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Bid Receiving Public Works and Government
Services Canada/Réception des soumissions Travaux
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1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
Halifax
Nova Scotia
B3J 1T3
Bid Fax: (902) 496-5016

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Offer remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'offre demeurent
les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Atlantic Region Acquisitions/Région de l'Atlantique
Acquisitions
1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
Halifax
Nova Scot
B3J 1T3

Title - Sujet Water Quality Testing		
Solicitation No. - N° de l'invitation W010C-180134/A		Date 2018-08-01
Client Reference No. - N° de référence du client W010C-18-0134		Amendment No. - N° modif. 005
File No. - N° de dossier HAL-7-79262 (321)	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$HAL-321-10409		
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale		2018-06-01
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-08-10		Time Zone Fuseau horaire Atlantic Daylight Saving Time ADT
Address Enquiries to: - Adresser toutes questions à: Baurin, Bruno		Buyer Id - Id de l'acheteur hal321
Telephone No. - N° de téléphone (902) 402-6891 ()	FAX No. - N° de FAX (902) 496-5016	
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Contract No. - N° de l'invitation

W010C-180134/A

Client Ref. No. - N° de réf. du client

W010C-180134

Amd. No. - N° de la modif.

005

File No. - N° du dossier

HAL-7-79262

Buyer ID - Id de l'acheteur

HAL321

CCC No./N° CCC - FMS No/ N° VME

Amendment #005 is to address a questions, and change Annex B – Basis of Payment.

Question 1

Annex B: The emergency price will differ from the routine price. Labs have standard rush and emergency surcharges based on the required turnaround time. Labs typically charge 200% for same day, 100% for 24h, 50 % for 48h, and 25 % for 72 hour TAT. **What turnaround time do you require?**

Answer 1

Annex B: Turnaround time for a rush lab analysis required is 24 hrs.

Question 2

Annex B: It is highly unlikely that the quantity listed in the tables (for routine analysis) also applies to emergency samples (e.g., 756 bacteria samples for routine and emergency?). The emergency price will differ from the routine price. **Would you consider a separate table so you can estimate the quantity of emergency samples and calculate the cost of the program?**

Answer 2

Annex B: The quantity listed in the table does in fact include rush samples for bacteria. There are so few rush samples, maybe 10/yr. The only rush samples are for bacteria, no other sample types. Emergency Sampling has been removed.

Question 3

Annex B: The tables for pricing include the estimated quantity, but it appears as though PSPC will sum the total of the unit rates in order to establish low bidder. However, the lowest sum of unit rates is not necessarily the lowest cost. But as it stands, there is not a means by which to present the cost of the program. The tables below depicts how the lowest sum of unit rates could actually be the highest cost to the Crown. Lab A loses the bid based on being the highest sum of unit rates, but they are actually the lowest cost. Conversely, Lab B wins the bid based on lowest sum of unit rates, but is the highest cost. **Will you provide a means by which the total actual cost of the program can be evaluated (i.e., quantity x unit rate = cost) for each table?**

Answer 3

Annex B: A quantity x unit rate = cost type table has been added

Delete Amendment #003 Annex B – Basis of Payment in its entirety.

Insert Amendment #005 Annex B – Basis of Payment

Table 1	Annex B Basis of Payment				
	<u>Amendment #005</u>				
		Year 1	Option Year 2	Option Year 3	
Water Sample Analysis (per Analytical Package)	Yearly Estimated Usage	Analysis Price per Sample	Analysis Price per Sample	Analysis Price per Sample	
	Column A	Column B	Column C	Column D	Total Column E Price = (A*B) +(A*C)+(A*D)
<u>Portable Water</u>		Routine Sampling Analysis	Routine Sampling Analysis	Routine Sampling Analysis	
Radionuclides (Bq/L) checked	5	\$	\$	\$	\$
Total Metals	44	\$	\$	\$	\$
General Chemistry (RCAP)	30	\$	\$	\$	\$
RCAP-MS Total Metals	35	\$	\$	\$	\$
Volatile Organic Compounds	39	\$	\$	\$	\$
TPH / BTEX	19	\$	\$	\$	\$
Pesticides	4	\$	\$	\$	\$
Glycols	35	\$	\$	\$	\$
Polycyclic Aromatic Hydrocarbons	4	\$	\$	\$	\$
Bacteriological	754	\$	\$	\$	\$

