



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
Pacific Region  
401 - 1230 Government Street  
Victoria, B.C.  
V8W 3X4  
Bid Fax: (250) 363-3344

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Public Works and Government Services Canada - Pacific  
Region  
401 - 1230 Government Street  
Victoria, B. C.  
V8W 3X4

<b>Title - Sujet</b> 1000W Laser Cleaning and De-Coating	
<b>Solicitation No. - N° de l'invitation</b> W3555-192880/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> W3555-192880	<b>Date</b> 2018-08-27
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$VIC-216-7544	
<b>File No. - N° de dossier</b> VIC-8-41050 (216)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-08-30</b>	
<b>Time Zone</b> Fuseau horaire Pacific Daylight Saving Time PDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Thorne, Darlene	<b>Buyer Id - Id de l'acheteur</b> vic216
<b>Telephone No. - N° de téléphone</b> (250) 216-3168 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> DEPARTMENT OF NATIONAL DEFENCE FLEET MAINTENANCE FACILITY CB CFB ESQUIMALT VICTORIA British Columbia V9A7N2 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> (type or print) <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation  
W3555-192880/A  
Client Ref. No. - N° de réf. du client  
W3555-192880

Amd. No. - N° de la modif.  
002  
File No. - N° du dossier  
VIC-8-41044

Buyer ID - Id de l'acheteur  
vic216  
CCC No./N° CCC - FMS No./N° VME

This Amendment 003 to the Solicitation is raised to address additional inquiries received from potential Bidders as follows:

QUESTION 2:

On the minimum requirements, one of the dimensions (depth) reads 1750mm, which our machine will fit on the footprint; but technically extends out another 66mm at the top to accommodate the pushing handle and digital screen. Would Public Works be open to this one dimension being a little longer on the top portion of our unit or would this automatically be a disqualifier? Our laser fits the other two dimensions easily.

ANSWER 2: This is Acceptable.

QUESTION 3:

Am I required to supply a full copy of our Operators Manual for the equipment with the offer as part of the certifications section in order to back up some of the smaller technical requirements or would this information be requested after award should there still be further information required?

ANSWER 3: The operator's manual must be supplied with the unit. The bid just needs to acknowledge that the Operators Manual will be included with the unit. If there is a reference to the Operators Manual for another mandatory requirement, then the applicable pages must be included with your bid.

QUESTION 4:

Reference to point 6 of Annex A, would you accept a unit with operating ambient humidity 10 – 80% non-condensing?

ANSWER 4: Unit must be able to be operated within, and throughout the range of 10-95% humidity. Unit will be operated in Victoria, BC at a Naval shipyard.

QUESTION 5:

In case the unit requires a chiller for cooling, is it possible that the chiller be external or it should be fitted into the structure of the laser cleaning system itself with the dimensioned asked in point 1.9 of annex A?

ANSWER 5: Chiller would need to be fitted within the structure. The unit's overall dimensions cannot exceed dimensions in 1.9.

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QUESTION 6:

In case the chiller should be built in, will that be ok if the weight of the unit exceeds 450kg when the chiller is full of water?

ANSWER 6: Weight of the unit without water must be less than 450 kg.

QUESTION 7:

Reference to point 1.11 of the Annex A, may we ask what is the reason behind asking for a “quick change” option?

A fiber optic coupling change has to be done in a clean room environment. Any contaminants or dust that can get on the optics when they are disconnected may result in damages to the system. For most manufacturers, changing the fiber cable of their equipment by the customer or any third party would void the warranty of the system.

If the reason of asking this “quick change” feature is to be able to connect a suitable size cable according to application whenever is needed, then we can easily solve this method:

We can supply the unit with the maximum size fiber cable needed in this requirement (55m). The cable would be on a spool on the machine. In this way, operator don't have to use all of it. For example, they can leave 40 meters spooled up on the machine and only pull out 15 meters to work with.

Please let us know if such a solution would be acceptable.

ANSWER 7: The quick change is for two reasons. The first is as mentioned, to fasten different lengths on the laser unit. Secondly, it is to replace any potentially damaged fibre optic cables. If a fibre optic cable is damaged, it must be able to be changed out by a trained FMF CB employee.

A spool for the  $\geq 45\text{m}$  length requirement is acceptable if it is in compliance with the other requirements stated in the Statement of Requirement at Annex “A”.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.