



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3  
Bid Fax: (613) 545-8067

**REQUEST FOR PROPOSAL**  
**DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

<b>Title - Sujet</b> Inert Replica Ordnance Collection	
<b>Solicitation No. - N° de l'invitation</b> W0113-17CS22/A	<b>Date</b> 2018-05-15
<b>Client Reference No. - N° de référence du client</b> W0113-17-CS22	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-615-7504	
<b>File No. - N° de dossier</b> KIN-7-48202 (615)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-06-26</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Denbeigh, Andrew	<b>Buyer Id - Id de l'acheteur</b> kin615
<b>Telephone No. - N° de téléphone</b> (613) 484-1586 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> DEPARTMENT OF NATIONAL DEFENCE CFB BORDEN - CMTT 247 CAMBRAI ROAD, BLDG 0-111 BORDON, ON L0M 1C0 CANADA	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services / Travaux publics et  
services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## **PART 1 - GENERAL INFORMATION**

### **1.1 Requirement**

The Department of National Defence (DND), Canadian Forces Base (CFB) Borden, requires the supply of a collection of inert replica ordnance items in support of their operational training requirements.

This procurement is subject to the Controlled Goods Program. The [Defence production Act](#) defines Canadian Controlled Goods as certain goods listed in Canada's Export Control List, a regulation made pursuant to the Export and Import Permits Act (EIPA).

Delivery is required by October 2<sup>nd</sup>, 2018.

The requirement is detailed under Article 6.2 of the resulting contract clauses.

### **1.2 Debriefings**

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

### **1.3 Trade Agreements**

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA) and the Canadian Free Trade Agreement (CFTA).

## **PART 2 - BIDDER INSTRUCTIONS**

### **2.1 Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The [2003](#) (2017-04-27) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of [2003](#), Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days  
Insert: 120 days

#### **2.1.1 SACC Manual Clauses**

*SACC Manual* clause A9130T (2014-11-27), Controlled Goods Program - Bid

### **2.2 Submission of Bids**

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

Due to the nature of the bid solicitation, bids transmitted by epost Connect service and by facsimile will not be accepted.

### **2.3 Enquiries - Bid Solicitation**

All enquiries must be submitted in writing to the Contracting Authority no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

### **2.4 Applicable Laws**

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

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kin615  
CCC No./N° CCC - FMS No./N° VME

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Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

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## **PART 3 - BID PREPARATION INSTRUCTIONS**

### **3.1 Bid Preparation Instructions**

Due to the nature of the bid solicitation, bids transmitted by epost Connect service and by facsimile will not be accepted.

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (1 hard copy)  
Section II: Financial Bid (1 hard copy)  
Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of hard copy of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### **Section I: Technical Bid**

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

#### **Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment.

##### **3.1.1 Electronic Payment of Invoices – Bid**

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex "C" Electronic Payment Instruments, to identify which ones are accepted.

If Annex "C" Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

##### **3.1.2 Exchange Rate Fluctuation**

[C3011T](#) (2013-11-06), Exchange Rate Fluctuation

#### **Section III: Certifications**

Bidders must submit the certifications and additional information required under Part 5.

**PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

**4.1 Evaluation Procedures**

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

**4.1.1 Technical Evaluation**

**4.1.1.1 Mandatory Technical Criteria**

The bid must comply with the mandatory technical criteria specified below. The Bidder must provide in their proposal the necessary documentation to support and demonstrate compliance with each and all Mandatory Technical Criterion (MTC).

Bids that do not meet each and every MTC will be declared non-responsive and be disqualified. Each MTC should be addressed separately.

In the "Bidder's Response" column, the Bidder should state the page number and other information that would assist the evaluation team in locating the Bidder's response to each of the MTC in their proposal.

<b>MTC No.</b>	<b>Mandatory Technical Criterion</b>	<b>Bid Preparation Instructions</b>	<b>Bidder's Response (Page # of Bid)</b>
1	<p>In their bid, the Bidder must provide a comprehensive list of all inert replica ordnance items in the collection that the Bidder will supply. The list must demonstrate that the collection meets the following:</p> <p>1) Minimum of 110 unique (singular and individual) inert replica ordnance items. The inert replica ordnance items must fall within the following categories:</p> <p>a) Projectiles: 40 unique inert replica projectiles, with a minimum of one projectile for each of the following functional subcategories:</p> <ul style="list-style-type: none"> <li>-High Explosive;</li> <li>-High Explosive Anti-Tank;</li> <li>-Illumination;</li> <li>-Chemical; and</li> <li>-Smoke.</li> </ul>	<p>This MTC must be demonstrated by providing a comprehensive list of all inert replica ordnance items in the collection that the Bidder will supply. The list must identify the name, category, subcategory and country of origin of each unique inert replica ordnance item in the collection.</p>	

	<p>b) Grenades: 20 unique inert replica grenades, with a minimum of one grenade for each of the following functional subcategories:  -High Explosive;  -Smoke;  -Flashbang;  -Incendiary;  -Bursting Smoke; and  -Chemical (Riot Control).</p> <p>c) Rockets: 10 unique inert replica rockets, with a minimum of one rocket for each of the following functional subcategories:  -High Explosive; and  -High Explosive Anti-Tank.</p> <p>d) Landmines: 40 unique inert replica landmines, with a minimum of one landmine for each of the following functional subcategories:  -High Explosive Anti-personnel;  -High Explosive Anti-Tank; and  -Scatterable.</p> <p>The Bidder cannot use duplicate items to meet the MTC; for example, a unique projectile used to meet the requirement for one of the functional subcategories in 1. a) above cannot be used for any of the other subcategories in 1. a), or for any of the other categories, to satisfy the MTC.</p> <p>The ordnance categories and subcategories are defined in Appendix 1 to Annex "A" – Functional Categories and Subcategories.</p>		
2.	<p>In their bid, the Bidder must provide a photo, or photos, of the entire inert ordnance collection, consisting of all items contained in the comprehensive list provided to meet MTC 1. The photo(s) must be of sufficient resolution to assess each individual item.</p> <p>The photo(s) for inert replica ordnance items must demonstrate that the replicas have the same geometric</p>	<p>This MTC must be demonstrated by providing a photo, or photos, of the entire inert ordnance collection, consisting of all items contained in the comprehensive list provided to meet MTC 1.</p>	

	<p>features and colour scheme as the actual items they are replicating, with the exception of possible markings indicating that the products are inert.</p> <p>The ordnance categories and subcategories are defined in Appendix 1 to Annex "A" – Functional Categories and Subcategories. All info on the live ordnance items upon which the replica ordnance items are based, and will be compared to, will be retrieved from the Advanced and Explosive Ordnance Disposal Publication System (AEDOPS).</p>		
<p>3.</p>	<p>In their bid, the Bidder must provide the measurements of at least one item from each of the ordnance category (4 total), including:</p> <ul style="list-style-type: none"> <li>a. Projectiles;</li> <li>b. Grenades;</li> <li>c. Rockets; and</li> <li>d. Land mines.</li> </ul> <p>The measurements, for each item, must include the peak diameter and overall length of the item.</p> <p>The ordnance categories and subcategories are defined in Appendix 1 to Annex "A" – Functional Categories and Subcategories. All info on the live ordnance items upon which the replica ordnance items are based, and will be compared to, will be retrieved from the Advanced and Explosive Ordnance Disposal Publication System (AEDOPS).</p>	<p>This MTC must be demonstrated by providing measurements and identifying the name, category &amp; subcategory, and country of origin of the unique inert replica ordnance item to which the measurements apply.</p>	

**4.1.1 Financial Evaluation**

**4.1.1.1 Mandatory Financial Criteria**

Any bid which fails to meet the following mandatory financial criteria will be deemed non-responsive and will receive no further consideration:

- a) Bids must not contain any alteration to Annex "B" - Basis of Payment, other than the addition of the Bidder's firm Lot pricing.
- b) Bids must not contain any condition or qualification placed upon the bid.
- c) Pricing must be firm in Canadian currency, excluding applicable taxes, and must not be indexed or tied to an escalation factor.

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#### **4.1.1.2 Financial Evaluation**

The Bidder's Lot Price will be the Bidder's Evaluated Price.

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, Delivered Duty Paid, Canadian customs duties and excise taxes included.

#### **4.2 Basis of Selection**

A bid must comply with all requirements of the bid solicitation and meet all mandatory evaluation criteria to be declared responsive. The responsive bid with the lowest Evaluated Price will be recommended for award of a contract.

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## **PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION**

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

### **5.1 Certifications Required with the Bid**

Bidders must submit the following duly completed certifications as part of their bid.

#### **5.1.1 Integrity Provisions - Declaration of Convicted Offences**

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the declaration form available on the [Forms for the Integrity Regime](http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html) website (<http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html>), to be given further consideration in the procurement process.

### **5.2 Certifications Precedent to Contract Award and Additional Information**

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

#### **5.2.1 Integrity Provisions – Required Documentation**

In accordance with the section titled Information to be provided when bidding, contracting or entering into a real procurement agreement of the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

#### **5.2.2 Federal Contractors Program for Employment Equity - Bid Certification**

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) - Labour's](https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#) website (<https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#>).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

## **PART 6 - RESULTING CONTRACT CLAUSES**

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

### **6.1 Security Requirements**

**6.1.1** There is no security requirement applicable to the Contract.

### **6.2 Requirement**

The Contractor must provide the items detailed under the "Requirement" at Annex "A".

### **6.3 Standard Clauses and Conditions**

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### **6.3.1 General Conditions**

[2010A](#) (2016-04-04), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### **6.4 Term of Contract**

#### **6.4.1 Period of the Contract**

The period of the Contract is from date of Contract to 2018-12-02 inclusive.

#### **6.4.2 Delivery Date**

All the deliverables must be received on or before 2018-10-02.

While delivery is requested by 2018-09-04, the best delivery that could be offered is \_\_\_\_\_.  
*[Note to Bidders: Please fill in requested information]*

##### **6.4.2.1 Shipping Instructions – Delivered Duty Paid**

Goods must be consigned and delivered to the destination specified in the contract:

Incoterms 2000 "DDP Delivered Duty Paid" The Department of National Defence, CFB Borden.

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kin615  
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## 6.5 Authorities

### 6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Andrew Denbeigh  
Title: Supply Specialist

Public Works and Government Services Canada  
Acquisitions Branch  
Directorate: Ontario Region  
Address: 86 Clarence St. 2<sup>nd</sup> floor

Telephone: 613 484-1586  
Facsimile: 613 545-8067  
E-mail address: Andrew.Denbeigh@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

### 6.5.2 Project Authority

The Project Authority for the Contract is: *[Note to Bidders: Canada will insert information at time of Contract award]*

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

### 6.5.3 Contractor's Representative *[Note to Bidders: Please fill in required information]*

Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Address: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Facsimile: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

Procurement Business Number: \_\_\_\_\_

## **6.6 Payment**

### **6.6.1 Basis of Payment**

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm lot price, as specified in Annex "A" for a cost of \_\_\_\_\_ [Note to Bidders: Canada will insert the amount at contract award]. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### **6.6.2 Single Payment**

SACC Manual clause H1000C (2008-05-12), Single Payment

### **6.6.3 Electronic Payment of Invoices – Contract** [Note to Bidders: Canada will insert information at time of Contract award]

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);
- e. Wire Transfer (International Only);
- f. Large Value Transfer System (LVTS) (Over \$25M)

## **6.7 Invoicing Instructions**

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
  - a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
  - b) One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

## **6.8 Certifications and Additional Information**

### **6.8.1 Compliance**

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

## 6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario. *[Note to Bidders: As per Article 2.4, if a Bidder specified a different province/territory in their bid, Canada will insert information at time of award]*

## 6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) 2010A (2016-04-04), General Conditions - Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated \_\_\_\_\_. *[Note to Bidders: Canada will insert information at time of award]*

## 6.11 SACC Manual Clauses

SACC Manual clause G1005C (2016-01-28), Insurance – No Specific Requirement  
SACC Manual clause A9131C (2014-11-27), Controlled Goods Program – Contract  
SACC Manual clause B4060C (2011-05-16), Controlled Goods

## 6.12 Inspection and Acceptance

The Project Authority is the Inspection Authority. All reports, deliverable items, documents, goods and all services rendered under the Contract are subject to inspection by the Inspection Authority or representative. Should any report, document, good or service not be in accordance with the requirements of the Statement of Work and to the satisfaction of the Inspection Authority, as submitted, the Inspection Authority will have the right to reject it or require its correction at the sole expense of the Contractor before recommending payment.

## ANNEX "A"

### REQUIREMENT

#### Inert Replica Ordnance Collection

#### **1. Scope**

##### **1.1 Objective**

The Department of National Defence (DND), Canadian Forces Base (CFB) Borden, located in Borden, ON, has a requirement for the supply of a collection of inert replica ordnance items in support of their operational training requirements.

#### **2. Requirement**

##### **2.1 Requirement Specifications**

CFB Borden requires the Inert Replica Ordnance Collection meet the specifications below. All references to "unique" refers to singular and individual ordnances; for example, 10 unique rockets would consist of 10 replica items, replicating 10 different live rocket models. The Contractor must ensure no duplicate items are provided to meet the specifications; for example, a unique projectile used to meet the requirement for one of the functional subcategories in 2.1.1, a., cannot be used for any of the other subcategories in 2.1.1, a., or for any of the other categories in 2.1.1, to satisfy the requirement.

**2.1.1** The Contractor must provide the collection in a single shipment with a minimum of 110 unique inert replica ordnance items that fall within the following categories:

- a. Projectiles – the Contractor must provide a minimum quantity of 40 unique inert replica projectiles. A minimum of one projectile must be provided for each of the following functional subcategories:
  - (1) High Explosive;
  - (2) High Explosive Anti-Tank;
  - (3) Illumination;
  - (4) Chemical; and
  - (5) Smoke.
  
- b. Grenades – the Contractor must provide a minimum quantity of 20 unique inert replica grenades. A minimum of one grenade must be provided for each of the following functional subcategories:
  - (1) High Explosive;
  - (2) Smoke;
  - (3) Flashbang;
  - (4) Incendiary;
  - (5) Bursting Smoke; and
  - (6) Chemical (Riot Control).
  
- c. Rockets – the Contractor must provide a minimum quantity of 10 unique inert replica rockets. A minimum of one rocket must be provided for each of the following functional subcategories:

- (1) High Explosive;
- (2) High Explosive Anti-Tank; and

d. Land mines – the Contractor must provide a minimum quantity of 40 unique inert replica landmines. A minimum of one landmine must be provided for each of the following functional subcategories:

- (1) High Explosive Anti-personnel;
- (2) High Explosive Anti-Tank; and
- (3) Scatterable.

**2.1.2** All inert replica ordnance items must meet the following requirements:

- a. The markings and color scheme of the replica ordnance item must be the same as the actual item it is replicating, with the exception of possible markings indicating that the product is inert.
- b. The geometric measurements of the replica ordnance must be the same as the actual item it is replicating, with a tolerance of  $\pm 7\%$  difference between the replica's measurements and the actual item's measurements.

**2.1.3** The Contractor must provide replica ordnance items, where the replicas represent the live ordnance from a diversity of countries of origin as follows:

- a. A minimum of five different countries of origin;
- b. A minimum of ten items must replicate an ordnance item with China as the country of origin. All ten items must be unique; and
- c. A minimum of ten items must replicate an ordnance item with Russia/USSR as the country of origin. All ten items must be unique.

**2.1.4** The Contractor should provide markings, on all replica ordnance items, that indicate that the item is inert.

## APPENDIX 1 TO ANNEX "A"

### FUNCTIONAL CATEGORIES & SUBCATEGORIES

#### Categories:

**Landmine:** An ordnance item designed to detonate upon the presence of personnel or a tank. Landmines are generally categorized as anti-personnel or anti-tank.

**Projectile:** A mortar, bullet, artillery or tank shell without an integral propulsion system. There are various functions of projectiles such as, but not limited to, High Explosive, HEAT, Smoke, illumination or chemical.

**Rocket:** An ordnance item with an integral propulsion system, but without an internal guidance system, used to deliver a warhead. HEAT warheads are commonly utilized on rockets.

**Bomb:** An ordnance item containing explosives typically dropped via aircraft. The most common bombs contain high explosives or incendiary contents.

**Grenade:** An ordnance item delivered by hand. This category also includes rifle grenades.

#### Subcategories:

**High Explosive Anti-Tank (HEAT):** An explosive shaped charge commonly used to penetrate armor.

**Anti-Personnel:** An ordnance item designed to injure or kill through fragmentation effects.

**Incendiary:** An ordnance item produced with the purpose of creating fires.

**Smoke:** An ordnance item produced for the purpose of creating smoke; such as White Phosphorus (WP Bursting), Red Phosphorus (RP Ejecting), and coloured smoke.

**Chemical:** An ordnance item containing toxic chemicals with the purpose of releasing such chemicals.

**Scatterable:** Ordnance items designed to be released from a dispenser and scattered on the ground. The dispenser is normally delivered dropped via aircraft or fired from an artillery asset. Scatterables are also termed submunitions or bomblets.

Solicitation No. - N° de l'invitation  
W0113-17CS22/A  
Client Ref. No. - N° de réf. du client  
W0113-17-CS22

Amd. No. - N° de la modif.  
File No. - N° du dossier  
KIN-7-48202

Buyer ID - Id de l'acheteur  
kin615  
CCC No./N° CCC - FMS No./N° VME

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**ANNEX "B"**

**BASIS OF PAYMENT**

Prices herein are firm and all-inclusive in Canadian Dollars, Delivered Duty Paid Department of National Defence, CFB Borden, including Canadian customs duties and excise taxes, excluding HST. HST is not included in the pricing below and will be show as a separate item on all invoices.

**Pricing Basis:**

<b>Item #</b>	<b>Description</b>	<b>Quantity</b>	<b>Firm Lot Price</b>
1	Inert Explosive Ordnances Collection, in accordance with Annex "A" - Requirement.	1	\$ _____/lot

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## **ANNEX "C" to PART 3 OF THE BID SOLICITATION**

### **ELECTRONIC PAYMENT INSTRUMENTS**

The Bidder accepts any of the following Electronic Payment Instrument(s):

- VISA Acquisition Card;
- MasterCard Acquisition Card;
- Direct Deposit (Domestic and International);
- Electronic Data Interchange (EDI);
- Wire Transfer (International Only);
- Large Value Transfer System (LVTS) (Over \$25M)