<u>Swimming Pool Water</u>					
All Chemicals Sample Testing	114	\$	\$	\$	\$
<u>Soil, Sediment, Effluent, and Non-Potable Water</u>					
Metals	4	\$	\$	\$	\$
Volatile Organic Compounds	39	\$	\$	\$	\$
TPH / BTEX	8	\$	\$	\$	\$
TPH Fractionation	4	\$	\$	\$	\$
Polycyclic Aromatic Hydrocarbons	4	\$	\$	\$	\$
Pesticides	4	\$	\$	\$	\$
PCB (Total)	5	\$	\$	\$	\$
Glycol (Total)	35	\$	\$	\$	\$
Hexavalent Chromium	4	\$	\$	\$	\$
Phenol (individual)	4	\$	\$	\$	\$
Total Phenolics (aggregate)	4	\$	\$	\$	\$
MOG (Mineral, Oil and Grease)	4	\$	\$	\$	\$
TOG (Total Oil and Grease)	4	\$	\$	\$	\$

<u>Specific to Non-Potable Water</u>					
General Chemistry	4	\$	\$	\$	\$
BOD (Biochemical Oxygen Demand)	39	\$	\$	\$	\$
COD (Chemical Oxygen Demand)	39	\$	\$	\$	\$
Fecal Coliform	39	\$	\$	\$	\$
KN (Total Kjeldahl Nitrogen)	39	\$	\$	\$	\$
Total Estimated Cost from Column E (excluding taxes)					\$
<p><u>MISCELLANEOUS ITEMS:</u></p> <p>Miscellaneous, similar or related items not listed above at the time issuance of the standing offer may be added to the Standing Offer, if the estimated aggregate value of all items does not exceed 15% of the overall value of the Standing Offer.</p> <p>For Financial Evaluation purposes only, the sum of Columns E will be used to calculate each Offeror's pricing, to determine the lowest priced proposal.</p>					
<div style="border: 1px solid black; padding: 10px;"> <p>Grand Total Cost for Column E: \$_____ + HST (15%)</p> <p>Applicable taxes are to be listed separately.</p> </div>					

Table 1A

Rush Sample Testing with a 24 Hour Turnaround

Insert percentage value below based on the individual pricing in Table 1 - Columns B, C, and D.

***Table 1A will not be part of the Evaluation Criteria**

Water Sample Analysis (per Analytical Package)		Year 1	Option Year 2	Option Year 3
<u>Portable Water</u>		Rush Sample Testing	Rush Sample Testing	Rush Sample Testing
Radionuclides (Bq/L) checked		_____ %	_____ %	_____ %
Total Metals		_____ %	_____ %	_____ %
General Chemistry (RCAP)		_____ %	_____ %	_____ %
RCAP-MS Total Metals		_____ %	_____ %	_____ %
Volatile Organic Compounds		_____ %	_____ %	_____ %
TPH / BTEX		_____ %	_____ %	_____ %
Pesticides		_____ %	_____ %	_____ %
Glycols		_____ %	_____ %	_____ %
Polycyclic Aromatic Hydrocarbons		_____ %	_____ %	_____ %
Bacteriological		_____ %	_____ %	_____ %
<u>Swimming Pool Water</u>				
All Chemicals Sample Testing		_____ %	_____ %	_____ %

<u>Soil, Sediment, Effluent, and Non-Potable Water</u>				
Metals		_____ %	_____ %	_____ %
Volatile Organic Compounds		_____ %	_____ %	_____ %
TPH / BTEX		_____ %	_____ %	_____ %
TPH Fractionation		_____ %	_____ %	_____ %
Polycyclic Aromatic Hydrocarbons		_____ %	_____ %	_____ %
Pesticides		_____ %	_____ %	_____ %
PCB (Total)		_____ %	_____ %	_____ %
Glycol (Total)		_____ %	_____ %	_____ %
Hexavalent Chromium		_____ %	_____ %	_____ %
Phenol (individual)		_____ %	_____ %	_____ %
Total Phenolics (aggregate)		_____ %	_____ %	_____ %
MOG (Mineral, Oil and Grease)		_____ %	_____ %	_____ %
TOG (Total Oil and Grease)		_____ %	_____ %	_____ %
<u>Specific to Non-Potable Water</u>				
General Chemistry		_____ %	_____ %	_____ %

BOD (Biochemical Oxygen Demand)		_____ %	_____ %	_____ %
COD (Chemical Oxygen Demand)		_____ %	_____ %	_____ %
Fecal Coliform		_____ %	_____ %	_____ %
KN (Total Kjeldahl Nitrogen)		_____ %	_____ %	_____ %

ALL OTHER TERMS AND CONDITIONS WILL REMAIN THE SAME.