



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions - TPSGC

11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Electrical & Electronics Products Division
11 Laurier St./11, rue Laurier
7B3, Place du Portage, Phase III
Gatineau, Québec K1A 0S5

Title - Sujet High Density Mobile Shelving	
Solicitation No. - N° de l'invitation E60HN-17HDMS/B	Date 2018-06-22
Client Reference No. - N° de référence du client E60HN-17HDMS	Amendment No. - N° modif. 003
File No. - N° de dossier hn470.E60HN-17HDMS	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$HN-470-74871	
Date of Original Request for Supply Arrangement 2018-05-16 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-06-29	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
Address Enquiries to: - Adresser toutes questions à: Belcaid(hn470), Sidi	Buyer Id - Id de l'acheteur hn470
Telephone No. - N° de téléphone (819) 420-2202 ()	FAX No. - N° de FAX () -
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See herein	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment No. 003 to the RFSA

This Amendment is hereby raised to make the following revisions to the RFSA and publish the questions and answers 4 to 7.

1) Article 6.2.2, Part B- Bid Solicitation of Supply Arrangement and Resulting Contract Clauses is amended in order to increase the deadline for submitting the bids from five to ten days working days.

a) Delete Article **6.2.2**, Part B- Bid Solicitation of Supply Arrangement and Resulting Contract Clauses in its entirety; and

b) Insert the following:

6.2.2 The bid solicitation will be sent directly to Suppliers. Unless indicated otherwise on the Bid solicitation form, bids must be submitted within **ten (10)** working days of receiving the solicitation from the Identified Users (IU).

2) Article 1.2.5, Article 4.1.1.1 (h)(vi) and Annex C are amended in order to correct and add the province of Newfoundland and Labrador.

a) Delete Article **1.2.5** in its entirety; and

b) Insert the following:

1.2.5 The Request for Supply Arrangements (RFSA) is to establish supply arrangements for the delivery of the requirement detailed in the RFSA to the Identified Users across Canada, excluding locations within Yukon, Northwest Territories, Nunavut, Quebec, and Newfoundland and Labrador that are subject to Comprehensive Land Claims Agreements (CLCAs). Any requirement for deliveries to locations within CLCAs areas within Yukon, Northwest Territories, Nunavut, Quebec, or Newfoundland and Labrador will have to be treated as a separate procurement, outside of the resulting supply arrangements.

a) Delete Article **4.1.1.1 (h)(vi)** its entirety; and

b) Insert the following:

vi. Atlantic Region:

The entire province of Nova Scotia, New Brunswick, Newfoundland and Labrador and Prince Edward Island.

a) Delete **Annex C** its entirety; and

b) Insert the following:

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003
File No. - N° du dossier
HN465. E60HN-17HDMS

Buyer ID - Id de l'acheteur
HN465
CCC No./N° CCC - FMS No./N° VME

ANNEX C
Supplier Information – Regional Point of Contact

Pacific Region: British Columbia

SA Holder:	
General Information	
Name:	
Telephone #	
Fax #	
Email	
Delivery and follow-up	
Name:	
Telephone #	
Fax #	
Email	

Quebec Region

SA Holder:	
General Information	
Name:	
Telephone #	
Fax #	
Email	
Delivery and follow-up	
Name:	
Telephone #	
Fax #	
Email	

West Region: Alberta, Saskatchewan and Manitoba

SA Holder:	
General Information	
Name:	
Telephone #	
Fax #	
Email	
Delivery and follow-up	
Name:	
Telephone #	
Fax #	
Email	

NCR Region: Ottawa and Gatineau

SA Holder:	
General Information	
Name:	
Telephone #	
Fax #	
Email	
Delivery and follow-up	
Name:	
Telephone #	
Fax #	
Email	

Ontario Region

SA Holder:	
General Information	
Name:	
Telephone #	
Fax #	
Email	
Delivery and follow-up	
Name:	
Telephone #	
Fax #	
Email	

