



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Munitions Division (BK) / Division des munitions (BK)

11 Laurier St./11, rue Laurier

8C2, Place du Portage, Phase III

Gatineau

Québec

K1A 0S5

Title - Sujet Air Pistol Pellets	
Solicitation No. - N° de l'invitation W8561-180013/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W8561-180013	Date 2018-08-10
GETS Reference No. - N° de référence de SEAG PW-\$\$BK-382-26932	
File No. - N° de dossier 382bk.W8561-180013	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-08-31	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Cabigon (bk div), Melissa Gail	Buyer Id - Id de l'acheteur 382bk
Telephone No. - N° de téléphone (819) 420-2071 ()	FAX No. - N° de FAX (819) 956-5650
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is raised:

- 1) To answer the following questions from suppliers;**
- 2) To clarify the technical specifications for this requirement; and**
- 3) To incorporate exchange rate fluctuation adjustment clauses into the RFP and resulting contract.**

SUPPLIER QUESTIONS

Q1) Can the Department of National Defence (DND) supply drawings for the requested pellet design? In general, pellets have a shape known as “diabolo”, which means that the front and rear sections are of larger diameter than the middle. However, “Diabolo” is also known as a trademark and pellet manufacturer.

A1) DND does not have a drawing for the requested pellet design. This requirement is not for the trademarked product, “Diabolo”, but only for pellets that have the shape, “diabolo”. Such pellets may have a flat, round, hollow, or pointed tip, followed by a taper to a thin waist. From the waist back, the pellet is hollow and flares out to full diameter when pressurized by the gun. DND requires diabolo shaped, wadcutter head pellets. Please see amendments 1 and 3 to the RFP, below.

Q2) The resulting contract will be awarded for a 3-year firm price, with three (3) one-year option periods. Would Canada consider evaluating the Pricing Schedule in Canadian dollars based on US currency, and awarding the contract in US currency?

A2) No, Canada will not award the resulting contract in US currency. Prices must be submitted, and will be evaluated, in Canadian dollars, DDP Delivered Duty Paid, customs duties and excise taxes included, and applicable taxes excluded.

Q3) If Canada will not award a contract in US currency, would the contractor have the option to refuse the 3 option years, or to renegotiate the prices based on unforeseen market fluctuation and/or political instability?

A3) By submitting a bid, the Bidder agrees to be bound by the instructions, clauses and conditions of the bid solicitation, and accepts the clauses and conditions of the resulting contract (section 1.0, of Part 2 of the RFP, page 3 of 18). In turn, under article 4.4, of Part 6 of the RFP (page 11 of 18), the Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to three (3) additional one (1) year period(s) under the same conditions.

If a contract is awarded, Canada will not negotiate any aspect of the contract, including the prices, with the winning Bidder. Should Canada exercise the option period(s), the Contractor is obligated to provide the goods at the prices submitted in their financial bid, which will form part of the resulting contract.

However, in order to mitigate the risks caused by unforeseen market fluctuations and/or political instability, [SACC C0604C – Price Adjustment – Metals](#), has already been incorporated by reference into the resulting contract clauses (article 9.0, of Part 6 of the RFP, page 13 of 18). To further mitigate risks caused by foreign exchange fluctuations, SACC [C3010T](#) and [C3015C](#) are now also incorporated by reference into the RFP. Please see amendments 2 and 4 to the RFP, below.

Q4) What is the current brand of pellet in use?

A4) The current brand of pellet in use is the H&N Finale Match Diabolo air pistol pellet, .177cal.

Q5) Is there minimum match performance specifications, i.e.: do these pellets need to be match grade, general use or basic/economy?

Q5) The pellets have to be match grade, as they will be used for all marksmanship activities. Please see amendments 1 and 3 to the RFP, below.

RFP AMENDMENTS

1) At Part 1, section 2.0:

Delete: in its entirety.

Insert: the following:

2.0 SUMMARY

The Department of National Defence (DND) requires an annual supply of 13,660 packs of firing pellets, diabolo shape, wadcutter head pellet (.177 caliber / 4.5 mm, 7.87 gr plus or minus .20 gr weight), match grade, 500 per pack. One (1) contract will be awarded as a result of this solicitation process, and will include an initial contract period of three (3) years. The resulting contract will include up to three (3) additional optional annual purchases of 13,660 boxes of firing pellets.

2) At Part 3, section 4.0:

Delete: in its entirety.

Insert: the following:

4.0 SECTION I: FINANCIAL BID

4.1 Bidders must submit their financial bid in accordance with Attachment 1 to Part 3 – Pricing Schedule. Bidders must submit their price(s) in Canadian dollars, DDP Delivered Duty Paid, customs duties and excise taxes included, and applicable taxes excluded.

4.2 Exchange Rate Fluctuation

[C3010T \(2014-11-27\) Exchange Rate Fluctuation Risk Mitigation](#)

4.3 Offerors should include the following information in their Financial Offer:

- a) Legal name;
- b) Procurement Business Number (PBN); and

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- c) Name of the contact person (including this person's mailing address, phone and facsimile numbers, and email address) authorized by the Bidder to enter into communications with Canada with regard to their proposal and any contract that may result from their proposal.

3) At Part 6, section 2.0:

Delete: in its entirety.

Insert: the following:

2.0 STATEMENT OF REQUIREMENT

The Contractor must provide to the Department of National Defence (DND) an annual supply of 13,660 packs of firing pellets, diablo shape, wadcutter head pellet (.177 caliber / 4.5 mm, 7.87 gr plus or minus .20 gr weight), match grade, 500 per pack, in accordance with Annex "A" – Delivery Schedule and Basis of Payment.

4) At Part 6, section 6.0:

Insert: the following:

6.3 Exchange Rate Fluctuation

[C3015C \(2017-08-17\) Exchange Rate Fluctuation Adjustment](#)

ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED.