			
Canada <input checked="" type="checkbox"/>		NATO / OTAN <input type="checkbox"/>	
		Foreign / Étranger <input type="checkbox"/>	
7 b) Release restrictions / Restrictions relatives à la diffusion			
No release restrictions / Aucune restriction relative à la diffusion <input checked="" type="checkbox"/>		All NATO countries / Tous les pays de l'OTAN <input type="checkbox"/>	
Not releasable / A ne pas diffuser <input type="checkbox"/>			
Restricted to / Limité à <input type="checkbox"/>		Restricted to / Limité à <input type="checkbox"/>	
Specify country(ies) / Préciser le(s) pays		Specify country(ies) / Préciser le(s) pays	
7 c) Level of information / Niveau d'information			
PROTECTED A / PROTÉGÉ A <input checked="" type="checkbox"/>	NATO UNCLASSIFIED <input type="checkbox"/>	PROTECTED A / PROTÉGÉ A <input type="checkbox"/>	
PROTECTED B / PROTÉGÉ B <input checked="" type="checkbox"/>	NATO NON CLASSIFIED <input type="checkbox"/>	PROTECTED B / PROTÉGÉ B <input type="checkbox"/>	
PROTECTED C / PROTÉGÉ C <input checked="" type="checkbox"/>	NATO RESTRICTED <input type="checkbox"/>	PROTECTED C / PROTÉGÉ C <input type="checkbox"/>	
CONFIDENTIAL / CONFIDENTIEL <input checked="" type="checkbox"/>	NATO DIFFUSION RESTREINTE <input type="checkbox"/>	CONFIDENTIAL / CONFIDENTIEL <input type="checkbox"/>	
SECRET / SECRET <input checked="" type="checkbox"/>	NATO CONFIDENTIAL <input type="checkbox"/>	SECRET / SECRET <input type="checkbox"/>	
TOP SECRET <input type="checkbox"/>	NATO CONFIDENTIEL <input type="checkbox"/>	TOP SECRET <input type="checkbox"/>	
TRES SECRET <input type="checkbox"/>	NATO SECRET <input type="checkbox"/>	TRES SECRET <input type="checkbox"/>	
TOP SECRET (SIGINT) <input type="checkbox"/>	NATO COSMIC TOP SECRET <input type="checkbox"/>	TOP SECRET (SIGINT) <input type="checkbox"/>	
TRES SECRET (SIGINT) <input type="checkbox"/>	NATO COSMIC TRES SECRET <input type="checkbox"/>	TRES SECRET (SIGINT) <input type="checkbox"/>	

**PART A (continued) / PARTIE A (suite)**

8 Will the supplier require access to PROTECTED and/or CLASSIFIED COMSEC information or assets?

Le fournisseur aura-t-il accès à des renseignements ou à des biens COMSEC désignés PROTÉGÉS et/ou CLASSIFIÉS?

☒ No ☐ Yes
Non Oui

If Yes, indicate the level of sensitivity

Dans l'affirmative, indiquer le niveau de sensibilité

9 Will the supplier require access to extremely sensitive INFOSEC information or assets?

Le fournisseur aura-t-il accès à des renseignements ou à des biens INFOSEC de nature extrêmement délicate?

☒ No ☐ Yes
Non Oui

Short Title(s) of material / Titre(s) abrégé(s) du matériel

Document Number / Numéro du document

PART B - PERSONNEL (SUPPLIER) / PARTIE B - PERSONNEL (FOURNISSEUR)

10 a) Personnel security screening level required / Niveau de contrôle de la sécurité du personnel requis

RELIABILITY STATUS
COTE DE FIABILITECONFIDENTIAL
CONFIDENTIELSECRET
SECRETTOP SECRET
TRÈS SECRETTOP SECRET - SIGINT
TRÈS SECRET - SIGINTNATO CONFIDENTIAL
NATO CONFIDENTIELNATO SECRET
NATO SECRETCOSMIC TOP SECRET
COSMIC TRÈS SECRETSITE ACCESS
ACCÈS AUX EMPLACEMENTS

Special comments

Commentaires spéciaux

NOTE: If multiple levels of screening are identified, a Security Classification Guide must be provided

REMARQUE: Si plusieurs niveaux de contrôle de sécurité sont requis, un guide de classification de la sécurité doit être fourni

10 b) May unscreened personnel be used for portions of the work?

