



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Réception des soumissions - TPSGC / Bid Receiving -  
PWGSC  
1550, Avenue d'Estimauville  
1550, D'Estimauville Avenue  
Québec  
Québec  
G1J 0C7

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
TPSGC/PWGSC  
601-1550, Avenue d'Estimauville  
Québec  
Québec  
G1J 0C7

<b>Title - Sujet</b> Gaz comprimés	
<b>Solicitation No. - N° de l'invitation</b> EE286-170001/B	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> EE286-170001	<b>Date</b> 2018-07-25
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$QCL-043-17432	
<b>File No. - N° de dossier</b> BAP-7-40195 (043)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-09-04</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Beauchesne, Sonia	<b>Buyer Id - Id de l'acheteur</b> qcl043
<b>Telephone No. - N° de téléphone</b> (418) 649-2702 ( )	<b>FAX No. - N° de FAX</b> (418) 648-2209
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Amendment 002 to our Solicitation to answer questions from the industry.**

**Enquiries – Bid solicitation – Clause #2.3**

To ensure consistency and quality of information provided to bidders, significant enquiries received and the replies to such enquiries will be provided simultaneously to bidders to which the bid solicitation has been sent, without revealing the sources of enquiries.

Here are the questions we have received:

Question 2 : In Annex B “Basis of payment”, on “Pricing” sheet, instruction to bidders 4 (annual cylinder leasing), what do you mean by “firm lot price”?

Answer 2 : We want an annual firm price for the entire fleet of a user regardless of the type of cylinder, depending on the amount of cylinders he has.

As per sheet “instructions” of the same Annex, at article 4 : *“The annual prepaid leasing plan is based on the annual rental. Cylinders may be rented for a period of twelve (12) months at a flat rate to be determined by the Contractor, based on the average monthly number of cylinders held during the period. The user will have the possibility to use one or the other of the methods, either: the day or annual rental according to the provisions of this annex.”*

For example, if a user rents an average of 327 cylinders per month during the year, the price will be the one that corresponds to box 301 to 350 cylinders. In the example below, a user who rents an average of 327 cylinders per month will pay a lump sum of 230\$ for the entire year.

<b>4. Instruction to bidders:</b> Please complete the table beside with firm annual lot price regarding the cylinder leasing. The rental fees must remain valid for the entire duration of the standing offers.			<b>Number of cylinders per year</b>	<b>Firm lot price per year</b>
			1 to 50	35\$
			51 to 100	70\$
			101 to 150	100\$
			151 to 200	130\$
			201 to 250	150\$
			251 to 300	220\$
			301 to 350	230\$
			351 to 400	300\$
			401 to 450	350\$
			451 to 500	365\$

Question 3 : Is it possible to charge transportation fees to other ministries or federal departments in remote areas of Quebec province?

**Answer 3 :** No. This is a Regional Master Standing Offer (RMSO). As in the *Supply Manual* chapter 7.10.1 a) iv : a "Regional Master Standing Offer (RMSO)", which is generally issued for the use of many clients within a specific geographic area. Only the identified users (part 6A, 6.4.3) from Quebec, Montreal and Saguenay regions will be able to make call-ups.

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Question 4 : Section 6.4.4, can we put "client services" instead of a name?

**Answer 4 :** Normally, we ask for the name of the person responsible for the contract. However, you can write both the contracting authority AND the customer service for the 2 different functions.

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Question 5 : What happens if we cannot offer some items?

**Answer 5 :** As indicated on the Basis of Payment (Annex B), "Instruction" sheet, point 2.3e) : "Please submit a price for all items [...] that you are able to provide".

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Question 6 : What are the terms of payments?

**Answer 6 :** They are listed in Part B, Article 6.4. If you mean the payment period, please refer to General conditions [2010A](#) Article 15 as mentioned in Part B, Article 6.2.1.

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Question 7 : What is the liability limitation?

**Answer 7 :** There is no mention of liability in the General Conditions; Canada's position is to remain silent.

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Question 8 : What are the clauses and conditions of the liability limitation?

**Answer 8 :** There is no mention of liability in the General Conditions; Canada's position is to remain silent.

Solicitation No. - N° de l'invitation  
EE286-170001/B  
Client Ref. No. - N° de réf. du client  
EE286-170001

Amd. No. - N° de la modif.  
002  
File No. - N° du dossier  
BAP-7-40195

Buyer ID - Id de l'acheteur  
QCL043  
CCC No./N° CCC - FMS No./N° VME

Question 9 : What is the insurance liability required?

**Answer 9 :** Please refer to Part B, Article 6.7 where the clause [G1005C](#) – Insurance – no specific requirements is referenced.

Question 10 : In section 4.2, page 13, it is mentioned “Up to three responsive offers by region with the lowest combined total dollar value per region may be recommended for issuance of a standing offer each.” Does this mean that there could be more than one provider per site? Or each site will have its own provider but within the same region different sites could have different providers?

**Answer 10 :** There are 3 regions : Quebec, Montreal and Saguenay. There can be up to 3 suppliers per region. Standing Offers will be awarded by region. The method of allocation is indicated in Annex B – Basis of payment “Evaluation” sheet point 2:

2	Then as the second step, evaluate the offers individually or by group in order to cover all of the compressed gas needs for each region.
2.1	<p>First we will evaluate the offers individually to determine whether one bidder is able to offer <a href="#">all of the lowest total values for all items for a given region*</a>.</p> <p>A single standing offer will be issued for a given region if one bidder is able to offer <a href="#">all of the lowest total values for all items for a given region*</a>.</p> <p>- In the event that we get only one bid for a given region, then one standing offer will be issued for that region.</p>
2.2	<p>If for a given region, no bidder is able to offer <a href="#">all of the lowest total values for all items for a given region*</a>, we will examine all possible groupings of bids to determine the group of two (2) bids whose combined total value is lowest at covering all the needs of a given region.</p> <p>For example, if we get 3 bids for a given region, from companies A, B, and C, we will examine groupings AB, AC, and BC to see their lowest 5-year prices in order to determine which group will receive a standing offer, for a total of two standing offers for that region.</p>
2.3	In the event that two-bid groups are insufficient at meeting <a href="#">all of the lowest total values for all items for a given region*</a> , we will group together the bids in groups of three and follow the same process as in section 2.2 above.

\* [all of the lowest total values for all items for a given region](#) means, for example, that if there are 10 items to evaluate for a given region, the prices (evaluation of the total value of each item over 5 years as defined in step number 1) must be the lowest for each of the 10 items without exception in order for this condition to be met.

Instructions	Pricing	<b>Evaluation</b>	⊕	:	⏪
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Question 11 : In our agreements, a specific clause states that the price of helium can be increased with a 30-day notice to the customer if the increase in our costs is greater than 5%. Is it possible to apply such a clause to the submission for helium?

**Answer 11 :** No, it is not possible to apply such a clause.

**All other terms and conditions of the Request for proposal remains the same.**