



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions - TPSGC

11 Laurier St./11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Special Projects/Projets Spéciaux
Terrasses de la Chaudière 4th Floo
10 Wellington Street
Gatineau
Québec
K1A 0S5

| | |
|--|---|
| Title - Sujet aerial surveillance services | |
| Solicitation No. - N° de l'invitation FP859-160059/C | Amendment No. - N° modif. 002 |
| Client Reference No. - N° de référence du client FP859-160059 | Date 2018-05-01 |
| GETS Reference No. - N° de référence de SEAG PW-\$\$ZL-107-33454 | |
| File No. - N° de dossier 107zl.FP859-160059 | CCC No./N° CCC - FMS No./N° VME |
| Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-06-21 | |
| Time Zone Fuseau horaire Eastern Daylight Saving Time EDT | |
| F.O.B. - F.A.B. | |
| Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/> | |
| Address Enquiries to: - Adresser toutes questions à: Campbell, Jeff | Buyer Id - Id de l'acheteur 107zl |
| Telephone No. - N° de téléphone (613) 858-8846 () | FAX No. - N° de FAX () - |
| Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: | |

Instructions: See Herein

Instructions: Voir aux présentes

| | |
|--|--|
| Delivery Required - Livraison exigée | Delivery Offered - Livraison proposée |
| Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur | |
| Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur | |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | |
| Signature | Date |

Solicitation No. - N° de l'invitation
FP859-160059/C
Client Ref. No. - N° de réf. du client
FP859-160059

Amd. No. - N° de la modif.
002
File No. - N° du dossier
107zl. FP859-160059

Buyer ID - Id de l'acheteur
107zl
CCC No./N° CCC - FMS No./N° VME

The purpose of this amendment is to:

1. Change the closing date of the solicitation.
2. Make Changes to Annex A, Statement of Work.
3. Address questions posed concerning the solicitation.

1. On Page 1 of the Solicitation, extend the solicitation closing date to June 21, 2018:

Delete:

Solicitation Closes - L'invitation prend fin

at – à 02:00 PM
on – le 2018-05-31

Insert:

Solicitation Closes - L'invitation prend fin

at – à 02:00 PM
on – le 2018-06-21

2. In Annex A, STATEMENT OF WORK, Paragraph 8.2.1.7 Radar/Electro-optic Sensor Operator(s):

Delete:

8.2.1.7.1.2 50 hours operating a 360-degrees search radar

Insert:

8.2.1.7.1.2 50 hours operating a 300 and/or 360 degrees search radar

Solicitation No. - N° de l'invitation
FP859-160059/C
Client Ref. No. - N° de réf. du client
FP859-160059

Amd. No. - N° de la modif.
002
File No. - N° du dossier
107zl. FP859-160059

Buyer ID - Id de l'acheteur
107zl
CCC No./N° CCC - FMS No./N° VME

3. Response to questions posed during the solicitation:

| Questions | Reference | Answers: |
|---|-------------------|---|
| 1) Under Part 6.1 Security Requirement, the Bidder must meet all the security requirement conditions before award of a contract. Would Canada consider having the security requirement conditions met one month prior to the end of the transition period (i.e. by July 30, 2019)? This would allow more time to complete the security clearance process. | RFP | It is necessary that security requirements be met at the time of contract award as the successful Bidder will have access to DFO's systems during the transition period. |
| 2) Please confirm that the bidder's experience is not limited to within Canada. | RTC 1.1 | The Bidder's experience is not limited to within Canada. Relevant experience attained outside of Canada is acceptable. |
| 3) Given Canada's lengthy security requirement process would Canada consider extending the bid closing period by one month? | RFP | The bid closing date is extended to Thursday, June 21, 2018. |
| 4) Conservation & Protection may require additional longer and/or medium range aircraft and additional base(s) of operation to meet increased operational requirements. C&P will negotiate with the Contractor and PSPC on cost, start of services, and location of the aircraft. What will be the terms for the negotiation with the Contractor for additional longer and/or medium range aircraft and additional base(s) of operation to meet increased operational requirements? | SOW Paragraph 5.5 | The terms will be negotiated within the scope of the awarded contract and would include elements such as the rates; start of services; duration of services and basing of the aircraft. Mandatory elements defined within the RFP, such as aircraft configuration will not be negotiated. |

Solicitation No. - N° de l'invitation
FP859-160059/C
 Client Ref. No. - N° de réf. du client
FP859-160059

Amd. No. - N° de la modif.
002
 File No. - N° du dossier
107zl. FP859-160059

Buyer ID - Id de l'acheteur
107zl
 CCC No./N° CCC - FMS No./N° VME

| Questions | Reference | Answers: |
|--|--------------------|---|
| 5) It is not uncommon for PSPC to provide an MS Excel worksheet for the pricing schedule. Will Canada be providing such a schedule in an MS Excel format? | | Interested Bidders should contact the Contracting Authority to request a Microsoft Excel template of the pricing schedule. |
| 6) At SOW Para 11.8 Fixed Wing Minimum Specification, Performance Capabilities 11.8.19 Onboard Workstation states that the single device at each workstation must be compatible with the latest C&P operating system and software suite with updates when required. What is the current C&P operating system and software suite? | SOW Paragraph 11.8 | The current C&P operating system is Windows 2007 and Microsoft Office Professional Plus (Word, Excel, Powerpoint, Project, Access) 2016. |
| 7) At Point Rated Technical Criteria – Scores, table. Please confirm that the maximum number of points is 30 instead of 20 for the Rated Technical Criteria 2: Proposed Aircraft and the Rated total is 90 instead of 80 points. | RTC 2.0 | The maximum number of points for RTC 2 is 36 points. Please see corrected RFP Amendment #1. |
| 8) Why would the organization need such experience? | RTC 1.1 | Surveillance is the core service required under this contract. As such, C&P requires Bidders demonstrate a strong background in the surveillance field to establish and affirm they can deliver the required aerial surveillance services. |
| 9) How can the Bidder demonstrate operating a tool? Why would the organization need such experience? | RTC 1.1 | Bidders should demonstrate that the organization possesses the corporate experience and capacity to manage/coordinate/deliver resources that meet the minimum requirements. The organization's experience extends to the full suite of requirements that make-up the service. |

Solicitation No. - N° de l'invitation
FP859-160059/C
 Client Ref. No. - N° de réf. du client
FP859-160059

Amd. No. - N° de la modif.
002
 File No. - N° du dossier
107zl. FP859-160059

Buyer ID - Id de l'acheteur
107zl
 CCC No./N° CCC - FMS No./N° VME

| Questions | Reference | Answers: |
|--|-----------|--|
| 10) Is it sufficient to Canada that the organization has experience in the "surveillance field" but lacks the capability to execute the program? | RTC 1.1 | The Bidder should demonstrate that it has both the experience and capacity to deliver the services. |
| 11) How will the Bidder be expected to demonstrate this requirement (500 hours low-level flying) without evidence? | RTC 1.1 | The Bidder should demonstrate experience using examples of previous projects or operation(s). These examples should be substantiated with a description of the activities and contact information for confirmation. |
| 12) Why is the crew experience required to be on the proposed airframe and not similar aircraft type? | | <p>The SOW states similar aircraft type as follows:</p> <ul style="list-style-type: none"> a. pilot experience Section 8.2.1.5.1.3 -- 500 hours flight time on aircraft type proposed (or similar turbine); and b. co-pilot experience Section 8.2.1.6.1.2. – 100 hours on proposed aircraft (or similar turbine). |
| 13) Why are crew and staff members required to be specifically named prior to submitting a response? Contract execution is a year way, can these names change? | MTC 1.2 | C&P requires the Bidder provide the names of specific individuals to assess their experience and credentials. If necessary, an individual may be replaced in accordance with paragraph 2035 08 (2008-05-12) Replacement of specific individuals, of 2035 (2016-04-04), General Conditions - Higher Complexity – Services. |
| 14) Why is there no scoring associated with the airborne mission system or sensor performance capabilities? This assumes all systems and technologies are equal. | | There is no scoring for the airborne mission system or the sensor performance capabilities as the respective system functionalities are similar. As a result, the system functionalities are mandatory requirements based on C&P's minimum operational requirements. |

