Fisheries and Oceans Pêches et Océans Canada Canada	Title – Sujet Deliver 2 VHF-DSC French)	Courses (English	and	Date 2018-08-22
RETOURNER LES SOUMISSIONS À:	Solicitation No. – Nº de l'invitation F5211-180204			
Bid Receiving/Réception des sousmissions Procurement Hub Centre d'approvisionnement	Client Reference No No. de référence du client F7003-18J003			
Fisheries and Oceans Canada Pêches et Océans Canada 301 Bishop Drive 301 promenade Bishop Fredericton, NB E3C 2M6	Solicitation Close	s – L'invitation pre	end fin	
Email - courriel: <u>DFOtenders-soumissionsMPO@dfo-</u> mpo.gc.ca	At /à 2pm ADT(Atlantic Daylight Time)			
REQUEST FOR PROPOSAL	On / le : 2018-09-0	6		
DEMANDE DE PROPOSITION				
Proposal to: Fisheries and Oceans Canada	F.O.B. – F.A.B Destination	GST – TPS See herein — Voi inclus	r ci-	Duty – Droits See herein — Voir ci-inclus
We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein	Destination of Goods and Services – Destinations des biens et services See herein — Voir ci-inclus			
or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefor.	Instructions See herein — Voir ci-inclus			
Proposition aux : Pêches et Océans Canada	Address Inquiries to – Adresser toute demande de renseignements à Claude Richard Senior Contracting Officer			
Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux	Email – courriel:			
conditions énoncées ou incluses par référence dans la présente et aux	DFOtenders-soumissionsMPO@dfo-mpo.gc.ca			
appendices ci-jointes, les biens et les				
services énumérés ici sur toute feuille ci- annexée, au(x) prix indiqué(s).	Delivery Required Livraison exigée See herein — Voir			y Offered – on proposée
Comments: - Commentaries :	Vendor Name, Ade et représentant du			– Nom du vendeur, adresse neur:
THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT				
LE PRÉSENT DOCUMENT COMPORTE UNE EXIGENCE EN MATIÈRE DE SÉCURITÉ	Telephone No. – N	lo. de téléphone	Facsim	ile No. – No. de télécopieur
		titre de la personi	ne autori	on behalf of Vendor (type sée à signer au nom du imprimerie)
	Signature		Date	
Canadä	L		<u>I</u>	



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PART 1 - GENERAL INFORMATION

1.1 Security Requirements

Canada

- 1. Before award of a contract, the following conditions must be met:
 - the Bidder must hold a valid organization security clearance as indicated in Part 6 -(a) Resulting Contract Clauses:
 - (b) the Bidder's proposed individuals requiring access to classified or protected information, assets or sensitive work sites must meet the security requirements as indicated in Part 6 - Resulting Contract Clauses;
 - (c) the Bidder must provide the name of all individuals who will require access to classified or protected information, assets or sensitive work sites;
- 2. Bidders are reminded to obtain the required security clearance promptly. Any delay in the award of a contract to allow the successful Bidder to obtain the required clearance will be at the entire discretion of the Contracting Authority.
- 3. For additional information on security requirements, Bidders should refer to the Contract Security Program of Public Works and Government Services Canada (http://www.tpsgc-pwgsc.gc.ca/escsrc/introduction-eng.html) website.

1.2 Statement of Work

The Work to be performed is detailed under Article 6.2 of the resulting contract clauses.

1.3 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.4 **Procurement Ombudsman**

The Office of the Procurement Ombudsman (OPO) was established by the Government of Canada to provide an independent avenue for suppliers to raise complaints regarding the award of contracts under \$25,000 for goods and under \$100,000 for services. You have the option of raising issues or concerns regarding the solicitation, or the award resulting from it, with the OPO by contacting them by telephone at 1-866-734-5169 or by e-mail at opo-boa@opo-boa.gc.ca. You can also obtain more information on the OPO services available to you at their website at www.opo-boa.gc.ca.

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the <u>Standard Acquisition Clauses and Conditions Manual</u> (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

Revision to Departmental Name: As this solicitation is issued by Fisheries and Oceans Canada (DFO), any reference to Public Works and Government Services Canada or PWGSC or its Minister contained in any term, condition or clause of this solicitation, including any individual SACC clauses incorporated by reference, will be interpreted as reference to DFO or its Minister.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The <u>2003</u> (2018-05-22) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2.2 Submission of Bids

Bids must be submitted only to Fisheries and Oceans Canada (DFO) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

Due to the nature of the bid solicitation, bids transmitted by facsimile to DFO will not be accepted.

2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than **FIVE (5)** calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in **Nova Scotia**.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.



PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound/saved sections as follows:

Section I:	Technical Bid (one soft copy in PDF format)
Section II:	Financial Bid (one soft copy in PDF format)
Section III:	Certifications (one soft copy in PDF format)

The maximum size per email (including attachments) is limited to 10MB. If the limit is exceeded, your email might not be received by DFO. It is suggested that you compress the email size or send multiple emails to ensure delivery. Bidders are responsible to send their proposal and to allow enough time for DFO to receive the proposal by the closing period indicated in the RFP.

For bids transmitted by email, DFO will not be responsible for any failure attributable to the transmission or receipt of the email bid. DFO will send a confirmation email to the Bidders when the submission is received.

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment.

3.1.1 Electronic Payment of Invoices – Bid

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete **Annex** "D" Electronic Payment Instruments, to identify which ones are accepted.

If **Annex "D" Electronic Payment Instruments** is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

3.1.2 Exchange Rate Fluctuation

C3011T (2013-11-06), Exchange Rate Fluctuation

Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.



PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

Please see Annex E – Bid Evaluation Criteria – Mandatory Requirements.

4.2 Basis of Selection

4.2.1 Basis of Selection - Mandatory Technical Criteria

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.)



PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the declaration form available on the <u>Forms for the Integrity Regime</u> website (http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html), to be given further consideration in the procurement process.

5.1.2 Additional Certifications Required with the Bid

5.1.2.1 Former Public Servant

Contracts awarded to former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts awarded to FPSs, bidders must provide the information required below before contract award. If the answer to the questions and, as applicable the information required have not been received by the time the evaluation of bids is completed, Canada will inform the Bidder of a time frame within which to provide the information. Failure to comply with Canada's request and meet the requirement within the prescribed time frame will render the bid non-responsive.

Definitions

For the purposes of this clause,"former public servant" is any former member of a department as defined in the *Financial Administration Act*, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- a. an individual;
- b. an individual who has incorporated;
- c. a partnership made of former public servants; or
- d. a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner. "pension" means a pension or annual allowance paid under the <u>Public Service</u> <u>Superannuation Act</u> (PSSA), R.S., 1985, c. P-36, and any increases paid pursuant to the <u>Supplementary Retirement Benefits Act</u>, R.S., 1985, c. S-24 as it affects the PSSA. It does not include pensions payable pursuant to the <u>Canadian Forces Superannuation Act</u>, R.S., 1985, c. C-17, the <u>Defence Services Pension Continuation Act</u>, 1970, c. D-3, the <u>Royal</u> <u>Canadian Mounted Police Pension Continuation Act</u>, 1970, c. R-10, and the <u>Royal</u> <u>Canadian Mounted Police Superannuation Act</u>, R.S., 1985, c. R-11, the <u>Members of</u> <u>Parliament Retiring Allowances Act</u>, R.S. 1985, c. M-5, and that portion of pension payable to the <u>Canada Pension Plan Act</u>, R.S., 1985, c. C-8.

Former Public Servant in Receipt of a Pension

As per the above definitions, is the Bidder a FPS in receipt of a pension?

Yes () No ()

If so, the Bidder must provide the following information, for all FPSs in receipt of a pension, as applicable:

- a. name of former public servant;
- b. date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports in accordance with <u>Contracting</u> <u>Policy Notice: 2012-2</u> and the <u>Guidelines on the Proactive Disclosure of Contracts</u>.

Work Force Adjustment Directive

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of the Work Force Adjustment Directive?

Yes () No ()

If so, the Bidder must provide the following information:

- e. name of former public servant;
- f. conditions of the lump sum payment incentive;
- g. date of termination of employment;
- h. amount of lump sum payment;
- i. rate of pay on which lump sum payment is based;
- j. period of lump sum payment including start date, end date and number of weeks;
- k. number and amount (professional fees) of other contracts subject to the restrictions of a work force adjustment program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including Applicable Taxes



5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions – Required Documentation

In accordance with the section titled Information to be provided when bidding, contracting or entering into a real procurement agreement of the <u>Ineligibility and Suspension Policy (http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html)</u>, the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the Employment and Social Development Canada (ESDC) - Labour's website (https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

5.2.3 Additional Certifications Precedent to Contract Award

5.2.3.1 Status and Availability of Resources

The Bidder certifies that, should it be awarded a contract as a result of the bid solicitation, every individual proposed in its bid will be available to perform the Work as required by Canada's representatives and at the time specified in the bid solicitation or agreed to with Canada's representatives. If for reasons beyond its control, the Bidder is unable to provide the services of an individual named in its bid, the Bidder may propose a substitute with similar qualifications and experience. The Bidder must advise the Contracting Authority of the reason for the substitution and provide the name, qualifications and experience of the proposed replacement. For the purposes of this clause, only the following reasons will be considered as beyond the control of the Bidder: death, sickness, maternity and parental leave, retirement, resignation, dismissal for cause or termination of an agreement for default.

If the Bidder has proposed any individual who is not an employee of the Bidder, the Bidder certifies that it has the permission from that individual to propose his/her services in relation to the Work to be performed and to submit his/her résumé to Canada. The Bidder must, upon request from the Contracting Authority, provide a written confirmation, signed by the individual, of the permission given to the Bidder and of his/her availability. Failure to comply with the request may result in the bid being declared non-responsive.

5.2.3.2 Education and Experience

Compliance with the certifications provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification or it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.



Canada

5.2.3.3 Contractor's Representative

The Contractor's Representative for the Contract is:

Name:	
Title:	
Address:	
Telephone:	
Facsimile:	
E-mail:	

5.2.3.4 Supplementary Contractor Information

Pursuant to paragraph 221 (1)(d) of the Income Tax Act, payments made by departments and agencies under applicable services contracts (including contracts involving a mix of goods and services) must be reported on a T4-A supplementary slip.

To enable the Department of Fisheries and Oceans to comply with this requirement, the Contractor hereby agrees to provide the following information which it certifies to be correct, complete, and fully discloses the identification of this Contractor:

- a) The legal name of the entity or individual, as applicable (the name associated with the Social Insurance Number (SIN) or Business Number (BN), as well as the address and the postal code:
- b) The status of the contractor (individual, unincorporated business, corporation or partnership:
- C) For individuals and unincorporated businesses, the contractor's SIN and, if applicable, the BN, or if applicable, the Goods and Services Tax (GST)/Harmonized Sales Tax (HST) number:
- d) For corporations, the BN, or if this is not available, the GST/HST number. If there is no BN or GST/HST number, the T2 Corporation Tax number must be shown:

The following certification signed by the contractor or an authorized officer:

"I certify that I have examined the information provided above and that it is correct and complete"

Signature

Print Name of Signatory



PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

6.1.1 Security Clauses #2 – Access to PROTECTED A information/assets at DFO site(s)

• The supplier and its personnel who require access to PROTECTED information/assets must each hold and maintain a valid RELIABILITY STATUS issued by Canada and approved by Fisheries and Oceans Canada.

• The supplier and all individuals assigned to work on the contract or arrangement MUST NOT remove any PROTECTED or CLASSIFIED information/assets from DFO site(s).

• Subcontracts or arrangements with a third party are not to be awarded without the prior written permission of Fisheries and Oceans Canada (i.e. a new SRCL must be submitted and processed following the same procedure as for the initial contract).

• The supplier must comply with any other security requirements set by Fisheries and Oceans Canada that are contained in this contract or arrangement and any security attachment.

- 6.1.2 To apply for the required level of security status (or if you are uncertain about having the status), you must contact the Regional Security Officer at the Department of Fisheries and Oceans at security.xglf@dfo-mpo.gc.ca.
- 6.1.3 In order for the Department to confirm that your company and all individuals proposed to perform work under this contract meet the required Security Status, **you must complete the Personnel Identification Form (Confirmation of Security Status) attached to the original solicitation as Appendix "C-1**", providing the name of your company and the full names of individuals and dates of birth of all individuals who will be providing the services.

6.2 Statement of Work

The Contractor must perform the Work in accordance with the **Statement of Work at Annex** "A".

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the <u>Standard Acquisition Clauses and Conditions Manual</u> (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

2010B (2018-06-21), General Conditions - Professional Services (Medium Complexity) apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Period of the Contract

The period of the Contract is from **September 17th**, **2018 to November 23rd**, **2018 inclusive**.



6.4.2 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified at Annex "A" of the Contract.

6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name:	Claude Richard		
Title:	Contracting Officer		
Department:	Fisheries and Oceans Canada		
Directorate:	Materiel and Procurement Services		
Address:	301 Bishop Drive, Fredericton NB, E3C 2M6		
Telephone:	To be provided at time of Contract award		
E-mail address: DFOtenders-soumissionsMPO@dfo-mpo.gc.ca			

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 **Project Authority**

The Project Authority for the Contract is: (To be entered in at Contract Award)

Name:	
Title:	
Organization:	
Address:	

Telephone:	 	
Facsimile:	 	
E-mail address:	 	

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Contractor's Representative (To be entered in at Contract Award)

Name: Title: Organization: Address:	-
Telephone: Facsimile: E-mail address:	



6.6 **Proactive Disclosure of Contracts with Former Public Servants**

By providing information on its status, with respect to being a former public servant in receipt of a <u>Public Service Superannuation Act</u> (PSSA) pension, the Contractor has agreed that this information will be reported on departmental websites as part of the published proactive disclosure reports, in accordance with <u>Contracting Policy Notice: 2012-2</u> of the Treasury Board Secretariat of Canada.

6.7 Payment

6.7.1 Basis of Payment - Firm Price

6.7.1.1 In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price, as specified in Annex "B" for a cost of \$ _____ (insert the amount at contract award). Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

- 6.7.1.2 All prices and amounts of money in the Contract are exclusive of the Goods and Services Tax (GST) or Harmonized Sales Tax (HST), whichever is applicable, unless otherwise indicated. GST or HST, to the extent applicable, will be incorporated into all invoices and progress claims for goods supplied or work performed and will be paid by Her Majesty. The Contractor agrees to remit to Canada Revenue Agency any GST or HST paid or due.
- 6.7.1.3 Any payment by Her Majesty under this contract is subject to there being an appropriation for the fiscal year in which the payment is to be made.

6.7.2 Terms of Payment – Single Payment

Canada will pay the Contractor upon completion and delivery of the Work in accordance with the payment provisions of the Contract if:

- a. an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;
- b. all such documents have been verified by Canada;
- c. the Work delivered has been accepted by Canada.

6.7.3 Electronic Payment of Invoices – Contract

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. MasterCard Acquisition Card;
- b. Direct Deposit (Domestic and International);

6.7.4 Authorized Travel Expenses

Canada will **not** pay any travel expenses associated with performing the Work.



6.8 Invoicing Instructions

- 6.8.1 Payments will be made provided that:
 - 6.8.1.1 The invoice(s) must be emailed to DFO Accounts Payable, at the email addresses indicated below:
 - Email: <u>DFO.invoicing-facturation.MPO@canada.ca</u> CC: (To be inserted at Contract Award)

6.9 Certifications and Additional Information

6.9.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

6.10 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Nova Scotia.

6.11 **Priority of Documents**

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions <u>2010B (2018-06-21)</u>, <u>General Conditions Professional Services</u> (<u>Medium Complexity</u>);
- (c) Annex A, Statement of Work;
- (d) Annex B, Basis of Payment;
- (e) Annex C, Security Requirements Check List;
- (f) the Contractor's bid dated _____ (To be entered at Contract Award)

6.12 Procurement Ombudsman

6.12.1 The Contractor confirms that it has read the Code of Conduct for Procurement and agrees to be bound by its terms.

6.12.2 The office of the Procurement Ombudsman (OPO) was established by the Government of Canada to provide an independent avenue for suppliers to raise complaints regarding the award of contracts under \$25,000.00 for Goods and under \$100,000.00 for Services. You have the option of raising issues or concerns regarding the solicitation, or the award resulting from it,. With the OPO by contacting them by telephone at 1-866-734-5169 or by e-mail at opo-boa@opo-boa.gc.ca. You can also obtain more information on OPO services available to you on their website at www.opo-boa.gc.ca.

6.12.3 For further information, the Contractor may refer to the following PWGSC site:

http://www.tpsgc-pwgsc.gc.ca/app-acq/cndt-cndct/contexte-context-eng.html



6.13 Insurance G1005C (2016-01-28)

The Contractor is responsible for deciding if insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any insurance acquired or maintained by the Contractor is at its own expense and for its own benefit and protection. It does not release the Contractor from or reduce its liability under the Contract.

6.14 Basis for Canada's Ownership of Intellectual Property

The Department of Fisheries and Oceans Canada has determined that any intellectual property rights arising from the performance of the Work under the resulting contract will belong to Canada, for the following reasons, as set out in the <u>Policy on Title to Intellectual Property Arising Under Crown</u> <u>Procurement Contracts</u>:

the Intellectual Property in Foreground Information consists of material subject to copyright, with the exception of computer software and all documentation pertaining to that software;



ANNEX "A" STATEMENT OF WORK

1.0 Scope

Canada

1.1 Title

Technical Instructor, Electronic Systems.

1.2 Introduction

A requirement for an Instructor to deliver the MTR2000/Rheinmetall Very High frequency-Digital Selective Calling (VHF-DSC) Maintenance Courses to DFO/Coast Guard Electronics technologists.

1.3 **Objectives of the Requirement**

To review, update and deliver two technical maintenance courses, one in English and one in French, on MTR2000/Rheinmetall Very High frequency-Digital Selective Calling (VHF-DSC) in 2018.

1.4 Background, Assumptions and Specific Scope of the Requirement

The training of Regional Electronics Maintenance Technologists is highly specialised. Their role as members of the technical community is to support, maintain and repair the department's physical assets. The MTR 2000/VHF-DSC equipment used to provide safe navigation in Canadian waters is one such system that is maintained by these technologists.

The Canadian Coast Guard College (CCGC) currently does not have the resources to deliver this training, which is required by the Canadian Coast Guard (CCG). Therefore, we must look to outside contractors who have the knowledge and capacity to assist in delivering this technical training.

2.0 Requirements

2.1 Tasks, Activities, Deliverables and Milestones

The course is designed to provide the training necessary for Electronics Engineering Systems Technologists to maintain the MTR2000/Rheinmetall Very High frequency-Digital Selective Calling (VHF-DSC) system.

The course focuses on Safety issues, the Operation of individual units, signal flow, safe maintenance procedures, efficient diagnostics, troubleshooting techniques and proper service procedures.

The course is designed as 40% theory and 60% practical. It is taught to block level with each of the systems components taught individually and as a system.

The MTR2000/Rheinmetall Very High frequency-Digital Selective Calling (VHF-DSC) system maintenance course topics will include:

- Characteristics of the Motorolla MTR 2000
- Explain the TX/RX signal path through the MTR 2000 station modules. •
- Describe the functionality of each module in the MTR 2000 ٠
- Describe the connectors and functionality in the MTR 2000.



- Routine maintenance, alignment procedures and troubleshooting procedures for the MTR 2000
- Practical Exercises
- Introduction to VHF-DSC Theory of operation of the Rheinmetall VHF-DSC system.
- Theory of operation of the VHF-DSC system application software.
- Theory of operation of the VHF-DSC system MCTS Centre Equipment.
- Theory of operation of the Remote Site Equipment.
- Site procedures as outlined in the Rheinmetall website.
- VHF-DSC maintenance procedures
- Theory of operation of the UPS.
- Troubleshooting the VHF-DSC system.

2.2 Specifications and Standards

The training will be evaluated in accordance with the ITS Technical Training standards, via a written theory exam and a practical evaluation. Trainees will also provide an assessment of training upon completion of the course.

2.3 Method and Source of Acceptance

The training will be evaluated in accordance with the ITS Technical Training standards, via a written theory exam and a practical evaluation. Trainees will also provide an assessment of training upon completion of the course.

The End of Course report will also be reviewed by the Superintendent, EITT before it is signed prior to submission to CCG Headquarters.

2.4 Reporting Requirements

The Contractor is responsible to submit a detailed End of Course report with the results of the training and any deficiencies identified for corrective action. A Candidate report for each trainee is also required, for approval and submission to CCG Headquarters.

2.5 **Project Management Control Procedures**

Any and all details of this contract will be addressed through the office of the Superintendent of Electronics and Informatics Technical Training.

2.6 Change Management Procedures

No changes will be accepted for this training contract.

3.0 Other Terms and Conditions of the SOW

3.1 DFO Obligations

The CCG will provide classroom, laboratory spaces and necessary equipment and reference documentation to deliver this training.

3.2 Contractor's Obligations



- The Contractor must provide an overview of the MTR2000/Rheinmetall Very High frequency-Digital Selective Calling (VHF-DSC) system, giving the learners an understanding of MTR 2000 and VHF-DSC systems in general so they can understand the Canadian system.
- ii. Describe the environmental information for the MTR 2000
- iii. Describe the specifications of the MTR 2000.
- iv. Describe the basic theory of operation of the MTR 2000
- v. Verify proper operation of the MTR 2000
- vi. Describe the theory of operation of the Receiver circuitry in the MTR 2000.
- vii. Describe the theory of operation of the Transmitter circuitry in the MTR 2000
- viii. Describe the theory of operation of the Station Control circuitry in the MTR 2000
- ix. Describe the theory of operation of the Wireline circuitry alarms, and the treatment of calls.
- x. Describe the theory of operation of the Auxiliary I/O circuitry in the MTR 2000.
- xi. Describe the theory of operation of the Station Backplane on the MTR 2000
- xii. Describe the theory of operation of the Power supplies.
- xiii. Intro to programming Lab.
- xiv. Intro to diagnostic lab.
- xv. Perform routine maintenance as per 76-000-000-ES-TG-015 VHF Motorola MTR 2000 Standards and Tolerances
- xvi. Explain the troubleshooting charts in MTR 2000 manufacturer Service Manual.
- xvii. Explain the module replacement procedures in MTR 2000 manufacturer Service Manual.
- xviii. Perform station alignment procedures on the MTR 2000
- xix. The Contractor must provide an overview of the Rheinmetall Very High frequency-Digital Selective Calling (VHF-DSC) system, giving the learners an understanding of VHF-DSC systems in general so they can understand the Canadian system.
- xx. Describe the block diagram and functions of the MCTS Centre equipment.
- xxi. Describe the block diagram of the Remote Site equipment.
- xxii. Describe the general performance characteristics and technical data of the MCTS Centre equipment
- xxiii. Describe the system functional descriptions of the modules in the VHF-DSC System
- xxiv. Describe the Message Processing Process (for Receive Mode).
- xxv. Describe the Message Processing Process (for Transmit Mode)
- xxvi. Describe the System Monitoring Process
- xxvii. Define the acronyms as they apply to the VHF-DSC system.
- xxviii. Explain in general the functions of GMDSS
- xxix. Describe the operator terminal application menus and the user levels (modes) of operation
- xxx. Describe the various operator terminal call windows, the audible alarms, and the treatment of calls.
- xxxi. Explain the reception process for Distress-related messages.
- xxxii. Describe the transmission and reception of Distress, Urgency, and Safety DSC calls.
- xxxiii. Describe the transmission and reception of Public Correspondence calls
- xxxiv. Describe the contents of the event files and the traffic files
- xxxv. Explain the procedure for analyzing the statistical data
- xxxvi. Describe the options which are available to the operator.
- xxxvii. Explain the detection of alarms and their presentation to the operator.
- xxxviii. Describe the configuration parameters of the VHF-DSC System.
- xxxix. Describe the general performance characteristics and technical data of the VHF- DSC System
 - xl. Describe the mechanical assembly and module locations of the VHF DSC System components.
 - xli. Describe cable plans and interconnections of the VHF DSC System components located at the MCTS Centres
 - xlii. Describe the hardware used by the VHF DSC System, located at the MCTS Centres.
 - xliii. Describe the software used by the VHF DSC System Operator workstations.



- xliv. Describe the configuration parameters of the VHF DSC System which are accessible from the MCTS Centre Operator Workstations.
- xlv. Describe the general maintenance functions available to the technical personnel to troubleshoot the VHF DSC System.
- xlvi. Describe the Remote Site Equipment Rack
- xlvii. Describe and explain the function of the Hot Standby Selector Unit
- xlviii. Describe and explain the function of the DSC Controllers.
- xlix. Describe and explain the function of the AF Switch.
 - I. Describe and explain the function of the MTR 2000 Transceiver.
 - li. Describe and explain the function of the RF Switch Assembly.
 - lii. Give a brief description of Uninterruptible Power Supply (UPS).
 - liii. Describe the Call-back feature.
- liv. Briefly describe of Maintenance requirements.
- lv. Give a brief description of Parts List / Diagrams.
- lvi. Explain to and supervise students on performing labs as per CCGC VHF-DSC Technical Training Course Manual

3.3 Location of Work, Work site and Delivery Point

The work shall be carried out at the CCGC in Sydney, Nova Scotia.

Canadian Coast Guard College 1190 Westmount Rd Sydney, NS B1R 2J6

3.4 Language of Work

The language of work will be English and French.

3.5 Security Requirements

It is a condition that, prior to performance of any obligation under any contract resulting from this RFP, the Contractor and sub-contractors and their employees assigned to the performance of such contract will be security cleared by the federal government at the <u>Reliability</u> level.

