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LETTER OF INTEREST

LETTRE D'INTÉRÊT

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Title - Sujet Informatics Professional Services	
Solicitation No. - N° de l'invitation EN578-191152/A	Date 2018-08-31
Client Reference No. - N° de référence du client 20191152	GETS Ref. No. - N° de réf. de SEAG PW-\$\$EI-004-33785
File No. - N° de dossier 004ei.EN578-191152	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-03-22	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: John Headon	Buyer Id - Id de l'acheteur 004ei
Telephone No. - N° de téléphone (613) 854-5673 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Services publics et Approvisionnements Canada (SPAC) Secteur de la Gestion de l'Approvisionnement en Services et en Technologies (SGAST) Les Terrasses de la Chaudière 10, rue Wellington, (4th floor), Gatineau, Québec, K1A 0S5	

Instructions: See Herein

Instructions: Voir aux présentes

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Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

LETTER OF INTEREST
FOR
THE TASK-BASED INFORMATICS PROFESSIONAL SERVICES (TBIPS) SUPPLY ARRANGEMENT
RENEWAL INITIATIVE

1. Background

The Task-Based Informatics Professional Services (TBIPS) Method of Supply was established in December 2007 by Public Services and Procurement Canada (PSPC). The resulting Supply Arrangements (SAs) and Standing Offers (SOs) were established as part of the Way Forward Initiative and aimed to address the objectives of reducing the procurement process time in half, achieving additional savings on the cost of the services purchased and the procurement activities as well as improving the commodity management aspect.

The TBIPS SAs and SOs were established as one government-wide mandatory procurement vehicle for informatics professional services and ensured that all suppliers across Canada – both large and small - had fair, simple and open access to government procurement activities.

Over the years, the TBIPS Method of Supply has grown to 7 streams of service to a large number of resource categories (93) and, while the qualifying criteria remained the same all along, it currently has in excess of 450 pre-qualified suppliers, including both Indigenous and non-Indigenous suppliers. An on-line application called the Centralized Professional Services System was developed to allow suppliers to manage their profiles and to submit their applications. TBIPS is refreshed on a quarterly basis to intake new suppliers and to allow existing suppliers to qualify for new categories of services.

As part of the Government of Canada's commitment to modernizing procurement, PSPC is committed to modernizing procurement practices so they are simpler, less administratively burdensome, and encourage greater competition. Recently, both suppliers and government departments have expressed their willingness to support a review process of the TBIPS Method of Supply. In support of the Government of Canada's commitment to modernizing procurement, PSPC is initiating this review to ensure the Method of Supply is simpler, less administratively burdensome and encourages greater competition. This review will focus on maximizing its efficiency, where possible, and including considerations for more current trends and priorities.

2. Purpose

The main purpose of this Letter of Interest (LOI) is to inform Industry and government departments of the steps being taken and how any and all parties wishing to participate or provide feedback can do so.

The first publication serves to notify all potential stakeholders (i.e. clients, suppliers, procurement organizations) of Canada's intentions to examine the current TBIPS procurement process.

It is also to seek information from those stakeholders on their interest and willingness to review and collaborate to mature the TBIPS Method of Supply.

PSPC is proposing that, in order to devise and implement any recommended solution, a consultative approach be applied to gather and process the information that be provided by all participants.

Please review this LOI from time to time as it will be updated frequently.

3. Questions to Stakeholders

Open discussions will be expected to stimulate true results but in order to prepare and organise the participation of as many interested parties as possible, this document will be amended later early Fall with a survey / questionnaire to identify the most pressing issues for the ensuing discussion sessions to occur later during the Fall.

Once discussion subjects will be identified, this document will be further amended to publish the results that transpired from the survey and working sessions will be held (per the identified Phase 3 below) to allow parties to provide feedback or comment with additional information to support the discussion items. Please note that all information shared or discussed may be disclosed to ensure transparency and fairness to all participants.

4. Nature of the Letter of Interest

This Letter of Interest (LOI) is not a bid solicitation but rather only a means to inform stakeholders and solicit feedback/input from them. This LOI will not result in the award of any contract. Therefore, whether or not any potential supplier responds to this LOI will not preclude that supplier from participating in any future procurement. The procurement of any of the services described in this LOI will not necessarily follow this LOI. This LOI has excerpts that may or may not be used in a RFP at a future date. Any and all suppliers' participation is on a voluntary basis only.

5. Proposed approach

Public Services and Procurement Canada (PSPC) is proposing the following approach for this review process. This is a list of the main activities. Your input or feedback is also welcome.

Phase 1 - Initial Contact with stakeholders

This first version of the LOI initiates this phase. Communications will also be sent to department users and Government of Canada communities with potential interest, accomplishing the same objectives internally to the GoC.

Phase 2 – Publication of LOI to industry and clients

This second step will give more details to stakeholders including:

- Topics and Areas of interest the engagement will be focusing on
- Engagement format and planning
- High level timelines

Phase 3 – Working Sessions

Working sessions will be organized where specific stakeholders groups will present content of interest.

Session 1: Client Departments (CIO community and other project leads)

Session 2: Industry

Session 3: Procurement Community (PSPC Acquisitions Program, departmental procurement representatives and other interested groups)

Phase 4 - Consolidation on Issues and Options presentation

PSPC will invite representatives from all stakeholders groups to join a working group. This PSPC led working group will conduct an analysis and put together a comprehensive document that summarizes the process, information gathered, issues identified and proposed option(s).

Phase 5 – Draft RFSA

A draft RFSA will be published incorporating the recommendation(s) from the review process above.

Phase 6- Revised SAs or new procurement vehicle (Spring 2019)

6. Response Costs

Canada will not reimburse any respondent for expenses incurred in relation to a participation to this LOI.

7. Enquiries

Because this is not a bid solicitation, Canada will not necessarily respond to enquiries in writing or by circulating answers to all potential suppliers. However, respondents with questions regarding this LOI may direct their enquiries to:

Contracting Authority: John Headon
E-mail Address: RCNMDAI-NCRIMOS@pwgsc-tpsgc.gc.ca
Telephone: 613-854-5673