

ADVANCE CONTRACT AWARD NOTICE (ACAN)

1. Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

2. Definition of Requirements

Natural Resources Canada (NRCan) tracks market trends in energy efficiency and energy use of major appliances dating back to 1990 and is committed to understand how these trends influence greenhouse gas emissions and reducing energy use.

The requirement is as follows:

To collect the annual appliance shipment data (with model numbers allowing linkage to the *EnerGuide Appliance Database*) to obtain the unit energy consumption (UEC) for refrigerators (including wine chillers), freezers, dishwashers, electric ranges, clothes washers, electric clothes dryers and dehumidifiers for the year 2017.

- To determine the distribution of each product, by type and size;
- To determine the distribution of each product, by UEC, for the same appliances in the same years and related statistics;
- To identify and track the ENERGY STAR certified products and their penetration in the marketplace.

3. Criteria for Assessment of the Statement of Capabilities

Any interested supplier must demonstrate by way of a statement of capabilities that it meets the following requirements:

- the ability to track shipments, geography and channel (builder verses retail) about Canadian home appliance shipments.
- the data provided is to be the product of a process of combining shipment figures and energy usage information from the major manufacturers and suppliers of appliances in Canada and the NRCan's EnerGuide Appliance Database. The project includes matching the model number from the manufacturer with the corresponding model in the NRCan EnerGuide Appliance Database to arrive at the total energy consumption represented by all shipments of that model within each year. Aggregation of these figures provide the data required by NRCan. The vendor must be designated by the home appliance industry to perform this work on the major appliance categories.

- adherence to strict non-disclosure rules including the aggregation and de-identification of confidential business information.

4. Trade Agreements

This procurement is subject to the following trade agreement(s):

North America Free Trade Agreement (NAFTA);
Agreement on Internal Trade (AIT);
World Trade Organization - Agreement on Government Procurement (WTO-AGP).

5. Set-aside under the Procurement Strategy for Aboriginal Business – N/A

6. Comprehensive Land Claims Agreement(s) – N/A

7. Justification for the Pre-Identified Supplier

We intend to deal directly with the supplier mentioned in section 13 below as, it is the only known supplier that meets the mandatory criteria set out in section 3 above.

Should Canada receive a statement of capabilities from a supplier that contains sufficient information to indicate that it meets the requirements set forth in this ACAN, a competitive process will be triggered with a technical and financial evaluation methodology of the bids proposed by the potential bidders

8. Exception to the Government Contracts Regulations

The following exception(s) to the Government Contracts Regulations is (are) invoked for this procurement under subsection: 6(d) – “only one person is capable of performing the work).

The identified provider, **Association of Home Appliance Manufacturers** is the only one able to meet all of the criteria identified in paragraph 3 above.

9. Exclusions and/or Limited Tendering Reasons

The following exclusion(s) and/or limited tendering reasons are invoked under the:
North American Free Trade Agreement (NAFTA): *Article 1016, 2, b)*
Canadian Free Trade Agreement (CFTA): *Article 513 b*
World Trade Organization - Agreement on Government Procurement (WTO-AGP):
Articles XIII (b)

10. Ownership of Intellectual Property

Ownership of any Foreground Intellectual Property arising out of the proposed contract will vest in the Contractor.

11. Contract Period

The contract period will be from date of award to March 31, 2019

Optional Services, if required

The Optional Services period is estimated for up to four (4) years.

12. Estimated Cost

The estimated maximum value of the contract is \$98,000.00 CAD inclusive.

Optional Services, if required

The estimated maximum value of all Option years will not exceed \$400,000.00 CAD inclusive.

13. Name and Address of the Proposed Contractor

Association of Home Appliance Manufacturers
1111 19th Street NW, Suite 402
Washington, DC 20036

14. Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully qualified and available to provide the services/goods described herein, may submit a Statement of Capabilities in writing, preferably by e-mail, to the contact person identified in this Notice on or before the closing date and time of this Notice. The Statement of Capabilities must clearly demonstrate how the supplier meets the advertised requirements.

15. Closing Date

The closing date for a submission of a Statement of Capabilities is July 10, 2018 at 14:00 Eastern Standard Time.

16. Contract Authority

Julia Pace
1 Challenger Drive
Dartmouth, NS B2Y 4A2
Phone: 902-426-7279

Julia.pace@canada.ca