## Annex "B" - Basis of Payment (taxes not included)

The quantities indicated in the tables below are provided for evaluation purposes only, and do not represent guarantee of work or volumes.
Pricing is intended to serve as a basis of reference for each dish type, portion, and quality, rather than any specific dish stipulated herein.

| Table A - Continental Style Breakfast |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |  |
| Continental Style Breakfast | 30 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate |  | Cost |
| Assorted breads |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  | Chef |  |  |  |  |
| Bagels |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  | Waiter(s)/Waitress(es) |  |  |  |  |
| Croissants |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  | Account Manager |  |  |  |  |
| Danishes |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Cream cheese |  | $57 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Granola |  | $57 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Muffins |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Fresh Fruit |  | $57 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Yogurt (on ice) |  | $118 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of assorted juices |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Coffee (regular and decaf, including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted Teas (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Creamers, milk, sweetners (incl. refills) |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ |  |  | Subtotal | \$ | - |
|  |  |  |  |  |  |  | 隹e per person |  |  |
|  |  |  |  |  |  | Estimated \# of | ents per year |  | 30 |
|  |  |  |  |  |  | Total evaluated | rice (Table A) | \$ | - |


| Table B - Hot Breakfast |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |
| Hot Breakfast | 30 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate | Labour Cost |
| Assorted breads |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  | Chef |  |  |  |
| One egg dish |  | $142 \mathrm{~g} / \mathrm{pp}$ |  |  | Waiter(s)/Waitress(es) |  |  |  |
| One meat protein (ham, bacon) |  | $3 \mathrm{pcs} / \mathrm{pp}$ |  |  | Account Manager |  |  |  |
| Adequate toast condiments (e.g. butter, nut butters, jams, jellies, etc.) |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |
| Bottles of assorted juices |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |
| Coffee (regular and decaf, including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |
| Assorted Teas (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |
| Creamers, milk, sweetners (incl. refills) |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ - |  |  | Subtotal | \$ |
|  |  |  |  |  |  |  | 崖e per person |  |
|  |  |  |  |  |  | Estimated \# of | ents per year | 25 |
|  |  |  |  |  |  | Total evaluate | rice (Table B) | \$ |


| Table C - Morning Break Service |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |  |
| Morning Break Service | 30 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate |  | Cost |
| Coffee (regular and decaf, including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  | Chef |  |  |  |  |
| Assorted Teas (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  | Waiter(s)/Waitress(es) |  |  |  |  |
| Creamers, milk, sweetners (incl. refills) |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  | Account Manager |  |  |  |  |
| Bottles of assorted juices |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of sparkling water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Fresh fruit |  | $1 \mathrm{pc} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted breakfast pastries (e.g. croissants, assorted danishes, muffins) |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ - |  |  | Subtotal | \$ | - |
|  |  |  |  |  |  |  | ice per person |  |  |
|  |  |  |  |  |  | Estimated \# of | ents per year |  | 200 |
|  |  |  |  |  |  | Total evaluate | rice (Table C) | \$ | - |


| Table D - Hot Buffet Style Lunch |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |  |
| Hot Buffet Style Lunch | 30 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate |  | Cost |
| Salad choice(s) |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  | Chef |  |  |  |  |
| Pasta dish or stir fry dish or assorted protein |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  | Waiter(s)/Waitress(es) |  |  |  |  |
| Vegetables |  | $113 \mathrm{~g} / \mathrm{pp}$ |  |  | Account Manager |  |  |  |  |
| 1 vegetarian option |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Potatoes or rice |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| A varied assortment of desserts |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Coffee (regular and decaf, including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted Teas (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Creamers, milk, sweetners (incl. refills) |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of assorted juices |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of sparkling water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Soft drinks (regular and diet, cola and noncola) |  | $355 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ |  |  | Subtotal | \$ | - |
|  |  |  |  |  |  |  | e per person |  |  |
|  |  |  |  |  |  | ted \# of | ents per year |  | 75 |
|  |  |  |  |  |  | valuated | rice (Table D) | \$ | - |


| Table E - Cold Buffet Style Lunch |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |  |
| Cold Buffet Style Lunch | 30 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate |  | Cost |
| Vegetables and dip |  | 170 g/pp |  |  | Chef |  |  |  |  |
| Salad choices (green, potatoe, salad, etc.) |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  | Waiter(s)/Waitress(es) |  |  |  |  |
| Assorted grilled chicken |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  | Account Manager |  |  |  |  |
| Cheese \& cold cut platter |  | $4 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Sandwich wraps |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted sandwiches |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| A varied assortment of desserts |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Coffee (regular and decaf, including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted Teas (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Creamers, milk, sweetners (incl. refills) |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of assorted juices |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of sparkling water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Soft drinks (regular and diet, cola and noncola) |  | $355 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ - |  |  | Subtotal | \$ | - |
|  |  |  |  |  |  |  | ce per person |  |  |
|  |  |  |  |  |  | Estimated \# of | ents per year |  | 185 |
|  |  |  |  |  |  | Total evaluated | price (Table E) | \$ | - |


| Table F - Afternoon Break Service |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |  |
| Afternoon Break Service | 30 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate |  | Cost |
| Coffee (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  | Chef |  |  |  |  |
| Tea (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  | Waiter(s)/Waitress(es) |  |  |  |  |
| Creamers, milk, sweetners (incl. refills) |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  | Account Manager |  |  |  |  |
| Bottles of assorted juices |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of sparkling water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Soft drinks (regular and diet, cola and noncola) |  | $355 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted cookies |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted dessert squares |  | $1.5 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Crudités with dip |  | $113 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Hummus with pita |  | $113 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Cheese and crackers |  | $57 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ - |  |  | Subtotal | \$ | - |
|  |  |  |  |  |  |  | 隹 per person |  |  |
|  |  |  |  |  |  | Estimated \# of | ents per year |  | 225 |
|  |  |  |  |  |  | Total evaluated | rice (Table F) | \$ | - |


| Table G - Dinner |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |  |
| Dinner Service | 30 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate |  | Cost |
| Appetizers |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  | Chef |  |  |  |  |
| Choices of salad |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  | Waiter(s)/Waitress(es) |  |  |  |  |
| Choices of soup |  | $113 \mathrm{~g} / \mathrm{pp}$ |  |  | Account Manager |  |  |  |  |
| Two hot entrées (one meat, one vegetarian) |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Vegetables |  | $113 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Potatoes or rice |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| A varied assortment of desserts |  | $85 \mathrm{~g} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Fresh fruit |  | $1 \mathrm{pc} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of sparkling water |  | $500 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Coffee (regular and decaf, including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Assorted Teas (including refills) |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Creamers, milk, sweetners (incl. refills) |  | $2 \mathrm{pcs} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Bottles of assorted juices |  | $237 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
| Soft drinks (regular and diet, cola and noncola) |  | $355 \mathrm{ml} / \mathrm{pp}$ |  |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ - |  |  | Subtotal | \$ | - |
|  |  |  |  |  |  |  | ce per person |  |  |
|  |  |  |  |  |  | Estimated \# of | ents per year |  | 80 |
|  |  |  |  |  |  | Total evaluated | rice (Table G) | \$ | - |


| Table H-Special Events ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Event | \# of Guests | Food Costs |  |  | Labour Costs |  |  |  |  |
| Special Events | 150 | Serving Size | Unit Price | Food Cost | Position | Hours | Hourly Rate |  | Cost |
| Continental Style Breakfast |  | 1 plate/pp |  |  | Chef |  |  |  |  |
| Hot Breakfast |  | 1 plate/pp |  |  | Waiter(s)/Waitress(es) |  |  |  |  |
| Dinner |  | 1 plate/pp |  |  | Account Manager |  |  |  |  |
| Hors d'oeuvres |  | $4 \mathrm{pcs} / \mathrm{pp}$ |  |  | Bartender(s) |  |  |  |  |
| Canadian Wine (Red - 5) |  | 148 ml |  |  |  |  |  |  |  |
| Canadian Wine (White - 5) |  | 148 ml |  |  |  |  |  |  |  |
| Premium Grade Spiritis |  | 44 ml |  |  |  |  |  |  |  |
| Canadian Beer (5) |  | 355 ml |  |  |  |  |  |  |  |
|  |  |  | Subtotal | \$ - |  |  | Subtotal | \$ | - |
|  |  |  |  |  |  |  | e per person |  |  |
|  |  |  |  |  |  | ed \# of | ents per year |  | 5 |
|  |  |  |  |  |  | valuate | ice (Table H) | \$ | - |

GRAND TOTAL (TABLE A, TABLE B, TABLE C, TABLE D, TABLE E, TABLE F, TABLE G, TABLE H) \$ -

[^0]
[^0]:    1. Notes - Special Events

    One bartender per each 100 guests or portion thereof; and, one bar-back per each 200 guests or portion thereof
    Full bar set-up includes all glassware, bartending implements, mixes, bar fruit, stirrers, straws, ice and cocktail napkins

