



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
800 Burrard Street, Room 219  
800, rue Burrard, pièce 219  
Vancouver, BC V6Z 0B9  
Bid Fax: (604) 775-7526

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Public Works and Government Services Canada - Pacific  
Region  
219 - 800 Burrard Street  
800, rue Burrard, pièce 219  
Vancouver, BC V6Z 0B9

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| <b>Title - Sujet</b><br>Visa printers  |  |
| <b>Solicitation No. - N° de l'invitation</b><br>B8217-190030/A   | <b>Amendment No. - N° modif.</b><br>001  |
| <b>Client Reference No. - N° de référence du client</b><br>B8217-190030  | <b>Date</b><br>2018-07-13  |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$VAN-532-8376   |  |
| <b>File No. - N° de dossier</b><br>VAN-8-41043 (532)   | <b>CCC No./N° CCC - FMS No./N° VME</b>   |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b><br><b>on - le 2018-08-07</b>   | <b>Time Zone</b><br><b>Fuseau horaire</b><br>Pacific Daylight Saving<br>Time PDT |
| <b>F.O.B. - F.A.B.</b><br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/> |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Takasaki, Alan H.   | <b>Buyer Id - Id de l'acheteur</b><br>van532                                     |
| <b>Telephone No. - N° de téléphone</b><br>(604) 671-1831 ( )   | <b>FAX No. - N° de FAX</b><br>(604) 775-7526                                     |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>  |  |

**Instructions: See Herein**

**Instructions: Voir aux présentes**

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |

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B8217-190030

Amd. No. - N° de la modif.  
A001  
File No. - N° du dossier

Buyer ID - Id de l'acheteur  
VAN532  
CCC No./N° CCC - FMS No./N° VME

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## **Solicitation #: B8217-190030/A**

The following questions and answers are for clarification purposes.

If due to the clarification an amendment to the solicitation is required, the amendment will be stated herein as "The above referenced solicitation is amended as follows":

### **SECTION 1.2.1**

#### **Question 1:**

Confirm whether customer will procure these printers within Canada, or if they are drop shipped to various out of country locations.

#### **Response 1:**

All printers will be procured in Canada and delivered to 1 location in Canada. IRCC will then deploy the printers to the various out of country locations.

### **SECTION 5.1 - 5.2**

#### **Question 2:**

Are certifications required from the reseller, or the OEM?

#### **Response 2:**

Certification is required from the organization that is submitting the bid.

### **SECTION 6.1**

#### **Question 3:**

Is there anything Epson needs to provide here? Unclear what is needed.

#### **Response 3:**

*SACC Manual* clause A9033T (2012-07-16) Financial Capability will apply to the organization that is submitted the bid and is not required at bid closing.

### **SECTION 7.1 and 7.4.2**

#### **Question 4:**

There is a request to have up to five (5) years of product continuity for hardware and ink. This includes one initial buy with up to four (4) additional one year extension periods. Will there be forecasting / early ordering from Canada to help us with planning?

**\*\* Printers have a usual 2-3 year lifespan, hence the question. Planning is required for production and inventory storage beyond EOL \*\***

#### **Response 4:**

Although we anticipate purchasing 250 to 300 printers, it could be up to 500 printer per year. It is difficult to estimate the quantities of ink cartridges as it is based on usage and what the winning bidder' ink cartridge page yield count is. The color ink cartridges quantity will be approximately 50% of the black ink quantity.

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**Question 5:**

As per 7.14, it appears that if there are technological improvements to the product (i.e. line upgrades / EOL replacements) that these can be provided under a Contractor proposal \*\*

**Response 5:**

Yes but the terms of Article 7.14 will apply.

**ANNEX A**

**SECTION 2.1**

**Question 6:**

We do not provide CDs/DVDs including drivers and documentation in our products. Is it OK to have these materials available for download from Epson.ca?

**Response 6:**

yes, it is acceptable.

**The above solicitation is amended as follows:**

**A.2 d) of Section 2.1, Annex A:**

**Delete:** Software CD/DVD's including drivers and

**Insert:** Software CD/DVD's (or downloadable) including drivers and

**SECTION 2.3**

**Question 7:**

Requested Storage Dimensions: 24"w x 20"d x 20"h

Can we confirm that a slightly deeper storage dimension is OK (+ 1.1")?

**Response: 7:**

yes, it is acceptable

**The above solicitation is amended as follows:**

**C.1a) of Section 2.3, Annex A:**

**Delete:** 61cm wide x 51cm high x 51cm deep (approx. 24"w x 20"h x 20"d)

**Insert:** 61cm wide x 51 cm high x 56cm deep (approx. 24"w x 22"h x 20"d)

**SECTION 2.5**

**Question 8:**

**E.1** Can Government of Canada provide us the exact paper types / SKUs used for their label media so we can evaluate further?

**Response 8:**

No, can't be provided. Secure documents

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**Question 9:**

**E.2** Can Government of Canada provide us the semi-gloss paper type they are using?

**Response 9:**

No, can't be provided. Secure documents

**SECTION 2.6**

**Question 10:**

**F.2** Confirm stated duty cycle is the device MAX monthly duty cycle

**Response 10:**

It means to meet or exceed the 6100 pages per month.

**SECTION 2.9**

**Question 11:**

**I.8** Can the USB Type A cable be provided separately, or does it need to be provided inside of the box?

**Question 11:**

It can be provided separately.

All other terms and condition remain unchanged