Du personnel sans autorisation sécuritaire peut-il se voir confier des parties du travail?

☒ No ☐ Yes
Non Oui

If Yes, will unscreened personnel be escorted?

Dans l'affirmative, le personnel en question sera-t-il escorté?

☒ No ☐ Yes
Non Oui**PART C - SAFEGUARDS (SUPPLIER) / PARTIE C - MESURES DE PROTECTION (FOURNISSEUR)****INFORMATION / ASSETS / RENSEIGNEMENTS / BIENS**

11 a) Will the supplier be required to receive and store PROTECTED and/or CLASSIFIED information or assets on its site or premises?

Le fournisseur sera-t-il tenu de recevoir et d'entreposer sur place des renseignements ou des biens PROTÉGÉS et/ou CLASSIFIÉS?

☒ No ☐ Yes
Non Oui

11 b) Will the supplier be required to safeguard COMSEC information or assets?

Le fournisseur sera-t-il tenu de protéger des renseignements ou des biens COMSEC?

☒ No ☐ Yes
Non Oui**PRODUCTION**

11 c) Will the production (manufacture, and/or repair and/or modification) of PROTECTED and/or CLASSIFIED material or equipment occur at the supplier's site or premises?

Les installations du fournisseur serviront-elles à la production (fabrication et/ou réparation et/ou modification) de matériel PROTÉGÉ et/ou CLASSIFIÉ?

☒ No ☐ Yes
Non Oui**INFORMATION TECHNOLOGY (IT) MEDIA / SUPPORT RELATIF À LA TECHNOLOGIE DE L'INFORMATION (TI)**

11 d) Will the supplier be required to use its IT systems to electronically process, produce or store PROTECTED and/or CLASSIFIED information or data?

Le fournisseur sera-t-il tenu d'utiliser ses propres systèmes informatiques pour traiter, produire ou stocker électroniquement des renseignements ou des données PROTÉGÉS et/ou CLASSIFIÉS?

☒ No ☐ Yes
Non Oui

11 e) Will there be an electronic link between the supplier's IT systems and the government department or agency?

Disposera-t-on d'un lien électronique entre le système informatique du fournisseur et celui du ministère ou de l'agence gouvernementale?

☒ No ☐ Yes
Non Oui



Contract Number / Numéro du contrat

 Security Classification / Classification de sécurité
 UNCLASSIFIED
PART C - (continued) / PARTIE C - (suite)

For users completing the form **manually** use the summary chart below to indicate the category(ies) and level(s) of safeguarding required at the supplier's site(s) or premises.

Les utilisateurs qui remplissent le formulaire **manuellement** doivent utiliser le tableau récapitulatif ci-dessous pour indiquer, pour chaque catégorie, les niveaux de sauvegarde requis aux installations du fournisseur.

For users completing the form **online** (via the Internet), the summary chart is automatically populated by your responses to previous questions.

Dans le cas des utilisateurs qui remplissent le formulaire **en ligne** (par Internet), les réponses aux questions précédentes sont automatiquement saisies dans le tableau récapitulatif.

SUMMARY CHART / TABLEAU RÉCAPITULATIF

Category / Catégorie	PROTECTED / PROTÉGÉE			CLASSIFIED / CLASSIFIÉE			NATO				OTHER / AUTRE				
	A	B	C	CONFIDENTIAL	SECRET	TOP SECRET	NATO RESTRICTED	NATO CONFIDENTIAL	NATO SECRET	NATO TOP SECRET	OTHER TOP SECRET	A	S	C	CONFIDENTIAL
Information Assets / Ressources d'information															
Products / Produits															
IT Assets / Ressources informatiques															
IT Systems / Systèmes informatiques															
IT Users / Utilisateurs informatiques															

- 12 a) Is the description of the work contained within this SRCL PROTECTED and/or CLASSIFIED?
 La description du travail visé par la présente LVERS est-elle de nature PROTÉGÉE et/ou CLASSIFIÉE?

☒ No / Non ☐ Yes / Oui

If Yes, classify this form by annotating the top and bottom in the area entitled "Security Classification".

Dans l'affirmative, classifiez le présent formulaire en indiquant le niveau de sécurité dans la case intitulée « Classification de sécurité » au haut et au bas du formulaire.

- 12 b) Will the documentation attached to this SRCL be PROTECTED and/or CLASSIFIED?
 La documentation associée à la présente LVERS sera-t-elle PROTÉGÉE et/ou CLASSIFIÉE?

☒ No / Non ☐ Yes / Oui

If Yes, classify this form by annotating the top and bottom in the area entitled "Security Classification" and indicate with attachments (e.g. SECRET with Attachments).

Dans l'affirmative, classifiez le présent formulaire en indiquant le niveau de sécurité dans la case intitulée « Classification de sécurité » au haut et au bas du formulaire et indiquer qu'il y a des pièces jointes (p. ex. SECRET avec des pièces jointes).



PART D - AUTHORIZATION / PARTIE D - AUTORISATION

13 Organization Project Authority / Chargé de projet de l'organisme

Name (print) - Nom (en lettres moulées)	Title - Titre	Signature
COREY LOVEROCK	MANAGER	
Telephone No - N° de téléphone	Facsimile No - N° de télécopieur	E-mail address - Adresse courriel
		Date Oct 30, 2017

14 Organization Security Authority / Responsable de la sécurité de l'organisme

Name (print) - Nom (en lettres moulées)	Title - Titre	Signature
AHMED SALAH	MANAGER, HQ SECURITY	
Telephone No - N° de téléphone	Facsimile No - N° de télécopieur	E-mail address - Adresse courriel
343-291-7771		ahmed.salah@tpsgc.gc.ca
Date 2017-11-01		

15 Are there additional instructions (e.g. Security Guide, Security Classification Guide) attached?
Des instructions supplémentaires (p. ex. Guide de sécurité, Guide de classification de la sécurité) sont-elles jointes?

☒ No
Non

☐ Yes
Oui

16 Procurement Officer / Agent d'approvisionnement

Name (print) - Nom (en lettres moulées)	Title - Titre	Signature
Sylvie Morin	Supply Specialist	Morin, Sylvie
Telephone No - N° de téléphone	Facsimile No - N° de télécopieur	E-mail address - Adresse courriel
873-469-4992		sylvie.morin@tpsgc-pwgsc.gc.ca
Date 2017-11-24		

Digitally signed by Morin, Sylvie
Date: 2017.11.24 14:08:08
-05'00'

17 Contracting Security Authority / Autorité contractante en matière de sécurité

Name (print) - Nom (en lettres moulées)	Title - Titre	Signature
		Saumur, Jacques O
Telephone No - N° de téléphone	Facsimile No - N° de télécopieur	E-mail address - Adresse courriel
Date		

Digitally signed by Saumur, Jacques O
DN: c=CA, o=GC, ou=PWGSC-TPSGC,
cn=Saumur, Jacques O
Date: 2017.07.02 13:38:31 -05'00'

Jacques Saumur
Contract Security Officer
Contracts Security Division | Division des contrats sécurité /
Contract Security Program | Programme de sécurité des contrats /
Public Services and Procurement Canada | Services publics et Approvisionnement Canada
Jacques.Saumur@tpsgc-pwgsc.gc.ca
Telephone | Téléphone 613-948-1732
Facsimile | Télécopieur 613-948-1712



TASK AUTHORIZATION FORM FORMULAIRE D'AUTORISATION DE TÂCHES

PART 1 (completed by the Technical/Project Authority) / PARTIE 1 (complété par le Responsable technique / Chargé du projet)

A. General Information / Informations générales

Contract Number / Numéro du contrat :

Contractor Name / Nom du Contracteur :

Task Authorization (TA) No. / N°
de l'autorisation de tâches (AT) :

