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B3J 1T3  
Bid Fax: (902) 496-5016

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Atlantic Region Acquisitions/Région de l'Atlantique  
Acquisitions  
1713 Bedford Row  
Halifax, N.S./Halifax, (N.É.)  
Halifax  
Nova Scot  
B3J 1T3

<b>Title - Sujet</b> Water Quality Testing		
<b>Solicitation No. - N° de l'invitation</b> W010C-180134/A		<b>Date</b> 2018-07-05
<b>Client Reference No. - N° de référence du client</b> W010C-18-0134		<b>Amendment No. - N° modif.</b> 001
<b>File No. - N° de dossier</b> HAL-7-79262 (321)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$HAL-321-10409		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2018-06-01
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-07-26</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Atlantic Daylight Saving Time ADT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Baurin, Bruno		<b>Buyer Id - Id de l'acheteur</b> hal321
<b>Telephone No. - N° de téléphone</b> (902) 402-6891 ( )	<b>FAX No. - N° de FAX</b> (902) 496-5016	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

Contract No. - N° de l'invitation

**W010C-180134/A**

Client Ref. No. - N° de réf. du client

**W010C-180134**

Amd. No. - N° de la modif.

**001**

File No. - N° du dossier

**HAL-7-79262**

Buyer ID - Id de l'acheteur

**HAL321**

CCC No./N° CCC - FMS No/ N° VME

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**Amendment #001 is to address questions and to extend the closing date till July 26, 2018.**

**Question #1**

Section 4.1.2 Financial Evaluation: states that the "the sum of all the Offeror's Pricing for each of the possible three (3) years will be used to calculate the Offeror's price". This is not an accurate reflection of the proponent's cost, nor is it a means by which the Crown can ensure it is buying the best price or lowest price of the qualified bidders. For example, a test that costs \$100 but is submitted only one time will have an annual cost of only \$100. But a test that costs \$10 and is submitted 1000 times will have an annual cost of \$10,000. Your current pricing evaluation method would bias the evaluation - you would buy the lowest score, but the highest cost to the Crown.

**Will PSPC provide a weight factor or estimated quantity of analysis for the purpose of a fair and transparent price evaluation?**

**Answer #1**

Yes, PSPC will provide estimated usage. It will be shown in Amendment #002.

**Question #2**

In Annex B Section: *Basis of Payment* and *Part 1 – Analysis for Routine Sampling Program* there are no volumes listed with the parameters required. This would put PSPC and the Crown at risk of unbalanced pricing models, whereby the known usage could be priced higher, while the infrequent or unused items would be priced extremely low. Providing weight factors or quantities for each line item would mitigate this risk and further ensure PSPC is actually buying value for the Crown.

**Will PSPC provide a weight factor or quantity for each line item?**

**Answer #2**

Yes, PSPC will provide estimated usage. It will be shown in Amendment #002.

### **Question #3**

In Annex B Section: *Basis of Payment* and *Part 1 – Analysis for Routine Sampling Program* under Tissue (Flora and Fauna), it requests that Volatile Organic Compounds (VOCs) be analyzed. Given the physical and chemical nature of VOCs it is not an industry norm to analyze for these parameters in tissue as they are not likely to be found in this matrix.

**Would PSPC remove VOCs as a requirement from this program?**

### **Answer #3**

RPOS (H) routinely tests 3 sewage treatment plants and a lagoon monthly and VOC testing is a parameter that will not be removed from the program. The parameter was set and removing it from the contract will involve collaborative discussion involving many Chains of Command.

### **Question #4**

In Annex B, Analytical Packages: The pesticides Octachlorostyrene and toxaphene are not part of the current HC CDWQGs. But they have been included as part of the Pesticides package. Further, they are not common pesticides.

Will PSPC remove these requirements from the RFP?

### **Answer #4**

POS (H), specifically the Water Fuel and Environment Section (WFE), does not test for Octachlorostyrene and toxaphene. That was a function for another department previously. Not required.

### **Question # 5**

In Annex B, Analytical Packages: Tissue (Flora and Fauna) Hexavalent Chromium is listed as a requirement. There is no lab in Canada accredited for this parameter.

Would PSPC remove this requirement from the RFP?

### **Answer #5**

Hexavalent Chromium is not a requirement as we do not monitor for treatment Cr (VI) for industrial wastewater.

### **Question # 6**

In Annex B, Analytical Packages: Tissue (Flora and Fauna) Acridine and Quinoline is listed as a requirement. There is no lab in this region accredited for these parameters.

Would PSPC remove this requirement from the RFP?

**Answer #6**

Acridine and Quinoline is found in dyes for textiles and we do not monitor for treatment as there is no requirement.

**ALL OTHER TERMS AND CONDITIONS WILL REMAIN THE SAME.**