Atlantic Region: Nova Scotia, New Brunswick, Newfoundland and Labrador and Prince Edward Island

SA Holder:	
General Information	
Name:	
Telephone #	
Fax #	
Email	
Delivery and follow-up	
Name:	
Telephone #	
Fax #	
Email	

Questions & Answers			
High Density Mobile Shelving (E60HN-17HDMS/B)			
Questions		Answers	
Q1	Will this be a mandatory Supply Arrangement?	A1	Yes, since this Supply Arrangement falls on GSIN# 71
Q2	Can you confirm that for systems priced over \$100,000, procurements of HDMS can continue to be sole sourced provided they match existing equipment.	A2	Above \$100 000, client will follow the normal procurement process. Each sole source requirement will be determined on case by case basis.
Q3	We are in the process of filling out the RFSA. We are able to provide Manual Mobile Systems and Mechanic Mobile Systems, but not Powered. Are we still able to submit this document?	A3	<p>As per article 4.1.1.1 (c) of the Mandatory Technical Criteria, Suppliers must cover the three categories of HDMS:</p> <p><i>Suppliers must provide a list of inventory identifying items which they manufacture or distribute on behalf of a manufacturer, in all three (3) of the following required categories of High Density Mobile Shelving systems (see definitions in Attachment I). Suppliers may indicate if they provide HDMS in other categories in addition to the three required:</i></p> <p><i>i. Manual Mobile;</i> <i>ii. Mechanical Mobile; and</i> <i>iii. Powered Mobile.</i></p>

<p>Q4</p>	<p>Please find our enquiries to the Supply Arrangement solicitation referenced in the subject below:</p> <p>1. Can you please provide clarity on page 24, Annex A, 3.5, regarding the Note: A supplier who design a system cannot bid for the construction and installation work? Section 3.5, d. Design of New Shelving System is part of the scope of the SA, as also noted on page 11, 4.1.1.d. High Density Mobile Shelving requires consultation from an experienced Manufacturers Rep to ensure the system will meet the customer’s needs and function properly. This consultation service is provided free of charge by our dealers. How would an approved suppliers authorized dealer provide consultation services on a High density system, yet be able to sell and install the system?</p> <p>2. Can you please validate if this Supply Arrangement would include Newfoundland? I see that Labrador was mentioned but it did not reference Newfoundland.</p>	<p>A4</p>	<p>1) The client can use the SA for 2 types of requirements:</p> <p>a) They require engineering/design services only. No hardware to be provided. Not all of our client have expertise in the HDMS systems. This is why, in a first step, a client can ask for engineering services in order to put in place a statement of work and have an idea about the cost. The second step will be the tendering either through this SA if the Cost is less than 100K\$ or through our regular process via a RFP if the cost is above 100K\$. The supplier who provided the engineering services in the first step cannot bid in the second step to avoid conflict of interest.</p> <p>b) They require the engineering and design of a solution as well as the installation.</p> <p>2) See Para 2 of this amendment.</p>
<p>Q5</p>	<p>On Annex C - Supplier Information – Regional Point of Contact, how do we complete if we have more than one dealer that covers under one of the regions listed? Can we complete and submit multiple copies of Annex C to provide a full list of dealers that would supplier the SA?</p>	<p>A5</p>	<p>Yes, you can complete and submit multiple copies of Annex C to provide a full list of dealers that cover the same region.</p>

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Q6	In section 4.1.1.1 C. "Suppliers are to provide a list of inventory identifying items which they manufacture or distribute". Are you looking for a list of all of the types/models of systems offered or a list of the part numbers (which could number in the thousands) used to make these systems?	A6	Only for a list of types/models of systems.
Q7	On the bottom of page 19 in Section 6.1 templates are referenced. Could you please send me those templates?	A7	As mentioned in Section 6.1, you need to send an email to TPSGC.Outilsdapprovisionnement-ProcurementTools.PWGSC@tpsgc-pwgsc.gc.ca in order to receive the last updated templates.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.