Solicitation No. - N° de l'invitation
 FP859-160059/C
 Client Ref. No. - N° de réf. du client
 FP859-160059

Amd. No. - N° de la modif.
 002
 File No. - N° du dossier
 107zl. FP859-160059

Buyer ID - Id de l'acheteur
 107zl
 CCC No./N° CCC - FMS No./N° VME

| Questions | Reference | Answers: |
|---|--|---|
| <p>15) Why are the sensor operators experience requirements so restrictive? (i.e 360 degree radar versus say a 300 degree radar).</p> | | <p>Experience operating a 300-degree search radar is acceptable. Please see Item # 2 of this amendment.</p> |
| <p>16) What are the pilot requirements so restrictive? Restricts any option for pilots to garner experience from the right seat.</p> | | <p>The pilot experience is reflective of working in a demanding environment; over water, day and night, freezing fog, long distances from shore with fishery officer(s) and flight crew onboard.</p> <p>Low level flying experience is required when working over water allowing fishery officers to gather evidence on suspected illegal activity, a violation or event. The fishery officer must obtain visual confirmation and take photos day or night. In addition, low level flying experience is required when conducting search and assist patrols and dropping markers or life saving equipment.</p> |
| <p>17) Since the pilot experience is so restrictive, why aren't there restrictions listed capturing arctic flying time?</p> | | <p>The pilot experience requested in the SOW would provide assurances of fishery officer and flight crew safety while conducting aerial surveillance over water in the various locations and working environments stated in the operational requirements in the SOW Section 9.</p> |
| <p>18) Why is the scoring for the Data Management System lower than the Program Management Plan?</p> | <p>RTC 4.0 et RTC 5.0</p> | <p>C&P focused on the PMP as the foundation for developing, implementing and managing all SOW requirements including the data management system requirements.</p> |
| <p>19) What happened to the Arctic components that were so heavily discussed in the RFI?</p> | | <p>C&P's Arctic operational requirements are in the SOW Section 9.1.5.</p> <p>Other components regarding Arctic requirements can be found in the SOW Sections:</p> <p>11.8.8 – aircraft communications, and</p> |

Solicitation No. - N° de l'invitation
FP859-160059/C
Client Ref. No. - N° de réf. du client
FP859-160059

Amd. No. - N° de la modif.
002
File No. - N° du dossier
107zl. FP859-160059

Buyer ID - Id de l'acheteur
107zl
CCC No./N° CCC - FMS No./N° VME

| Questions | Reference | Answers: |
|--|-----------|--|
| | | 11.8.21 – survival equipment. |
| 20) Is there an aboriginal content requirement? | | There is no aboriginal content requirement. |
| 21) Why has the RFP become so much more restrictive than the Draft SOW, specifically as it relates to basing and aircraft endurance? | RTC 2.0 | <p>The RFP-Statement of Work has been refined to reflect C&P's operational requirements for conducting enforcement activities.</p> <p>The locations for the main bases of operation were chosen in proximity to C&P's Detachment offices and fishery officer presence.</p> <p>The aircraft endurance and range requirements identified in both RFI and RFP are the same; reference the RFI in the SOW Section 8.5 Aircraft Specifications; and reference the RFP in the SOW Section 11.8.14.</p> |
| 22) Would Canada consider incorporating the PSPC Phased Bid Compliance Process into this Request for Proposal and if so can the Phased Bid Compliance Process apply to all Mandatory Technical Evaluation Criteria and all Point Rated Technical Evaluation Criteria for which there is a minimum pass mark? | | The Phased Bid Compliance process was not applied as it was determined that this requirement did not meet the criteria for the two-phased process. |

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME