



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des  
soumissions - TPSGC**

**11 Laurier St./11, rue Laurier**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**Gatineau**

**Québec**

**K1A 0S5**

**Bid Fax: (819) 997-9776**

**REQUEST FOR PROPOSAL  
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du**

**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Communication Procurement Directorate/Direction de  
l'approvisionnement en communication

360 Albert St./ 360, rue Albert

12th Floor / 12ième étage

Ottawa

Ontario

K1A 0S5

<b>Title - Sujet</b> INFC - Signage	
<b>Solicitation No. - N° de l'invitation</b> QA001-196701/B	<b>Date</b> 2018-09-18
<b>Client Reference No. - N° de référence du client</b> QA001-19-6701	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$CW-035-75495	
<b>File No. - N° de dossier</b> cw035.QA001-196701	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-10-10</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Buck(CW Div.), Daniel	<b>Buyer Id - Id de l'acheteur</b> cw035
<b>Telephone No. - N° de téléphone</b> (613) 998-8582 ( )	<b>FAX No. - N° de FAX</b> (613) 991-5870
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> OFFICE OF INFRASTRUCTURE OF CANADA 1100 - 180 KENT ST. OTTAWA Ontario K1P0B6 Canada	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This bid solicitation cancels and supersedes previous bid solicitation number QA001-196701/A dated 2018-06-25 with a closing of 2018-07-12 at 14:00 EDT. A debriefing or feedback session will be provided upon request to bidders who bid on the previous solicitation.

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## **PART 1 - GENERAL INFORMATION**

### **1.1 Introduction**

The bid solicitation is divided into six (6) parts plus attachments and annexes, as follows:

- Part 1 General Information: provides a general description of the requirement;
- Part 2 Bidder Instructions: provides the instructions, clauses and conditions applicable to the bid solicitation;
- Part 3 Bid Preparation Instructions: provides Bidders with instructions on how to prepare their bid;
- Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria that must be addressed in the bid, and the basis of selection;
- Part 5 Certifications and Additional Information: includes the certifications and additional information to be provided; and
- Part 6 Resulting Contract Clauses: includes the clauses and conditions that will apply to any resulting contract.

The Annexes include the Statement of Work, the Basis of Payment, the Electronic Payment Instruments, and the Evaluation Grid.

### **1.2 Summary**

Infrastructure Canada (INFC) seeking a Contractor who can undertake the production and delivery of various project sign in the province of Quebec. This request is to address the anticipated need of a large number of signs for infrastructure projects in the province of Quebec to be produced and delivered during a fiscal year. These signs are intended to provide the public with key information about ongoing projects.

The period of the Contract is from date of Contract to March 31, 2019 inclusive, with irrevocable option to extend the term of the Contract by up to two (2) additional one (1) year period(s) under the same conditions.

The requirement is subject to the provisions of the Canadian Free Trade Agreement (CFTA).

The requirement is limited to Canadian goods and/or services.

This procurement is subject to the following Comprehensive Land Claims Agreement(s):

- James Bay and Northern Quebec Agreement
- Nunavik Inuit Land Claim Agreement
- Eeyou Marine Region Land Claim
- Labrador Inuit Land Claim.

This bid solicitation allows bidders to use the epost Connect service provided by Canada Post Corporation for bid submission. Bidders must refer to Part 2 of the bid solicitation entitled Instructions to bidders for further information.

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### **1.3 Debriefings**

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

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## PART 2 - BIDDER INSTRUCTIONS

### 2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The [2003](#) (2018-05-22) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

#### 2.1.1 SACC Manual Clauses

SACC Manual Clause B3000T (2006-06-16) Equivalent Products

### 2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

### 2.3 Former Public Servant

Contracts awarded to former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts awarded to FPS, offerors must provide the information required below before the issuance of a standing offer. If the answer to the questions and, as applicable the information required have not been received by the time the evaluation of offers is completed, Canada will inform the Offeror of a time frame within which to provide the information. Failure to comply with Canada's request and meet the requirement within the prescribed time frame will render the offer non-responsive.

#### Definitions

For the purposes of this clause,

"former public servant" is any former member of a department as defined in the [Financial Administration Act](#) R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- a. an individual;
- b. an individual who has incorporated;
- c. a partnership made of former public servants; or
- d. a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means a pension or annual allowance paid under the Public Service Superannuation Act (PSSA), R.S., 1985, c. P-36, and any increases paid pursuant to the Supplementary Retirement Benefits Act, R.S., 1985, c. S-24 as it affects the PSSA. It does not include pensions payable pursuant to the Canadian Forces Superannuation Act, R.S., 1985, c. C-17, the Defence Services Pension Continuation Act, 1970, c. D-3, the Royal Canadian Mounted Police Pension Continuation Act, 1970, c. R-10, and the Royal Canadian Mounted Police Superannuation Act, R.S., 1985, c. R-11, the Members of Parliament Retiring Allowances Act, R.S. 1985, c. M-5, and that portion of pension payable to the Canada Pension Plan Act, R.S., 1985, c. C-8.

### Former Public Servant in Receipt of a Pension

As per the above definitions, is the Offeror a FPS in receipt of a pension? **YES ( ) NO ( )**

If so, the Offeror must provide the following information, for all FPS in receipt of a pension, as applicable:

- a. name of former public servant;
- b. date of termination of employment or retirement from the Public Service.

By providing this information, Offerors agree that the successful Offeror's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports in accordance with Contracting Policy Notice: 2012-2 and the Guidelines on the Proactive Disclosure of Contracts.

### Work Force Adjustment Directive

Is the Offeror a FPS who received a lump sum payment pursuant to the terms of the Work Force Adjustment Directive? **YES ( ) NO ( )**

If so, the Offeror must provide the following information:

- a. name of former public servant;
- b. conditions of the lump sum payment incentive;
- c. date of termination of employment;
- d. amount of lump sum payment;
- e. rate of pay on which lump sum payment is based;
- f. period of lump sum payment including start date, end date and number of weeks;
- g. number and amount (professional fees) of other contracts subject to the restrictions of a work force adjustment program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including Applicable Taxes.

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## 2.4 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

## 2.5 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.



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## PART 3 - BID PREPARATION INSTRUCTIONS

### 3.1 Bid Preparation Instructions

- If the Bidder chooses to submit its bid electronically, Canada requests that the Bidder submits its bid in accordance with section 8 of the 2003 standard instructions. Bidders must provide their bid in a single transmission. The epost Connect service has the capacity to receive multiple documents, up to 1GB per individual attachment.

The bid must be gathered per section and separated as follows:

Section I: Technical Bid  
Section II: Financial Bid  
Section III: Certifications

If there is a discrepancy between the wording of the electronic copy and the paper copy, the wording of the paper copy will have priority over the wording of the electronic copy.

- If the Bidder is simultaneously providing copies of its bid using multiple acceptable delivery methods, and if there is a discrepancy between the wording of any of these copies and the electronic copy provided through epost Connect service, the wording of the electronic copy provided through epost Connect service will have priority over the wording of the other copies.

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of hard copy of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](https://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=32573) (<https://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=32573>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### Section I: Technical Bid

In their technical bid, Bidders should demonstrate their understanding of the requirements contained in the bid solicitation and explain how they will meet these requirements. Bidders should demonstrate their capability in a thorough, concise and clear manner for carrying out the work.

The technical bid should address clearly and in sufficient depth the points that are subject to the evaluation criteria against which the bid will be evaluated. Simply repeating the statement contained in the bid solicitation is not sufficient. In order to facilitate the evaluation of the bid, Canada requests that Bidders address and present topics in the order of the evaluation criteria under the same headings. To avoid duplication, Bidders may refer to different sections of their bids by identifying the specific paragraph and page number where the subject topic has already been addressed.

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## **Section II: Financial Bid**

**3.1.1** Bidders must submit their financial bid in accordance with the Basis of Payment in Annex "B".

### **3.1.2 Electronic Payment of Invoices – Bid**

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex "C" Electronic Payment Instruments, to identify which ones are accepted.

If Annex "C" Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

## **Section III: Certifications**

Bidders must submit the certifications and additional information required under Part 5.

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## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

### 4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

#### 4.1.1 Technical Evaluation

##### 4.1.1.1. Mandatory Technical Criteria

##### Mandatory Technical Criteria

Bidders MUST meet the mandatory criteria of the RFP. No further consideration will be given to Bidders not meeting the mandatory criteria.

The following definitions apply for the purposes of the Mandatory Criterion M.1 and M.2.

##### Definitions for the purposes of the mandatory technical criteria.

**External client(s):** means clients exterior to the Bidder's own legal entity (or joint venture partnership) and excludes the parent, subsidiaries or other affiliates of the Bidder.

**Internal client(s):** means clients within the Bidder's own legal entity (or joint venture partnership) and includes the parent, subsidiaries and other affiliates of the Bidder.

### M.1 CORPORATE EXPERIENCE AND CAPABILITY –SIGNAGE

M.1.1: The Bidder must demonstrate that it has been contractually bound to provide printing and production to final format for signage produced on corrugated plastic (example: Coroplast) intended for outdoor use measuring at least 7 ft. x 3 ft. (finished size) and delivered to the address specified by the client. The Contract or Contracts must have been started or completed on or after July 1, 2013.

The Bidder can demonstrate this experience in one (1) or multiple contracts.

For each of contract submitted, the Bidder must provide:

- M.1.1.a The client's information (example: client's organization);
- M.1.1.b A description of the signage produced by the Bidder detailing the printing requirements and the corrugated plastic material used;
- M.1.1.c A description of the requirements for delivery

M.1.2: The Contract identified for **M.1.1** must have been started or completed after July 1, 2013.

- M.1.2.a The Bidder must provide the start date or the completion date of the contract identified for M.1.1 to demonstrate that the contracts were **started or completed after July 1, 2013**;

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## **M.2 CORPORATE CAPABILITY – LANGUAGE PROFICIENCY**

M.2.1 The Bidder must demonstrate how it will fulfill the required services in the language of majority for the province of Quebec

M.2.1.a To demonstrate how the Bidder will fulfill the required services in the language of majority for the province of Quebec, the Bidder must provide details to demonstrate how it will ensure each of the following services (i-ii) will be provided in French as specified in the Annex "A" Statement of Work.

- i. Receiving and confirming directions and instructions related to orders;
- ii. Verbal communication with recipients at the Partner Organization destination addresses.

**PROPOSALS NOT MEETING ALL OF THE MANDATORY REQUIREMENTS WILL BE CONSIDERED NON RESPONSIVE AND GIVEN NO FURTHER CONSIDERATION.**

### **4.1.2 Financial Evaluation**

#### **4.1.2.1 Mandatory Financial Criteria**

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

The Financial Evaluation will be based on the total evaluated price of the financial proposal using the Excel spreadsheet.

To determine the total evaluated price, the all-inclusive prices and rates submitted in the Annex "B": Basis of Payment will be added together to obtain the total evaluated price.

## **4.2 Basis of Selection**

### **4.2.1 Basis of Selection**

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

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## PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue, whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

### 5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

#### 5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the Integrity declaration form available on the [Forms for the Integrity Regime](http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html) website (<http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html>), to be given further consideration in the procurement process.

### 5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame specified will render the bid non-responsive.

#### 5.2.1 Integrity Provisions – Required Documentation

In accordance with the section titled Information to be provided when bidding, contracting or entering into a real procurement agreement of the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

#### 5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) - Labour's](https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#) website (<https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#>).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid list at the time of contract award.

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### **5.2.3 Additional Certifications Precedent to Contract Award**

#### **5.2.3.1 Canadian Content Certification**

##### **5.2.3.1.1 SACC Manual clause A3050T (2014-11-27) Canadian Content Definition.**

This procurement is limited to Canadian goods.

The Bidder certifies that:

( ) the good(s) offered are Canadian goods as defined in paragraph 1 of clause A3050T.

Bidders should submit this certification completed with their bid. If the certification is not completed and submitted with the bid, the Contracting Authority will so inform the Bidder and provide the Bidder with a time frame within which to submit this completed certification. Failure to comply with the request of the Contracting Authority and submit the completed certification will render the bid non-responsive.

## PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

### 6.1 Statement of Work

The Contractor must perform the Work in accordance with the Statement of Work at Annex "A".

### 6.2 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### 6.2.1 General Conditions

[2030](#) (2018-06-21), General Conditions - Higher Complexity - Goods, apply to and form part of the Contract.

### 6.3 Security Requirements

6.3.1 There is no security requirement applicable to the Contract.

### 6.4 Term of Contract

#### 6.4.1 Period of the Contract

The period of the Contract is from date of Contract to March 31, 2019 inclusive.

#### 6.4.2 Option to Extend the Contract

The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to two (2) additional one (1) year period(s) under the same conditions. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions as set out in the Basis of Payment.

Canada may exercise this option at any time by sending a written notice to the Contractor at least seven (7) calendar days before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment.

#### 6.4.3 Comprehensive Land Claims Agreements (CLCAs)

The Contract is subject to the following Comprehensive Land Claims Agreement(s):

- James Bay and Northern Quebec Agreement
- Nunavik Inuit Land Claim Agreement
- Eeyou Marine Region Land Claim
- Labrador Inuit Land Claim.

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## 6.5 Authorities

### 6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Daniel Buck  
Supply Specialist  
Public Works and Government Services Canada  
Acquisitions Branch  
Communication Procurement Directorate  
360 Albert Street  
Ottawa, Ontario K1R 7X7

Telephone: 613-998-8582

Facsimile: 613-991-5870

E-mail address: [tpsgc.padgamiace-appbmpace.PWGSC@tpsgc-pwgsc.gc.ca](mailto:tpsgc.padgamiace-appbmpace.PWGSC@tpsgc-pwgsc.gc.ca) and [daniel.buck@pwgsc-tpsgc.gc.ca](mailto:daniel.buck@pwgsc-tpsgc.gc.ca)

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

### 6.5.2 Project Authority

The Project Authority for the Contract is:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_-\_\_\_\_-\_\_\_\_

Facsimile: \_\_\_\_-\_\_\_\_-\_\_\_\_

E-mail address: \_\_\_\_\_

In its absence, the Project Authority is:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_-\_\_\_\_-\_\_\_\_

Facsimile: \_\_\_\_-\_\_\_\_-\_\_\_\_

E-mail address: \_\_\_\_\_

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority; however, the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.



### 6.5.3 Contractor's Representative

#### General Enquiries (Project Manager)

Name: \_\_\_\_\_

Telephone: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Fax: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

E-mail \_\_\_\_\_

#### Replacement for Project Manager

Name: \_\_\_\_\_

Telephone: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Fax: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

E-mail \_\_\_\_\_

### 6.6 Proactive Disclosure of Contracts with Former Public Servants

By providing information on its status, with respect to being a former public servant in receipt of a Public Service Superannuation Act (PSSA) pension, the Contractor has agreed that this information will be reported on departmental websites as part of the published proactive disclosure reports, in accordance with Contracting Policy Notice: 2012-2 of the Treasury Board Secretariat of Canada.

### 6.7 Payment

#### 6.7.1 Basis of Payment

The Contractor will be paid in accordance with Annex "B" for Work performed pursuant to the Contract.

#### 6.7.2 Limitation Expenditure

The Contractor will be reimbursed for the costs reasonably and properly incurred in the performance of the Work, as determined in accordance with the Basis of Payment in Annex B, to a limitation of expenditure of \$\_\_\_\_\_. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

#### 6.7.3 Payment

SACC Manual clause H1001C (2008-05-12) Multiple Payments  
SACC Manual clause A9117C (2007-11-30) T1204 – Direct Request by Customer Department

#### 6.7.4 Electronic Payment of Invoices

The Contractor accepts to be paid using the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);

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## 6.8 Invoicing Instructions

**6.8.1** The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Claims cannot be submitted until all work identified in the claim is completed.

**6.8.2** Invoicing will be by electronic means (email). **Invoices must be distributed as follows:**

- a. **The original copy must be forwarded / emailed to the INFC Project Authority** identified under the section entitled "Authorities" of the Contract for certification and payment.
- b. One (1) copy must be emailed to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

## 6.9 Certifications and additional information

### 6.9.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing additional information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

#### 6.9.1.1 SACC Manual Clauses

SACC Manual Clause A3060C (2008-05-12) Canadian Content Certification.

## 6.10 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

## 6.11 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2030 (2018-06-21), Higher Complexity - Goods;
- (c) Annex A, Statement of Work;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated \_\_\_\_\_.

## 6.12 Insurance

SACC Manual clause G1005C (2016-01-28) Insurance – No Specific Requirement

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### 6.13 Inspection and Acceptance

The Project Authority is the Inspection Authority. All reports, deliverable items, documents, goods and all services rendered under the Contract are subject to inspection by the Inspection Authority or representative. Should any report, document, good or service not be in accordance with the requirements of the Statement of Work and to the satisfaction of the Inspection Authority, as submitted, the Inspection Authority will have the right to reject it or require its correction at the sole expense of the Contractor before recommending payment.

### 6.14 SACC Manual Clauses

SACC Reference	Section	Date
P1005C	Packaging and Packing of Printed Products	2010-01-11
P1009C	Author's Alterations	2007-11-30
P1010C	Quality Levels for Printing	2010-01-11
P1011C	Quality Levels for Colour Reproduction	2010-01-11

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## ANNEX "A"

### STATEMENT OF WORK

#### A.1 Title

Infrastructure project signs for use in various locations in Quebec

#### A.2 Background

Infrastructure Canada (INFC) seeking a Contractor who can undertake the production and delivery of all Quebec project signs. This request is to address the anticipated need of a large number of signs for infrastructure projects in the province of Quebec to be produced and delivered during a fiscal year. These signs are intended to provide the public with key information about ongoing projects.

INFC requires the production to final format and delivery of printed signage in the Quebec Province. The Contractor must prepare the sign mock-ups according to the specifications *provided by OIC* and graphic elements provided by Infrastructure Canada, produce a high quality sign, supply all required materials for sign installation (posts & installation kit) and deliver the sign and installation materials to municipalities throughout Quebec.

The program is managed by our partner organizations and requests will be received "if and when" requested basis. The anticipated yearly quantity will vary depending on the partner organization requirements however historically the partner organizations through INFC have ordered a minimum of 50 project signs per year and historically the highest volume of Work requests occurs between May and October.

#### A.3 Description

Infrastructure Canada (INFC) requires the printing to final format and delivery of Infrastructure project signs on an "if and when" requested basis.

In providing this service, the Contractor must, at a minimum:

- Supply all materials;
- Print and produce all project signs to final format as specified;
- Supply all required materials for signage installation (posts & installation kit); and
- Package and ship all project signs and installation materials as specified in the Work Request.

##### A.3.1. Language Proficiency

Work Requests provided to the Contractor will include French language instruction/direction. The Contractor must identify a primary point of contact able to accept and understand written instruction/direction provided to the Contractor in the French language.

All deliveries to INFC recipient partner organizations as required under this Contract will take place solely in regions in the province of Quebec. The language of majority in the province of Québec is French.

The Contractor must communicate (verbally and in writing) with representatives from INFC partner organizations in French in order to finalize delivery arrangements and to communicate with recipients when delivering the printed signage to the INFC partner organization's destination addresses in the Quebec Region.

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#### **A.4 Ordering Procedures / Work Requests and Proofs**

The INFC Project Authority will send an email request to the Contractor providing information on the required print requirement, the installation materials required, the delivery address(es) and the required delivery date.

The Contractor must acknowledge receipt of this email within one (1) to two (2) business days and provide costing details in accordance with the Annex "B" Basis of Payment and the Pricing schedule. The estimated shipping costs to the final destination address(es) must also be included in this Work Request price confirmation.

On receipt of a new Work Request for signage, the Contractor must prepare a mock-up for approval by Infrastructure Canada. A mock-up of the sign must be produced and sent by email to INFC Project Authority within a maximum of two (2) business days from receipt of the Work Request from the INFC. Each mock-up must be produced in accordance with the infrastructure projects sign design guidelines. (<http://www.infrastructure.gc.ca/pub/signage-panneaux/intro-eng.html>).

The Contractor must retrieve the graphic elements using a web link (<http://www.infrastructure.gc.ca/pub/signage-panneaux/intro-eng.html>).

INFC will send a tracking file that details the elements (text, logo, background image, icon, etc.) to be included in the mock-up for each request.

Upon approval of mock-up by INFC, the INFC Project Authority will provide the Contractor authorization to proceed with the printing of the sign by e-mail. The Contractor must complete the printing and production to final format within three (3) business days of receiving the written authorization from the INFC Project Authority.

The Contractor must source installation materials as per the requirements of each request and arrange for delivery of the signage to the destination address in the Quebec region provided in the tracking file. The Contractor must complete the delivery within four (4) business days after completion of the production of the final sign.

The Contractor must send its invoice for each request following the delivery of the sign indicating the title of the project and the municipality's name.

#### **A.5 Scope of Work:**

The Contractor must provide the required printing and finishing to final format of 10 mm, white Coroplast (or equivalent) Infrastructure Signs, as well as the supply of 14' U-channel posts and installation Kits, on an "if and when" requested basis.

##### **A.5.1 Material Supplied**

At the initiation of each Work Request, the INFC Project Authority will supply the Contractor with the requested design and the content to be included in the mock-up.

##### **A.5.2 Quality**

Informational for printing in accordance with the Public Works and Government Services Canada publications "Quality Levels for Printing", and "Quality Levels for Colour Reproduction" latest issues.

### A.5.3 Quantities

As stated in each Work request. Signage is ordered on an "if and when" required basis based on requests from INFC partners organizations.

The minimum order for each Work request is one (1) sign.

Each Work request will be shipped to one (1) location at a time.

#### A.5.3.1 Over run / Under run

No overrun and no underrun will be accepted.

### A.5.4 Specifications

The infrastructure project signage must be printed on a single 4'x 8' sheet of white, 10mm Coroplast (or equivalent) as follows:

- All signage prints on one (1) side of the sign only
- All signage prints full colour (four colour process), no bleeds.
- All signage requires a UV coating on the printed side
- All signage includes colour images/design and text elements
- All printed signage must be able to withstand outdoor/exterior weather conditions, including rain, sun exposure, and exposure to the wind for a period of not less than one (1) year;
- All signage must be provided with clean edges (no chips or cracks) and must be level on all sides
- All signage must be delivered wrapped and supported in such a way as to avoid damage, bending, and/or cracking
- Any installation material supplied must be packaged in such a way as to ensure that all pieces are securely enclosed in the package and will not be lost in transit.

Specifications for each Work Request will be provided to the Contractor by an INFC Project Authority at the time of the Work Request:

#### Description: Item 1: Infrastructure Project Signage

Size:	4' X 8' sheet
Prints:	as per each Work Request: Image: Colour on one (1) side as specified in each work request Text: Black or colour on one (1) side as specified in each Work Request No Bleeds
Material:	10mm Coroplast with UV coating

#### Description: Item 2: U-channel post and Installation Kit – if required as a part of any Work Request

<b>U-channel post</b>	
Length:	14' with 1 3/16" channel
Pre-drilled holes	3/16" on 1" centers
Material	Galvanized steel (or equivalent)
<b>Installation Kit</b>	
Size:	Two (2) - 3/16" X 2 1/2" galvanized steel round head carriage bolts Two (2) – 3/16" galvanized steel hexagonal nuts Two (2) – 3/16" galvanized steel flat washers

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## A.6 Packaging Specifications

The Contractor must indicate "Infrastructure Canada sign" followed by the project title and the delivery information (contact, address, etc.).

The Contractor must use standard packaging appropriate for the size of the signage being shipped.

Each Sign must be packaged separately and packaging must ensure the signage is not damaged during transport to destination.

## A.7 Delivery / Pick-up Instructions and Delivery Schedule

The Contractor must deliver the required signage to any or all of the following seventeen (17) administrative regions within the province of Quebec throughout the period of the Contract:

- Abitibi-Témiscamingue;
- Bas-Saint-Laurent;
- Capitale-Nationale;
- Centre-du-Québec;
- Chaudière-Appalaches;
- Côte-Nord;
- Estrie;
- Gaspésie-Îles-de-la-Madeleine;
- Lanaudière;
- Laurentides;
- Laval;
- Mauricie;
- Montérégie;
- Montréal;
- Nord-du-Québec;
- Outaouais;
- Saguenay-Lac-Saint-Jean.

The INFC Project Authority will provide the Contractor with the address for delivery of the required printed signage at the initiation of each Work Request.

## A.8 Quality Assurance

Quality Assurance by Contractor: The Contractor must perform all necessary quality assurance procedures to ensure the product meets the specified quality levels and specifications of this Annex "A" Statement of Work.

INFC reserves the right to return all goods received in whole or in part at the Contractor's expense immediately if deliverables do not conform to specifications of the Work Request and the Statement of Work. The Contractor must reprint if the product does not meet the specified quality levels and specifications. CSPS is not required to return items that do not confirm to the specifications.

## A.9 Components

All original material supplied (artwork, electronic media) or created during production (for any printing requirement is deemed to be property of Canada and must be returned at no cost after completion of the Contract. The Contractor is responsible for the delivery of components to the designated location which may differ from the delivery address or destination(s).

## APPENDIX 1 TO ANNEX A STATEMENT OF WORK

### VISUAL REFERENCES OF INFRASTRUCTURE SIGNAGE MOCK-UP



Ce projet est financé en partie par :  
This project is funded in part by:

Canada



Ce projet est financé en partie par :  
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Ce projet est financé en partie par :  
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Canada

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## ANNEX "B"

### BASIS OF PAYMENT

**BIDDERS MUST ENTER THEIR PRICES ON THE MS EXCEL SPREADSHEET PUBLISHED ON THE GOVERNMENT ELECTRONIC TENDERING SERVICE (<https://buyandsell.gc.ca/>) AND RETURN IT IN EXCEL FORMAT ON USB ALONG WITH A PRINT OUT OF THE COMPLETED ANNEX "B" BASIS OF PAYMENT WITH THEIR SUBMISSION.**

Annex "B" Basis of Payment can be downloaded from the Buy and Sell website directly.

Bidders must provide pricing in the format specified, for each component identified in this ANNEX "B" Basis of Payment. Failure to price one of the components in the format specified will render the proposal non-responsive.

If pricing is not provided for a component, a price of zero will be assigned for the component and the Bidder will be provided an opportunity to agree with the zero amount. If the Bidder agrees, then the Basis of Payment will be considered compliant. However, if the Bidder disagrees then the bid will be found non-compliant and no further evaluation will be done.

If there is a discrepancy between the wording of the electronic copy and the paper copy, the wording of the paper copy will have priority over the wording of the electronic copy.

### TRAVEL AND LIVING EXPENSES

The Crown will **not** accept any travel and living expenses incurred by any Contractor to satisfy the terms of any resulting contract.

### B.1 PRICING SCHEDULE AND FINANCIAL EVALUATION

B.1.a.1. The Bidder must submit firm, all-inclusive prices, including all services, operations and materials to produce, package and deliver the final products including but not limited to the cost for all pre-press work on files provided by Infrastructure Canada, production to final format, and preparation for shipping/delivery and final delivery to the administrative regions as specified in the Annex A Statement of Work.

All prices must be FOB destination. All prices must include shipping charges / freight. All prices must be in Canadian funds, duty excise taxes included and all applicable taxes extra.

\*FOB destination indicates that the title to the shipment will pass from the Bidder to the recipient at the destination address. The Bidder is responsible for each shipment until it arrives at the final destination address. The order will not be completed until the shipment arrives at the destination address.