3.6 Travel and Living

The College will provide meals and accommodations (large double room or VIP) at no expense to the contractor.

No travel expenses are authorized under any contract resulting from this process.

4.0 **Project Schedule**

4.1 Expected Start and Completion Dates

The services of the Contractor will be required for a period of approximately **49 days** commencing on or about September 17, 2018. The expected completion date of this project is November 23, 2018.



4.2 Schedule and Estimated Level of Effort (Work Breakdown Structure)

Date	Description	
2018-09-17 - 2018-10-09	System verification and instructor preparation.	
2018-10-10 - 2018-10-24	Delivery of the English Technical Training Course.	
2018-10-25 - 2018-11-06	Repairs and adjustments to equipment and training material,	
	administrative tasks.	
2018-11-07 - 2018-11-21	Delivery of the French Technical Training Course.	
2018-10-22 - 2018-10-23	Administrative tasks and classroom clean-up.	

5.0 Required Resources or Types of Roles to be Performed

The contractor shall provide technical instruction to regional technologists in a classroom/laboratory environment, and monitor the progress of the trainees. The Contractor shall also complete and submit detailed reports on the trainees' performance during the training.

6.0 Applicable Documents and Glossary

6.1 Applicable Documents

Any and all documents required by the contractor to deliver this training will be provided under separate cover.

6.2 Relevant Terms, Acronyms and Glossaries

VHF-DSC	Very High Frequency-Digital Selective Calling
UPS	Uninterruptible power Supply
GMDSS	Global Maritime Distress Safety System
MTR	Motorola Transmitter Receiver
AF	Audio Frequency
RF	Radio Frequency
MCTS	Maritime Communications and Traffic Services
CCG	Canadian Coast Guard
CCGC	Canadian Coast Guard College



ANNEX "B" BASIS OF PAYMENT

The below represents an all-inclusive cost for the provision of all services, including all associated costs necessary to carry out the required work as described in Annex "A" – Statement of Work.

	Description of Requirement (Course)	Qty	Unit of Measure	Firm, all- inclusive price
1	Delivery of the English Technical Training Course	1	Per Course	\$
2	Delivery of the French Technical Training Course	1	Per Course	\$
			Subtotal	\$
			HST	\$
			TOTAL	\$
Note : As per annex "A" - Statement of Work the prices must include system verification and instructor preparation, repairs and adjustments to equipment and training material, any				

administrative tasks and post-course classroom cleanup

For the provision of all professional services, including all associated costs necessary to carry out the required work described in the Statement of Work in Annex "A",

- Prices are firm,
- Prices are in Canadian Dollars,
- GST/HST will be added as a separate item on any invoice issued as a result of the contract.



ANNEX "C"	SECURITY	REQUIREMENTS	CHECK LIST
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	cvemement Canada		Contract Number / Numèro du contrat			
			Security Classification / Classification de sécurité			
		SECURITY REQUIREMENTS CHEC	MENTS CHECK LIGT (SRCL)			
PART A - CONTRACT INFO	LISTE DE VÉRIFI	CATION DES EXIGENCES RELATI A - INFORMATION CONTRACTUELLE	VES À LA SÉCURITÉ (LVERS)			
1. Originating Government I Ministère ou organisme p DFO / CCG College			2. Branch or Directorate / Direction p EITT	jénérale ou Diraction		
3. a) Subcontract Number /	Numéro du contrat d	e sous-traitance 3. b) Name and Add	ess of Subcontractor / Nom et adresse d	u sous-traitant		
4. Briel Description of Work	- Brive description de	1 fravall				
		maintenance courses on the Very High	gh Frequency-Digital Selective Califr	ig system		
5. a) Will the supplier requi	w accass to Controlle	d Goods?		[7] No [] Yes		
Le fournisseur aura-t- 5 b) Will the supplier requi		ndises contrôlèes? Ied military technical data aubject to the pi	ovisions of the Technical Data Control	Non Oul		
Regulations? Le fournisseur aura-t- Réglement aur le cont	i accès à des donnée rôle des données leci	s lachniques militaires non classifiées qui Inniques?	ub anoificoquib xua asitiojuana hoa	Non Out		
6. Indicate the type of acce						
 a) Will the supplier and the Le fournisseur athstiq (Specify the level of a (Préciser le niveau d') 	is employees require us les employés auro ccess using the chart cciss en utilisant le ta	access to PROTECTED and/or CLASSIFI nt ils accès à des renseignements ou à de In Question 7. c) bleau qui se trouve à la question 7. c)	ED Information or #ssets? Is biens PROTÉGÉS et/ou CLASSIFIÉS	Non Yes		
 b) VM the supplier and the supplice and the	a employees (e.g. cle CTED and/or CLASS	aners, maintenance personnel) require ao	coss to restricted access areas?	Non Yes		
L'accès à des renseig 6, c) is this a commercial o	nements ou à des ble	yeurs, personnel d'entratien) auront és ac na PROTEGES et/ou CLASSIFIES n'est p	cos a des zones d'acces restrevites? Nas autorisé.			
		virament with no overnight storage? vraison commerciales asna entreposage o plier will be required to access / Indiquer i		No Yes		
Canada		NATO / DTAN	Foreign / Étranger			
7. b) Release restrictions /	Restrictions relatives					
No release restrictions Aucune restriction relative 4 la diffusion		All NATO countries Tous las pays de l'OTAN	No release restrictions Aucune restriction relative à se diffusion			
Not rejeasable À ne pas diffuser						
Restricted to: / Limité à :		Restricted to:/Limité à :	Restricted to / Limité à :			
Specify country(les): / Préci	ser le(s) pays :	Specify country(les): / Préciser le(s) pr	IYS: Specify country(les) / Pré-	ciser le(s) pays :		
7. c) Level of information /	Niveau d'information					
PROTECTED A PROTECE A		NATO UNCLASSIFIED	PROTECTED A PROTEGE A			
PROTECTED B PROTECE B		NATO RESTRICTED	PROTECTED B PROTEGE 8			
PROTECTED C PROTEGE C		NATO CONFIDENTIAL NATO CONFIDENTIEL	PROTECTED C PROTEGE C			
CONFIDENTIAL CONFIDENTIEL		NATO SECRET	CONFIDENTIAL CONFIDENTIAL			
SECRET		COSMIC TOP SECRET	SECRET BECRET	F		
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TREE SECRET (SIGINI)			TRES SECRET (BIGINT)			
		Security Classification / Classif	ication de sécurité	- Canadă		
TB5/SCT 150-103 (2004/12)						



		Contract Number /	Numêro du contrat	
		Security Classification / Classification de sécurité		
If Yes, indicate the level of sensitivity:	TECTED and/or CLASSIFIED COMSEC informatio elignements ou à des biens COMSEC désignés Pi	n or assets? ROTEGES even CLASSIFIËS?	No Van	
Dans l'altimative, indiquer la niveau de 9 Will the supplier require access to extre En founisseur aura-t-ll accès à des rens Short Title(s) of material / Titre(s) abrègi	nely senature INFOSEC information er assets algnements ou à des biens INFOSEC de nature e	ಸುಕೋಣಾಗ ಕಟ್ಟಾಗಿಂ?	No Yes Non Out	
Document Number / Numéro du docume				
	RTIE B - PERSONNEL (FOURNISSEUR) quired / Niveau de contrôle de la sécurité du perso	nnel requis		
COTE DE FIABILITE		ECRET	TOP SECRET	
TOP SECRET - SIGINT		ATO SECRET	COSMIC TOP SECRET	
SITE ACCESS ACCES AUX EMPLACEMENTS				
Special comments Commentaires spéciaux :				
NOTE. If multiple levels of screent REMARQUE : SI plusieurs niveaux	ng are identified, a Security Classification Guida m de contrôle de sécurité sont requis, un guida de cir	ust be provided. Assilication de la sécurité doit être	fourni	
	or portions of the work? Nave peut-il se voir confier des parties du travail?		No IT Yes	
If Yes, will unscreened personnel be Dans l'affirmative, le personnel en qu	beloned	<i>i</i> .		
	ARTIE C - MESURES DE PROTECTION (FOURN		Non Oui	
INFORMATION / ASBETS / RENSEIGNE		ISSEURJ		
 a) Will the supplier be required to receiv premises? Le fournisseur sera-t-il tenu de receiv CLASSIFIES? 	e and store PROTECTED end/or CLASSIFIED info or et d'entreposer sur place des renseignements o	ormation er assets en its alle or 19 des biens PROTÉGÉS el/ou	No Yes Non Out	
11. b) Will the supplier be required to safety	ant COMSEC information or assels? or des renseignements ou des biens COMSEC?			
Le fournisseur sera t-il tenu de prolég	er des renseignements ou des biens COMSEC?		Non Yes	
Le fournisseur sera til tenu de prolég PRODUCTION	er des renselgnements ou des blens COMSEC?		Non Oul	
PRODUCTION 11. c) Will the production (manufacture, and equipment occur at the supplier's ske	Verrepair and/or modification) of PROTECTED an		Non Yes	
PRODUCTION 11. c) Will the production (manufacture: and equipment occur at the supplier's site Les installations di roumisseur servir PROTÈGÈ et/ou CLASSIFIÉ?	Vor repair and/or modification) of PROTECTED an	an el/ou modification) de matérial	[2] No [7] Yes	
PRODUCTION 11. c) Will the production (manufacture. and equipment occur at the supplier's site Les installations du comisseur servir PROTEGE eVou CLASSIFIE? INFORMATION TECHNOLOGY (TT) MEDI 11. d) Will the supplier be required to use its CLASSIFIED information or data?	Vor repair and/or modification) of PROTECTED an or premises? ont-offee & la production (fabrication et/ou réparation A / SUPPORT RELATIF À LA TECHNOLOGIE DI 1 IT systems to electronically process, produce or a ass propres availances informatiques peur trailer. n	on alfou modification) de matérial E L'INFORMATION (11) Refe PROTECTED ant/or	Non Yes	
PRODUCTION 11. c) Will the production (manufacture: ane equipment occur at the supplier's site Les Installations du formisseur servir PROTÈGÉ el/ou CLASSIFIÉ? INFORMATION TECHNOLOGY (TT) MEDI 11. d) Will the supplier be required to use its CLASSIFIED information or data? Le fournisseur san-4 land drilliser des renseignements ou des données 11. e) Will there be an electronic link beben-	Vor repair and/or modification) of PROTECTED an or premises? ont-offee & la production (fabrication et/ou réparation A / SUPPORT RELATIF À LA TECHNOLOGIE DI 1 IT systems to electronically process, produce or a ass propres availances informatiques peur trailer. n	an el/ou modification) de matérial E L'INFORMATION (TI) nors PROTECTED and/or roduirs ou stocker électroniqueme	Non Yes	



