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RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions -
TPSGC**

11 Laurier St. / 11, rue Laurier

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Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Systems Software Procurement Division / Division des
achats des logiciels d'exploitation
Terrasses de la Chaudière
4th Floor, 10 Wellington Street
4th etage, 10, rue Wellington
Gatineau
Quebec
K1A 0S5

| | |
|--|---|
| Title - Sujet RFI for AI Services | |
| Solicitation No. - N° de l'invitation 24062-190106/A | Amendment No. - N° modif. 003 |
| Client Reference No. - N° de référence du client 24062-190106 | Date 2018-07-25 |
| GETS Reference No. - N° de référence de SEAG PW-\$SEE-017-33657 | |
| File No. - N° de dossier 017ee.24062-190106 | CCC No./N° CCC - FMS No./N° VME |
| Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-08-17 | |
| Time Zone Fuseau horaire Eastern Daylight Saving Time EDT | |
| F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/> | |
| Address Enquiries to: - Adresser toutes questions à: Lessard, Peter | Buyer Id - Id de l'acheteur 017ee |
| Telephone No. - N° de téléphone (613) 850-7602 () | FAX No. - N° de FAX () - |
| Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: | |

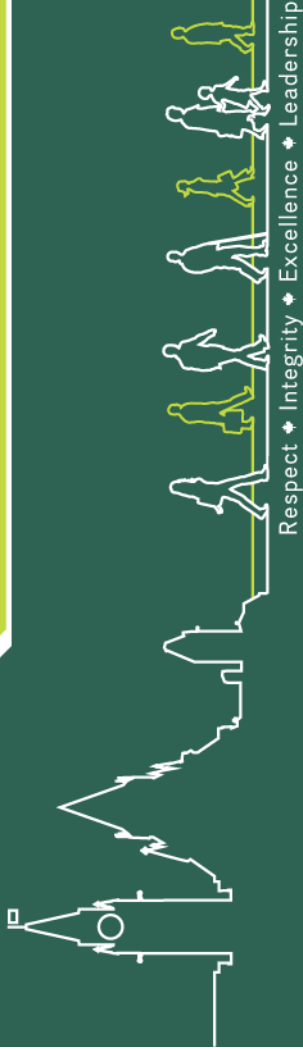
Instructions: See Herein

Instructions: Voir aux présentes

| | |
|--|--|
| Delivery Required - Livraison exigée | Delivery Offered - Livraison proposée |
| Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur | |
| Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur | |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | |
| Signature | Date |

This amendment 003 is raised for the following:

- 1) Post the presentation deck from the Industry Engagement Day on July 20, 2018.
- 2) Canada is asking the industry to confirm their interest in “one on one” sessions. Please confirm your interest by emailing the contracting authority for this RFI no later than August 10, 2018.



#GOC

#Co-Creation

#ProcMod

Artificial Intelligence (AI) Request for Information (RFI)

