



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions
- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Relocation Services Division/Division des services de
réinstallation

Terrasses de la Chaudière 5th Floor

10 Wellington Street

Gatineau

Quebec

K1A 0S5

| | |
|--|--|
| Title - Sujet IHGRS | |
| Solicitation No. - N° de l'invitation EN578-181495/A | Amendment No. - N° modif. 006 |
| Client Reference No. - N° de référence du client 20181495 | Date 2018-05-08 |
| GETS Reference No. - N° de référence de SEAG PW-\$\$ZU-001-32316 | |
| File No. - N° de dossier 001zu.EN578-181495 | CCC No./N° CCC - FMS No./N° VME |
| Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-05-16 | Time Zone Fuseau horaire Eastern Daylight Saving Time EDT |
| F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/> | |
| Address Enquiries to: - Adresser toutes questions à: Sanford(zudiv), Gordon | Buyer Id - Id de l'acheteur 001zu |
| Telephone No. - N° de téléphone (613) 618-2727 () | FAX No. - N° de FAX () - |
| Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: | |

Instructions: See Herein

Instructions: Voir aux présentes

| | |
|--|--|
| Delivery Required - Livraison exigée | Delivery Offered - Livraison proposée |
| Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur | |
| Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur | |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | |
| Signature | Date |

Solicitation Amendment 006

This solicitation amendment is raised to:

1. Respond to questions relating to this bid solicitation as stated in Section A; and
2. Modify the bid solicitation as stated in Sections B.