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										Security (Classificat	lion / C	Classification	de sêci	Hté
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Information / As sets			GE	CLA GL Coniidential	SSIFIED SSIFIE	Top Secret Très	NATO Restricted NATO Diffusion	NATO Confidential	NATO	COSMIC Top Becrut COSMIC Tota	Protég	ph .	Confidential	Secret	Sec
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TB5/SCT 350-103 (2004/12)

Security Classification / Classification de sécurité

Canadä



ANNEX "C-1" PERSONNEL IDENTIFICATION FORM (PIF) DEPARTMENT OF FISHERIES AND OCEANS CANADA

Contract / file number:

F5211-180204

PROJECT TITLE:	Deliver 2 VHF-DSC Courses (English and French)
Company Name:	
Address:	
Telephone number:	
Fax number:	
PWGSC file or Certificate #:	

Professional Services (Add second page if more space needed, please print clearly)

Resource Person working on this project	Date of birth YYY/MM/DD	PWGSC file or certificate #	Security Level	Meet	Does not Meet	Comments

Contractor's Authorized Signatory (Bidder) : _____

Date: _____

(For Official Use)

Company Clearance	Required	Security Level	Meet / Does not Meet / Comments (Official Use Only)
Designated Organization Screening			
Facility Security Clearance			
Document Safeguarding Capability			

For Use at Fisheries and Oceans Canada Authorization of Contracting Security Authority

Γ	1	

I approve I do not approve based on:

Contracting Security Authority: _____

Date: _____



ANNEX "D" to PART 3 OF THE BID SOLICITATION ELECTRONIC PAYMENT INSTRUMENTS

The Bidder accepts any of the following Electronic Payment Instrument(s):

- () MasterCard Acquisition Card;
- () Direct Deposit (Domestic and International);

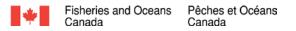
ANNEX "E" - BID EVALUATION CRITERIA - MANDATORY REQUIREMENTS

MANDATORY REQUIREMENTS:

Proposals will be evaluated in accordance with the mandatory evaluation criteria as detailed herein. Bidders' Proposals must clearly demonstrate that they meet all Mandatory Requirements for the proposal to be considered for further evaluation. Proposals not meeting the mandatory criteria will be excluded from further consideration.

The proponent may include the following table in their proposal, indicating that their proposal meets the Mandatory Criteria, and providing the proposal page number or section that contains information to verify that the criteria has been met.

No.	Mandatory Criteria	Meets Criteria (√)	Proposal Page No.
M1	The Contractor's proposed resource(s) <u>MUST</u> have enhanced Operational and Technical knowledge of the Rheinmetall Very High frequency-Digital Selective Calling (VHF-DSC) used by the Canadian Coast Guard. Please provide proof in the form of a certificate or letter of attestation.		
M2	The Contractor's proposed resource(s) <u>MUST</u> have experience (Continual annual instruction during the past 60 months) as an Electronic Systems Technical Instructor. Please provide a brief description of experience, no more than 2 paragraphs in length.		
М3	The Contractor's proposed resource(s) <u>MUST</u> be bilingual at the Advanced Level (see ANNEX "E-1"). Please provide proof in the form of a certificate or letter of attestation.		
M4	The Contractor's proposed resource(s) <u>MUST</u> have experience working with MS Word, Adobe, PowerPoint, HTML and Smartboards. Experience is defined as regularly working with the listed applications in the last year. Please provide a brief description of experience, no more than 2 paragraphs in length.		



ANNEX "E-1" - LANGUAGE PROFICIENCY GRID

Contractor's Proposed Resource Language Requirements					
		Oral	Comprehension	Written	
Unilingual []	Basic				
Bilingual X	Intermediate				
	Advanced	Х	X	Х	

Legend	Oral	Comprehension	Written
Basic	 A person speaking at this level can: ask and answer simple questions; give simple instructions; and give uncomplicated directions relating to routine work situations. 	 A person reading at this level can: fully understand very simple texts; grasp the main idea of texts about familiar topics; and read and understand elementary points of information such as dates, numbers, or names from relatively more complex texts to perform routine job-related tasks. 	 A person writing at this level can: write isolated words, phrases, simple statements or questions on very familiar topics using words of time, place or person.
Intermediate	 A person speaking at this level can: sustain a conversation on concrete topics; report on actions taken; give straightforward instructions to employees; and provide factual descriptions and explanations. 	 A person reading at this level can: grasp the main idea of most work-related texts; identify specific details; and distinguish main from subsidiary ideas. 	 A person writing at this level can: deal with explicit information on work-related topics since they have sufficient mastery of grammar and vocabulary.
Advanced	 A person speaking at this level can: support opinions; and understand and express hypothetical and conditional ideas 	 A person reading at this level can: understand most complex details, inferences and fine points of meaning; and have a good comprehension of specialized or less familiar material. 	 A person writing at this level can: write texts where ideas are developed and presented in a coherent manner.