Industry Day
July 20, 2018

#DigitalGovernment


#AI



Public Services and
Procurement Canada

Services publics et
Approvisionnement Canada

Canada



Welcome / Opening Remarks

Arianne Reza

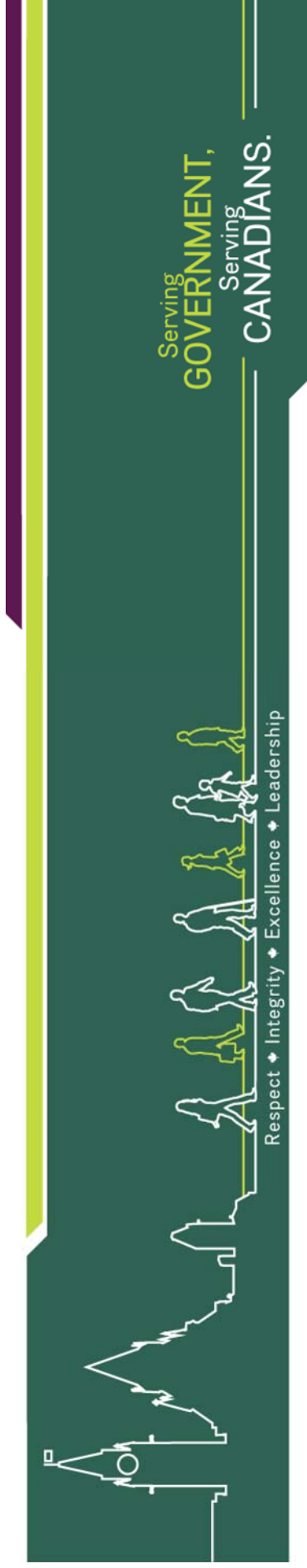
ADM Procurement Branch, PSPC

Marc Brouillard

Chief Technology Officer, TBS

AI Industry Day Agenda

| ITEMS | DESCRIPTION | TIME |
|-------|--|---------------|
| 1 | Arrival and Registration | 08:00 – 08:30 |
| 2 | Introductions and Welcoming Remarks | 08:30 – 08:50 |
| 3 | Overview of Procurement, RFI Process and RFI Questions | 08:50 – 09:40 |
| 4 | Coffee Break | 09:40 – 10:00 |
| 5 | Roundtable Discussion | 10:00 – 11:45 |
| 6 | Closing Remarks | 11:45 – 12:15 |



OVERVIEW OF PROCUREMENT, RFI PROCESS, AND RFI QUESTIONS



Public Services and
Procurement Canada

Services publics et
Approvisionnement Canada

Canada

Objectives

1. Provide a brief overview of the requirement
2. Explain the Request for information (RFI) Process
3. RFI Questions - Discussion

Purpose of the RFI: To gather industry information to assist in designing the best possible method of supply for the acquisition of Services, Solutions and Products for AI in the Government of Canada

Overview of the procurement requirement

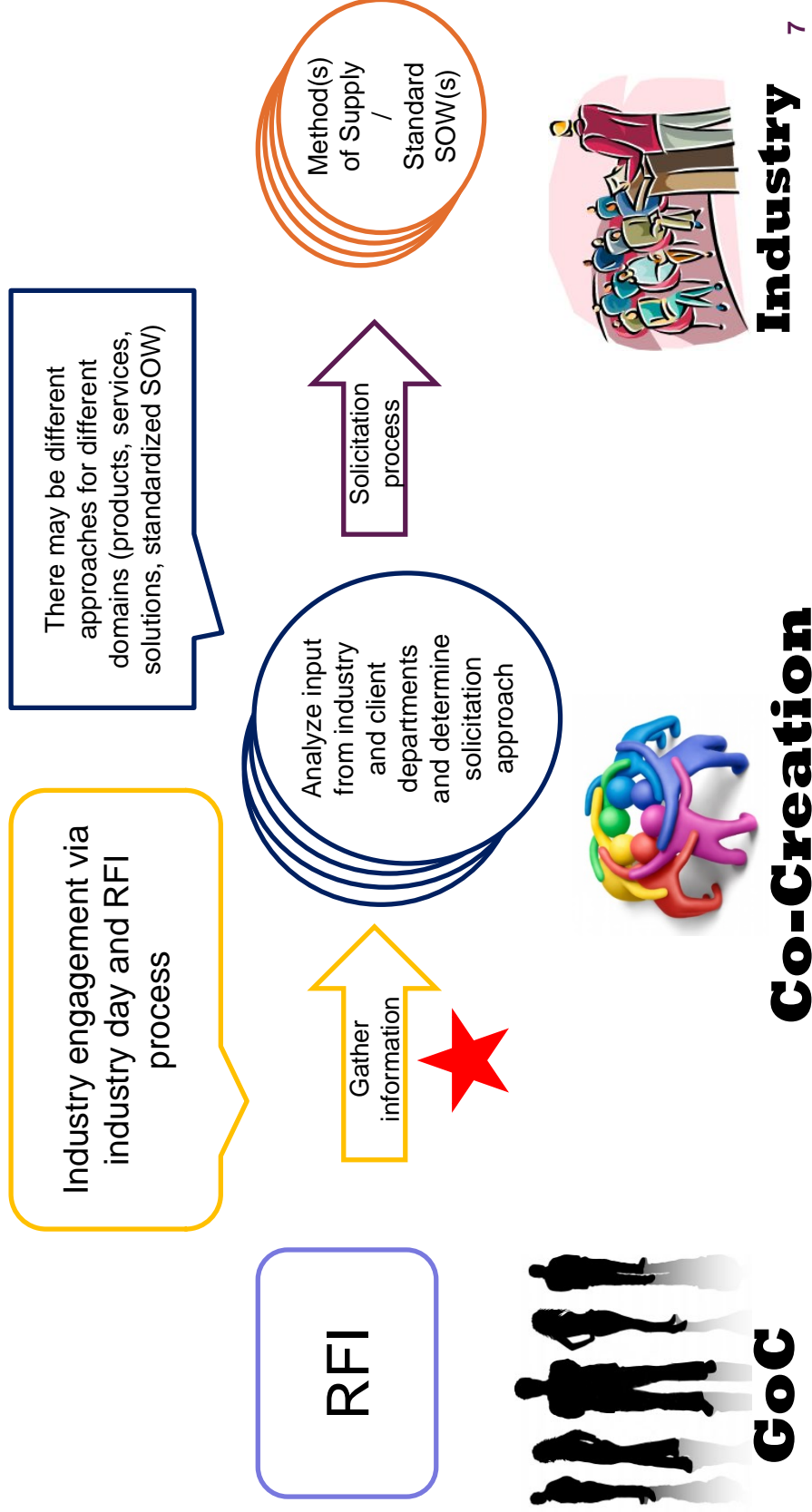
#GOC

Requirement

The GC, lead by TBS CIOB and PSPC Acquisitions, is seeking to develop a flexible procurement vehicle that would enable clients to move smoothly between services, solutions and products, and would like to understand what the marketplace can offer in terms of:

- Services (expert advice on AI Applications and Taxonomies, Feasibility Assessments, Peer review).
- Solutions (design, implementation, and road-mapping, development and implementation of pilots).
- Products (COTS relating to AI).

Establishing a new Method of Supply



RFI process

#DigitalGovernment

Background:

The RFI questions are intended to allow industry to:

- share views and inform the direction that the Government of Canada may take with respect to procuring AI.
- comment on the risks associated with procuring and working with AI and mitigation strategies for reducing those risks.
- inform the parameters that the Government of Canada may consider in determining scope and “when or if” an AI application is appropriate for achieving desired business objectives.

RFI process(cont'd)

Nature of RFI

- This RFI will not result in the award of any contract and is simply intended to solicit feedback from industry.
- Responses received may be used by the Government of Canada to develop or modify procurement strategies or any draft documents contained in the RFI.
- A review team composed of representatives of TBS and PSPC will review the responses.
- Respondents should mark any portions of their response that they consider proprietary or confidential.
- One-on-one meetings may follow.

RFI process(cont'd)

Responses

- The Government of Canada will not reimburse any respondent for expenses incurred in responding to this RFI.
- Respondents with questions may direct their enquiries to the Contracting Authority.
- All requested information is to be provided to the Contracting Authority on or before the closing date of the RFI (August 17, 2018 at 2:00 PM). We encourage vendors to monitor Buyandsell.gc.ca for any amendments to the RFI, including for the closing date.

RFI questions

- A. AI MARKET OVERVIEW
- B. COMPANY OVERVIEW
- C. INTELLECTUAL PROPERTY
- D. PROCUREMENT
 - Evaluation
 - Market Segments
 - Costing
 - Terms and Conditions
 - Project Design and Delivery
 - Security and privacy
 - General

Are the themes and questions clear?

#ProcMod

11



Roundtable discussions: breakout groups

Services:

Related to the initial scoping, planning, and feasibility assessments of artificial intelligence applications.

Solutions:

A combination of products and services tailored to address specific business needs. Could include developing and implementing pilots.

Products:

Commercially available applications that could be integrated within existing IT infrastructures.

12



Roundtable discussions

| Topic | Location | Time |
|-----------|-------------------------|-------------|
| Services | Room 2005 and via Webex | 10:00-10:30 |
| | | 10:35-11:05 |
| | | 11:10-11:40 |
| Solutions | Room 2068 and via Webex | 10:00-10:30 |
| | | 10:35-11:05 |
| | | 11:10-11:40 |
| Products | Room 2023 and via Webex | 10:00-10:30 |
| | | 10:35-11:05 |
| | | 11:10-11:40 |

Roundtable: Services

(Feasibility and Assessment Studies)

Departments don't know where to start. What are the core services that departments will need to know to start this journey?

1. What would your company want to see in a Statement of Work from the GOC to help to ensure a successful AI project and/or make it worthwhile to bid?
2. What would be the best evaluation criteria to successfully pre-qualify companies for the future AI procurement vehicle, for example: company experience, # of projects completed, experience of personnel, breadth and depth of services, other?
3. Who owns the Intellectual Property generated during the course of an AI implementation? What parts of the IP would the GoC need to retain to ensure transferability of work to subsequent contractors?
4. How is costing structured for the services you provide?
5. How does the AI industry deal with Limitation of Liability in contracting?
6. How should the GOC incorporate AI related ethical considerations into our contracting process, SOW, evaluation criteria or other?

14



Roundtable: Solutions

Departments have identified their challenges and opportunities, but they want to know how to get this off the ground.

1. What is the best way to successfully engage and work with the industry?
2. Given the importance of transparency, what are some of the key considerations that pertain to licenses and IP in the context of AI services, solutions and products?
3. How is costing structured for the solutions you provide?
4. How does the AI industry deal with Limitation of Liability in contracting?
5. With regards to the GOC security policies listed (i.e. data sovereignty and data residency) what security-privacy issues do you foresee and how would you propose to address them?
6. How should the GOC incorporate AI related ethical considerations into our contracting process, SOW, evaluation criteria or other?

Roundtable: Products

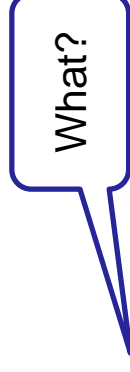
How do we integrate AI Products into our current infrastructure?

1. What would be the best evaluation criteria to successfully pre-qualify companies for the future AI procurement vehicle, for example: company experience, # of projects completed, experience of personnel, breadth and depth of services, other?
2. Are there any interdependencies between the AI market segments of professional services, cloud providers, AI technology services, or other?
3. How does the AI industry deal with Limitation of Liability in contracting?
4. How would you propose that the GOC reflect, monitor and adjust for changes in AI algorithms, technology, and evolution of products over time in a contract with the GOC

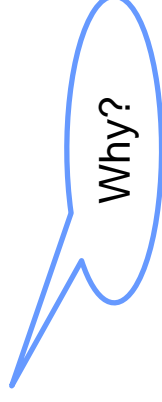
16



Closing Remarks



- Questions received this morning



- Next steps
- Thank you



#MakeItHappen

Procurement Help for Small and Medium Enterprises

Office of Small and Medium Enterprises (OSME) offers seminars on doing business with the Government of Canada

Seminar topics include:

- Overview of the contracting process
- Registering in supplier databases
- Finding key purchasing contacts
- Conducting market research through searching previously awarded contracts
- Searching for opportunities on the [Tenders](#) website
- Finding subcontracting opportunities
- Obtaining security clearances
- Bidding on opportunities

<https://www.tpsgc-pwgsc.gc.ca/app-acq/pme-sme/index-eng.html>

18