SECTION A: QUESTIONS AND ANSWERS

| Number | Question | Answer | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---------------------------|---|---|---|---|--------------|--|-----|--|---|---|---|---|--|--------|-------|-------|-----|-----|------|--|---------------|--|--------------|--|-----|--|---|---|---|---|--------|--------|--------|--------|--------|--------|---------|------------------------|--------|--------|-------|-------|--------|------------------|--------|--------|-------|------|--------|---------------------------|--------|-------|----|-------|--------|--|--|--|-------------|--|---------|--|
| Q118 | <p>The following question is of the utmost importance, and we ask that this be answered with priority.</p> <p>There is a serious discrepancy between estimated shipment counts detailed in attachment “RFP Attachment - IHGRS Financial Proposal Attachment 2 to Part 3”.</p> <p>The estimated Shipment counts, detailed on “Table 6 – move Services” in this attachment is 7684, which is broken down in the following table:</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th></th> <th colspan="2">HG&E Services</th> <th colspan="2">PMV Services</th> <th>ALL</th> </tr> <tr> <th></th> <th>Total Avg Shipments / Year Sea & Air Outgoing from Canada/USA</th> <th>Total Avg Shipments / Year Sea & Air Incoming to Canada/USA</th> <th>Total Avg Shipments / Year Outgoing from Canada</th> <th>Total Avg Shipments / Year Incoming to Canada</th> <th></th> </tr> </thead> <tbody> <tr> <td>Canada</td> <td>3,965</td> <td>3,274</td> <td>215</td> <td>230</td> <td>7684</td> </tr> </tbody> </table> <p>When totaling the HHG and PMV estimated shipment counts in each of the 4 Zones, detailed on “Table 6 – move Services” in this attachment, the total is 2433.28, which is broken down in the following table:</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th></th> <th colspan="2">HG&E Services</th> <th colspan="2">PMV Services</th> <th>ALL</th> </tr> <tr> <th></th> <th>Total Avg Shipments / Year Outgoing from Canada</th> <th>Total Avg Shipments / Year Incoming to Canada</th> <th>Total Avg Shipments / Year Outgoing from Canada</th> <th>Total Avg Shipments / Year Incoming to Canada</th> <th>TOTALS</th> </tr> </thead> <tbody> <tr> <td>Europe</td> <td>396.58</td> <td>324.76</td> <td>151.79</td> <td>211.59</td> <td>1084.72</td> </tr> <tr> <td>Africa and Middle East</td> <td>279.83</td> <td>239.04</td> <td>59.88</td> <td>32.81</td> <td>611.56</td> </tr> <tr> <td>Asia and Pacific</td> <td>220.25</td> <td>192.75</td> <td>34.75</td> <td>38.5</td> <td>486.25</td> </tr> <tr> <td>Central and South America</td> <td>107.25</td> <td>94.75</td> <td>28</td> <td>20.75</td> <td>250.75</td> </tr> <tr> <td></td> <td></td> <td></td> <td>GRAND TOTAL</td> <td></td> <td>2433.28</td> </tr> </tbody> </table> | | HG&E Services | | PMV Services | | ALL | | Total Avg Shipments / Year Sea & Air Outgoing from Canada/USA | Total Avg Shipments / Year Sea & Air Incoming to Canada/USA | Total Avg Shipments / Year Outgoing from Canada | Total Avg Shipments / Year Incoming to Canada | | Canada | 3,965 | 3,274 | 215 | 230 | 7684 | | HG&E Services | | PMV Services | | ALL | | Total Avg Shipments / Year Outgoing from Canada | Total Avg Shipments / Year Incoming to Canada | Total Avg Shipments / Year Outgoing from Canada | Total Avg Shipments / Year Incoming to Canada | TOTALS | Europe | 396.58 | 324.76 | 151.79 | 211.59 | 1084.72 | Africa and Middle East | 279.83 | 239.04 | 59.88 | 32.81 | 611.56 | Asia and Pacific | 220.25 | 192.75 | 34.75 | 38.5 | 486.25 | Central and South America | 107.25 | 94.75 | 28 | 20.75 | 250.75 | | | | GRAND TOTAL | | 2433.28 | <p>The Total Average Shipments / Year for Sea & Air Outgoing and Incoming have been modified in Table 6 – Move Services of the Financial Proposal. The Total Average Shipments / Year for PMV Outgoing and Incoming by region will remain unchanged. These numbers are being used for evaluation purposes.</p> |
| | HG&E Services | | PMV Services | | ALL | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total Avg Shipments / Year Sea & Air Outgoing from Canada/USA | Total Avg Shipments / Year Sea & Air Incoming to Canada/USA | Total Avg Shipments / Year Outgoing from Canada | Total Avg Shipments / Year Incoming to Canada | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Canada | 3,965 | 3,274 | 215 | 230 | 7684 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | HG&E Services | | PMV Services | | ALL | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total Avg Shipments / Year Outgoing from Canada | Total Avg Shipments / Year Incoming to Canada | Total Avg Shipments / Year Outgoing from Canada | Total Avg Shipments / Year Incoming to Canada | TOTALS | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Europe | 396.58 | 324.76 | 151.79 | 211.59 | 1084.72 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Africa and Middle East | 279.83 | 239.04 | 59.88 | 32.81 | 611.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Asia and Pacific | 220.25 | 192.75 | 34.75 | 38.5 | 486.25 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Central and South America | 107.25 | 94.75 | 28 | 20.75 | 250.75 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | GRAND TOTAL | | 2433.28 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| | <p>It is important to note that this final estimated number is also inflated by the fact that with Cities with no shipments in the past 4 years are assigned an evaluation factor of 0.5, and Cities with less than 1 average shipment/year in the past 4 years are rounded up to an evaluation factor of 1.0.</p> <p>It seems unlikely that there will be 578 PMV Shipments, as detailed above, in 2019 onwards. On a pro-rated basis, the number would more likely be near 450, making the total estimated shipments 2305.</p> <p>Can Canada please urgently clarify this discrepancy as the estimated shipment count is a key component for any contractor, as it has a direct correlation to the costs that are required to be included in the rates submitted?</p> | |
| Q119 | <p>For LCL shipments, are the freight charge to GAC assessed on gross? This would stand to reason as freight companies charged based on actual gross volume rather than net.</p> <p>For example, an LCL shipment from Canada which weighs 1000kgs net will weigh 1300kgs gross when cased. We will be charged from the freight company based on the gross. Please confirm that we will charge GAC based on the gross for the freight service.</p> | Please see Answer to Q110. |
| Q120 | <p>In regards to Q105 that asked: "In regards to import freight from Cuba, can you confirm that contractors will not be needed to provide these rates in the bid solicitation submission since the freight from Cuba must be booked by the Canadian Embassy in Cuba, the same as the Origin and Destination services are?"</p> <p>The answer given stated that "Table 6 – Move Services of the EN-IHGRS Financial Proposal Attachment 2 to Part 3 excludes Cuba."</p> <p>The question was asked in regards to incoming Air and incoming Sea Freight. As the Canadian Embassy in Cuba must book the air freight and sea freight to Canada themselves, can you please update "Table 3-Air Incoming" and "Table 5-Sea Incoming" to exclude Cuba, as has been done in Table 6.</p> | <p>It is anticipated that the Incoming and Outgoing Air and Sea Freight Services will be used in Cuba; therefore, rates are required for Cuba in Table 3 – Air Incoming and in Table 5 – Sea Incoming.</p> <p>It is not anticipated that the Moves Services will be used in Cuba; therefore, the rates are not required for Cuba in Table 6 – Moves Services.</p> |
| Q121 | In light of the pricing template corrections, insurance requirements and GTT updates/answers, we request that the date of submission of the RFP be extended by one week to allow us to ensure the accuracy of our submission to Public Works. | The solicitation closing date will be extended by an additional 2 days, from Monday, May 14, 2018 to Wednesday, May 16, 2018. |
| Q122 | There is an important bug in the excel sheet you released on 05/04. Table 2 Air outgoing – For Vancouver & Edmonton airports / 3000+kgs columns. Both columns are in read only mode and nothing can be entered in those cells. Please urgently release a new version to fix this problem. | A new version of the Financial Proposal spreadsheet is not required; instead, please unlock the worksheet using the password " Senators " and insert the prices as required. |
| Q123 | <p>a) Quick question from my pricing team. For all air missions, are we still to fill in the pricing template for LCL and 20's & 40's? My thought is no but wanted to check with you.</p> <p>b) Is a 1 week extension possible to ensure that we have the pricing template completed correctly? We are close but I would like some time to do a thorough review</p> | <p>a) Yes, pricing is required in every cell that is highlighted in green and contains a \$, in accordance with Attachment 1 to Part 3 – Pricing Schedule section 4 a).</p> <p>b) Please see Answer to Q121.</p> |

SECTION B: MODIFICATIONS TO BID SOLICITATION

Modification 36

On page 1 of the RFP, the solicitation closing date has been extended by 2 days, from May 14, 2018 to May 16, 2018.

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED