

**APPENDIX C
BASIS OF PAYMENT (Financial Proposal)**

1.0 GENERAL

Payment shall be in accordance with article 5.0 of Call-up clauses, Method of Payment and article 6.0 of Call-up clauses, Direct Deposit.

2.0 PRICING BASIS

The Contractor shall be paid in accordance with the table in PART A, for work performed under the Call-up against a Standing Offer. PART B will be used for evaluation purposes only.

BASIS OF PAYMENT - PART A

RATES OFFERED FOR THE DURATION OF THE STANDING OFFER - REFRIGERATION SERVICES

- Prices must exclude all taxes
- No truck charges, mileage or travel expenses will be covered under this standing-offer.

2.1 For regular work as per described in Appendix B – Statement of Work, 1.4.1 “Regular Work”

Item #	Skilled Trades	Unit	Basic Year First year from the date of SO award		Optional Year I Second year from the date of SO award		Optional Year II Third year from the date of SO award		Optional Year III Fourth year from the date of SO award		Optional Year IV Fifth year from the date of SO award	
			Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$
1	Journeyman HVAC-R Technician	Per hour										
2	Apprentice HVAC-R Technician	Per hour										
3	Mark up % Rate parts, materials, equipment	%										

2.2 For any emergency call requiring immediate action, as per described in Appendix B – Statement of Work, 1.4.2 “Emergency service or repair work”

	Basic Year First year from the date of SO award		Optional Year I Second year from the date of SO award		Optional Year II Third year from the date of SO award		Optional Year III Fourth year from the date of SO award		Optional Year IV Fifth year from the date of SO award	
	Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$	Regular Working Hours\$	Outside Regular Working Hours\$
4	\$ _____ / hr		\$ _____ / hr		\$ _____ / hr		\$ _____ / hr		\$ _____ / hr	

Name of Offeror: _____ Name of Authorized Signatory: _____ Signature: _____

Position of Signatory: _____ Date: _____



**APPENDIX C
BASIS OF PAYMENT (Financial Proposal)**

PART B - FINANCIAL EVALUATION OF OFFERED RATES

This section will not be part of the Standing Offer. Rates in this section must be identical to rates submitted in Part A.

**** Estimate quantities provided hereunder are in no instance to be interpreted as an expected volume of work. These only serve for evaluation purposes.**

BASIC YEAR – First year from date of award

Item #	Skilled Trades	Unit	Regular Working Hours \$	Estimated Qty per year	Total A (Hour rate multiplied by Estimated Qty.)	Outside Regular Working Hours \$	Estimated Qty per year	Total B (Hour rate multiplied by Estimated Qty.)	Total per Trade (Total A + Total B)
1	Journeyman HVAC-R Technician	Per hour		X 300			X 50		
2	Apprentice HVAC-R Technician	Per hour		X 100			X 15		
3	Mark up % Rate parts, materials, equipment	%		X 10 000					
4	Emergency Calls	Hour		X 20					
						TOTAL EVALUATED COST FOR BASIC YEAR:			

OPTIONAL YEAR I – Second year from date of award

Item #	Skilled Trades	Unit	Regular Working Hours \$	Estimated Qty per year	Total A (Hour rate multiplied by Estimated Qty.)	Outside Regular Working Hours \$	Estimated Qty per year	Total B (Hour rate multiplied by Estimated Qty.)	Total per Trade (Total A + Total B)
1	Journeyman HVAC-R Technician	Per hour		X 300			X 50		
2	Apprentice HVAC-R Technician	Per hour		X 100			X 15		
3	Mark up % Rate parts, materials, equipment	%		X 10 000					
4	Emergency Calls	Hour		X 20					
						TOTAL EVALUATED COST FOR OPTIONAL YEAR I :			



**APPENDIX C
BASIS OF PAYMENT (Financial Proposal)**

OPTIONAL YEAR II – Third year from date of award

Item #	Skilled Trades	Unit	Regular Working Hours \$	Estimated Qty per year	Total A (Hour rate multiplied by Estimated Qty.)	Outside Regular Working Hours \$	Estimated Qty per year	Total B (Hour rate multiplied by Estimated Qty.)	Total per Trade (Total A + Total B)
1	Journeyman HVAC-R Technician	Per hour		X 300			X 50		
2	Apprentice HVAC-R Technician	Per hour		X 100			X 15		
3	Mark up % Rate parts, materials, equipment	%		X 10 000					
4	Emergency Calls	Hour		X 20					
						TOTAL EVALUATED COST FOR OPTIONAL YEAR II :			

OPTIONAL YEAR III – Fourth year from date of award

Item #	Skilled Trades	Unit	Regular Working Hours \$	Estimated Qty per year	Total A (Hour rate multiplied by Estimated Qty.)	Outside Regular Working Hours \$	Estimated Qty per year	Total B (Hour rate multiplied by Estimated Qty.)	Total per Trade (Total A + Total B)
1	Journeyman HVAC-R Technician	Per hour		X 300			X 50		
2	Apprentice HVAC-R Technician	Per hour		X 100			X 15		
3	Mark up % Rate parts, materials, equipment	%		X 10 000					
4	Emergency Calls	Hour		X 20					
						TOTAL EVALUATED COST FOR OPTIONAL YEAR III :			



**APPENDIX C
BASIS OF PAYMENT (Financial Proposal)**

OPTIONAL YEAR IV – Fifth year from date of award

Item #	Skilled Trades	Unit	Regular Working Hours \$	Estimated Qty per year	Total A (Hour rate multiplied by Estimated Qty.)	Outside Regular Working Hours \$	Estimated Qty per year	Total B (Hour rate multiplied by Estimated Qty.)	Total per Trade (Total A + Total B)
1	Journeyman HVAC-R Technician	Per hour		X 300			X 50		
2	Apprentice HVAC-R Technician	Per hour		X 100			X 15		
3	Mark up % Rate parts, materials, equipment	%		X 10 000					
4	Emergency Calls	Hour		X 20					
						TOTAL EVALUATED COST FOR OPTIONAL YEAR IV :			

Total evaluated cost for Basic Year \$ _____

Name of Offeror: _____

Total evaluated cost for Optional Year I \$ _____

Address of Offeror: _____

Total evaluated cost for Optional Year II \$ _____

Name of Authorized Signatory: _____

Total evaluated cost for Optional Year III \$ _____

Position of Signatory: _____

Total evaluated cost for Optional Year IV \$ _____

Signature: _____

Total for the five (5) years \$ _____
(This amount will be compared against other receivable bids to determine the winner)

Date: _____