Commitment No. / N° de
l'engagement :

Financial Coding / Code
financier :

Date of Issuance / Date
d'émission :

Response required by /
Réponse requise par :

B. For Amendments Only / Aux fins de modification seulement

Amendment No. / N° de la modification :

Reason for the Amendment / Raison pour la modification :

C. TA Requirements / Exigences relatives à l'AT

Required Resource(s) / Ressource(s) requise(s)

Category / Catégorie	Level / Niveau	Estimated Level of Effort (days) / Niveau d'effort estimatif (jours)	Linguistic Profile / Profile linguistique	Required Level(s) of Security / Niveau(x) de sécurité requis	
					<input type="button" value="+"/>
					<input type="button" value="-"/>

Statement of Work (tasks, deliverables, reports, etc.) / Énoncé des travaux (tâches, livrables, rapports, etc.)

Period of Services / Période de service:

Initial Start Date / Date de début initiale :

Initial End Date / Date de fin initiale :

Extended End Date (See Reason for the Amendment) / Date de fin prolongée (voir Raison pour la modification) :

☐ Option To Extend Initial End Date / Option pour prolonger la date de fin initiale

Travel Requirement(s) / Exigence(s) de voyage :

Work Location(s) / Lieu(x) de travail :

PART 2 (completed by the Contractor and/or the Technical/Project Authority) / PARTIE 2 (complété par le Contracteur et/ou le Responsable technique / Chargé du projet)

A. Contractor Resource(s) / Ressource(s) du Contracteur

Note: once approved, only the following resources may provide services under this TA. / Nota : une fois approuvée, seules les ressources suivantes peuvent fournir des services sous la présente AT.



TASK AUTHORIZATION FORM FORMULAIRE D'AUTORISATION DE TÂCHES

Name / Nom	Category / Catégorie	Level / Niveau	Linguistic Profile / Profil linguistique	Level of Security / Niveau de sécurité	PWGSC Security File No. / N° du dossier de sécurité TPSGC	
						<div>+ -</div>

B. Estimated Cost / Coût estimatif

Category / Catégorie	Level / Niveau	Per Diem Rate / Taux journalier	Estimated Level of Effort (days) / Niveau d'effort estimatif (jours)	Total Cost / Coût estimatif	
					<div><div>+</div><div>-</div></div>
Estimated Cost / Coût estimatif					
Total Estimated Travel and Living Cost / Estimé des frais de déplacement et de subsistance				\$0.00	
Taxe rate applied / Taux d'imposition appliqué (%)	15.000	Applicable Taxes / Taxes applicables		\$0.00	
Total Estimated Cost / Coût total estimatif				\$0.00	

PART 3 - TA APPROVAL BY CANADA / PARTIE 3 - APPROBATION DE L'AT PAR LE CANADA

By signing this TA, the authorized client authority and/or the PWGSC Contracting Authority certify(ies) that the content of this TA is in accordance with the conditions of the Contract.

En apposant sa signature sur l'AT, le client autorisé et/ou l'autorité contractante de TPSGC atteste(nt) que le contenu de cette AT est conforme aux conditions du contrat.

The client's authorization limit is \$30,000.00 . When the value of a TA and its amendments (including GST/HST) is in excess of this limit, the TA must be signed by the authorized client and forwarded to the PWGSC Contracting Authority for authorization.

La limite d'autorisation du client est \$30,000.00 . Lorsque la valeur de l'AT et ses modifications (incluant la TPS/TVH) dépasse cette limite, l'AT doit être signée par le client autorisé et transmise à l'autorité contractante de TPSGC pour autorisation.

Name of Authorized Client / Nom du client autorisé _____ Date _____

Name of Contracting Authority / Nom de
l'autorité contractante _____ Date _____

Signature _____

Signature _____

PART 4 - CONTRACTOR SIGNATURE / PARTIE 4 - SIGNATURE DU CONTRACTEUR

Name and Title of individual authorized to sign on behalf of the Contractor / Nom et titre
de la personne autorisée à signer au nom de l'entrepreneur _____

Signature _____ Date _____