



**RETURN BIDS TO:**

**Shared Services Canada (SSC)**  
Procurement and Vendor Relationships  
180 Kent Street, 13th Floor  
Ottawa, Ontario  
K1P 0B6

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**Services Partager Canada (SPC)**  
Acquisitions et relations avec les  
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180 rue Kent, 13ieme étage  
Ottawa, Ontario  
K1P 0B6

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Issuing Office – Bureau de distribution**

Procurement and Vendor Relationships | Achats et relations avec les fournisseurs  
EO Division | Division EO  
180 Kent Street | 180 Rue Kent  
13th Floor  
Ottawa, Ontario  
K1P 0B6

<b>Title – Sujet</b> Specialized Satellite Earth Station Equipment and Service Stream 1 and Stream 2 for SSC	
<b>Solicitation No. – N° de l'invitation</b> R000017822/A	<b>Amendment No. – N° de modif.</b> <b>003</b>
<b>Client Reference No. – N° référence du client</b>	<b>Date</b> July 10, 2018
<b>GETS Reference No. – N° de reference de SEAG</b>	
<b>File No. – N° de dossier</b> n/a	
<b>Solicitation Closes – L'invitation prend fin</b> <b>THE CLOSING is :</b> <b>LA DATE DE CLOTURE EST :</b> <b>at – à 11 :00 am</b> <b>on – le July 31, 2018</b>	<b>Time Zone</b> <b>Fuseau horaire</b>  Eastern Daylight Time (EDT)
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Inquiries to : - Adresser toutes questions à:</b> Kenny Leung	<b>Buyer Id – Id de l'acheteur</b> CCG
<b>Telephone No. – N° de téléphone :</b> 613 790-6964	<b>FAX No. – N° de FAX</b> Not applicable
<b>Delivery required - Livraison exigée</b> See Herein	<b>Delivered Offered – Livraison proposée</b>
<b>Destination – of Goods, Services, and Construction:</b> <b>Destination – des biens, services et construction :</b> Kenny Leung: (613) 790-6964 Shared Services Canada (SSC) 180 Kent Street, 13th Floor, Ottawa, Ontario, K1G 4A8	
<b>Vendor/firm Name and address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Facsimile No. – N° de télécopieur</b>	
<b>Telephone No. – N° de téléphone</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/firm (type or print)-</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>



### **SOLICITATION AMENDMENT # 003**

The purpose of this amendment is to:

- 1) Revise solicitation closing date;
  - 2) Amend Request For Proposal;
  - 3) Amend Annex A – Statement of Work;
  - 4) Amend Annex B – Pricing Sheet;
  - 5) Answer Bidder Questions.
- 

**1) At the Front page of the Solicitation R000017822/A:**

The closing date for receipt of Proposal Responses is extended as noted below:

**DELETE** Solicitation Closes – L'invitation prend fin  
at – à 11:00 AM  
on – le 2018-07-20

**INSERT** **Solicitation Closes – L'invitation prend fin**  
**at – à 11:00 AM**  
**on – le 2018-07-31**

**2) At Request for Proposal (RFP) of the Solicitation R000017822/A:**

**DELETE** R000017822A\_RFP  
**INSERT** **R000017822A\_RFP\_V2**

**3) At Annex A – Statement of Work of the Solicitation R000017822/A:**

**DELETE** Annex A – Statement of Work  
**INSERT** **Annex A – Statement of Work\_V1**

**4) At Annex B – Pricing Sheet of the Solicitation R000017822/A:**

**DELETE** Annex B – Pricing Sheet  
**INSERT** **Annex B – Pricing Sheet\_V1**

**5) Respond Bidder Question:**

QUESTION 5. 1. In reference to section 2.6 of the bid solicitation, the volumetric data shows as a forecast of 5 new earth stations and 10 new modems per year. Could this be broken down by stream and possibly earth station type?

**ANSWER 5. For the volumetric data, the 5 new earth stations would apply for Stream 2, and the modems would apply to Stream 1 without guarantee of commitment to purchase. The RFP document is changed to reflect this additional clarity.**

QUESTION 6. Under 4.2 iii B references of the bid solicitation, we understand that Canada requires references to validate the bidder's experience, but does Canada also require a description of the work performed? If so, should the form 6 be modified to include a field for the description of the work performed?



**ANSWER 6. Yes, we agree that Form 6 will be changed to add a field for the description of the work performed.**

QUESTION 7. Under 2.1.9 of Annex A, the requirement to have 3 maintenance depots located in Canada. Under stream 2, the solicitation is asking for certain export controlled and ARStrat certified terminals for which maintenance services may need to be done in certain repair depots only prescribed by the OEM. In certain cases this prescribed repair depot is outside of Canada, could Canada change the requirement to include a repair depot outside of Canada?

**ANSWER 7. Section 2.1.9 is changed to state that “The Contractor must have a minimum of (3) Maintenance Depots located in Canada to provide Return-to Depot services. The Contractor must provide the addresses of their (3) maintenance depot. It is understood that, in some instances, the repair of specific equipment can only be performed by the OEM. In such cases, the Maintenance depots located in Canada will function as a collection point for the Contractor to forward the equipment to the OEM for repair.”**

QUESTION 8. The solicitation includes Annex A – Appendix A and Annex A – Appendix B, but there are no references to these documents in Annex A – SOW. Since this is mainly an equipment solicitation, could Canada remove these documents from the solicitation?

**ANSWER 8. We agree that the references to Appendix A of Annex A (Billing Detail Layout) and Appendix B of Annex A (List of Clients) are removed.**

QUESTION 9. In 2.1.10 of Annex A, there is a requirement to provide information pertaining to training, but there is no reference to requesting this information as part of the bid solicitation. For example, there is no mention of 2.1.10 in Form 3, Substantiation of Technical Compliance form where all the other mandatory requirements are listed that need to be evaluated.

**ANSWER 9. There is a requirement to provide information pertaining to training as per section 2.1.10. Please note that the SOW is part of the bid solicitation. Although, some selected requirements are listed in Form 3, it does not preclude the provision of other requested information in the SOW. Further, as per Annex D1 and Annex D2 – Technical and Financial Evaluation Methodology, training is evaluated under rated requirements.**

QUESTION 10. Ref. Art. 5.2 c. OEM Certification of the Bid Solicitation and Form 4 (Off-the Shelf and OEM Certification Form): It is Bidder’s experience that OEMs are reluctant to provide a blanket certification that authorize bidders to maintain their equipment prior to a contract award. These arrangements typically involve somewhat complex Intellectual Property and technology transfer discussions that would be more suitable for a successful bidder to engage in with the list of OEMs post award. Bidder will endeavor to secure these certifications but requests clarification if a bid will be deemed non-compliant if one or more OEMs are not willing to provide the certification.



**ANSWER 10. Form 4 is required, as per section 5.2, however it can be provided after the bid submission within a time frame specific by the Contracting Authority. The bidder will not be deemed non-compliant if Form 4 is not provided at the time of bid submission.**

QUESTION 11. 1. Under 3.4, section 3.4.1.4, the requirement is to repair or replace within 5 working days. Shipping the terminal alone could take up to 5 days because of the size of some of these terminals. We find that 5 working days to be too short of a timeframe to allow shipping, verification and repair of the terminal. Since there are many modes of failure, some of which can take a significant amount of time to repair, we cannot guarantee a specific turnaround time. Most repairs can be returned within 60 working days of receipt. If Canada were to guarantee specific quantities of terminals, it could be possible to build in a sparing program in order to meet shorter timeframes. Would Canada agree to change the repair SLA to 60 working days? Or would Canada be ready to guarantee a specific quantity of terminals?

**ANSWER 11. Canada agrees to change the SLA to 60 days. The SOW has been updated to reflect this change.**

QUESTION 12 In Annex B – Appendix B2 – Stream 2 lines 2, 29, 51 and 73, this variant of the terminal with the e800 iDirect modem is being phased out because iDirect have issued an end of life on the e800 module. The variant that replaces this is the one with the 900 model # GCS-1512i9A-020. Description should be changed to reflect 900 instead of e800.

**ANSWER 12. Agreed. The Pricing Table has been updated to replace the item in question with the new model.**

QUESTION 13 In Annex B – Appendix B2 – Stream 2 lines 6, 33, 55, and 77, this variant of the terminal with the e800 iDirect modem is being phased out because iDirect have issued an end of life on the e800 module. The variant that replaces this is the one with the 900 model # 1512i9-SSK-01. Description should be changed to reflect 900 instead of e800.

**ANSWER 13. Agreed. The Pricing Table has been updated to replace the item in question with the new model.**

QUESTION 14 In Annex B – Appendix B2 – Stream 2 lines 8, 35, 57, and 79, this variant of the terminal with the e800 iDirect modem is being phased out because iDirect have issued an end of life on the e800 module. The variant that replaces this is the one with the 900 model # GCS-1524i9A-050. Description should be changed to reflect 900 instead of e800.

**ANSWER 14. Agreed. The Pricing Table has been updated to replace the item in question with the new model.**

QUESTION 15 In Annex B – Appendix B2 – Stream 2 lines 11, 38, 60, and 81, this variant of the terminal with the e800 iDirect modem is being phased out because iDirect have issued an end of life on the e800 module. The variant that replaces this is the one with the 900 model # GCS-1500i9-SSK-01. Description should be changed to reflect 900 instead of e800.

**ANSWER 15. Agreed. The Pricing Table has been updated to replace the item in question with the new model.**



QUESTION 16 6. In Annex B – Appendix B2 – Stream 2 lines 14, 41, 63, and 84, this variant of the terminal with the e800 iDirect modem is not a valid configuration. The reference should have been e850mp, but it is being phased out because iDirect have issued an end of life on the e850mp module. The variant that replaces this is the one with the 950 model # GCS-3201-01. Description should be changed to reflect 950 instead of e850mp.

**ANSWER 16. Agreed. The Pricing Table has been updated to replace the item in question with the new model.**

QUESTION 17 In Annex B – Appendix B2 – Stream 2 lines 18, 45, 67, and 88, this variant of the terminal with the e850mp it is being phased out because iDirect have issued an end of life on the e850mp module. The variant that replaces this is the one with the 950 model # GCS-3260i9W-02. Description should be changed to reflect 950 instead of e850mp.

**ANSWER 17. Agreed. The Pricing Table has been updated to replace the item in question with the new model.**

QUESTION 18 In Annex B – Appendix B2 – Stream 2 lines 23 to 27, would Canada accept a product of equal or better quality with better performance characteristics as a substitute?

**ANSWER 18. No. As stated in Annex B, Appendix A - Instructions to Contractors, Canada accepts a replacement item only if the item in question is manufactured discontinued.**

**ALL OTHER INFORMATION RELATED TO THIS SOLICITATION,  
REMAINS UNCHANGED**