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## **ANNEX "C" to PART 3 OF THE BID SOLICITATION**

### **ELECTRONIC PAYMENT INSTRUMENTS**

The Bidder accepts to be paid by any of the following Electronic Payment Instrument(s):

- ☐ ( ) VISA Acquisition Card;
- ☐ ( ) MasterCard Acquisition Card;
- ☐ ( ) Direct Deposit (Domestic and International);
- ☐ ( ) Electronic Data Interchange (EDI);

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**ANNEX "D"**

**EVALUATION GRID**

**REQUEST FOR PROPOSAL: QA001-196701/B**

**TITLE:** Infrastructure Signage

**BIDDER:** \_\_\_\_\_

EVALUATION SUMMARY		
MANDATORY REQUIREMENTS	MET	NOT MET

**MANDATORY CRITERIA**

Bidders **MUST** meet the mandatory criteria of the RFP. No further consideration will be given to Bidders not meeting the mandatory criteria.

The following definitions apply for the purposes of the Mandatory Criterion M.1 and M.2

**Mandatory Technical Criteria**

**Definitions for the purposes of the mandatory technical criteria**

**External client(s):** means clients exterior to the Bidder's own legal entity (or joint venture partnership) and excludes the parent, subsidiaries or other affiliates of the Bidder.

**Internal client(s):** means clients within the Bidder's own legal entity (or joint venture partnership) and includes the parent, subsidiaries and other affiliates of the Bidder.

## M.1 CORPORATE EXPERIENCE AND CAPABILITY - SIGNAGE

During the evaluation no corporate experience gained through internal clients will be accepted or reviewed.

<b>M.1.1 Evaluation criteria</b>	<b>Met</b>	<b>Not Met</b>
The Bidder must demonstrate that it has been contractually bound to provide printing and production to final format for signage produced on corrugated plastic (Coroplast) intended for outdoor use measuring at least 7 ft. x 3 ft. (finished size) and to deliver the signage to the address specified by the client.		
<b>M.1.1.a The client's information (example: client's organization);</b>	<b>Met</b>	<b>Not Met</b>
Contract 1		
Contract 2		
<b>M.1.1.b A description of the signage produced by the Bidder detailing the printing requirements and the corrugated plastic material used</b>	<b>Met</b>	<b>Not Met</b>
Contract 1		
Contract 2		
<b>M.1.1.c A description of the delivery method (example: details about shipping preparations, name of the company in charge of delivery).</b>	<b>Met</b>	<b>Not Met</b>
Contract 1		
Contract 2		

<b>M.1.2 Evaluation criteria</b>	<b>Met</b>	<b>Not Met</b>
The contract identified for M.1.1 must have been started or completed after July 1, 2013.		
<b>M.1.2.a The Bidder must provide the start date or the completion date of the contract identified for M.1.1 to demonstrate that the contracts were <b>started or completed after July 1, 2013</b>;</b>	<b>Met</b>	<b>Not Met</b>
Contract 1		
Contract 2		

## **M.2 CORPORATE CAPABILITY – LANGUAGE PROFICIENCY**

<b>M.2 Evaluation criteria</b>	<b>Met</b>	<b>Not Met</b>
M.2.1 The Bidder must demonstrate how it will fulfill the required services in the language of majority for the province of Quebec		
M.2.1.a To demonstrate how the Bidder will fulfill the required services in the language of majority for the province of Quebec, the Bidder must provide details to demonstrate how it will ensure each of the following services (i-ii) will be provided in French as specified in the Annex "A" Statement of Work.	<b>Met</b>	<b>Not Met</b>
i. Receiving and confirming directions and instructions related to orders;	i.	
ii. Verbal communication with recipients at the Partner Organization destination addresses.	ii.	
<b>Comments</b>		

**PROPOSALS NOT MEETING ALL OF THE MANDATORY CRITERIA WILL BE CONSIDERED NON RESPONSIVE AND GIVEN NO FURTHER CONSIDERATION.**