



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**11 Laurier St./11, rue Laurier**

**Gatineau**

**K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Business Transformation and Systems Integration  
Service/Division de transformation des opérations et  
d'intégrat  
Special Procurement Initiative Dir  
Dir. des initiatives spéciales  
d'approvisionnement  
Terrasses de la Chaudière 4th Floor  
10 Wellington Street  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> Project Management Services	
<b>Solicitation No. - N° de l'invitation</b> EN912-182003/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> 20182003	<b>Date</b> 2018-06-20
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$XE-676-33555	
<b>File No. - N° de dossier</b> 676xe.EN912-182003	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-06-27</b>	<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Yang, Annie	<b>Buyer Id - Id de l'acheteur</b> 676xe
<b>Telephone No. - N° de téléphone</b> (613) 858-8340 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**AMENDMENT 004**

**THE SOLICITATION AMENDMENT #004 IS RAISED TO ANSWER QUESTIONS FROM THE INDUSTRY.**

**QUESTION # 031**

**Reference:** Bid Closing Date

**Question:**

Given the length of time to respond to questions, would the Crown please consider giving the vendor community a one week extension to the closing date?

**Answer:**

No further extension will be added to the closing date (June 27<sup>th</sup>, 2018). No answers given in the amendments will cause prejudice to the bidders' ability to develop their respective responses.

**QUESTION # 032**

**Reference:** Business Architect Level 3, R1

**Question:**

With regards to the technical evaluation criteria R1 for the Business Architect Level 3 that requires 10 years of cumulative experience carrying out any 3 of the following tasks:

- a) designing interventions aimed at improving organizational effectiveness;
- b) providing advisory consulting services;
- c) preparing business cases;
- d) carrying out options analysis; and
- e) developing performance measurement/evaluation frameworks.

The evaluation criteria states that 10 points will be allocated for each year of experience over and above the 10 years up to a maximum of 100 points. Could the Crown please confirm that candidates will score 100 points if they demonstrate 10 years of cumulative experience performing the listed tasks? For example, if the candidate performed three of the suitable tasks for 10 years per task they would score 100 points.

If this is not correct, could the Crown please clarify and further substantiate the scoring methodology?

**Answer:**

Incorrect, the candidate will score 10 points for each supplementary year of experience over and above the threshold 10 years of experience, while performing three of the listed tasks, up to a maximum of 100 points.

**QUESTION # 033**

**Reference:** Business Architect Level 3, R1 & R3

**Question:**

With regards to the technical evaluation criteria R1 & R3 for the Business Architect Level 3. Both R1 and R3 are asking to demonstrate the exact same experience? Could the Crown please clarify if this was intentional or if there are meant to be differences between the criteria?

**Answer:**

R3 requires that the experience performing tasks listed in R1 be specifically acquired by the proposed resource when in support of 2 government projects, for a minimum of 5 years, performing a minimum of 3 listed tasks.

**QUESTION # 034**

**Reference:** Corporate Mandatory Criterion M1, item 6

**Question:**

Regarding **Corporate Mandatory Criterion M1, item 6**. "Each contract must have a total billing value of \$2M". We assume that contracts demonstrated must each have an overall contract billed value of \$2M and that the 5-year time restriction does not apply to this item. Please confirm.

**Answer:**

The 5-year time restriction does apply to the overall contract billed value. The billing period for the \$2M must occur within the 5-year period specified in M1 item 5.

**QUESTION # 035**

**Reference:** Project Manager Level 3, M4

**Question:**

Concerning the **PM Level 3** category, Mandatory Criterion **M4**: "....providing a copy of the certificate, diploma, or degree that the proposed resource has qualified as a Project Management Professional (PMP)"  
We assume that the 'PMP' was included in error, and that any certificate, diploma or degree that is directly related to project management may be deemed compliant for this M4 criterion? Please confirm our assumption is correct.

**Answer:**

This assumption is incorrect. Canada is asking for globally recognized Project Management Professional (PMP) certification.

**QUESTION # 036**

**Reference:** Project Manager Level 3, R4

**Question:**

Concerning the **PM Level 3** category, Rated Criterion **R4**: The combination of certifications available for points is very limited and specific which eliminates many excellent, reputable, certified Senior Level Project Managers from this RFP.

To allow for a truly competitive bid process, would the crown please consider the following to provide a fair chance to equally qualified Senior Level Project Managers who hold other certifications that are directly related to the SOW and the category:

- Offer 10 points for 'other' relevant certifications that are directly related to the statement of work (e.g. SAP and/or Service Delivery) or resource Category (e.g. other Project Management certifications)
- Allow any combination of 3 relevant certifications ('other' relevant certifications and the certifications already listed) to achieve 40 points.

**Answer:**

No. Canada is attributing points based on globally recognized certification programs.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**