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Bid Receiving Public Works and Government  
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Room 100,  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3B 0T6  
Bid Fax: (204) 983-0338

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

Regional Individual Standing Offer (RISO)  
Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada -  
Western Region  
Room 100  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3B 0T6

<b>Title - Sujet</b> Dental Equipment and Supplies	
<b>Solicitation No. - N° de l'invitation</b> H3551-174321/A	<b>Date</b> 2018-08-22
<b>Client Reference No. - N° de référence du client</b> H3551-174321	<b>Amendment No. - N° modif.</b> 003
<b>File No. - N° de dossier</b> WPG-7-40271 (113)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$WPG-113-10588	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale 2018-07-17	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-09-07</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Chubey, Karen	<b>Buyer Id - Id de l'acheteur</b> wpg113
<b>Telephone No. - N° de téléphone</b> (204) 291-5928 ( )	<b>FAX No. - N° de FAX</b> (204) 983-7796
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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## DENTAL EQUIPMENT AND SUPPLIES

Amendment No. 003 is raised to answer questions:

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### QUESTION 1:

How would you like the suppliers to present the product technical information, as depending on each of your end users requirements, the size and accessories required for these units (Sterilizer and Sonic washer) will be different. Also note that these models may need specific plumbing and electrical requirements.

Please provide product specifications for the Sterilizers and Sonic washers.

### RESPONSE 1:

Technical evaluation of the offers will be conducted as per the RFSO. To address the question the following portions are referenced but interested bidders should reference the complete document in conjunction with the information.

#### 4.1.1.1 Mandatory Technical Criteria

Failure to meet any of the following mandatory criteria at bid closing will render your submission non-responsive and it will not be given further consideration.

(a) The Offeror must offer all the sample items listed in Annex E, Sample Items List A - Dental Supplies, Sample Items List B - Dental Instruments, Sample Items List C - Dental Headpieces and Sample Items List D – Dental Equipment. The items quoted must be listed in the Offeror's current published online catalogue or printed catalogue. The Offeror must provide documentation identifying where in their current catalogue each item is offered.

Offerors must follow the instructions set out in Annex "E" of the RFSO.

**Offerors must quote prices for all of the sample items listed herein under Sample Items List A, Sample Items List B, Sample Items List C and Sample Items List D.** The quoted prices must not be discounted and must appear in the Offeror's current published price list and/or catalogue.

**Offeror's must reference the page number from their current published price list/catalogue where the items quoted herein can be found. Offerors must quote prices in the requested units of measure or provide applicable conversion to the requested units.**

**Where an Offeror substitutes an equivalent product to a product identified herein by make and model, the Offeror must include with their offer, the mandatory technical specifications and literature of the equivalent product offered.**

Supporting technical documentation, such as specification sheets, performance brochures, and photographs or illustrations should provide adequate detail to substantiate that the goods offered meet the technical requirements. It is the Offerors responsibility to ensure that the submitted technical documentation provides adequate detail to prove that the proposed product(s) meet the requirements of

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H3551-174321/A  
Client Ref. No. - N° de réf. du client  
H3551-174321

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
7342-H3551-174321

Buyer ID - Id de l'acheteur  
wpg113  
CCC No./N° CCC - FMS No./N° VME

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the technical specification. If specific published technical documentation is not available, the Offeror should prepare a written narrative complete with a detailed explanation of how its bid demonstrates technical compliance.

**Note: sterilizers and sonic washer are not sample items requiring product information.**

**QUESTION 2:**

In regards to the published tender H3551-174321/A could we please be advised on the total dollar opportunity for each of the categories defined herein?

Dental Equipment  
Dental Supplies  
Dental Handpieces  
Dental Instruments

**RESPONSE 2:**

The estimated percentages to be ordered annually would be as follows:

Dental Equipment – approximately 40%  
Dental Supplies – approximately 45%  
Dental Handpieces – approximately 10%  
Dental Instruments – approximately 5%

**Amendment No. 003 is raised to correct the closing date on page 2 of solicitation amendment 2 to what was specified on page 1:**

**Reference page 2 solicitation amendment 2**

**DELETE:**

Amendment No. 002 is raised to amend the Solicitation closing date as follows:

Solicitation Closing Date to **September 10, 2018** Central Daylight Standard Time.

**REPLACE BY:**

Amendment No. 003 is raised to amend the Solicitation closing date as follows:

Solicitation Closing Date to **September 7, 2018** Central Daylight Standard Time.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**